

EXHIBIT B - Acer

Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	Acer/VX4660G-I5850H1/UD.P02AA.03F	\$939.99	2.00%	\$ 902.40	2.00%	https://www.acer.com/ac/en/US/content/professional-models/laptops
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)	Intel® Core™ i5-8500					
8GB DDR4 Memory	8GB (8/0/0/0) DDR4					
500GB 7200 rpm SATA	1TB3, 7200RPM					
Microsoft Windows 10 Pro 64 Bit	Windows® 10 Pro (64-bit)					
Intel HD Graphics	Integrated Intel® UHD Graphics 630					
USB Mouse	USB					
USB Keyboard	USB					
10/100/1000 RJ-45	RJ-45 LAN					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	Acer/VZ4660G-I5850H1/DQ.VS0AA.002	\$999.99	2.00%	979.99	2.00%	https://www.acer.com/ac/en/US/content/professional-models/laptops
Intel i5 (8th Gen) 8500 3.0GHz	Intel® Core™ i5-8500					
8GB Memory	8GB (8/0) DDR4 2666					
500GB 7200 rpm SATA	1TB3, 7200RPM					
Microsoft Windows 10 Pro 64 Bit	Windows® 10 Pro (64-bit)					
21.5 Display (1920x1080)	54.6 cm (21.5") Full HD (1920 x 1080) 16:9					
USB Mouse	USB					
USB Keyboard	USB					
Intel HD Graphics	Integrated Intel® UHD Graphics 630					
10/100/1000 RJ45 and 802.11AC wireless	RJ-45 LAN 802.11ac WLAN					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	Acer/VX4660G-I5850S1/UD.P02AA.03G	\$979.99	2.00%	960.30	2.00%	https://www.acer.com/ac/en/US/content/professional-models/laptops
i5 8th Generation Processor	Intel® Core™ i5-8500					
8GB memory (1x 8GB SODIMM)	8GB (8/0/0/0) DDR4					
256GB SSD	256GB3 M.2 PCI Express® NVMe					
Win 10 Pro	Windows® 10 Pro (64-bit)					
Two Front Facing USB Ports	DC-in, serial, HDMI®-out, RJ-45 LAN, VGA, two PS/2®, two DisplayPort™, two USB 3.1 Gen 2 Type-C™, two USB 3.1 Gen 2 Type-A™, two USB 3.1 Gen 1 Type-A™, four USB 2.0 Type-A™, five audio (two front, three back)					
Two button USB optical mouse with scroll wheel	USB					
USB Keyboard with 103 keys	USB					
10/100/1000 RJ-45	RJ-45 LAN					

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

* All Models on this tab include 3 year warranties but are limited warranties and do not include three year onsite, that warranty offering is available separate from Acer.

EXHIBIT B - Acer

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

* All Models on this tab include 3 year warranties but are limited warranties and do not include three year onsite, that warranty offering is available separate from Acer.

Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	Acer/TMP2510-G2-M-54EA/NX.VGUAA.006	849.99	1.00%	\$ 841.49	\$ 1.00	https://www.acer.com/ac/en/US/content/professional-
Intel i5-8250U Processor (3.40GHz 6M Cache)	Intel® Core™ i5-8250U					
8GB RAM	8GB (4/4) DDR4					
500GB 7200 RPM SATA hard drive or greater	500GB3 SATA, 5400RPM					
720p HD Camera w/Mic	webcam					
Microsoft Windows 10 Pro 64 Bit	Windows® 10 Pro (64-bit)					
802.11a/b/g/n/ac	Intel® Dual Band Wireless-AC 802.11ac 2x2 MIMO WLAN					
Energy Star qualified						
15.6" HD	Matte 15.6" (1366 x 768)					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Convertible Laptop Offering	Acer/SP513-52N-52VV/NX.GR7AA.008	\$799.99	1.00%	\$ 791.99	1.00%	https://www.acer.com/ac/en/US/content/professional-models/laptops
8th Gen processor minimum	Intel® Core™ i5-8250U					
Intel Core i3	8GB (8) DDR4					
8 GB DDR 4 minimum	256GB3					
256 GB m.2 SSD Minimum	Windows® 10 Pro (64-bit)					
Windows 10 Professional	802.11ac 2x2 MU-MIMO WLAN					
802.11AC WLAN	13.3" (1920 x 1080)					
Energy Star qualified						
13" FHD touch display	Up to 13.0 hours (MobileMark® 2014)					
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Laptop Accessories (see note #3)	2.00%
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* All Models on this tab include one year warranty that is carry in only, Acer does not offer a built in three year on-site NBD Warranty, it would need to be purchased separate.

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Products Category: CHROMEBOOK

<i>Minimum Configurations</i>		Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook		Acer/C732-C6WU/NX.GUKAA.001	\$279.99	1.00%	\$ 279.99	https://www.acer.com/ac/en/US/content/professional-models/laptops
Intel Quad Core M8173C 2.10 GHz	Intel® Celeron® N3350					
4GB RAM	4GB (4) LPDDR3					
32GB Flash Memory	32GB3					
Chrome OS Operating System	Chrome OS™					
802.11ac	Intel® Dual Band Wireless-AC 802.11ac 2x2 MIMO WLAN					
HD Webcam	Bluetooth® 4.2, webcam					
11.6 inch Multi Touch Screen	Matte 11.6" (1366 x 768)					

<i>Minimum Configurations</i>		Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet		Acer/C732T-C8VY/NX.GULAA.001	\$299.99	1.00%	\$ 296.99	https://www.acer.com/ac/en/US/content/professional-models/laptops
Intel Celeron N3350	Intel® Celeron® N3350					
4 GB DDR4	4GB (4) LPDDR3					
32 GB eMMC	32GB3					
Chrome OS Operating System	Chrome OS™					
Support Android apps						
802.11AC WLAN	Intel® Dual Band Wireless-AC 802.11ac 2x2 MIMO WLAN,					
HD Webcam	Bluetooth® 4.2, webcam					
11.6" HD touch display	Glossy 11.6" (1366 x 768)					
Min 2 USB 3.1 Gen 1 and 2 USB-C	two USB 3.0; two USB Type-C™ each supporting USB 3.1 Gen 1					
Up to 12 hours battery life	Up to 12.0 hours					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Chromebook Accessories (see note #2)	2.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

* All Models on this tab include one year warranty that is carry in only, Acer does not offer a built in three year on-site NBD Warranty, it would need to be purchased separate.

Product Category: ANDROID TABLET

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Android Tablet	Acer/B3-A40-K6JH/NT.LDNAA.002	149.99	2.00%	\$ 146.99	https://www.acer.com/ac/en/US/content/professional-models/laptops
Quad Core Processor	MediaTek MT8167B SoC with quad-core ARM® Cortex®-A35 cores				
2GB RAM	2GB (2) DDR3L				
16GB Storage	16GB3				
Android 6.0 Marshmallow	Android™ 7.0				
802.11b/g/n integrated wireless	802.11ac WLAN, Bluetooth® 4.1, two webcams (front and back)				
SD Card Memory Expansion slot	microSD™ (up to 128GB;3 SDXC™, exFAT compatible)				
Front and rear camera	Rear 5MP, front 2MP				
8 inch screen	10.1" (1280 x 800)				

Warranty is One Year NBD Exchange for all Android Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Android Tablet Accessories (see note #2)	2.00%
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* All Models on this tab include one year warranty that is carry in only, Acer does not offer a built in three year on-site NBD Warranty, it would need to be purchased separate.

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	3177897	5.98	5.00%	5.68	www.cdwg.com
16 GB	2995816	5.98	5.00%	5.68	www.cdwg.com
32 GB	2995819	6.97	5.00%	6.62	www.cdwg.com
8 GB Encrypted Drive	1998590	6.97	5.00%	6.62	www.cdwg.com

Monitors (<i>wide aspect</i>)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	3577729	69.99	3.00%	67.89	www.cdwg.com
27" LCD	5018485	146.62	3.00%	142.22	www.cdwg.com

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	510853	11.96	4.00%	11.48	www.cdwg.com
8 Outlet 8ft cord 2500 Joule	1863281	18.94	4.00%	18.18	www.cdwg.com

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	2086051	8.97	6.00%	8.43	www.cdwg.com

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	2087745	14.95	6.00%	14.05	www.cdwg.com

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	3006282	21.94	6.00%	20.62	www.cdwg.com

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	630142	4.98	15.00%	4.23	www.cdwg.com
7 ft CAT5e	630134	2.99	15.00%	2.54	www.cdwg.com
3 ft CAT6	415020	3.98	15.00%	3.38	www.cdwg.com
7' CAT6	2473356	5.98	15.00%	5.08	www.cdwg.com
HDMI to HDMI M/M 6ft	2381888	11.96	15.00%	10.17	www.cdwg.com

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	3229109	59.99	5.00%	56.99	www.cdwg.com
2 TB USB 3.0 (external desktop)	3224277	79.99	5.00%	75.99	www.cdwg.com
4 TB USB 3.0 (external desktop)	3666992	99.99	5.00%	94.99	www.cdwg.com

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	2871957	23.93	10.00%	21.54	www.cdwg.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	2835962	36.00	10.00%	32.40	www.cdwg.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	1303738	27.92	10.00%	25.13	www.cdwg.com
Mini hub 4 port hi speed USB, no power supply needed	3509505	28.92	10.00%	26.03	www.cdwg.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	2086564	26.92	10.00%	24.23	www.cdwg.com
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	1862296	66.82	10.00%	60.14	www.cdwg.com

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1729028	88.00	10.00%	79.20	www.cdwg.com

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	4170648	64.99	5.00%	61.74	www.cdwg.com
UPS external, 1440 VA power capacity, 7 min battery run time	5221282	192.51	5.00%	182.88	www.cdwg.com

UPS 750 VA power capacity, 16 min battery run time	3331794	349.95	5.00%	332.45	www.cdwg.com
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*****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST*
Acer	2.00%
APC	2.00%
Belkin	2.00%
Black Box	2.00%
C2G	2.00%
Cisco	2.00%
Cradlepoint	2.00%
Crucial Technology Drobo	2.00%
Edge Memory	2.00%
Epson	2.00%
HAVIS	2.00%
HP	2.00%
Imation, IRONKEY, TDK, M	2.00%
Kensington	2.00%
Kingston	2.00%
Lenovo	2.00%
LG Electronics	2.00%
Liebert	2.00%
Logitech	2.00%
NEC	2.00%
Panasonic	2.00%
Peerless	2.00%
Planar	2.00%
Seagate Technology Starte	2.00%
Targus	2.00%
Tibco	2.00%
Tripp-Lite	2.00%
ViewSonic	2.00%
Western Digital	2.00%
Zebra Technologies Verbat	2.00%
Transcend	2.00%
PNY	2.00%
Microsoft	2.00%
Cyber Acoustics	2.00%
Seiko	2.00%
Havis	2.00%
Gamber Johnson	2.00%
Samsung	2.00%

The "Manufacturer List (Peripherals)" tab on each worksheet offers a discount as a percentage off of CDW Government LLC's (CDW•G) advertised price. CDW•G's advertised price is available on our website at www.cdwg.com.

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
CDWG White Glove Chromebook Service Tie	\$ 6.00
CDWG White Glove Chromebook Service Tie	\$ 7.00
CDW CREATE CUSTOM TAG/LABEL 50081	\$ 24.00
CDW Install Basic Custom Asset Tag 500815	\$ 5.00
CDW HARDWARE INSTALL FOR SERVER 1	\$ 25.00
CDW HARDWARE INSTALL FOR DT-LT-PR	\$ 10.00
CDW INSTALLING CUSTOM SERVER IMAG	\$ 90.00
CDW IMAGE DEPLOYMENT & INTEGRATIC	\$ 25.00
CDW LASER ETCHING BASIC TEMPLATE 1	\$ 11.00
CDW STANDARD APPLICATION INSTALL 7	\$ 36.00
CDW NETWORK OPERATING SYSTEM INS	\$ 200.00
CDW STANDARD OPERATING SYSTEM IN	\$ 90.00
CDW NETWORK APPLICATION INSTALL 9	\$ 100.00
CDW CUSTOM IP CONFIGURATION 119717	\$ 12.00
CDW OS DOWNGRADE 1278296	\$ 90.00
TMP648-G3-M-70B0	\$ 227.69
TMP648-G3-M-52C2	\$ 227.69
R5-571TG-51A3	\$ 326.69
SP513-52N-52VV	\$ 197.99
SW713-51GNP-879G	\$ 128.69
B3-A40FHD-K0MW	\$ 128.69
B1-870-K028	\$ 128.69
B1-870-K7MZ	\$ 128.69
<i>B1-7A0-K78B</i>	\$ 128.69
VN4660G-I5850TS2	\$ 39.59
<i>VX4660G-I5850S1</i>	\$ 39.59
VX4660G-I5850H1	\$ 39.59
VZ4660G-I5850H1	\$ 39.59