

## VA-190906-STVN Exhibit K - GovDelivery (Communications/Notifications) Options/Pricing

Description		Unit Cost	UOM (Users) (unit of measure)	
Communications Cloud	One Time Fee	\$11,145	Up to	99,999
Communications Cloud	Annual Subscription Fee	\$15,040	Up to	99,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$4,230	Up to	99,999
Advanced Communications Cloud Module	One Time Fee	\$3,920	Up to	99,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$6,285	Up to	99,999
Communications Cloud	One Time Fee	\$16,390	100,000 to	249,999
Communications Cloud	Annual Subscription Fee	\$22,120	100,000 to	249,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$6,225	100,000 to	249,999
Advanced Communications Cloud Module	One Time Fee	\$5,765	100,000 to	249,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$9,240	100,000 to	249,999
Communications Cloud	One Time Fee	\$24,060	250,000 to	499,999
Communications Cloud	Annual Subscription Fee	\$32,525	250,000 to	499,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$9,150	250,000 to	499,999
Advanced Communications Cloud Module	One Time Fee	\$8,475	250,000 to	499,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$13,590	250,000 to	499,999
Communications Cloud	One Time Fee	\$35,445	500,000 to	999,999
Communications Cloud	Annual Subscription Fee	\$47,835	500,000 to	999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$13,455	500,000 to	999,999
Advanced Communications Cloud Module	One Time Fee	\$12,465	500,000 to	999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$19,980	500,000 to	999,999
Communications Cloud	One Time Fee	\$51,970	1,000,000 to	1,999,999
Communications Cloud	Annual Subscription Fee	\$70,080	1,000,000 to	1,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$19,710	1,000,000 to	1,999,999
Advanced Communications Cloud Module	One Time Fee	\$18,260	1,000,000 to	1,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$29,275	1,000,000 to	1,999,999
Communications Cloud	One Time Fee	\$68,495	2,000,000 to	2,999,999
Communications Cloud	Annual Subscription Fee	\$92,325	2,000,000 to	2,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$25,970	2,000,000 to	2,999,999
Advanced Communications Cloud Module	One Time Fee	\$24,055	2,000,000 to	2,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$38,570	2,000,000 to	2,999,999
Communications Cloud	One Time Fee	\$85,020	3,000,000 to	3,999,999
Communications Cloud	Annual Subscription Fee	\$114,575	3,000,000 to	3,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$32,225	3,000,000 to	3,999,999
Advanced Communications Cloud Module	One Time Fee	\$29,850	3,000,000 to	3,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$47,860	3,000,000 to	3,999,999
Communications Cloud	One Time Fee	\$101,540	4,000,000 to	4,999,999
Communications Cloud	Annual Subscription Fee	\$136,820	4,000,000 to	4,999,999
FedRAMP Enhanced Security Solution	Annual Subscription Fee	\$38,485	4,000,000 to	4,999,999
Advanced Communications Cloud Module	One Time Fee	\$35,650	4,000,000 to	4,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$57,155	4,000,000 to	4,999,999
Communications Cloud	One Time Fee	\$118,065	5,000,000 to	5,999,999
Communications Cloud	Annual Subscription Fee	\$159,065	5,000,000 to	5,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$43,995	5,000,000 to	5,999,999
Advanced Communications Cloud Module	One Time Fee	\$41,445	5,000,000 to	5,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$66,450	5,000,000 to	5,999,999
Communications Cloud	One Time Fee	\$175,385	6,000,000 to	6,999,999
Communications Cloud	Annual Subscription Fee	\$215,075	6,000,000 to	6,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$59,485	6,000,000 to	6,999,999
Advanced Communications Cloud Module	One Time Fee	\$48,295	6,000,000 to	6,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$77,430	6,000,000 to	6,999,999
Communications Cloud	One Time Fee	\$202,870	7,000,000 to	7,999,999
Communications Cloud	Annual Subscription Fee	\$245,575	7,000,000 to	7,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$67,920	7,000,000 to	7,999,999
Advanced Communications Cloud Module	One Time Fee	\$55,140	7,000,000 to	7,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$88,410	7,000,000 to	7,999,999

Communications Cloud	One Time Fee	\$230,355	8,000,000	to	8,999,999
Communications Cloud	Annual Subscription Fee	\$276,080	8,000,000	to	8,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$76,355	8,000,000	to	8,999,999
Advanced Communications Cloud Module	One Time Fee	\$61,990	8,000,000	to	8,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$99,390	8,000,000	to	8,999,999
Communications Cloud	One Time Fee	\$257,840	9,000,000	to	9,999,999
Communications Cloud	Annual Subscription Fee	\$306,580	9,000,000	to	9,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$84,790	9,000,000	to	9,999,999
Advanced Communications Cloud Module	One Time Fee	\$68,840	9,000,000	to	9,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$110,370	9,000,000	to	9,999,999
Communications Cloud	One Time Fee	\$285,325	10,000,000	to	10,999,999
Communications Cloud	Annual Subscription Fee	\$337,085	10,000,000	to	10,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$93,225	10,000,000	to	10,999,999
Advanced Communications Cloud Module	One Time Fee	\$75,690	10,000,000	to	10,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$121,350	10,000,000	to	10,999,999
Communications Cloud	One Time Fee	\$312,810	11,000,000	to	11,999,999
Communications Cloud	Annual Subscription Fee	\$367,585	11,000,000	to	11,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$101,660	11,000,000	to	11,999,999
Advanced Communications Cloud Module	One Time Fee	\$82,535	11,000,000	to	11,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$132,330	11,000,000	to	11,999,999
Communications Cloud	One Time Fee	\$340,295	12,000,000	to	12,999,999
Communications Cloud	Annual Subscription Fee	\$398,085	12,000,000	to	12,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$111,965	12,000,000	to	12,999,999
Advanced Communications Cloud Module	One Time Fee	\$89,385	12,000,000	to	12,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$143,315	12,000,000	to	12,999,999
Communications Cloud	One Time Fee	\$367,780	13,000,000	to	13,999,999
Communications Cloud	Annual Subscription Fee	\$428,590	13,000,000	to	13,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$120,545	13,000,000	to	13,999,999
Advanced Communications Cloud Module	One Time Fee	\$96,235	13,000,000	to	13,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$154,295	13,000,000	to	13,999,999
Communications Cloud	One Time Fee	\$395,265	14,000,000	to	14,999,999
Communications Cloud	Annual Subscription Fee	\$459,090	14,000,000	to	14,999,999
FedRAMP Enhanced Security Solution	Annual Fee for FedRAMP Package	\$129,120	14,000,000	to	14,999,999
Advanced Communications Cloud Module	One Time Fee	\$103,085	14,000,000	to	14,999,999
Advanced Communications Cloud Module	Annual Subscription Fee for Advanced Modules	\$165,275	14,000,000	to	14,999,999
<b>govDelivery: Additional SMS Messages</b>					
** Must be used within the subscription period and does not rollover into the next subscription period. **					
100,000 SMS Cost per text-based SMS message (each way).		\$4,785			100K
1 million SMS Cost per text-based SMS message (each way).		\$27,325			1M
2.5 million SMS Cost per text-based SMS message (each way).		\$52,700			2.5M
5 million SMS Cost per text-based SMS message (each way).		\$95,640			5M
10 million SMS Cost per text-based SMS message (each way).		\$183,450			10M
<b>govDelivery: Standard Training</b>					
Online Training (per hour) - Required for all new subscriptions		\$ 500.00			Hour
Onsite Training (per day) - Preparation and delivery of up to 4.5 hours of in person training during 1		\$ 2,500.00			Day
<b>NOTES:</b>					
"Potential Users" is calculated and based on the higher of either the client's Quarterly Web Visits or 80% of (Subscribers X 12).					
The Advanced Communications Cloud subscription is dependent on an active subscription to the Communications Cloud.					