

**MODIFICATION #7
TO
CONTRACT NUMBER VA-180315-GARG
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
GARTNER, INC.**

This Modification #7 ("**Modification**") is an agreement between the Virginia Information Technologies Agency ("**VITA**"), pursuant to § 2.2-2012 of the *Code of Virginia*, on behalf of the Commonwealth of Virginia ("**Commonwealth**"), and Gartner, Inc. ("**Supplier**"), a corporation headquartered at 56 Top Gallant Road, Stamford, CT 06902-7700, to modify and amend Contract Number VA-180315-GARG (the "**Contract**"). This Modification and any attachments thereto is, upon execution by VITA and Supplier, incorporated into and made an integral part of the Contract.

The purpose of this Modification is to document the agreement of VITA and Supplier to the following:

1. Attachment A to this Modification is hereby incorporated into Exhibit B of the Contract.

The changes set forth in this Modification are effective immediately.

The foregoing is the complete and final expression of the agreement between Supplier and VITA to modify the Contract and cannot be modified, except by writing signed by duly authorized representatives of both parties.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

GARTNER, INC.

VITA, on behalf of the
COMMONWEALTH OF VIRGINIA

By: 

By: **Michael A. Novak**

Name: Eunice Appiah

Name: Michael A. Novak

Title: Contracts Manager

Title: Strategic Sourcing Consultant

Date: **10/03/2022**

Date: **10/03/2022**

Attachment A

VA-180315-GARG EXHIBIT B Schedule of Fees Additions

Rates are effective August 25, 2022 and apply to purchase orders received on or before February 28, 2023 with a service delivery start date no later than March 1, 2023.

GARTNER SUBSCRIPTION SERVICES	ANNUAL FEE
GARTNER FOR TECH ROLE-BASED SOLUTIONS	
Gartner for CISOs Executive or Gartner for CDAOs Executive	
Individual Access (Single User)	138,311
Individual Access (Multi User) – Price includes Multi User volume incentive for the purchase of 2+ licenses.	125,662
Team Leader ¹¹ – Price includes Multi User volume incentive.	125,662
Team Member	47,817
Tech Professional Team Member	18,613
Gartner for CISOs or Gartner for CDAOs	
Individual Access (Single User)	70,749
Individual Access (Multi User) – Price includes Multi User volume incentive for the purchase of 2+ licenses.	64,374
Team Leader ¹¹ – Price includes Multi User volume incentive.	64,374
Team Member	42,573
Tech Professional Team Member	16,145
GARTNER FOR RESEARCH & DEVELOPMENT LEADERS	
Gartner for R&D Leaders	
Individual Access (Single User)	46,994
Individual Access (Multi User) – Price includes Multi User volume incentive for the purchase of 2+ licenses.	35,169
Team Leader ⁷ – Price includes Multi User volume incentive.	35,169
Team Advisor Member	35,169
Team Reference Member	19,332

Purchasing guidelines:

“Single User” applies to a buying center that has one individual license; “Multi User” applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi User price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common “Bill To” address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi User pricing qualification.

⁷ Gartner Business Services Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Team Leader per Team. Each Team Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. A Customer Service & Support Team or Legal & Compliance Leaders Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Finance Leaders Team may only consist of Finance Leaders Team licenses. Human Resources Professionals requires the purchase and maintenance of a coterminous Chief Human Resources Officers Team or Human Resources Team.

¹¹ Team licenses for Gartner for CISOs, CDAOs, and other like kind role-based team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team configuration. Each Leader must have one (1) to ten (10) coterminous Team Member licenses. All licenses in a team configuration must purchase coterminous access to the same role-based service level solution. For example, a Gartner for CISOs Executive team configuration may only contain Gartner for CISOs Executive team licenses and cannot include other types of licenses such as self-directed or Gartner for CDAOs Executive licenses Team etc.