

EXHIBIT B - HP, Inc

Product Category: PC, AIO & MINI

Intel or AMD Based

Price Excludes Smart Buys

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	400 G5 SFF	1,268.00	3.00%	1,229.96	3.00%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)	HP RCTO ProDesk 400 G5 Small Form Factor PC Intel Core i5 8500 3.0 2666MHz 6C 65W CPU 8GB (1x8GB) DDR4 2666 DIMM Memory 500GB 7200RPM 3.5in Windows 10 Pro 64 US HP Optical Wired Mouse USB USB Business Slim Wired Keyboard US HP ProDesk 400GOLD180W SFF Chassis ENERGY STAR Certified Label No need for optional ports No Included ODD 3/3/3 (material/labor/onsite) SFF Warranty US Single Unit (Small Form Factor) Packaging HP 400 G5 Country Kit US Intel CFL Core i5 Label					
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	600 G4 AiO	1,583.00	4.00%	1,519.68	4.00%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel i5 (8th Gen) 8500 3.0GHZ	HP ProOne 600 G4 21.5 inch FHD Non-Touch All-in-One Business PC Single Pack (All-in-One) G4 21.5 Fixed Height Stand Packaging ENERGY STAR Certified Label HP ProOne AiO G4 21.5 NonTouch 65W UMA Chassis Windows 10 Pro 64 US Intel Core i5 8500 3.0 2666MHz 6C 65W CPU No Webcam G4 AiO 21.5 8GB (1x8GB) DDR4 2666 SODIMM Memory 500GB 7200RPM 2.5in USB Business Slim Wired Keyboard US No Optional 2nd I/O Port HP Optical Wired Mouse USB No Included ODD Intel 9560 ac 2x2 nvP +Bluetooth 5 WW No Intel vPro 120 Watt External ProOne Ext AiO PwrA Power Supply 3/3/3 (material/labor/onsite) AiO Warranty NT Warranty US HP ProOne G4 AiO Fixed Height Tilt Stand No Speakers HP ProOne G4 AiO NonTouch Country Kit US Intel CFL Core i5 Label					
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
10/100/1000 RJ45 and 802.11AC wireless						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	400 G4 DM	1,322.00	3.00%	1,282.34	3.00%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
i5 8th Generation Processor	HP ProDesk 400 G4 Desktop Mini AMS PC Single Unit (Desktop Mini) Packaging ENERGY STAR Certified Label Windows 10 Pro 64 US Intel Core i5 8500T 2.1 2666MHz 6C 35W CPU 8GB (1x8GB) DDR4 2666 SODIMM Memory 256GB SATA Three Layer Cell Solid State Drive USB Business Slim Wired Keyboard US No 3rd Port G4 DM 35W SATA Drive Bracket HP Optical Wired Mouse USB 65 Watt DM Ext Power Adapter External Power Supply 3/3/3 (material/labor/onsite) DM Warranty US HP 400 G4 DM Country Kit US Intel CFL Core i5 DM Label					
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

EXHIBIT B - HP, Inc

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

*Pricing excludes SmartBuy model line

Intel

Minimum Configurations

HP RCTO EliteDesk 800 G4 WKS Tower PC Single Unit (Tower) G4/G5 Packaging ENERGY STAR Certified Label HP EliteDesk 800PLA WKS TWR G4 250W Chassis Windows 10 Pro 64 US Intel Core i5 8500 3.0 2666MHz 6C 65W CPU 8GB (1x8GB) DDR4 2666 DIMM Memory Intel Integrated Coffeelake Graphics 256GB M.2 2280 PCIe NVMe Solid State Drive No need for optional ports USB Business Slim Wired Keyboard US HP Optical Wired Mouse USB No Included ODD 3/3/3 (material/labor/onsite) TWR Warranty US HP 800 G4 TWR Country Kit US Intel CFL Core i5 vpro Label

Minimum Configurations

HP Z4 G4 WKS Single unit (TWR) Packaging HP Z4 G4 90 465W Chassis Windows 10 Pro 64 Workstations US Operating System Load to M.2 Intel Xeon W-2102 2.9 2400MHz 8.25 4C CPU 8GB (1x8GB) DDR4 2666 DIMM ECC Registered Memory NVIDIA Quadro P400 2GB (3)mDP GFX HP Z Turbo Drive M.2 256GB TLC SSD USB Business Slim Wired Keyboard US HP Optical Wired Mouse USB No Included ODD Base FIO 4xUSB3 TypeA HP Remote Graphics Software (RGS) for Z 3/3/3 (material/labor/onsite) Warranty US No Adapters Needed HP Z4 G4 Country Kit US HP Z4 Std CPU Cooling Solution

Minimum Configurations

HP Z6 G4 WKS Single Unit (Tower) Packaging HP Z6 G4 90 1000W Chassis Windows 10 Pro G4 Workstations Plus US Operating System Load to M.2 Intel Xeon 3104 1.7 2133MHz 6C CPU Intel Xeon 3104 1.7 2133MHz 6C 2nd CPU 16GB (2x8GB) DDR4 2666 DIMM ECC Registered 2nd CPU Memory NVIDIA Quadro P400 2GB (3)mDP GFX HP Z Turbo Drive M.2 256GB TLC SSD USB Business Slim Wired Keyboard US HP Optical Wired Mouse USB No Included ODD Base FIO 4xUSB3 TypeA HP Remote Graphics Software (RGS) for Z 3/3/3 (material/labor/onsite) Warranty US HP Z6 G4 Memory Cooling Solution No Adapters Needed HP Z6 G4 Country Kit US

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

*Pricing excludes SmartBuy model line

Product Category: MOBILE WORKSTATION

Price Excludes Smart Buys

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mobile Workstation	Zbook 14u G5	2,393.00	12.50%	2,093.88	12.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th Gen Intel Core i5 or i7 processor	SPECS: HP IDS DSC i5-8250U 14u G5 Base NB PC Windows 10 Pro 64 US No Webcam 14 inch FHD (1920x1080) Anti-Glare LED UWVA 220 slim 8GB (1x8GB) DDR4 2400 Z Turbo Drive 256GB PCIe NVMe Three Layer Cell Solid State Drive No Near Field Communication (No NFC) Realtek ac 2x2 +Bluetooth 4.2 LE WW No WWAN No Fingerprint Sensor No SmartCard Reader 3 Cell 50 Whr Long Life 65 Watt Smart nPFC Right Angle for Fast Charge AC Adapter C5 1.0m Tag Power Cord US 1/1/0 Warranty US No vPro AMT supported Country Localization US Dual					
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum, options for touch and/or Ultra High Defition displays						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Premium Mobile Workstation	Zbook	3,576.00	12.50%	3,129.00	12.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th gen Intel Core i5, i7, or Xeon E processor	SPECS: HP IDS DSC P1000 4GB i5-8300H StudioX360 G5 Base NB PC Standard Packaging Windows 10 Pro 64 US Integrated HD 720p DualAryMic Webcam MISC No ZBook Studio x360 Pen 15.6 inch FHD (1920x1080) LED UWVA for HD Webcam slim Touchscreen Ambient Light Sensor 8GB (1x8GB) DDR4 2666 256GB PCIe NVMe Three Layer Cell Solid State Drive No Near Field Communication (No NFC) Intel 9560 ac 2x2 nvP +Bluetooth 5 WW No WWAN No Fingerprint Sensor 6 Cell 95.6 WHr Long Life 150 Watt Smart Slim AC Adapter C5 1.0m Tag Power Cord US 1/1/0 Warranty US DIB No Adobe Software No vPro AMT supported Country Localization US					
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
convertible tablet chassis						
Up to 16 hours battery life 3 year battery warranty	HP 3 Year Next Business Day Onsite for Notebooks / U4391E	219.00	15.00%	186.15	15.00%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Detachable Mobile Workstation	Zbook	3,644.00	12.50%	3,188.50	12.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th gen Intel Core i5 or i7 processor	HP IDS DSC i7-7500U ZBook x2 G4 Base NB PC Standard Packaging Windows 10 Pro 64 US NVIDIA Quadro M620 2GB Graphics 720P w/IR/8MP Dual Webcam MISC No ZBook x2 Pen 14 inch UHD (3840x2160) B-LED UWVA for FHD Webcam + IR slim Touchscreen 8GB (2x4GB) DDR4 2133 256GB PCIe NVMe Three Layer Cell Solid State Drive Intel 8265 ac 2x2 + Bluetooth 4.2 WW No Fingerprint Reader 4 Cell 70 Whr Long Life 90 Watt Slim AC Adapter C5 1.0m Power Cord US 1/1/0 Warranty US DIB No Adobe Software No vPro AMT supported Country Localization US Touchpad Backlit Soft Cover US Ultrabook eStar Enable IOPT Core i7 G7 Label					
8 GB DDR4 memory minimum						
Nvidia or Equivalent , Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
14" UWVA touch display						
IR Webcam, 8 megapixel world facing camera						

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Mobile Workstation	Zbook	3,240.00	12.50%	2,835.00	12.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th gen Intel Core i5, i7, or Xeon E processor	HP IDS DSC P1000 4GB I5-8300H 15 G5 BASE NB PC Windows 10 Pro 64 US No Webcam 15.6 inch FHD (1920x1080) Anti-Glare LED UWVA 220 slim 16GB (2x8GB) DDR4 2666 256GB PCIe NVMe Three Layer Cell Solid State Drive No Near Field Communication (No NFC) Intel 9560 ac 2x2 nvP +Bluetooth 5 WW No WWAN No Fingerprint Sensor 4 Cell 90 WHr Long Life 150 Watt Smart Slim AC Adapter C5 1.0m Tag Power Cord US 1/1/0 Warranty US DIB No Adobe Software No vPro AMT supported MISC Hard Drive Carrier Cage Country Localization US Dual Point Backlit spill-resistant Collaboration US eStar Enable IOPT Core i5 G8 Label HP					
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)	12.00%
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*Pricing excludes SmartBuy model line

Product Category: LAPTOP

Price Excludes Smart Buys

Intel Based

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>						
Laptop	HP IDS UMA i5-8250U 450 G5	1,333.00	7.00%	1,239.69	7.00%	https://government.hp.com/content_detail.aspx?contentid=1678&age
Intel i5-8250U Processor (3.40GHz 6M Cache)	SPECS: HP IDS UMA i5-8250U 450 G5 Base NB PC Natural Silver Plastic Windows 10 Pro 64 US Integrated HD 720p DualAryMic Webcam 15.6 inch HD (1366x768) Anti-Glare LED SVA for HD Webcam with 2 Antennas slim 8GB (2x4GB) DDR4 2400 500GB 7200RPM SATA Intel 3168 ac 1x1 nvP +Bluetooth 4.2 LE WW with 2 Antennas No WWAN No Fingerprint Reader 3 Cell 48 WHr Long Life 45 Watt Smart nPFC Right Angle AC Adapter C5 1.0m Power Cord US 1/1/0 Warranty US Country Localization US Clickpad with numeric keypad spill-resistant US eStar Enable IOPT Core i5 G8 Label					
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
	HP 3 Year Next Business Day Hardware Support for Notebooks / UK703E	149.00	15.00%	126.65	15.00%	https://government.hp.com/content_detail.aspx?contentid=1678&age ncyid=2
<i>Minimum Configurations</i>						
Convertible Laptop Offering	HP IDS UMA i5-8250U	2,697.00	7.00%	2,508.21	7.00%	https://government.hp.com/content_detail.aspx?contentid=1678&age ncyid=2
8th Gen processor minimum	SPECS: HP IDS UMA i5-8250U 8GB 1030 G3 Base NB PC Windows 10 Pro 64 US No Wacom Pen 13.3 inch FHD (1920x1080) BrightView LED UWVA uslim Touchscreen 256GB PCIe NVMe Value Solid State Drive No Near Field Communication (No NFC) Intel 8265 ac 2x2 nvP +Bluetooth 4.2 WW with 2 Antennas No WWAN 4 Cell 56 WHr Long Life 65 Watt nPFC USB-C Straight AC Adapter C5 1.0m Sticker Premium Power Cord fixed duckhead US 1/1/0 Warranty US Extend to HP 3y Trvl Pickup and Return NB Only Svc No vPro AMT supported Country Localization US Clickpad Backlit spill-resistant Collaboration US eStar Enable IOPT Core i5 sz2 G8 Label					
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life 3 year battery warranty	HP 3 Year Next Business Day Onsite Hardware Support for Notebooks / U4414E	89.00	15.00%	75.65	15.00%	https://government.hp.com/content_detail.aspx?contentid=1678&age ncyid=2
	HP 3 year Pickup and Return Hardware Support w/Travel Coverage for Notebooks / U7NT8E	75.00	15.00%	63.75	15.00%	https://government.hp.com/content_detail.aspx?contentid=1678&age ncyid=2

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Laptop Accessories (see note #3)	12.00%
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*Pricing excludes SmartBuy model line

Products Category: CHROMEBOOK

Price Excludes Smart Buys

		Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Minimum Configurations						
Chromebook		Chromebook 11 G6 EE CTO-	460.00	1.00%	455.40	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel Quad Core M8173C 2.10 GHz		<div>HP IDS UMA Celeron N3450 4GB 32GB eMMC 11 G6 Base NB PC Chalkboard Gray Textured with HD Webcam Chrome64 US 11.6 inch HD (1366x768) Anti-Glare LED SVA slim Intel 7265 ac 2x2 nvP +Bluetooth 4.2 LE WW with 2 Antennas 2 Cell 47 WHr Long Life 45 Watt nPFC USB-C Straight AC Adapter C5 1.0m Power Cord US 1/1/0 Warranty US Country Localization US Chalkboard Gray ISK Touchpad spill-resistant US Intel Inside G7 Label</div>				
4GB RAM						
32GB Flash Memory						
Chrome OS Operating System						
802.11ac						
HD Webcam						
11.6 inch Multi Touch Screen						
		HP 1 Year Next Business Day Onsite Hardware Support for Notebooks / UQ993E	13.00	15.00%	11.05	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
		Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Minimum Configurations						
Chromebook - Convertible tablet		HP Chromebook x360 11 G1 1NW59UT	349.00	1.00%	345.51	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel Celeron N3350		<div>Celeron® Processor N3350 (1.10 GHz w/T, 2MB Cache) 4 GB LPDDR4-2400 SDRAM on Motherboard 32 GB eMMC SSD Chrome OS Enjoy Android™ Apps* on Chrome OS Intel 7265 802.11 a/b/g/n/ac (2x2)+BlueTooth 4.2 720p HD Webcam 11.6-inch diagonal LED-backlit HD UWVA AG Touchscreen display (1366x768) 2 USB 3.1 Type-C; 2 USB 3.1 Gen 1 (Sleep and Charge)</div>				
4 GB DDR4						
32 GB eMMC						
Chrome OS Operating System						
Support Android apps						
802.11AC WLAN						
HD Webcam						
11.6" HD touch display						
Min 2 USB 3.1 Gen 1 and 2 USB-C						
Up to 12 hours battery life						
		HP 1 Year Next Business Day Onsite Hardware Support for Notebooks / UQ993E	13.00	15.00%	11.05	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Chromebook Accessories (see note #2)	12.00%
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*Pricing excludes SmartBuy model line

Product Category: THIN CLIENT

Price Excludes Smart Buys

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	"t630" 2ZV00AA	764.00	10.50%	683.78	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
4 USB Ports	6 external USB Ports				
Intel 2 GHz Processor or Equivalent	AMD GX-420GI SOC; 2.0 - 2.2 GHz Quad-Core				
10/100/1000 Base-T	10/100/1000M transceiver				
32GB Flash Storage	32GB Flash				
8GB Memory DDR4 Memory	8GB DDR4 Dual-Channel (2x4GB) RAM				
USB Keyboard and Mouse	USB keyboard & USB mouse				
Energy Star Qualified	ENERGY STAR® qualified				
Windows 10	Win10 IoT Ent				
	HP 3 year Next business day Advanced Exchange Hardware Support for Thin Clients / U4847E	78.00	15.00%	66.30	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

*Pricing excludes SmartBuy model line

Product Category: WINDOWS TABLET

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	HP IDS UMA i5-8250U 8GB	2,946.00	7.00%	2,739.78	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel i5 7300U Dual Core or AMD Processor	HP IDS UMA i5-8250U 8GB for WWAN x2 1013 G3 Tablet Windows 10 Pro 64 US Integrated VGA IR NoMic Webcam No Wacom Pen 13 inch 3k2k (3000x2000) BrightView LED UWVA uslim Touchscreen 256GB M2 SATA-3 Self Encrypted OPAL2 Three Layer Cell Solid State Drive Intel 8265 ac 2x2 nvP +Bluetooth 4.2 MOW with 2 Antennas No WWAN No Fingerprint Sensor No GPS 4 Cell 50 WHr Long Life 65 Watt nPFC Wmnt USB-C Straight AC Adapter C5 1.0m Sticker Premium Power Cord fixed duckhead US 3/3/0 Warranty US No vPro AMT supported Country Localization US Clickpad Backlit Collaboration Travel Keyboard US eStar Enable IOPT Core i5 G8 Label				
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					
	HP 3 year Next Business Day Onsite Hardware Support for Notebooks / U4414E	89.00	15.00%	75.65	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	12.00%
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*Pricing excludes SmartBuy model line

Product Category: SERVERS

Does not include SmartBuys

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB 10k RPM SAS Hard Drive Onboard SATA No optical drive standard Dual Power Supply, 500W Minimum No OS installed 4-Port Gigabit Ethernet NIC	HPE ML110 GEN10 8SFF CTO SERVER	4,130.00	29.00%	2,932.30	https://www.hpe.com/global/showroom/
	HPE 3Y PROACTIVE CARE 24X7 SERVICE / HPE ML110 GEN10 SUPPORT / H1K92A3 X1P	1,014.00	19.50%	816.27	https://www.hpe.com/global/showroom/
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) Onboard SATA 300GB 10k RPM SAS Hard Drive 4-Port Gigabit Ethernet NIC Dual Power Supply, 500W Minimum No OS installed	HPE DL360 GEN10 8SFF CTO SERVER	4,558.00	29.00%	3,236.18	https://www.hpe.com/global/showroom/

	HPE 3Y PROACTIVE CARE 24X7 SERVICE / HPE ML110 GEN10 SUPPORT / H1K92A3 WAG	2,606.00	19.50%	2,097.83	https://www.hpe.com/global/showroom/
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB SAS 12G 15K RPM SFF Hard Drive 2-port 10GbE Ethernet Adapter No OS installed	HPE BL460C GEN10 10GB/20GB FLB CTO BLADE	5,288.00	29.00%	3,754.48	https://www.hpe.com/global/showroom/
	HPE 3Y PROACTIVE CARE 24X7 SERVICE / HPE ML110 GEN10 SUPPORT / H1K92A3 W4C	1,835.00	19.50%	1,477.18	https://www.hpe.com/global/showroom/
HyperConverged Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores 240GB memory 5x 1.92TB SSD's 2-port 10GbE Ethernet Adapter No OS installed	HPE SIMPLIVITY 380 GEN10	45,182.00	29.00%	32,079.22	https://www.hpe.com/global/showroom/
	HPE SVT 380 GEN10 NODE (1 NODE) SUPPORT / H1K92A3 Z9X	3,075.00	19.50%	2,475.38	https://www.hpe.com/global/showroom/
	HPE OMNISTACK 8 14C 1P SMALL SUPPORT / H1K92A3 ZA0	8,488.00	19.50%	6,832.84	https://www.hpe.com/global/showroom/

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	12.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

*Pricing excludes SmartBuy model line

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	3177897	5.98	5.00%	5.68	www.cdwg.com
16 GB	2995816	5.98	5.00%	5.68	www.cdwg.com
32 GB	2995819	6.97	5.00%	6.62	www.cdwg.com
8 GB Encrypted Drive	1998590	6.97	5.00%	6.62	www.cdwg.com

Monitors (<i>wide aspect</i>)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	3577729	69.99	3.00%	67.89	www.cdwg.com
27" LCD	5018485	146.62	3.00%	142.22	www.cdwg.com

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	510853	11.96	4.00%	11.48	www.cdwg.com
8 Outlet 8ft cord 2500 Joule	1863281	18.94	4.00%	18.18	www.cdwg.com

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	2086051	8.97	6.00%	8.43	www.cdwg.com

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	2087745	14.95	6.00%	14.05	www.cdwg.com

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	3006282	21.94	6.00%	20.62	www.cdwg.com

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	630142	4.98	15.00%	4.23	www.cdwg.com
7 ft CAT5e	630134	2.99	15.00%	2.54	www.cdwg.com
3 ft CAT6	415020	3.98	15.00%	3.38	www.cdwg.com
7' CAT6	2473356	5.98	15.00%	5.08	www.cdwg.com
HDMI to HDMI M/M 6ft	2381888	11.96	15.00%	10.17	www.cdwg.com

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1 TB USB 3.0 (portable)	3229109	59.99	5.00%	56.99	www.cdwg.com
2 TB USB 3.0 (external desktop)	3224277	79.99	5.00%	75.99	www.cdwg.com
4 TB USB 3.0 (external desktop)	3666992	99.99	5.00%	94.99	www.cdwg.com

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	2871957	23.93	10.00%	21.54	www.cdwg.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	2835962	36.00	10.00%	32.40	www.cdwg.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	1303738	27.92	10.00%	25.13	www.cdwg.com
Mini hub 4 port hi speed USB, no power supply needed	3509505	28.92	10.00%	26.03	www.cdwg.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	2086564	26.92	10.00%	24.23	www.cdwg.com
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	1862296	66.82	10.00%	60.14	www.cdwg.com

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1729028	88.00	10.00%	79.20	www.cdwg.com

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	4170648	64.99	5.00%	61.74	www.cdwg.com
UPS external, 1440 VA power capacity, 7 min battery run time	5221282	192.51	5.00%	182.88	www.cdwg.com

UPS 750 VA power capacity, 16 min battery run time	3331794	349.95	5.00%	332.45	www.cdwg.com
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*****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
Acer	2.00%
APC	2.00%
Belkin	2.00%
Black Box	2.00%
C2G	2.00%
Cisco	2.00%
Cradlepoint	2.00%
Crucial Technology Drobo	2.00%
Edge Memory	2.00%
Epson	2.00%
HAVIS	2.00%
HP	2.00%
Imation, IRONKEY, TDK, M	2.00%
Kensington	2.00%
Kingston	2.00%
Lenovo	2.00%
LG Electronics	2.00%
Liebert	2.00%
Logitech	2.00%
NEC	2.00%
Panasonic	2.00%
Peerless	2.00%
Planar	2.00%
Seagate Technology Starte	2.00%
Targus	2.00%
Tibco	2.00%
Tripp-Lite	2.00%
ViewSonic	2.00%
Western Digital	2.00%
Zebra Technologies Verbat	2.00%
Transcend	2.00%
PNY	2.00%
Microsoft	2.00%
Cyber Acoustics	2.00%
Seiko	2.00%
Havis	2.00%
Gamber Johnson	2.00%
Samsung	2.00%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
CDW CREATE CUSTOM TAG/LABEL 500814	\$ 24.00
CDW Install Basic Custom Asset Tag 500815	\$ 5.00
CDW HARDWARE INSTALL FOR SERVER 1706188	\$ 25.00
CDW HARDWARE INSTALL FOR DT-LT-PRT 1706188	\$ 10.00
CDW INSTALLING CUSTOM SERVER IMAGE 195856	\$ 90.00
CDW IMAGE DEPLOYMENT & INTEGRATION 534223	\$ 25.00
CDW LASER ETCHING BASIC TEMPLATE 1461344	\$ 11.00
CDW STANDARD APPLICATION INSTALL 76056	\$ 36.00
CDW NETWORK OPERATING SYSTEM INSTALL 76056	\$ 200.00
CDW STANDARD OPERATING SYSTEM INSTALL 34	\$ 90.00
CDW NETWORK APPLICATION INSTALL 931000	\$ 100.00
CDW CUSTOM IP CONFIGURATION 1197175	\$ 12.00
CDW OS DOWNGRADE 1278296	\$ 90.00
CDWG White Glove Chromebook Service Tier 1	\$ 6.00
CDWG White Glove Chromebook Service Tier 2	\$ 7.00
HP Hardware Service	20% off MSRP
HP Software Services	20% off MSRP
HP Installation Service	20% off MSRP