

**EXHIBIT B**

**Product Category: PC, AIO & MINI**

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Desktop</b>	Dell Optiplex 3060 SFF	998.57	40.00%	599.14	40.00%	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>All-In-One</b>	Dell Optiplex 5260 AIO	1,370.00	40.00%	849.40	40.00%	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
Intel i5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Mini Desktop</b>	Dell Optiplex 3060 MFF	1,055.72	40.00%	654.55	40.00%	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
i5 8th Generation Processor	i5-8500T					
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

**Warranty is 3 years Onsite after Remote Diagnosis**

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**Product Category: WORKSTATION**

Intel

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Entry Workstation</b>	Dell Precision 3430 SFF	1,288.68	40.00%	773.21	40.00%	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
8th Gen Core i5, i7 or Xeon E processor	i5-8500					
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis	SFF					

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Single Socket</b>	Dell Precision 5820 Tower	2,352.96	40.00%	1,411.78	40.00%	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
Intel Xeon W or Intel Core X-Series processor	Xeon W-2123					
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics	Radeon Pro WX 2100, 2GB					
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Dual Socket</b>	Dell Precision 7820 Tower	3,841.53	40.00%	2,304.92	40.00%	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
Intel Xeon Scalable Processor	Xeon Bronze 3104, Qty 2					
16 GB DDR4 ECC memory minimum	32 GB DDR4 ECC					
AMD or Nvidia discrete graphics	Radeon Pro WX 2100, 2GB					
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

**Warranty is 3 years  
Onsite after Remote  
Diagnosis**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:  
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: MOBILE WORKSTATION

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Mobile Workstation</b> 8th Gen Intel Core i5 or i7 processor 8 GB DDR4 memory minimum AMD Radeon Pro discrete graphics 256 GB m.2 SSD minimum Windows 10 Pro  802.11AC WLAN 14" Display, FHD minimum, options for touch and/or Ultra High Definition displays Up to 10 hours battery life 3 year battery warranty	Dell Mobile Precision 3530 IS-8400H Nvidia Quadro P600 w/4GB Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.1 15.6" FHD Non-Touch (option available) Extended battery service for years 2 and 3	2,046.00	40.00%	1,227.60	40.00%	<a href="http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf">http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf</a>

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Premium Mobile Workstation</b> 8th gen Intel Core i5, i7, or Xeon E processor 8 GB DDR4 non-ECC (Core i) memory minimum Nvidia Quadro P1000 discrete graphics 256 GB m.2 SSD minimum Windows 10 Pro  802.11 AC WLAN 15" display, FHD minimum, convertible tablet chassis Up to 16 hours battery life 3 year battery warranty	Dell Mobile Precision 5530 IS-8400H Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.1 InfinityEdge 15.6" Ultrasharp FHD Not convertible to tablet Extended battery service for years 2 and 3	2,758.00	40.00%	1,654.80	40.00%	<a href="http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf">http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf</a>

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Detachable Mobile Workstation</b> 8th gen Intel Core i5 or i7 processor 8 GB DDR4 memory minimum Nvidia or Equivalent, Quadro Professional discrete graphics 256 GB m.2 SSD minimum Windows 10 Pro 802.11 AC WLAN 14" UWVA touch display  IR Webcam, 8 megapixel world facing camera Up to 10 hours battery life 3 year battery warranty	Dell Precision 5530 2-in-1 (Convertible, not Detachable) IS-8305G with Radeon Pro WX Radeo Pro WX Vega M GL with 4GB Intel 8265 802.11 InfinityEdge 15.6" Ultrasharp FHD Touch Wide View widescreen HD (1080p) webcam with 4 array digital microphones and Windows Hello compliant infrared camera; Not world-facing (only available on 5290 2-in-1 on the Windows Tablet tab) Extended battery service for years 2 and 3	2,957.57	40.00%	1,774.54	40.00%	<a href="http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf">http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf</a>

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Mobile Workstation</b> 8th gen Intel Core i5, i7, or Xeon E processor 16 GB DDR4 non-ECC (Core i) memory minimum Nvidia Quadro or AMD Radeon Pro discrete graphics 256 GB m.2 SSD minimum Windows 10 Pro  802.11 AC WLAN 15" display, FHD minimum, Up to 16 hours battery life 3 year battery warranty	Dell Mobile Precision 7530 IS-8400H 8GB DDR4 Radeon Pro WX 4150 w/ 4GB Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.1 15.6" FHD Extended battery service for years 2 and 3	2,446.06	40.00%	1,467.64	40.00%	<a href="http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf">http://fpbox.us.dell.com/stg/we ekly/dellpricereport.pdf</a>

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Warranty is 3 years Onsite after Remote Diagnosis

<b>Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)</b>	38.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vta.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Product Category: LAPTOP**

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Laptop</b>	<b>Dell Latitude 3490</b>	<b>1,273.86</b>	<b>40.00%</b>	<b>764.32</b>	<b>40.00%</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
Intel i5-8250U Processor (3.40GHz 6M Cache)	<b>Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.1 and Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.2</b>  <b>14" HD</b>					
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Convertible Laptop Offering</b>	<b>Dell Latitude 7390 2-in-1</b>	<b>2,666.57</b>	<b>40.00%</b>	<b>1,599.94</b>	<b>40.00%</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
8th Gen processor minimum	<b>i5-8250U</b>  <b>Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2</b>  <b>13.3" FHD Touch LCD w/ Mic and Camera</b>  <b>Extended battery service for years 2 and 3</b>					
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

**Warranty is 3 years Onsite after Remote Diagnosis**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>38.00%</b>
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**Products Category: CHROMEBOOK**

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook</b>	Dell Chromebook 11 3180	374.71	38.00%	232.32	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
Intel Quad Core M8173C 2.10 GHz	Intel Celeron N3060				
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook - Convertible tablet</b>	Dell Chromebook 11 3189 Convertible	503.28	38.00%	312.03	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
Intel Celeron N3350	Intel Celeron N3060				
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps	Confirmed				
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

**Warranty is 1 Year Onsite**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Chromebook Accessories (see note #2)</b>	<b>38.00%</b>
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**Product Category: THIN CLIENT**

Intel/ AMD Based

*Minimum Configurations*

<b>Thin Client</b>
4 USB Ports
<b>Intel 2 GHz Processor or Equivalent</b>
10/100/1000 Base-T
32GB Flash Storage
8GB Memory DDR4 Memory
USB Keyboard and Mouse
Energy Star Qualified
<b>Windows 10</b>

Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Dell Wyse 5070 Thin Client	686.00	15.00%	583.10	<a href="http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf">http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf</a>

Intel Celeron J4105 (2.4 GHz)

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

**ProSupport 24x7 Technical, 3 years with NBD Onsite**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Product Category: RUGGED LAPTOP**

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Laptop</b>	Dell Latitude Rugged 5420	2,761.57	40.00%	1,656.94	<a href="http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf">http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf</a>
Mil-Std 810G Certified	i5-8350U w/ vPro	2,761.57	40.00%	1,656.94	<a href="http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf">http://ftpbox.us.dell.com/slg/weekly/dellprice-report.pdf</a>
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (1920 x 1080) inch screen or greater					
10/100/1000 RJ45	14" FHD Non-Touch w/ Camera and Mic Intel Dual Band Wireless AC 8265 2x2 + BT 4.2				

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

**Warranty is 3 years Onsite after Remote Diagnosis**

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)</b>	<b>38.00%</b>
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**Product Category: RUGGED TABLET - WINDOWS**

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Tablet - Windows</b>	Dell Latitude Rugged 7212	2,862.86	40.00%	1,717.72	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricerport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricerport.pdf</a>
Mil-Std 810G Certified					
Intel or AMD Processor	i3-7100U with u-blox NEO-M8 GPS card 8GB DDR3  Qualcomm QCA61 802.11ac Dual Band 2x2 Wireless Adapter + BT 4.1  11.6" FHD Outdoor-Readable Glove-Capable Touchscreen w/Gorilla Glass 5MP Webcam / 8MP Rear Camera with Flash				
4GB RAM					
128GB Storage					
Microsoft <b>Windows 10</b>					
802.11a/g/n integrated wireless					
10.1 inch screen					

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

**Warranty is 3 years Onsite after Remote Diagnosis**

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)</b>	<b>38.00%</b>
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**Product Category: WINDOWS TABLET**

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Windows Tablet</b>	<b>Dell Latitude 5290 2-in-1</b>	<b>2,330.43</b>	<b>40.00%</b>	<b>1,398.26</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
Intel i5 7300U Dual Core or AMD Processor	i5-8350U				
4GB Memory	8GB LPDDR3				
256GB SSD Hard Drive					
Windows 10 Pro 64 bit	Intel Dual-Band Wireless-AC 8265 2x2 + BT				
802.11ac integrated wireless	Integrated HD Webcam; Front and world-facing 12.3" Touch WUXGA+				
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

**Warranty is 3 years Onsite after Remote Diagnosis**

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>38.00%</b>
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**Product Category: SERVERS**

Intel/ AMD Based

*Minimum Configurations*

<b>Tower Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB 10k RPM SAS Hard Drive Onboard SATA No optical drive standard Dual Power Supply, 500W Minimum No OS installed 4-Port Gigabit Ethernet NIC	<b>Dell PowerEdge T440</b>	3,722.00	42.00%	2,158.76	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
<b>Rack Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) Onboard SATA 300GB 10k RPM SAS Hard Drive 4-Port Gigabit Ethernet NIC Dual Power Supply, 500W Minimum No OS installed	<b>Dell PowerEdge R440</b>	3,397.00	42.00%	1,970.26	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
<b>Blade Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB SAS 12G 15K RPM SFF Hard Drive 2-port 10GbE Ethernet Adapter No OS installed	<b>Dell PowerEdge M640</b>	3,697.00	42.00%	2,144.26	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
<b>HyperConverged Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores 240GB memory 5x 1.92TB SSD's  2-port 10GbE Ethernet Adapter No OS installed	<b>Dell VxRail E560d/F</b> 256 GB memory  Intel X710 Quad Port 10FB DA/SFP+ Ethernet, Network Daughter Card	80,217.00	42.00%	46,525.86	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>

Qty 2, 800GB NVMe, 2.5 SFF Drive  
VxRail Software  
iDRAC9 Enterprise  
HCIA RecoverPoint for VMWare

Warranty is 39 Mos  
ProSupport with  
Mission Critical 4Hr  
24x7 Onsite with  
Emergency Dispatch  
on VxRail

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

Warranty is 3 year Basic  
Hardware Services 5x10 NBD  
Onsite on servers

AMD processors must be at least equivalent to listed Intel processors

<b>Minimum Percentage Discount for Server Accessories (see note #2)</b>	38.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

**Category: PERIPHERALS**

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	Centon DataStick Pro S1-U3P6-8G	8.99	8.00%	8.27	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
16 GB	Kingston DTIG4/16GB	10.99	8.00%	10.11	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
32 GB	Kingston DT100G3/32GB	5.99	8.00%	5.51	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
8 GB Encrypted Drive	Kingston DTVP30/8GB	44.99	8.00%	41.39	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	Dell P2018H	199.99	25.00%	149.99	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
27" LCD	Dell P2719H	359.99	25.00%	269.99	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TrppLite TLP606TAA	19.99	8.00%	18.39	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
8 Outlet 8ft cord 2500 Joule	Belkin BE108000-08-CM	19.99	8.00%	18.39	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	Dell MS116	19.99	25.00%	14.99	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	Dell KB216	19.99	25.00%	14.99	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
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Wireless keyboard and mouse USB interface	<b>Dell KM714</b>	89.99	<b>25.00%</b>	<b>67.49</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
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<b>Patch Cables</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
10 ft CAT5e	<b>C2G 15200</b>	10.99	<b>8.00%</b>	<b>10.11</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
7 ft CAT5e	<b>C2G 15193</b>	5.99	<b>8.00%</b>	<b>5.51</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
3 ft CAT6	<b>C2G 27141</b>	4.99	<b>8.00%</b>	<b>4.59</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
7' CAT6	<b>C2G 27132</b>	6.99	<b>8.00%</b>	<b>6.43</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
HDMI to HDMI M/M 6ft	<b>C2G 56783</b>	10.99	<b>8.00%</b>	<b>10.11</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>

<b>External Hard Drive</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
1TB USB 3.0 (portable)	<b>WD WDBUZG0010BB K</b>	59.99	<b>8.00%</b>	<b>55.19</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
2 TB USB 3.0 (external desktop)	<b>ioSafe SK2TB</b>	339.99	<b>8.00%</b>	<b>312.79</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
4 TB USB 3.0 (external desktop)	<b>ioSafe SK4TB</b>	474.99	<b>8.00%</b>	<b>436.99</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>

<b>Web Cams</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	<b>Logitech Webcam C925e</b>	94.99	<b>2.00%</b>	<b>93.09</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	<b>Logitech HD Pro Webcam C922</b>	109.99	<b>2.00%</b>	<b>107.79</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>

<b>USB Hubs</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
USB 3.0 7 port hub, power supply included	<b>StarTech ST93007U2C</b>	59.99	<b>8.00%</b>	<b>55.19</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>
Mini hub 4 port hi speed USB, no power supply needed	<b>Tripp Lite U360-004-MINI</b>	17.99	<b>8.00%</b>	<b>16.55</b>	<a href="http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf</a>

<b>Speakers</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	<b>Dell 2.0 Speaker System - AE215</b>	44.99	<b>25.00%</b>	<b>33.74</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	<b>Dell 2.1 Speaker System - AE415</b>	69.99	<b>25.00%</b>	<b>52.49</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
<b>Label Printer</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	<b>Zebra GK420d</b>	401.99	<b>8.00%</b>	<b>369.83</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
<b>I. Battery Back Up Unit</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
UPS external, 550 VA power capacity, 3 min battery run time	<b>APC BE600M1</b>	69.99	<b>8.00%</b>	<b>64.39</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
UPS external, 1440 VA power capacity, 7 min battery run time	<b>APC BR24BPG</b>	169.99	<b>8.00%</b>	<b>156.39</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>
UPS 750 VA power capacity, 16 min battery run time	<b>CyberPower Systems PR750LCDRT1U</b>	361.99	<b>8.00%</b>	<b>333.03</b>	<a href="http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf">http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf</a>

**\*\*\*\*Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

**\*\*\*Warranty is manufacturer's warranty for all peripherals**

**\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

<b>MANUFACTURER</b>	<b>MINIMUM PERCENTAGE DISCOUNT FROM LIST</b>
C2G	8.00%
Centon	8.00%
CyberPower Systems	8.00%
Dell	25.00%
ioSafe	8.00%
Kingston	8.00%
Logitech	8.00%
StarTech	8.00%
Tripp Lite	8.00%

## Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	MSRP	Discount	Discounted Price	Notes
Warranty: ProSupport with NBD Onsite, 3 years (Optiplex 3-series)	60	38%	37.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Optiplex 3-series)	90	38%	55.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Optiplex 5-series)	70	38%	43.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Optiplex 5-series)	100	38%	62.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Optiplex 7-series)	80	38%	49.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Optiplex 7-series)	110	38%	68.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Optiplex SFF, MFF)	49	38%	30.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 years (Optiplex SFF, MFF)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Precision Workstation 3-series)	109	38%	67.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Precision Workstation 3-series)	139	38%	86.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Precision Workstation 5-series)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Precision Workstation 5-series)	149	38%	92.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Precision Workstation 7-series)	129	38%	79.98	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Precision Workstation 7-series)	159	38%	98.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Precision Workstation)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 years (Precision Workstation)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Mobile Precision 3-series)	323	38%	200.26	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Mobile Precision 3-series)	497	38%	308.14	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Mobile Precision 5-series)	343	38%	212.66	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Mobile Precision 5-series)	517	38%	320.54	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Mobile Precision 7-series)	343	38%	212.66	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Mobile Precision 7-series)	517	38%	320.54	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Mobile Precision)	169	38%	104.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 years (Mobile Precision)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude 3-series)	240	38%	148.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude 3-series)	344	38%	213.28	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude 3-series)	109	38%	67.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude 5-series)	288	38%	178.56	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude 5-series)	402	38%	249.24	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude 5-series)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude 7-series)	339	38%	210.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude 7-series)	463	38%	287.06	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude 7-series)	129	38%	79.98	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude Rugged 5-series)	248	38%	153.76	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude Rugged 5-series)	392	38%	243.04	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude Rugged 5-series)	149	38%	92.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Latitude Rugged Tablet 7-series)	248	38%	153.76	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Latitude Rugged Tablet 7-series)	392	38%	243.04	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Latitude Rugged Tablet 7-series)	149	38%	92.38	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Keep Your Hard Drive, 3 year (Latitude)	20	38%	12.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 1 years (Chromebook 11-series)	39	38%	24.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 1 year (Chromebook 11-series)	79	38%	48.98	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 1 year (Chromebook 11-series)	39	38%	24.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (Chromebook 11-series)	119	38%	73.78	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (Chromebook 11-series)	209	38%	129.58	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (Chromebook 11-series)	89	38%	55.18	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: Accidental Damage Protection, 3 years (WYSE 5-series)	49	15%	41.65	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Hard Drive Data Recovery Service, 3 years	75	38%	46.50	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Basic Deployment	32	38%	19.84	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Basic Deployment with Imaging	51	38%	31.62	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Basic Deployment with Provisioning	48	38%	29.76	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell ProDeploy	166	38%	102.92	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell ProDeploy Plus	281	38%	174.22	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Hard Drive Data Recovery, 3 years	75	38%	46.50	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Absolute DDS Premium, 3 Years	94	38%	58.28	Service discount is in line with system discount. Bulk purchase discounts will apply.

Service: Absolute DDS Premium Education, 3 Years (available on select configurations)	79	38%	48.98	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Absolute DDS Premium Professional, 3 Years (available on select configurations)	60	38%	37.20	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Merge Center for Staggered Orders	20	38%	12.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProSupport Client Label (w/o Company Name)	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: System Box Label	10	38%	6.20	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell MAC Address Asset Label	9.45	38%	5.86	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Systems Asset Individual Label, black/white	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Systems Asset Individual Label, color	9.45	38%	5.86	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProSupport Plus Client Label (w/o Company Name)	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Dell Asset Label-Report and Packaging Label-Bundle	22.05	38%	13.67	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Stop Anti-Theft Plate	26.2	38%	16.24	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: BIOS Settings - Standard	6.3	38%	3.91	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ATS Warehousing Fee (Client Systems)			10.00	Rates are discounted after logistics review
Service: ATS Delivery for Staggered Orders, min 50 units (Client Systems)			20.00	Rates are discounted after logistics review
Service: ATS Imaging (Client Systems)			45.00	Rates are discounted after image review
Service: ATS Installation (Client Systems)			90.00	Rates are discounted after site survey
Service: ATS Onsite Diagnosis			90.00	Rates are discounted after discovery
Service: Out of Warranty Maintenance (Client Systems)			95/hr + Parts	Rates are discounted after discovery
Warranty: ProSupport with NBD Onsite, 3 years (PowerEdge R440)	978	40%	586.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 3 years (PowerEdge R440)	1778	40%	1,066.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (PowerEdge R440)	2045	40%	1,227.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 3 years (PowerEdge R440)	3023	40%	1,813.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 5 years (PowerEdge R440)	1565	40%	939.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 5 years (PowerEdge R440)	2845	40%	1,707.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 5 years (PowerEdge R440)	3272	40%	1,963.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 5 years (PowerEdge R440)	4836	40%	2,901.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Basic Deployment (PowerEdge 1U/2U)	259.74	40%	155.84	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy (PowerEdge 1U/2U)	999.01	40%	599.41	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy Plus (PowerEdge 1U/2U)	2647.38	40%	1,588.43	Service discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (PowerEdge R440)	745	40%	447.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 3 years (PowerEdge T440)	1449	40%	869.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (PowerEdge T440)	1684	40%	1,010.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 3 years (PowerEdge T440)	2544	40%	1,526.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 5 years (PowerEdge T440)	1261	40%	756.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 5 years (PowerEdge T440)	2387	40%	1,432.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 5 years (PowerEdge T440)	2763	40%	1,657.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 5 years (PowerEdge T440)	4139	40%	2,483.40	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Basic Deployment (T-series)	233.74	40%	140.24	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy (T-series)	899	40%	539.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy Plus (T-series)	2382.35	40%	1,429.41	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 3 years (PowerEdge)	220	40%	132.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 5 years (PowerEdge)	330	40%	198.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 3 years (PowerEdge M640)	1337	40%	802.20	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 3 years (PowerEdge M640)	2430	40%	1,458.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 3 years (PowerEdge M640)	2795	40%	1,677.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 3 years (PowerEdge M640)	4131	40%	2,478.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with NBD Onsite, 5 years (PowerEdge M640)	2138	40%	1,282.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport with Mission Critical 4Hr Onsite, 5 years (PowerEdge M640)	3888	40%	2,332.80	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus, 5 years (PowerEdge M640)	4471	40%	2,682.60	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Warranty: ProSupport Plus Mission Critical 4Hr Onsite, 5 years (PowerEdge M640)	6610	40%	3,966.00	Warranty discount is in line with system discount. Bulk purchase discounts will apply.
Service: Basic Deployment (M or F 3/4/5/6-series)	259.74	40%	155.84	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy (M or F 3/4/5/6-series)	999.01	40%	599.41	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: ProDeploy Plus (M or F 3/4/5/6-series)	2647.38	40%	1,588.43	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 3 years (PowerEdge)	220	40%	132.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Keep Your Hard Drive, 5 years (PowerEdge)	330	40%	198.00	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Deployment Consulting 1 Yr 1 Hour (PowerEdge)	189	40%	113.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Deployment Consulting 1 Yr 1 Case (PowerEdge)	519	40%	311.40	Service discount is in line with system discount. Bulk purchase discounts will apply.
Service: Equipment Disposal and Recycling	TBD	TBD	TBD	Depends on the model and age of the equipment.