

Hewlett-Packard Enterprise Company Pricing Exhibit C Servers

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon E3-1200v2 3.10GHz 8GB Memory 100 GB Hard Drive Onboard SATA DVD Writer No OS installed Gigabit Ethernet Adapter	HP ML310e Gen 8	982.00	19.00%	795.42	www.hp.com/buy/pscatalog
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon E5-2407 2.2GHz 8GB Memory Onboard SATA 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	HP DL360e Gen8	1,912.00	19.00%	1,548.72	www.hp.com/buy/pscatalog
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel E5-2430 2.2GHz 8GB Memory 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	HP BL420c Gen8	3,261.00	19.00%	2,641.41	www.hp.com/buy/pscatalog

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	19.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

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MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
APC / Schneider Electric	15%
Getac	10%
3Com	7%
3DConnexion	7%
3M	7%
Acer	7%
Adaptec	7%
Adesso	7%
Aleratec	7%
Allied Telesis	7%
Anthro Corporation	7%
AOC	7%
Apacer	7%
APEX	7%
APG Cash Drawer	7%
Apricorn	7%
Asus	7%
ATI	7%
Avocent	7%
Barco	7%
Barracuda Networks	7%
Belkin	7%
BRETFORD MFG	7%
Brocade Communications	7%
Brother	7%
Buslink	7%
C2G (formerly Cables To Go)	7%
Canon	7%
Cherry Keyboards	7%
Chicony	7%
Chief Manufacturing	7%
CMS Products	7%
Creative Labs	7%
Crucial	7%
CYBER ACOUSTICS	7%
Cyclone Products	7%

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Datamation Systems	7%
DIGITAL PERSONA	7%
D-Link	7%
Drobo	7%
Eaton	7%
Egan TeamBoard	7%
Eizo	7%
Elo TouchSystems	7%
EMC	7%
Emulex	7%
Epson	7%
Ergotron	7%
EVGA	7%
F5	7%
Fairhaven	7%
Fellowes	7%
Fujitsu	7%
FUSION-IO INC	7%
Gamber Johnson	7%
Goldtouch	7%
Hitachi	7%
Honeywell	7%
Humanscale	7%
Hyundai	7%
Imation	7%
INFOCASE	7%
InFocus	7%
INFOCUS	7%
Intel	7%
IOGEAR	7%
Iomega	7%
JAR Systems	7%
Juniper	7%
Kensington	7%
Key Tronic	7%
Kingston	7%
La Cie	7%
LG	7%
Liebert	7%
Linksys	7%

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Logitech	7%
M&A	7%
Magma	7%
MagTek	7%
Mellanox Technologies Inc	7%
Memorex	7%
Meridian	7%
Monster Cable Products	7%
Motorola	7%
M-S Cash Drawer	7%
NEC	7%
NETGEAR	7%
NWN	7%
Panasonic	7%
Panasas	7%
Peerless Industries	7%
Philips	7%
Planar Monitors	7%
Plantronics	7%
PNY	7%
Precision Mounting Techno	7%
ProtecT Computer Products	7%
QLogic	7%
Quantum	7%
Riverbed	7%
Samsonite	7%
Samsung	7%
Seagate	7%
SIIG	7%
Smith Enterprises Inc (SEI)	7%
Sony	7%
StarTech	7%
Symbol Technologies	7%
Targus	7%
Teac	7%
Tripp Lite	7%
Verbatim	7%
Viewsonic	7%
V7	7%
Virtual Instruments	7%

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WESTERN DIGITAL

6%

Xyratex

7%

Zebra Technologies

7%

**Hewlett-Packard Enterprise
Company Pricing Exhibit C
Services and Warranty**

Service or Warranty Description	Rate
Basic Services	
40/hr Onsite Consulting H4W47A1 (ISS)	\$13,400
40/hr Onsite Consulting H4W48A1 (BCS)	\$13,400
Unix Migration Assessment L1 H2S91A1	\$14,850
Unix Migration Assessment L2 H2S92A1	\$72,850
Unix Migration Implementation HK411A1#009	Variable
HP-UX/OpenVMS Training HF382A1	\$3,500
HP-UX/OpenVMS Training HF382E	\$3,500

On-Site Labor Rates					Contact Center Remote (Software and Application)		
Hourly rates for U.S. excluding Alaska and Puerto Rico	Enterprise Servers, and Non-HP Equipment	Commercial Servers (ProLiant, NetServers)		Account Support Services (ASM)	HP-UX, Tru64Unix,	Linux & Novell O/S	User Application Support
		and Associated Storage		Rates	MPE, OpenVMS, Storage, VMS	Microsoft Products	(UAS Program)
	Per Hour	Per Hour		Single Rate	Per Hour	Per Hour	Per Incident
Standard business hours	\$310*	\$225			\$310	\$310	\$38

M-F 8 am-5 pm	PN# HJ623AC	PN# HJ623AC		\$295	PN# HJ628AC	PN# HJ628AC	PN# HJ629AC
After Hours M-F 5 pm-8 am, Sat, Sun, and HP holidays	\$388* PN# HJ623AC (Level 1)	\$281 PN# HJ623AC (Level 1)		\$368	\$310 PN# HJ628AC (Level 1)	\$310** PN# HJ628AC (Level 1)	\$48 PN# HJ629AC (Level 1)
Minimum Hour Charge	Standard Business Hours 8-5 M-F: 1 Hr Min After Hours M-F, Saturday, Sunday and Holidays: 2 Hr Min						
Software Non-Contract Access Fee	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Std Business Hrs \$500 PN# HJ632AC (Level 1) Other Days/ Hrs \$1,500 PN# HJ632AC (Level 2)
Standard Response	3-5 Business Days within 200 miles	3-5 Business Days within 200 miles	3-5 Business Days within 200 miles	Quote Only	Up to Next Business Day (Expedited response available)	Up to Next Business Day (Expedited response available)	Next Available Engineer