

MODIFICATION NO. 8
TO
CONTRACT NUMBER VA-180315-GARG
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
Gartner Inc.

This Modification No. 8 ("**Modification**") is an agreement between the Virginia Information Technologies Agency ("**VITA**"), pursuant to § 2.2-2012 of the *Code of Virginia* and on behalf of the Commonwealth of Virginia ("**Commonwealth**"), and Gartner Inc. ("**Supplier**"), to modify and amend Contract No. VA-180315-GARG ("**Contract**") in accordance with the terms and conditions of this Modification. This Modification and any attachments thereto is, upon execution by VITA and Supplier (each a "**Party**" and, collectively, the "**Parties**"), incorporated into and made an integral part of the Contract.

Capitalized terms used in this Modification have the meaning ascribed to them in the Contract unless otherwise defined in this Modification.

In consideration of the recitals set forth above, which are hereby restated and agreed to by the Parties, and for valuable consideration, the receipt and sufficiency of which is hereby acknowledged by the Parties, Supplier and VITA agree to amend the Contract as follows:

1. Attachment A to this Modification hereby replaces Exhibit B of the Contract. Attachment A contains links to descriptions and usage guidelines. These links support Section 6.D of the Contract, and do not introduce any new terms and conditions. In the event of any conflict between the Contract and the language contained within the links in Attachment A to this Modification, the Contract shall take precedence.

The changes set forth in this Modification are effective immediately.

The foregoing is the complete and final expression of the agreement between Supplier and VITA to modify the Contract and cannot be modified, except by writing signed by duly authorized representatives of both parties.

ALL OTHER TERMS AND CONDITIONS OF THE CONTRACT REMAIN UNCHANGED.

PERSONS SIGNING THIS MODIFICATION ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THE CONTRACT AND ACKNOWLEDGE THAT EACH OF THE SUPPLIER AND THE COMMONWEALTH AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

Gartner Inc.

VITA, on behalf of the
COMMONWEALTH OF VIRGINIA

BY: **Eunice Appiah**

BY: **Michael A. Novak**

NAME: Eunice Appiah

NAME: Michael A. Novak

TITLE: Contracts Manager

TITLE: Strategic Sourcing Specialist

DATE: **03/02/2023**

DATE: **03/03/2023**

Attachment A

VIRGINIA INFORMATION TECHNOLOGIES AGENCY (VITA) VA-180315-GARG EXHIBIT B Schedule of Fees

Rates are effective February 1, 2023 and apply to purchase orders received on or before January 31, 2024 with a service delivery start date no later than February 1, 2024.

GARTNER RAS SUBSCRIPTIONS

**Effective
2023-Feb-01**

CIOs

Gartner for CIOs

Gartner for CIOs is an executive-level, role-based seat offering, designed for a CIO that prefers a self-directed Gartner experience. Gartner for CIOs is available in two versions, Team Plus and Individual Access Portfolio. See service descriptions for more information about the versions of these products.

Gartner for CIOs Individual Access ¹

Individual Access Advisor	Single User	71,633
	Multi-User	65,178
Temporary Price - Must purchase before 01-Apr-2023	Single User	70,749
	Multi-User	64,374

Gartner for CIOs Team Plus ¹⁰

Team Leader	65,178
Temporary Price - Must purchase before 01-Apr-2023	64,374
Advisor Team Member	41,351
or Advisor Team Leader	41,351
(Advisor Team Leader must purchase IT Leadership Team Plus Members)	
Temporary Price - Must purchase before 01-Apr-2023	39,382
Cross Function Team Member	28,861
Temporary Price - Must purchase before 01-Apr-2023	27,487

Gartner for CIOs with Industry Individual Access ¹ (one industry)

Individual Access Advisor	Single User	81,753
	Multi-User	74,227

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Gartner for CIOs Team Plus with Industry ¹⁰ (one industry)		
Team Leader		74,227
Advisor Team Member		58,145
or Advisor Team Leader		58,145
(Advisor Team Leader must purchase Industry Advisory Services Leadership Team Plus Members)		
Cross Function Team Member		37,939

Executive Subscription: Gartner Executive Programs

Gartner Executive Programs Leadership provides value to CIOs and senior IT executives through trusted insights, strategic advice, practical solutions and peer-tested best practices, with services proactively contextualized by an aligned expert peer partner. Executive Programs delivers value to our clients by helping them continually align, assess and adjust to deliver better business results.

Executive Programs Individual Access ¹

Individual Access	Single User	112,302
	Multi-User	100,937
Renewing Subscriber ⁶ (01-Mar-2022 to 28-Feb-2023)	Single User	112,302
	Multi-User	99,789
Renewing Subscriber ⁶ (before 01-Mar-2022)	Single User	109,381
	Multi-User	97,056
Renewing Subscriber ⁶ (before 01-Mar-2022) Temporary Price - Must purchase before 01-Apr-2023	Single User	102,609
	Multi-User	91,047

Executive Programs Leadership Team ²

Team Leader		103,017
Renewing Subscriber ⁶ (01-Mar-2022 to 28-Feb-2023) Renewing Subscriber ⁶ (before 01-Mar-2022) Renewing Subscriber ⁶ (before 01-Mar-2022) Temporary Price - Must renew before 01-Apr-2023		101,847
		99,244
		92,924
IT Executive Team Member	-	103,017
or IT Executive Team Leader		103,017
(IT Executive Team Leader must purchase IT Leadership Team Members)		
Partner Team Member	Invitation Only	89,566

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
or Partner Team Leader (Partner Team Leader must purchase Enterprise IT Leadership Team Members)	Invitation Only	89,566
Renewing Subscriber ⁶ (01-Feb-2021 to 01-Mar-2022)		83,056
Renewing Subscriber ⁶ (before 01-Feb-2021)		79,281
Delegate Team Member	Renewal Only ⁶	52,015
or Delegate Team Leader (Delegate Team Leader must purchase IT Leadership Team Members)	Renewal Only ⁶	52,015
Temporary Price - Must renew before 01-Apr-2023		49,304
Advisor Team Member		37,938
or Advisor Team Leader (Advisor Team Leader must purchase IT Leadership Team Members)		37,938
Temporary Price - Must purchase before 01-Apr-2023		36,131
Cross Function Team Member		26,451
Role Team Member		18,781

Executive Programs Leadership Team Plus ²		
Team Leader		112,155
Renewing Subscriber ⁶ (01-Mar-2022 to 28-Feb-2023)		110,992
Renewing Subscriber ⁶ (before 01-Mar-2022)		108,096
Renewing Subscriber ⁶ (before 01-Mar-2022)		101,119
Temporary Price - Must renew before 01-Apr-2023		
IT Executive Team Member		112,155
or IT Executive Team Leader (IT Executive Team Leader must purchase IT Leadership Team Plus Members)		112,155
Partner Team Member	Invitation Only	97,657
or Partner Team Leader (Partner Team Leader must purchase Enterprise IT Leadership Team Plus Members)	Invitation Only	97,657
Renewing Subscriber ⁶ (01-Mar-2022 to 01-Feb-2023)		96,316
Renewing Subscriber ⁶ (01-Feb-2021 to 01-Mar-2022)		90,542
Renewing Subscriber ⁶ (before 01-Feb-2021)		86,426
Delegate Team Member	Renewal Only ⁶	56,657

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
or Delegate Team Leader (Delegate Team Leader must purchase IT Leadership Team Plus Members)	Renewal Only ⁶	56,657
Temporary Price - Must renew before 01-Apr-2023		53,704
Advisor Team Member		41,351
or Advisor Team Leader (Advisor Team Leader must purchase IT Leadership Team Plus Members)		41,351
Temporary Price - Must purchase before 01-Apr-2023		39,382
Cross Function Team Member		28,861

Executive Programs Leadership Team Plus for Global Enterprises ²		
Global Enterprises Team Leader		163,698
Temporary Price - Must purchase before 01-Apr-2023		150,182
Global Enterprises IT Executive (IT Executive Team Leader may purchase IT Leadership Team Plus Members)		163,698
Temporary Price - Must purchase before 01-Apr-2023		150,182
Global Enterprises Partner (Partner Team Leader may purchase Enterprise IT Leadership Team Plus Members)	Invitation Only	142,015
Temporary Price - Must purchase before 01-Apr-2023		129,753
Delegate Team Leader (Delegate Team Leader may purchase IT Leadership Team Plus Members)	Renewal Only ⁶	56,657
Advisor Team Leader (Advisor Team Leader may purchase IT Leadership Team Plus Members)		41,351
Temporary Price - Must purchase before 01-Apr-2023		39,382
Cross Function Team Member		28,861

Executive Programs with Industry Individual Access ¹ (one industry)		
Executive Programs with Industry Individual Access ¹ (one industry)	Single User	130,928
	Multi-User	117,526

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Executive Programs Leadership Team with Industry ² (one industry)		
Team Leader		120,000
IT Executive Team Member	-	120,000
or IT Executive Team Leader		120,000
(IT Executive Team Leader must purchase Industry Advisory Services Leadership Team Members)		
Partner Team Member	Invitation Only	111,547
or Partner Team Leader	Invitation Only	111,547
(Partner Team Leader must purchase Enterprise IT Leadership Team with Industry Members)		
Delegate Team Member	Renewal Only ⁶	61,485
or Delegate Team Leader	Renewal Only ⁶	61,485
(Delegate Team Leader must purchase Industry Advisory Services Leadership Team Members)		
Advisor Team Member		47,959
or Advisor Team Leader		47,959
(Advisor Team Leader must purchase Industry Advisory Services Leadership Team Members)		
Cross Function Team Member		31,939
Role Team Member		22,732

Executive Programs Leadership Team Plus with Industry ² (one industry)		
Team Leader		130,825
Renewing Subscriber ⁶ (before 01-Mar-2022)		120,052
IT Executive Team Member		130,825
or IT Executive Team Leader		130,825
(IT Executive Team Leader must purchase Industry Advisory Services Leadership Team Plus Members)		
Partner Team Member	Invitation Only	121,856
or Partner Team Leader	Invitation Only	121,856
(Partner Team Leader must purchase Enterprise IT Leadership Team Plus with Industry Members)		
Delegate Team Member	Renewal Only ⁶	66,897
or Delegate Team Leader	Renewal Only ⁶	66,897
(Delegate Team Leader must purchase Industry Advisory Services Leadership Team Plus Members)		
Advisor Team Member		52,176

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
or Advisor Team Leader (Advisor Team Leader must purchase Industry Advisory Services Leadership Team Plus Members)		52,176
Cross Function Team Member		34,856

Executive Programs Leadership Team Plus with Industry for Global Enterprises ² (one industry)		
Global Enterprises Team Leader		190,928
Global Enterprises IT Executive (IT Executive Team Leader may purchase Industry Advisory Services Leadership Team Plus Members)		190,928
Global Enterprises Partner (Partner Team Leader may purchase Enterprise IT Leadership Team Plus with Industry Members)	Invitation Only	165,155
Delegate Team Leader (Delegate Team Leader may purchase Industry Advisory Services Leadership Team Plus Members)	Renewal Only ⁶	66,897
Advisor Team Leader (Advisor Team Leader may purchase Industry Advisory Services Leadership Team Plus Members)		52,681
Cross Function Team Member		35,155

Data and Analytics		
Gartner for CDAOs Gartner for CDAOs is designed to empower Chief Data & Analytics Officers and their teams to build and lead a data and analytics organization that is core to the business strategy and drives better outcomes.		
Gartner for CDAOs Individual Access ¹		
Individual Access Advisor	Single User	71,633
	Multi-User	65,178
Temporary Price - Must purchase before 01-Apr-2023	Single User	70,749
	Multi-User	64,374

GARTNER RAS SUBSCRIPTIONS**Effective
2023-Feb-01****Gartner for CDAOs Team ¹⁰**[Team Leader](#) 65,178

Temporary Price - Must purchase before 01-Apr-2023 64,374

[Team Member](#) 43,105

Temporary Price - Must purchase before 01-Apr-2023 42,573

[Tech Professional Team Member](#) 16,347

Temporary Price - Must purchase before 01-Apr-2023 16,145

Executive Service: Gartner for CDAOs Executive

Gartner for Gartner for CDAOs Executive offers access to the resources of Gartner for CISOs with the added value of contextualized support from an aligned CDAOs expert.

Gartner for CDAOs Executive Individual Access ¹[Individual Access Advisor](#) Single User 140,040

Multi-User 127,232

Temporary Price - Must purchase before 01-Apr-2023 Single User 138,311

Multi-User 125,662

Gartner for CDAOs Executive Team ¹⁰[Team Leader](#) 127,232

Temporary Price - Must purchase before 01-Apr-2023 125,662

[Team Member](#) 48,415

Temporary Price - Must purchase before 01-Apr-2023 47,817

[Tech Professional Team Member](#) 18,846

Temporary Price - Must purchase before 01-Apr-2023 18,613

InfoSec / Cybersecurity

Gartner for CISOs

Gartner for CISOs is designed to meet the rapidly evolving needs of CISOs and their teams facing next-gen cyber challenges.

Gartner for CISOs Individual Access ¹

Individual Access Advisor	Single User	71,633
	Multi-User	65,178
Temporary Price - Must purchase before 01-Apr-2023	Single User	70,749
	Multi-User	64,374

Gartner for CISOs Team ¹⁰

Team Leader	65,178
Temporary Price - Must purchase before 01-Apr-2023	64,374
Team Member	43,105
Temporary Price - Must purchase before 01-Apr-2023	42,573
Tech Professional Team Member	16,347
Temporary Price - Must purchase before 01-Apr-2023	16,145

Executive Service: Gartner for CISOs Executive

Gartner for Gartner for CISOs Executive offers access to the resources of Gartner for CISOs with the added value of contextualized support from an aligned CISOs expert.

Gartner for CISOs Executive Individual Access ¹

Individual Access Advisor	Single User	140,040
	Multi-User	127,232
Temporary Price - Must purchase before 01-Apr-2023	Single User	138,311
	Multi-User	125,662

Gartner for CISOs Executive Team ¹⁰

Team Leader	127,232
Temporary Price - Must purchase before 01-Apr-2023	125,662
Team Member	48,415

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Temporary Price - Must purchase before 01-Apr-2023		47,817
Tech Professional Team Member		18,846
Temporary Price - Must purchase before 01-Apr-2023		18,613

Software Engineering

Gartner for Software Engineering Leaders

Gartner for Software Engineering Leaders is designed to meet the rapidly evolving needs of Software Engineering Leaders and their teams looking to help their companies deliver new digital experiences and software products to better compete in the marketplace.

Gartner for Software Engineering Leaders Individual Access ¹

Individual Access Advisor	Single User	73,403
	Multi-User	66,805

Software Engineering Leaders Team ²

Team Leader	66,805
Team Member	44,124
Tech Professional Team Member	16,702

Executive Service: Gartner for Software Engineering Leaders

Gartner for Software Engineering Leaders Executive offers access to the resources of Gartner for Software Engineering Leaders with the added value of contextualized support from an aligned Software Engineering expert.

Gartner for Software Engineering Leaders Executive Individual Access ¹

Individual Access Advisor	Single User	143,506
	Multi-User	130,413

Software Engineering Leaders Executive Team ¹⁰

Team Leader	130,413
Team Member	49,588
Tech Professional Team Member	19,279

IT Leaders

Gartner for Enterprise IT Leaders – Invitation Only ³Enterprise IT Leadership Team ²Invitation
Only

Team Leader	75,959
Renewing Subscriber ⁶ (01-Feb-2020 to 01-Feb-2021)	75,958
Renewing Subscriber ⁶ (before 01-Feb-2020)	68,639
Advisor Team Member	34,587
Cross Function Team Member	20,344
Role Team Member	13,013
Temporary Price - Must purchase before 01-Apr-2023	12,185
Essentials Team Member	10,204
Temporary Price - Must purchase before 01-Apr-2023	9,796

Enterprise IT Leadership Team Plus ²Invitation
Only

Team Leader	82,504
Renewing Subscriber ⁶ (01-Feb-2020 to 01-Feb-2021)	80,878
Renewing Subscriber ⁶ (before 01-Feb-2020)	74,676
Advisor Team Member	37,510
Cross Function Team Member	22,157

Enterprise IT Leadership Team Plus for Global Enterprise ²Invitation
Only

Global Team Leader	117,293
Global Advisor Team Leader	37,510
(Advisor Team Leader must purchase IT Leadership Team Plus Members)	
Advisor Team Member	37,510
Cross Function Team Member	22,157

GARTNER RAS SUBSCRIPTIONS
**Effective
2023-Feb-01**

Enterprise IT Leadership Team with Industry ² (one industry)		Invitation Only
Team Leader		104,021
Renewing Subscriber ⁶ (01-Mar-2022 to 28-Feb-2023)		102,083
Advisor Team Member		43,299
Cross Function Team Member		26,629
Role Team Member		15,269
Essentials Team Member		10,609

Enterprise IT Leadership Team Plus with Industry ² (one industry)		Invitation Only
Team Leader		113,609
Advisor Team Member		47,196
Cross Function Team Member		28,908

Enterprise IT Leadership Team Plus with Industry for Global Enterprises ² (one industry)		Invitation Only
Global Team Leader		148,763
Global Advisor Team Leader		47,732
(Advisor Team Leader may purchase Industry Advisory Services Leadership Team Plus Members)		
Advisor Team Member		47,732
Cross Function Team Member		29,279

Gartner for IT Leaders

Gartner for IT Leaders offers strategic and expert role-based guidance with coverage across the entire IT function. Research includes case studies and step-by-step guides, tools, and templates driven predominantly by insights and proven tactics sourced from peer experiences.

IT Leader Individual Access ¹

Reference	Single User	30,758
	Multi-User	19,524
Individual Access Advisor	Single User	45,790
	Multi-User	34,587

GARTNER RAS SUBSCRIPTIONS**Effective
2023-Feb-01****IT Leadership Team ²**

Team Leader	34,587
Advisor Team Member	34,587
Cross Function Team Member	20,344
Role Team Member	13,013
Temporary Price - Must purchase before 01-Apr-2023	12,185
Essentials Team Member	10,204
Temporary Price - Must purchase before 01-Apr-2023	9,796

IT Leadership Team Plus ²

Team Leader	37,510
Advisor Team Member	37,510
Cross Function Team Member	22,157

Industry Advisory Services

Industry Advisory Services includes industry specific research, including Banking and Investment Services, Energy and Utilities, Insurance, Manufacturing and Retail. The industry content for Government, Healthcare Providers, Education and Communications Service Providers is available as part of our Core Research, and access to the content does NOT require that the client purchase this separate industry-specific product.

Industry Advisory Services Individual Access ¹

(one industry)

Reference	Single User	37,784
	Multi-User	25,763
Individual Access Advisor	Single User	56,073
	Multi-User	43,299

Industry Advisory Services Leadership Team ²

(one industry)

Team Leader	43,299
Advisor Team Member	43,299
Cross Function Team Member	26,629
Role Team Member	15,269
Essentials Team Member	10,609

GARTNER RAS SUBSCRIPTIONS**Effective
2023-Feb-01****Industry Advisory Services Leadership Team Plus ²** (one industry)

Team Leader	47,196
Advisor Team Member	47,196
Cross Function Team Member	28,908

Gartner for Technical Professionals

Gartner for Technical Professionals (GTP) provides research for technical teams to deliver flawless execution of the CIO's Strategy. GTP research is written for the IT practitioners in the organization, such as architects, engineers, analysts, and IT managers. This research is more in-depth and technical, with the typical report at 20-40 pages, and provides how-to guidance that is focused on technical planning, architecture and design, technical product evaluation, overall project execution, and essential skills of technical teams. As a prerequisite to purchasing Gartner for Technical Professionals, clients must already have a minimum amount of contract value in one or more Gartner End User products.

Technical Professionals Team ^{4, 5}

(Includes 1 Team Leader and up to 4 Team Member)	64,144
Temporary Price - Must purchase before 01-Apr-2023	60,785
Additional Team Member	12,289
Temporary Price - Must purchase before 01-Apr-2023	11,743

Technical Professionals Department ^{4, 5} (per agency)

Advisor Department	133,848
Temporary Price - Must purchase before 01-Apr-2023	127,474
Reference Department	90,169
Temporary Price - Must purchase before 01-Apr-2023	85,875

Finance**Gartner for Finance Leaders**

Gartner offers finance-focused insights, experts, tools and peer communities to help clients deliver on their critical finance priorities and lead their finance functions through digital transformation.

Finance Leaders Individual Access Advisor ¹

Individual Access Advisor	Single User	46,148
	Multi-User	34,849

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Temporary Price - Must purchase before 01-Apr-2023	Multi-User	33,189
Finance Leaders Team ⁷		
Team Leader		34,849
Temporary Price - Must purchase before 01-Apr-2023		33,189
Advisor Member		34,849
Temporary Price - Must purchase before 01-Apr-2023		33,189
Reference Member		15,076

Executive Service: Gartner for Chief Financial Officers Gartner for Chief Financial Officers (CFOs) offers access to the resources of Gartner for Finance Leaders with the added value of contextualized support from an aligned CFO expert.		
Chief Financial Officers Individual Access ¹		
Individual Access Advisor	Single User	104,562
	Multi-User	94,919
Renewing Subscriber ⁶ (before 01-Feb-2023)	Single User	102,644
	Multi-User	93,178

Chief Financial Officers Team ⁷		
Team Leader		94,919
Renewing Subscriber ⁶ (before 01-Feb-2023)		93,178
Advisor Member		34,849
or Advisor Leader		34,849
Temporary Price - Must purchase before 01-Apr-2023		33,189
Reference Member		15,076

Human Resources

Gartner for Human Resources Leaders Gartner offers actionable, objective HR insight to help clients identify emerging HR trends and anticipate challenges to achieve their top priorities.		
Human Resources Leaders Individual Access ¹		
Individual Access Advisor	Single User	46,148
	Multi-User	34,849

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Temporary Price - Must purchase before 01-Apr-2023	Multi-User	33,189
Human Resources Leaders Team ⁷		
Team Leader		34,849
Temporary Price - Must purchase before 01-Apr-2023		33,189
Advisor Member		34,849
Temporary Price - Must purchase before 01-Apr-2023		33,189
Reference Member		17,719

Gartner for HR Professionals

Gartner for HR Professionals increases the HR function's effectiveness by equipping HR Business Partners (HRBPs) with the insight needed to execute the most critical priorities. HRBPs have to navigate complex environments to effectively manage ongoing change and enable their internal partners.

Human Resources Professionals ⁴

Reference - Up to 20 HR Professionals	43,052
Temporary Price - Must purchase before 01-Apr-2023	41,003
Reference - Up to 5 HR Professionals	26,762
Temporary Price - Must purchase before 01-Apr-2023	25,488

Executive Service: Gartner for Chief Human Resources Officers

Gartner for CHROs offers access to the resources of Gartner for HR Leaders with the added value of contextualized support from an aligned HR executive expert.

Chief Human Resources Officers Individual Access ¹

Individual Access Advisor	Single User	102,126
	Multi-User	92,707

Chief Human Resources Officers Team ⁷

Team Leader	92,707
Advisor Member	34,849
or Advisor Leader	34,849
Temporary Price - Must purchase before 01-Apr-2023	33,189
Reference Member	17,719

Legal, Risk and Compliance

Gartner for Legal, Risk and Compliance Leaders

Gartner for Legal, Risk & Compliance Leaders is the definitive research and advisory resource for legal, compliance and privacy decision makers, bringing a unique breadth and depth of content to support clients' most urgent priorities.

Legal, Risk and Compliance Leaders Individual Access ¹

or Legal, Risk and Compliance Leaders for Audit & Risk Individual Access ¹

Individual Access Advisor	Single User	39,564
	Multi-User	29,908

Legal, Risk and Compliance Leaders Team ⁷

or Legal, Risk and Compliance Leaders Team for Audit & Risk ⁷

Leader	29,908
Advisor Member	29,908
Reference Member	11,884

R&D

Gartner for R&D Leaders

Through Gartner for Research & Development leaders, Gartner provides R&D leaders with the insights, tools, benchmarks, events and peer connections to build a high impact R&D function, quickly identify emerging technology trends and understand how to leverage them to achieve their most critical priorities.

R&D Leaders Individual Access ¹

Individual Access Advisor	Single User	47,582
	Multi-User	35,609

R&D Leaders Team ⁷

Leader	35,609
Advisor Member	35,609
Reference Member	19,575

Marketing

Gartner for Marketing Leaders

Gartner for Marketing Leaders helps marketing and communications executives power their marketing strategy with unbiased insights and proven tools to deliver best-in-class results.

Marketing Leaders Individual Access ¹

Individual Access Advisor	Single User	55,537
	Multi-User	46,227

Marketing Leaders Team ⁷

Leader	46,227
Advisor Member	46,227
Reference Member	18,186

Customer Service & Support Leaders

Gartner for Customer Service & Support Leaders

Gartner for Customer Service & Support Leaders equips clients with the insights, experts and peer networking resources needed to build effective customer-centric strategies and deliver high-quality service.

Customer Service & Support Leaders Individual Access ¹

Individual Access Advisor	Single User	46,148
	Multi-User	34,849
Temporary Price - Must purchase before 01-Apr-2023	Multi-User	33,189

Customer Service & Support Leaders Team ⁷

Leader	34,849
Temporary Price - Must purchase before 01-Apr-2023	33,189
Advisor Member	34,849
Temporary Price - Must purchase before 01-Apr-2023	33,189
Reference Member	14,549

GARTNER RAS SUBSCRIPTIONS**Effective
2023-Feb-01****Gartner Conferences**

North America Conferences ⁸ (price per ticket)		
IT Symposium/Xpo		5,540
Summit (BI, Data Center, Security, or Apps)		3,765
Summit (excludes BI, Data Center, Security, and Apps)		3,195
Finance Conference		3,275
RelImagineHR Conference		3,610
Marketing Symposium/Xpo		3,970

Limited Availability

Gartner Core Connect ¹		
Core Connect - Reference	Single User	24,253
	Multi-User	13,970
Core Connect - Advisor	Single User	37,779
	Multi-User	27,568

News and Insights		
IT News and Insights		784
News and Insights		784

Strategic Advisory Services ³

Availability is limited to clients with RAS subscriptions. Please check with your Gartner Sales representative before ordering.

Internal Advisory Session	22,887
Remote Advisory Services	9,897

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Add-On for Executive Programs, Enterprise IT, and Supply Chain Leaders ³ Availability is limited. Please check with your Gartner Sales representative before ordering.		
Executive Programs - Two Additional Meetings Add-on		20,261
Enterprise IT Leaders - Two Additional Meetings Add-on		20,261
Technical Professionals Small & Midsize Business (SMB) ⁴ (per agency) Availability is limited to small medium government agency. Please check with your Gartner Sales representative before ordering.		
Advisor SMB		71,011
Reference SMB		47,093
Technical Professionals for Higher Education ^{4,9} (per student campus) Availability is limited to IT staff of a designated nonprofit or public college or university student campus. Please check with your Gartner Sales representative before ordering.		
Advisor		71,011
Reference		47,093
Gartner Core IT Research Reference for Higher Education ⁹ (per student campus) Availability is limited to a designated nonprofit or public college or university student campus meeting the required number of individual user Advisor level licenses based on student FTE size.		
Core Reference HE Campus for a community college		34,537
Core Reference HE Campus for a college or university with 1 to 4,999 Student FTE		34,537
Core Reference HE Campus for a college or university with 5,000 to 9,999 Student FTE		69,074
Core Reference HE Campus for a college or university with 10,000 to 24,999 Student FTE		103,611
Core Reference HE Campus for a college or university with 25,000+ Student FTE		138,148
Gartner for IT Associates - Limited Availability ^{3,4} Availability is limited to clients with RAS subscriptions. Please check with your Gartner Sales representative before ordering.		
IT Associates 100 Research Notes		31,609

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Global Executive IT Leaders – Invitation Only ³ Availability is limited by invitation only. Please check with your Gartner Sales representative before ordering.		
Research Board for Global Executives ¹	Invitation Only	
Global CIO		233,815
Global CIO Team Plus ²	Invitation Only	
Global CIO		222,602
Divisional CIO		166,403
Global IT Leader		166,403
Global CIO Team Plus with Industry (one industry) ²	Invitation Only	
Global CIO		243,712
Divisional CIO		190,825
Global IT Leader		190,825
Global IT Leadership Team Plus ²	Invitation Only	
Global Team Leader		152,140
Global Partner Member - Check with your Gartner account executive for available domains.	Renewal Only ⁶	138,732
Advisor Member		51,671
Global IT Leadership Team Plus with Industry (one industry) ²	Invitation Only	
Global Team Leader		175,877
Global Partner Member - Check with your Gartner account executive for available domains.	Renewal Only ⁶	160,207
Advisor Member		56,805

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Executive Programs Leadership Team Essentials ² For small government agency. Availability is limited. Please check with your Gartner Sales representative before ordering. Each team may only have Leader and only Essentials Team Members licenses. No other team member license types permitted.		
Executive Programs Leadership Team Essentials ²		
Team Leader		103,017
Essentials Team Member	Limited Availability	10,483

Renewal Only Services Renewal Only and Renewing Subscriber services and pricing are only available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.		
Executive Programs Member Basic ¹	Renewal Only ⁶	
Renewing Subscriber ⁶ (before 01-Jan-2019)		
Individual Access	Single User	74,552
Renewing Subscriber ⁶ (before 01-Mar-2022)	Multi-User	68,846
Temporary Price - Must purchase before 01-Apr-2023	Single User	70,598
	Multi-User	66,224

Executive Programs Member Basic with Industry ¹ (one industry)	Renewal Only ⁶	
Individual Access	Single User	93,299
	Multi-User	84,743

IT Executives ¹	Renewal Only ⁶	
Renewing Subscriber ⁶ (before 01-Sep-2015)		
IT Executives CIO Signature		125,408
Delegate Add-on to CIO Signature		58,970
IT Executives CIO	Single User	114,885
	Multi-User	102,180
IT Executives CIO Essentials	Single User	76,952
	Multi-User	68,845

GARTNER RAS SUBSCRIPTIONS		Effective 2023-Feb-01
Temporary Price - Must renew before 01-Apr-2023		
IT Executives CIO Signature		116,985
IT Executives CIO	Single User	105,787
	Multi-User	93,829
IT Executives CIO Essentials	Single User	70,598
	Multi-User	63,160

Enterprise IT Leaders Individual Access ¹	Renewal Only ⁶	
Individual Access ¹	Single User	88,743
Renewing Subscriber ⁶ (before 01-Feb-2020)		82,622
Individual Access ¹	Multi-User	74,497
Renewing Subscriber ⁶ (before 01-Feb-2020)		69,295

IT PROFESSIONAL SERVICES	HOURLY RATES
Vice President	477
Senior Director	439
Director	408
Associate Director	343
Senior Consultant	247
Consultant	210
Associate Consultant	152

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Purchasing Guidelines

¹ "Single User" applies to a buying center that has one individual license; "Multi User" applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi User price levels, services must be ordered on the same Service Agreement or

Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi User pricing qualification.

² Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one (1) Leader and three (3) to ten (10) Members per team unless otherwise indicated in the list above. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

³ Availability is limited. Please check with your Gartner Sales representative before ordering.

⁴ Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

⁵ Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader.

⁶ Renewal Only and Renewing Subscriber services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

* Industry Advisory Services Add-on IT Executives must be coterminous with the base IT Executives license and requires the purchase of the same Industry Add-on license for each user within the IT Executives license (CIO Signature must purchase for the Member and each Delegate).

** Aggregate Legacy Core IT Research Reference and Advisor licenses at the Agency/Operating Unit level only on a single Purchase Order to determine license quantity price level. Once the Legacy Core IT Research aggregate drops to a lower license quantity price level, lower license quantity price level applies going forward and no longer qualifies to raise the price level to a higher licenses quantity price level. Core IT Research to IT Leaders or Industry Advisory Services promotional migration options may be available. Please check with your Gartner Account Executive for details.

⁷ Gartner for CIOs team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team. Each Leader type license must have one (1) to ten (10) team member licenses. All licenses in a Team with Industry solution must purchase access to the same industry. All licenses in a team must be coterminous and of the same team type. For example, a CIOs Team Plus with Industry configuration may only contain CIOs Team Plus with Industry licenses for the same industry and

cannot include other types of team licenses such as Team Plus (no Industry), Team (no industry, non-Plus), Global CIO Team etc.

⁸ Ticket prices apply to orders received by December 31st of the year indicated for the start of each term. For example, ticket prices for Year 2023 applies to orders received on or before December 31, 2023. Future ticket prices have not been released; please check with account representatives for future pricing at the time of purchase.

⁹ Higher Education products are only available to eligible public and not-for-profit Higher Education colleges or universities with undergraduate students pursuing two-year associate or four-year baccalaureate degrees in information technology. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrollment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.

¹⁰ Gartner for CIOs, CISOs, CDAOs, and other like kind role-based team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team configuration. Each Leader must have one (1) to ten (10) coterminous Team Member licenses. All licenses in a team configuration must purchase coterminous access to the same role-based service level solution. For example, a Gartner for CISOs Executive team configuration may only contain Gartner for CISOs Executive team licenses and cannot include other types of licenses such as self-directed or Gartner for CDAOs Executive licenses Team etc. A CIOs Team Plus with Industry configuration may only contain CIOs Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team Plus (no Industry), Team (no industry, non-Plus), Global CIO Team etc.