

EXHIBIT B - Getac

Product Category: RUGGED LAPTOP

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Laptop	Getac S410G2	1,946.00	22.00%	1,517.88	https://us.getac.com/contracts.html
Mil-Std 810G Certified					
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (1920 x 1080) inch screen or greater					
10/100/1000 RJ45					

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	20.00%
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Product Category: RUGGED TABLET - WINDOWS

Minimum Configurations

Rugged Tablet - Windows
Mil-Std 810G Certified
Intel or AMD Processor
4GB RAM
128GB Storage
Microsoft Windows 10
802.11a/g/n integrated wireless
10.1 inch screen

Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Getac F110G4	2,099.00	22.00%	1,637.22	https://us.getac.com/contracts.html

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	20.00%
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Product Category: RUGGED TABLET - ANDROID

Minimum Configurations

Rugged Tablet - Android
Mil-Std 810G Certified
Texas Instruments Processor
1GB RAM
16GB Storage
Android 4.1 OS
802.11a/g/n integrated wireless
7 inch screen

Warranty is three years NBD Exchange for all Rugged Tablet Android offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Getac ZX70	1,074.00	22.00%	837.72	https://us.getac.com/contracts.html

Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2)	20.00%
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MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
VMware	2.00%
Nutanix	1.00%
APC / Schneider Electric	10.00%
3Com	5.00%
Barracude networks	5.00%
Brocade Communications /	5.00%
F5	5.00%
Hitachi	5.00%
Juniper	5.00%
Mellanox	5.00%
Panasonic	5.00%
Qlogic	5.00%
Quantum	5.00%
Riverbed	5.00%
Virtual Instruments	5.00%
Xyratex	5.00%
StorByte	5.00%
Infinidat	12.50%
Symantec	3.00%
Veritas	2.20%
Commvault	3.50%
SuperMicro	2.00%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
HPE Proactive Care Warranty	5% off list
HPE Foundation Care Warranty	5% off list
Lenovo Foundation Warranty	2% off list
Lenovo Essential Warranty	2% off list
Lenovo Advanced Warranty	2% off list
Dell Extended Warranty and Maintenance Services	3% off list
Fujitsu Exended Warranty and Maintenance Service	4.3% off list
Rubrik Extended Warranty and Maintenance Service	3% off list
IBM Extended Warranty and Maintenance Service	7% off list
Nutanix Extended Warranty and Mainteance Service	7.5% off List
CAS Cloud Readiness Assessment (Light)	\$15,000
CAS Cloud Readiness Assessment (Medium)	\$35,000
CAS Availability and Data Protection Services	\$200/Hour
Data Erasure Services	\$150/Hour
Secure Disposal	\$100/Hour + shipping