

EXHIBIT B

Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	Dell Optiplex 3060 SFF	998.57	40.00%	599.14	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	Dell Optiplex 5260 AIO	1,370.00	40.00%	849.40	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel i5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	Dell Optiplex 3060 MFF	1,055.72	40.00%	654.55	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
i5 8th Generation Processor	i5-8500T					
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

Warranty is 3 years Onsite after Remote Diagnosis

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: WORKSTATION

Intel

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Entry Workstation	Dell Precision 3430 SFF	1,288.68	40.00%	773.21	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
8th Gen Core i5, i7 or Xeon E processor	i5-8500					
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis	SFF					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Single Socket	Dell Precision 5820 Tower	2,352.96	40.00%	1,411.78	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel Xeon W or Intel Core X-Series processor	Xeon W-2123					
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics	Radeon Pro WX 2100, 2GB					
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Dual Socket	Dell Precision 7820 Tower	3,841.53	40.00%	2,304.92	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel Xeon Scalable Processor	Xeon Bronze 3104, Qty 2					
16 GB DDR4 ECC memory minimum	32 GB DDR4 ECC					
AMD or Nvidia discrete graphics	Radeon Pro WX 2100, 2GB					
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

**Warranty is 3 years
Onsite after Remote
Diagnosis**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: MOBILE WORKSTATION

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mobile Workstation	Dell Mobile Precision 3530	2,046.00	40.00%	1,227.60	40.00%	http://ftpbox.us.dell.com/slg/we/ekly/dellpricereport.pdf
8th Gen Intel Core i5 or i7 processor	I5-8400H					
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics	Nvidia Quadro P600 w/4GB					
256 GB m.2 SSD minimum						
Windows 10 Pro						
	Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapters + BT 4.1					
802.11AC WLAN	15.6" FHD Non-Touch (option available)					
14" Display, FHD minimum, options for touch and/or Ultra High Definition displays						
Up to 10 hours battery life	Extended battery service for years 2 and 3					
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Premium Mobile Workstation	Dell Mobile Precision 5530	2,758.00	40.00%	1,654.80	40.00%	http://ftpbox.us.dell.com/slg/we/ekly/dellpricereport.pdf
8th gen Intel Core i5, i7, or Xeon E processor	I5-8400H					
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
	Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapters + BT 4.1					
802.11 AC WLAN	InfinityEdge 15.6" Ultrasharp FHD Not convertible to tablet					
15" display, FHD minimum,						
convertible tablet chassis	Extended battery service for years 2 and 3					
Up to 16 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Detachable Mobile Workstation	Dell Precision 5530 2-in-1 (Convertible, not Detachable)	2,957.57	40.00%	1,774.54	40.00%	http://ftpbox.us.dell.com/slg/we/ekly/dellpricereport.pdf
8th gen Intel Core i5 or i7 processor	I5-8305G with Radeon Pro WX					
8 GB DDR4 memory minimum	Radeon Pro WX Vega M GL with 4GB					
Nvidia or Equivalent, Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN	Intel 8265 802.11					
14" UWVA touch display	InfinityEdge 15.6" Ultrasharp FHD Touch Wide View w/descreen HU / (copy) webcam with 4 array digital microphones and					
	Windows Hello compliant infrared camera;					
	Not world-facing (only available on 5290 2-in-1 on the Windows Tablet tab)					
	Extended battery service for years 2 and 3					
IR Webcam,						
8 megapixel world facing camera						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Mobile Workstation	Dell Mobile Precision 7530	2,446.06	40.00%	1,467.64	40.00%	http://ftpbox.us.dell.com/slg/we/ekly/dellpricereport.pdf
8th gen Intel Core i5, i7, or Xeon E processor	I5-8400H					
16 GB DDR4 non-ECC (Core i) memory minimum	8GB DDR4					
Nvidia Quadro or AMD Radeon Pro discrete graphics	Radeon Pro WX 4150 w/ 4GB					
256 GB m.2 SSD minimum						
Windows 10 Pro						
	Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapters + BT 4.1					
802.11 AC WLAN	15.6" FHD					
15" display, FHD minimum,						
Up to 16 hours battery life	Extended battery service for years 2 and 3					
3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Warranty is 3 years Onsite after Remote Diagnosis

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)	38.00%
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Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	Dell Latitude 3490	1,273.86	40.00%	764.32	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel i5-8250U Processor (3.40GHz 6M Cache)	Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.1 and Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.2					
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD	14" HD					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Convertible Laptop Offering	Dell Latitude 7390 2-in-1	2,666.57	40.00%	1,599.94	40.00%	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
8th Gen processor minimum	i5-8250U					
Intel Core i3						
8 GB DDR 4 minimum	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2					
256 GB m.2 SSD Minimum						
Windows 10 Professional	13.3" FHD Touch LCD w/ Mic and Camera					
802.11AC WLAN						
Energy Star qualified	Extended battery service for years 2 and 3					
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Warranty is 3 years Onsite after Remote Diagnosis

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Laptop Accessories (see note #3)	38.00%
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Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	Dell Chromebook 11 3180	374.71	38.00%	232.32	http://ftpbox.us.dell.com/slg/weekly/dellpricerep_ort.pdf
Intel Quad Core M8173C 2.10 GHz	Intel Celeron N3060				
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	Dell Chromebook 11 3189 Convertible	503.28	38.00%	312.03	http://ftpbox.us.dell.com/slg/weekly/dellpricerep_ort.pdf
Intel Celeron N3350	Intel Celeron N3060				
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display	Confirmed				
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Warranty is 1 Year Onsite

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Chromebook Accessories (see note #2)	38.00%
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Product Category: THIN CLIENT

Intel/ AMD Based

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	Dell Wyse 5070 Thin Client	686.00	15.00%	583.10	http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf
4 USB Ports	Intel Celeron J4105 (2.4 GHz)				
Intel 2 GHz Processor or Equivalent					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

ProSupport 24x7 Technical, 3 years with NBD Onsite

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: RUGGED LAPTOP

Intel/ AMD Based

Minimum Configurations

Rugged Laptop
Mil-Std 810G Certified
Intel Core i5 7300 U Vpro processor
8GB RAM
256GB SSD
Integrated dual array Microphone and Speaker
Microsoft Windows 10 Pro
802.11a/b/g/n/ac integrated wireless
12" (1920 x 1080) inch screen or greater
10/100/1000 RJ45

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Dell Latitude Rugged 5420	2,761.57	40.00%	1,656.94	http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf

i5-8350U w/ vPro

14" FHD Non-Touch w/
Camera and Mic
Intel Dual Band Wireless AC
8265 2x2 + BT 4.2

**Warranty is 3 years Onsite
after Remote Diagnosis**

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	38.00%
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Product Category: RUGGED TABLET - WINDOWS

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet - Windows	Dell Latitude Rugged 7212	2,862.86	40.00%	1,717.72	http://ftpbox.us.dell.com/slg/weekly/dellpricerreport.pdf
Mil-Std 810G Certified					
Intel or AMD Processor	i3-7100U with u-blox NEO-M8 GPS card 8GB DDR3				
4GB RAM					
128GB Storage					
Microsoft Windows 10					
802.11a/g/n integrated wireless	Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapater + BT 4.1				
10.1 inch screen	11.6" FHD Outdoor-Readable Glove-Capable Touchscreen w/Gorilla Glass 5MP Webcam / 8MP Rear Camera with Flash				

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

**Warranty is 3 years Onsite
after Remote Diagnosis**

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	38.00%
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Product Category: WINDOWS TABLET

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	Dell Latitude 5290 2-in-1	2,330.43	40.00%	1,398.26	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel i5 7300U Dual Core or AMD Processor	i5-8350U				
4GB Memory	8GB LPDDR3				
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
	Intel Dual-Band				
802.11ac integrated wireless	Wireless-AC 8265 2x2 +				
SD Card Memory Expansion slot	BT				
Front and rear camera	Integrated HD Webcam;				
10 inch screen	Front and world-facing				
	12.3" Touch WUXGA+				

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

**Warranty is 3 years
Onsite after Remote
Diagnosis**

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	38.00%
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Product Category: SERVERS

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Dell PowerEdge T440	3,722.00	42.00%	2,158.76	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
16GB memory (1x 16GB DIMM/RDIMM)					
300GB 10k RPM SAS Hard Drive					
Onboard SATA					
No optical drive standard					
Dual Power Supply, 500W Minimum					
No OS installed					
4-Port Gigabit Ethernet NIC					
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Dell PowerEdge R440	3,397.00	42.00%	1,970.26	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
16GB memory (1x 16GB DIMM/RDIMM)					
Onboard SATA					
300GB 10k RPM SAS Hard Drive					
4-Port Gigabit Ethernet NIC					
Dual Power Supply, 500W Minimum					
No OS installed					
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Dell PowerEdge M640	3,697.00	42.00%	2,144.26	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
16GB memory (1x 16GB DIMM/RDIMM)					
300GB SAS 12G 15K RPM SFF Hard Drive					
2-port 10GbE Ethernet Adapter					
No OS installed					
HyperConverged Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores	Dell VxRail E560d/F	80,217.00	42.00%	46,525.86	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
240GB memory	256 GB memory				
5x 1.92TB SSD's					
	Intel X710 Quad Port 10FB				
	DA/SFP+ Ethernet, Network				
	Daughter Card				
2-port 10GbE Ethernet Adapter					
No OS installed					

Qty 2, 800GB NVMe, 2.5 SFF Drive
VxRail Software
iDRAC9 Enterprise
HCIA RecoverPoint for VMWare

Warranty is 39 Mos
ProSupport with
Mission Critical 4Hr
24x7 Onsite with
Emergency Dispatch
on VxRail

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

Warranty is 3 year Basic
Hardware Services 5x10 NBD
Onsite on servers

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	38.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	Centon DataStick Pro S1-U3P6-8G	8.99	8.00%	8.27	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
16 GB	Kingston DTIG4/16GB	10.99	8.00%	10.11	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
32 GB	Kingston DT100G3/32GB	5.99	8.00%	5.51	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
8 GB Encrypted Drive	Kingston DTVP30/8GB	44.99	8.00%	41.39	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	Dell P2018H	199.99	25.00%	149.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
27" LCD	Dell P2719H	359.99	25.00%	269.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TrppLite TLP606TAA	19.99	8.00%	18.39	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
8 Outlet 8ft cord 2500 Joule	Belkin BE108000-08-CM	19.99	8.00%	18.39	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	Dell MS116	19.99	25.00%	14.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	Dell KB216	19.99	25.00%	14.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price

Wireless keyboard and mouse USB interface	Dell KM714	89.99	25.00%	67.49	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
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Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	C2G 15200	10.99	8.00%	10.11	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
7 ft CAT5e	C2G 15193	5.99	8.00%	5.51	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
3 ft CAT6	C2G 27141	4.99	8.00%	4.59	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
7' CAT6	C2G 27132	6.99	8.00%	6.43	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
HDMI to HDMI M/M 6ft	C2G 56783	10.99	8.00%	10.11	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WD WDBUZG0010BB K	59.99	8.00%	55.19	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
2 TB USB 3.0 (external desktop)	ioSafe SK2TB	339.99	8.00%	312.79	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
4 TB USB 3.0 (external desktop)	ioSafe SK4TB	474.99	8.00%	436.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Logitech Webcam C925e	94.99	2.00%	93.09	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	Logitech HD Pro Webcam C922	109.99	2.00%	107.79	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	StarTech ST93007U2C	59.99	8.00%	55.19	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Mini hub 4 port hi speed USB, no power supply needed	Tripp Lite U360-004-MINI	17.99	8.00%	16.55	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	Dell 2.0 Speaker System - AE215	44.99	25.00%	33.74	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	Dell 2.1 Speaker System - AE415	69.99	25.00%	52.49	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	Zebra GK420d	401.99	8.00%	369.83	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	APC BE600M1	69.99	8.00%	64.39	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
UPS external, 1440 VA power capacity, 7 min battery run time	APC BR24BPG	169.99	8.00%	156.39	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df
UPS 750 VA power capacity, 16 min battery run time	CyberPower Systems PR750LCDRT1U	361.99	8.00%	333.03	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df

******Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
C2G	8.00%
Centon	8.00%
CyberPower Systems	8.00%
Dell	25.00%
ioSafe	8.00%
Kingston	8.00%
Logitech	8.00%
StarTech	8.00%
Tripp Lite	8.00%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	MSRP	Discount	Discounted Price	Notes
Warranty: ProSupport with NBD Onsite, 3 years (Optiplex 3-series)	60	38%	37.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Optiplex 3-series)	90	38%	55.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Optiplex 5-series)	70	38%	43.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Optiplex 5-series)	100	38%	62.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Optiplex 7-series)	80	38%	49.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Optiplex 7-series)	110	38%	68.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Optiplex SFF, MFF)	49	38%	30.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 years (Optiplex SFF, MFF)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Precision Workstation 3-series)	109	38%	67.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Precision Workstation 3-series)	139	38%	86.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Precision Workstation 5-series)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Precision Workstation 5-series)	149	38%	92.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Precision Workstation 7-series)	129	38%	79.98	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Precision Workstation 7-series)	159	38%	98.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Precision Workstation)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 years (Precision Workstation)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Mobile Precision 3-series)	323	38%	200.26	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Mobile Precision 3-series)	497	38%	308.14	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Mobile Precision 5-series)	343	38%	212.66	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Mobile Precision 5-series)	517	38%	320.54	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Mobile Precision 7-series)	343	38%	212.66	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Mobile Precision 7-series)	517	38%	320.54	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Mobile Precision)	169	38%	104.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 years (Mobile Precision)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude 3-series)	240	38%	148.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude 3-series)	344	38%	213.28	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude 3-series)	109	38%	67.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude 5-series)	288	38%	178.56	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude 5-series)	402	38%	249.24	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude 5-series)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude 7-series)	339	38%	210.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude 7-series)	463	38%	287.06	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude 7-series)	129	38%	79.98	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude Rugged 5-series)	248	38%	153.76	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude Rugged 5-series)	392	38%	243.04	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude Rugged 5-series)	149	38%	92.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude Rugged Tablet 7-series)	248	38%	153.76	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude Rugged Tablet 7-series)	392	38%	243.04	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude Rugged Tablet 7-series)	149	38%	92.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 years (Latitude)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 1 years (Chromebook 11-series)	39	38%	24.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 1 year (Chromebook 11-series)	79	38%	48.98	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 1 year (Chromebook 11-series)	39	38%	24.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Chromebook 11-series)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Chromebook 11-series)	209	38%	129.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Chromebook 11-series)	89	38%	55.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (WYSE 5-series)	49	15%	41.65	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Hard Drive Data Recovery Service, 3 years	75	38%	46.50	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Basic Deployment	32	38%	19.84	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Basic Deployment with Imaging	51	38%	31.62	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Basic Deployment with Provisioning	48	38%	29.76	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell ProDeploy	166	38%	102.92	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell ProDeploy Plus	281	38%	174.22	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Hard Drive Data Recovery, 3 years	75	38%	46.50	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Absolute DDS Premium, 3 Years	94	38%	58.28	Service discount is in line with system discount. Bulk purchase discounts will apply.

Service: Absolute DDS Premium Education, 3 Years (available on select configurations)	79	38%	48.98	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Absolute DDS Premium Professional, 3 Years (available on select configurations)	60	38%	37.20	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Merge Center for Staggered Orders	20	38%	12.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProSupport Client Label (w/o Company Name)	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: System Box Label	10	38%	6.20	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell MAC Address Asset Label	9.45	38%	5.86	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Systems Asset Individual Label, black/white	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Systems Asset Individual Label, color	9.45	38%	5.86	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProSupport Plus Client Label (w/o Company Name)	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Asset Label-Report and Packaging Label-Bundle	22.05	38%	13.67	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Stop Anti-Theft Plate	26.2	38%	16.24	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: BIOS Settings - Standard	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ATS Warehousing Fee (Client Systems)			10.00	Rates are discounted after logistics review
Service: ATS Delivery for Staggered Orders, min 50 units (Client Systems)			20.00	Rates are discounted after logistics review
Service: ATS Imaging (Client Systems)			45.00	Rates are discounted after image review
Service: ATS Installation (Client Systems)			90.00	Rates are discounted after site survey
Service: ATS Onsite Diagnosis			90.00	Rates are discounted after discovery
Service: Out of Warranty Maintenance (Client Systems)			95/hr + Parts	Rates are discounted after discovery
Warranty: ProSupport with NBD Onsite, 3 years (PowerEdge R440)	978	40%	586.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 3 years (PowerEdge R440)	1778	40%	1,066.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (PowerEdge R440)	2045	40%	1,227.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 3 years (PowerEdge R440)	3023	40%	1,813.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 5 years (PowerEdge R440)	1565	40%	939.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 5 years (PowerEdge R440)	2845	40%	1,707.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 5 years (PowerEdge R440)	3272	40%	1,963.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 5 years (PowerEdge R440)	4836	40%	2,901.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Basic Deployment (PowerEdge 1U/2U)	259.74	40%	155.84	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy (PowerEdge 1U/2U)	999.01	40%	599.41	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy Plus (PowerEdge 1U/2U)	2647.38	40%	1,588.43	Service discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (PowerEdge R440)	745	40%	447.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 3 years (PowerEdge T440)	1449	40%	869.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (PowerEdge T440)	1684	40%	1,010.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 3 years (PowerEdge T440)	2544	40%	1,526.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 5 years (PowerEdge T440)	1261	40%	756.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 5 years (PowerEdge T440)	2387	40%	1,432.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 5 years (PowerEdge T440)	2763	40%	1,657.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 5 years (PowerEdge T440)	4139	40%	2,483.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Basic Deployment (T-series)	233.74	40%	140.24	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy (T-series)	899	40%	539.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy Plus (T-series)	2382.35	40%	1,429.41	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 3 years (PowerEdge)	220	40%	132.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 5 years (PowerEdge)	330	40%	198.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (PowerEdge M640)	1337	40%	802.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 3 years (PowerEdge M640)	2430	40%	1,458.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (PowerEdge M640)	2795	40%	1,677.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 3 years (PowerEdge M640)	4131	40%	2,478.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 5 years (PowerEdge M640)	2138	40%	1,282.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 5 years (PowerEdge M640)	3888	40%	2,332.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 5 years (PowerEdge M640)	4471	40%	2,682.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 5 years (PowerEdge M640)	6610	40%	3,966.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Basic Deployment (M or F 3/4/5/6-series)	259.74	40%	155.84	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy (M or F 3/4/5/6-series)	999.01	40%	599.41	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy Plus (M or F 3/4/5/6-series)	2647.38	40%	1,588.43	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 3 years (PowerEdge)	220	40%	132.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 5 years (PowerEdge)	330	40%	198.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Deployment Consulting 1 Yr 1 Hour (PowerEdge)	189	40%	113.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Deployment Consulting 1 Yr 1 Case (PowerEdge)	519	40%	311.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Equipment Disposal and Recycling	TBD	TBD	TBD	Depends on the model and age of the equipment.