

EXHIBIT B - HPE

Product Category: SERVERS

Intel/ AMD Based

Minimum Configurations

| Tower Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---|--------------------|-----------|---|------------------|---|
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB 10k RPM SAS Hard Drive Onboard SATA No optical drive standard Dual Power Supply, 500W Minimum No OS installed 4-Port Gigabit Ethernet NIC | HPE ML110 Gen10 | 3,692.00 | 28.00% | 2,658.24 | https://www.hpe.com/global/showroom/ |
| Rack Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) Onboard SATA 300GB 10k RPM SAS Hard Drive 4-Port Gigabit Ethernet NIC Dual Power Supply, 500W Minimum No OS installed | HPE DL360 Gen10 | 5,141.00 | 28.00% | 3,701.52 | https://www.hpe.com/global/showroom/ |
| Blade Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB SAS 12G 15K RPM SFF Hard Drive 2-port 10GbE Ethernet Adapter No OS installed | HPE BL460c | 5,479.00 | 29.00% | 3,890.09 | https://www.hpe.com/global/showroom/ |
| HyperConverged Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| 2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores 240GB memory 5x 1.92TB SSD's 2-port 10GbE Ethernet Adapter No OS installed | HPE SimpliVity 380 | 79,713.00 | 40.00% | 47,827.80 | https://www.hpe.com/global/showroom/ |

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

| | |
|--|--------|
| Minimum Percentage Discount for Server Accessories (see note #2) | 11.00% |
|--|--------|

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

EXHIBIT C

| MANUFACTURER | MINIMUM PERCENTAGE DISCOUNT FROM LIST |
|-----------------------------------|--|
| VMware | 3.00% |
| Nutanix | 5.00% |
| APC / Schneider Electric | 10.00% |
| 3Com | 5.00% |
| Barracude networks | 5.00% |
| Brocade Communications / Broadcom | 5.00% |
| F5 | 5.00% |
| Hitachi | 5.00% |
| Juniper | 5.00% |
| Mellanox | 5.00% |
| Panasonic | 5.00% |
| Qlogic | 5.00% |
| Quantum | 5.00% |
| Riverbed | 5.00% |
| Virtual Instruments | 5.00% |
| Xyratex | 5.00% |
| StorByte | 5.00% |
| Infinidat | 15.50% |
| Symantec | 3.00% |
| Veritas | 2.20% |
| Commvault | 3.50% |
| SuperMicro | 2.00% |
| Cohesity | 11.00% |
| Rubrik | 10.00% |
| Zerto | 5.00% |
| Microsoft | 2.00% |
| Red Hat | 5.00% |
| zScaler | 7.00% |
| Citrix | 5.00% |

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

| Service or Warranty Description | Rate |
|---|-----------------------|
| HPE Proactive Care Warranty | 5% off list |
| HPE Foundation Care Warranty | 5% off list |
| Lenovo Foundation Warranty | 2% off list |
| Lenovo Essential Warranty | 2% off list |
| Lenovo Advanced Warranty | 2% off list |
| Dell Extended Warranty and Maintenance Services | 3% off list |
| Fujitsu Extended Warranty and Maintenance Service | 4.3% off list |
| Rubrik Extended Warranty and Maintenance Service | 3% off list |
| IBM Extended Warranty and Maintenance Service | 7% off list |
| Nutanix Extended Warranty and Maintenance Service | 7.5% off List |
| | |
| CAS Cloud Readiness Assessment (Light) | \$15,000 |
| CAS Cloud Readiness Assessment (Medium) | \$35,000 |
| CAS Availability and Data Protection Services | \$200/Hour |
| Data Erasure Services | \$150/Hour |
| Secure Disposal | \$100/Hour + shipping |