

VITA Statewide Two-Way Radio Contracts

Each of the 13 contracts contain the Supplier's entire product catalog. Shown below is the primary Brand Name of the radio or accessory (antenna, microphone, etc.), however other Brand Names may be included in each of the Supplier's catalogs, located at the URL(s) provided.

BRAND Name(s)>	<u>Motorola</u>	<u>Vertex</u>	<u>Kenwood</u>	<u>Relm</u>
Supplier>	Motorola Solutions Inc	PMC Assoc.	SECOM	RELM Wireless
VITA Contract Number>	VA-170418-MSI	VA-170418-PMC	VA-170418-SECO	VA-170418-RELM
Sales Contact>	Wendy Smit	Chris Doyel	ALISON H WINTER	Craig W. Price
Title>	Account Manager, Commonwealth	Virginia Sales Manager	PRESIDENT	VP of Sales - State & Local
address>	1337 Abelia Way	5932 York Haven Drive	3550 ENGINEERING DRIVE, SUITE 225	7100 Technology Drive
	Virginia Beach	Gloucester	NORCROSS	W. Melbourne
	Virginia	VA	GA	FL
	23454	23061	30092	32904
email>	wendy.smit@motorolasolutions.com	chrisd@pmc-wireless.com	alison@secomwireless.com	cprice@relm.com
phone>	757-778-0602	(804) 815-3838	770-453-9411	1-800-821-2900 - Corporate Office
		(732) 888-9388	770-453-9786	
	757-778-0602	(804) 815-3838	770-401-5452	240-818-5757
Catalog URL>	https://businessonline.motorolasolutions.com	https://pmcwireless-my.sharepoint.com/personal/adamj_pmc-wireless_com/_layouts/15/guestaccess.aspx?docid=03a1bc48751d74ca093fb11686020686a&authk	http://commsmrp.us.jvc-kenwood.com/	www.bktechnologies.com/stateofva
login> or Add'l Catalog URL>	User Name: vitacontracts@gmail.com ; Password: Motorola#01		http://www.telexdealer.com/2017_TELEX_Price_List_RETAIL.pdf	
			http://admin07.webstorepackage.com/pp2/virtualweb/images/Power%20Products%20-%20MSRP%20all%20products%2017-04-01.pdf	
How to use contracts>	Issue Request for Quote (RFQ) to one or more Suppliers. Attach contract quote to eVA or other order. If required, use Contract Exhibit A - Pricing and catalog URL to verify Contract Price, which is catalog price, less Contract Discount.			

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<i>BRAND Name(s)></i>	<u>Harris Tait</u>	<u>Coden Visor</u>	<u>Icom</u>	<u>Pulse-Larsen</u>
<i>Supplier></i>	HARRIS Corp.	PROCOM	ICOM	Tessco
<i>VITA Contract Number></i>	VA-170418-CNER	VA-170418-PROC	VA-170418-ICOM	VA-170418-TESS
<i>Sales Contact></i>	H. Wayne Duff	Gabe Najjar	Kristina Pickering	Desmond Esteves
<i>Title></i>	Area Sales Manager	President	Government Sales Program Manager	Program Manager
<i>address></i>	221 Jefferson Ridge Parkway	8260 Patuxent Range Road	12421 Willows Road NE	11126 McCormick Rd.
	Lynchburg	Jessup	Kirkland	Hunt Valley
	Virginia	Maryland	Washington	MD
	24501	20794	98034	21031-1494
<i>email></i>	wayne.duff@harris.com	g.najjar@procom2way.com / sales@procom2way.com	salescontracts@icomamerica.com	capturemgt@tessco.com
<i>phone></i>	434-258-8688	301-497-9080 / 877-290-0222	425.450.6092	(410) 229-1650
	N/A	301-497-9082	425.450.6063	(410)527-0005
	434-258-8688	301-343-0035	206.327.3381	N/A
<i>Catalog URL></i>	https://www.harris.com/id/q/state-of-virginia-vita	https://procom2way.com/manufacture-list-prices	http://www.icomamerica.com/en/government-sales/contracts/virginia/IcomAmericaPriceListasof17FEB-Virginia.pdf	https://www.tessco.com
<i>login> or Add'l Catalog URL></i>				User ID: VITA User Password: tessco
<i>How to use contracts></i>	Issue Request for Quote (RFQ) to one or more Suppliers. Attach contract quote to eVA or other order. If required, use Contract Exhibit A - Pricing and catalog URL to verify Contract Price, which is catalog price, less Contract Discount.			

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<i>BRAND Name(s)></i>	<u>Astra</u>	<u>EF Johnson</u>	<u>Zetron</u>	<u>Motorola</u>	<u>Comtronix</u>
<i>Supplier></i>	Astra Radio Communications	EF Johnson	Atlantic Comm.	Radio Comm of VA	COMTRONIX
<i>VITA Contract Number></i>	VA-170418-ARCM	VA-170418-EFJ	VA-170418-ATCO	VA-170418-RCV	VA-170418-COMT
<i>Sales Contact></i>	Lawrence Goodman	Ryan Wray	Charles B Blount	William Smithson	Fred L. Parker
<i>Title></i>	Government Sales Manager	Contracts Manager	President	Vice President	President
<i>address></i>	2238 N. Glassell St., Ste A & D	1440 Corporate Drive	4811 Market Drive	1282 Mountain Road	42327 Rio Nedo Suite A
	Orange	Irving	Newport News	Glen Allen	Temecula
	CA	TX	VA	Virginia	CA
	92865	75038	23607	23060	92590
<i>email></i>	lgoodman@arcmics.com	rwray@efji.com	chuck.blount@atlanticcom.net	wsmithson@rcvinc.com	comtronix@verizon.net
<i>phone></i>	714-637-2828 ext. 353	(972) 819-2394	(757) 380-8498 (800) 407-8498	(804) 266-8999	951-719-3266
	714-637-2669	(972) 819-0639	(757) 247-0428	(804) 262-6846	951-719-3844
	714-598-8790	(972) 819-2394	(757) 328-0455	(804) 512-6186	909-374-7880
<i>Catalog URL></i>	http://www.arcmics.com/t26	http://info.efjohnson.com/virginia	http://www.accessnet.com/vita-pricing/	http://rcvinc.com/mrsp-price-lists	http://www.comtronixcommunications.com/commonwealth-of-virginia/
<i>login> or Add'l Catalog URL></i>	http://www.arcmics.com/t22				
<i>How to use contracts></i>	Issue Request for Quote (RFQ) to one or more Suppliers. Attach contract quote to eVA or other order. If required, use Contract Exhibit A - Pricing and catalog URL to verify Contract Price, which is catalog price, less Contract Discount.				