

## EXHIBIT B - Lenovo

### Product Category: PC, AIO & MINI

Intel or AMD Based

Pricing Excludes Top Seller Models

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Desktop</b>	<b>M720 SFF- 10SUS24Y00</b>	<b>1,343.00</b>	<b>34.00%</b>	<b>\$ 886.38</b>	<b>34.00%</b>	<b>www.lenovo.com/listprice</b>
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)	Intel Core i5-8500					
8GB DDR4 Memory	8GB DDR4 2666MHz UDIMM					
500GB 7200 rpm SATA	500GB Hard Drive, 7200RPM, 3.5 SATA3					
Microsoft Windows 10 Pro 64 Bit	Windows 10 Pro 64 English					
Intel HD Graphics	Integrated Graphic Card					
USB Mouse	USB Calliope Mouse Black					
USB Keyboard	USB TRDTNL KB BK ENG					
10/100/1000 RJ-45	Integrated Ethernet					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>All-In-One</b>	<b>M820z AIO- 10SDS17P00</b>	<b>1,753.00</b>	<b>34.00%</b>	<b>\$ 1,156.98</b>	<b>34.00%</b>	<b>www.lenovo.com/listprice</b>
Intel i5 (8th Gen) 8500 3.0GHz	Intel Core i5-8500					
8GB Memory	8GB DDR4 2666MHz UDIMM					
500GB 7200 rpm SATA	500GB Hard Drive, 7200RPM, 3.5 SATA3					
Microsoft Windows 10 Pro 64 Bit	Windows 10 Pro 64 English					
21.5 Display (1920x1080)	21.5 NT					
USB Mouse	USB Calliope Mouse Black					
USB Keyboard	USB TRDTNL KB BK ENG					
Intel HD Graphics	Integrated Graphic Card					
10/100/1000 RJ45 and 802.11AC wireless	Integrated Ethernet Intel Wireless-AC 8265 2x2 AC					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Mini Desktop</b>	<b>M720 Tiny-10TAS05900</b>	<b>1,378.00</b>	<b>34.00%</b>	<b>\$ 909.48</b>	<b>34.00%</b>	<b>www.lenovo.com/listprice</b>
i5 8th Generation Processor	Intel Core i5-8400T Processor					
8GB memory (1x 8GB SODIMM)	8GB DDR4 2666MHz SoDIMM					
256GB SSD	256GB Solid State Drive, 2.5 , SATA3, Opal 2.0					
Win 10 Pro	Windows 10 Pro 64					
Two Front Facing USB Ports	one USB 3.1 Gen1 (Always On and fast charge), one USB 3.1 Type-C Gen 1, one microphone (3.5mm), one headphone / microphone combo jack (3.5mm)					
Two button USB optical mouse with scroll wheel	USB Calliope Mouse Black					
USB Keyboard with 103 keys	USB TRDTNL KB BK ENG					
10/100/1000 RJ-45	integrated ethernet					

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

## EXHIBIT B - Lenovo

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**Product Category: WORKSTATION**

Pricing Excludes Top Seller Models

Intel

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Entry Workstation</b>	<b>ThinkStation / P330 30C8S16G00</b>	<b>1,633.00</b>	<b>35.00%</b>	<b>\$ 1,061.45</b>	<b>35.00%</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
8th Gen Core i5, i7 or Xeon E processor	Intel Core i5-8400 Processor					
8 GB non-ECC (Core i) memory minimum	8GB DDR4 2666MHz UDIMM					
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics	Integrated Graphics - P630					
256 GB m.2 SSD minimum	256GB SSD M.2 PCIe OPAL					
Windows 10 Pro	Windows 10 Pro					
2 front facing USB ports	2x USB 3.1 Gen 1 Type A. 2x USB 3.1 Gen 2 Type A. 1x USB 3.1 Gen 1Type-C. 1x Mic-in. 1x Combo jack					
Two button USB optical mouse with scroll wheel	USB Calliope Mouse Black					
Wired USB Windows keyboard	USB Traditional Keyboard Black English					
Gigabit Ethernet	integrated gigabit ethernet					
Desktop, Small Form Factor, or Mini chassis	SFF					

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Single Socket</b>	<b>ThinkStation / P520c - 30BYS08H00</b>	<b>2,188.00</b>	<b>35.00%</b>	<b>\$ 1,422.20</b>	<b>35.00%</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
Intel Xeon W or Intel Core X-Series processor	Intel Xeon W-2102 Processor (8.25MB Cache, 2.90GHz)					
8 GB DDR4 non-ECC (Core x) memory minimum	8GB DDR4 2666MHz ECC RDIMM					
AMD or Nvidia discrete graphics	NVIDIA Quadro P400 2GB 3xMini DP High Profile					
256 GB m.2 SSD minimum	256GB SSD M.2 PCIe OPAL TLC					
Windows 10 Pro	Windows 10 Pro 64 for Workstation English					
2 front facing USB ports	Two USB 3.0, microphone (3.5mm), headphone (3.5mm)					
Two button USB optical mouse with scroll wheel	USB Calliope Mouse Black					
Wired USB Windows keyboard	USB Traditional Keyboard Black English					
Gigabit Ethernet	integrated gigabit ethernet					

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Dual Socket</b>	<b>ThinkStation / P720 30BBS2N700</b>	<b>3,484.00</b>	<b>35.00%</b>	<b>\$ 2,264.60</b>	<b>35.00%</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
Intel Xeon Scalable Processor	Intel Xeon Silver 4108 Processor					
16 GB DDR4 ECC memory minimum	16GB DDR4 2666MHz ECC RDIMM					
AMD or Nvidia discrete graphics	NVIDIA Quadro P400 2GB 3xMini DP High Profile					
256 GB m.2 SSD minimum	256GB SSD M.2 PCIe OPAL TLC					
Windows 10 Pro	Windows 10 Pro 64					
2 front facing USB ports	Four USB 3.0					
Two button USB optical mouse with scroll wheel	USB Calliope Mouse Black					
Wired USB Windows keyboard	USB Traditional Keyboard Black English					
Gigabit Ethernet	integrated gigabit ethernet					

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:  
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**Product Category: MOBILE WORKSTATION**

Pricing Excludes Top Seller Models

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Mobile Workstation</b>	<b>ThinkPad T480-20L6SEK00</b>	<b>2,758.00</b>	<b>37.00%</b>	<b>\$ 1,737.54</b>	<b><a href="https://www.lenovo.com/us/en/">https://www.lenovo.com/us/en/</a></b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
8th Gen Intel Core i5 or i7 processor	<b>Core i5-8350U Processor</b>					
8 GB DDR4 memory minimum	8GB DDR4 2400MHz SODIMM					
AMD Radeon Pro discrete graphics	NVIDIA GeForce MX150 GDDR5 2G					
256 GB m.2 SSD minimum	256GB Solid State Drive M.2 2280 NVMe, Opal 2.0					
Windows 10 Pro	Windows 10 Pro					
802.11AC WLAN	Intel Dual Band Wireless AC(2x2) 8265					
14"Display, FHD minimum, options for touch and/or Ultra High Defition displays	14.0 FHD (1920 x 1080), IPS,Anti-Glare,250nit					
Up to 10 hours battery life						
3 year battery warranty	3-year/3-yr battery depot repair service					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Premium Mobile Workstation</b>	<b>P1 20MES1HK00</b>	<b>4,828.00</b>	<b>34.00%</b>	<b>\$ 3,186.48</b>	<b><a href="https://www.lenovo.com/us/en/">https://www.lenovo.com/us/en/</a></b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
8th gen Intel Core i5, i7, or Xeon E processor	Intel Xeon E-2176M Processor					
8 GB DDR4 non-ECC (Core i) memory minimum	8GB DDR4					
Nvidia Quadro P1000 discrete graphics	NVIDIA Quadro P2000 4GB					
256 GB m.2 SSD minimum	256GB Solid State Drive PCIe					
Windows 10 Pro	Windows 10 Pro					
802.11 AC WLAN	Intel 9560 2x2AC+BT vPro WW					
15" display, FHD minimum,	15.6 FHD (1920 x 1080), IPS, Non-Touch					
convertible tablet chassis	no					
Up to 16 hours battery life						
3 year battery warranty	3-year/3-yr battery depot repair service					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Detachable Mobile Workstation</b>	<b>P1 20MES00800</b>	<b>4,358.00</b>	<b>34.00%</b>	<b>\$ 2,876.28</b>	<b><a href="https://www.lenovo.com/us/en/">https://www.lenovo.com/us/en/</a></b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
8th gen Intel Core i5 or i7 processor	Intel Core i5-8400H Processor (8MB Cache, up to 4.20 GHz)					
8 GB DDR4 memory minimum	8GB DDR4 2666MHz SODIMM					
<b>Nvidia or Equivalent</b> , Quadro Professional discrete graphics	NVIDIA Quadro P1000 4GB GDDR5					
256 GB m.2 SSD minimum	256GB Solid State Drive M.2 2280 NVMe, Opal					
Windows 10 Pro	Win 10 Pro					
802.11 AC WLAN	Intel 9560 2x2AC+BT vPro WW					
14" UWVA touch display	15.6 UHD (3840x2160) IPS Anti-Glare 400nits,Multi-Touch					
IR Webcam,						
8 megapixel world facing camera	IR & 720p HD Camera with Microphone					
Up to 10 hours battery life						
3 year battery warranty	3-year/3-yr battery depot repair service					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
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Performance Mobile Workstation	ThinkPad P52 20MAS42U00	3,589.00	34.00%	\$ 2,368.74	<a href="https://www.lenovo.com/us/en/">https://www.lenovo.com/us/en/</a>	<a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a>
8th gen Intel Core i5, i7, or Xeon E processor	Intel Core i7-8750H Processor (9MB Cache, up to 4.10 GHz)					
16 GB DDR4 non-ECC (Core i) memory minimum	16GB DDR4 2400MHz SODIMM					
Nvidia Quadro or AMD Radeon Pro discrete graphics	NVIDIA Quadro P1000 4GB					
256 GB m.2 SSD minimum	256GB SSD PCIe TLC					
Windows 10 Pro	Win 10 Pro					
802.11 AC WLAN	Intel Wireless-AC 9560 2x2 AC, Bluetooth Version 5.0 vPro					
15" display, FHD minimum,	15.6 FHD(1920x1080) IPS Non-Touch					
Up to 16 hours battery life	3-year/3-yr battery depot repair service					
3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)	20.00%
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**Product Category: LAPTOP**

Intel Based

Pricing Excludes Top Seller Models

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>						
<b>Laptop</b>	<b>ThinkPad L580 20LXS47D00</b>	<b>1,914.00</b>	<b>34.00%</b>	<b>1,263.24</b>	<b>37.00%</b>	<b>www.lenovo.com/listprice</b>
Intel i5-8250U Processor (3.40GHz 6M Cache)	Intel Core i5-8250U Processor (6MB Cache, up to 3.40 GHz)					
8GB RAM	8GB DDR4 2400MHz SODIMM					
500GB 7200 RPM SATA hard drive or greater	500GB Hard Disk Drive, 7200RPM, 2.5 , SATA3					
720p HD Camera w/Mic	720p HD Camera Mic					
Microsoft Windows 10 Pro 64 Bit	Windows 10 Pro 64					
802.11a/b/g/n/ac	Intel Dual Band Wireless AC(2x2) 8265, Bluetooth Version 4.1, vPro					
Energy Star qualified	yes					
15.6" HD	15.6 HD(1366x768) TN Non-Touch					

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>						
<b>Convertible Laptop Offering</b>	<b>ThinkPad L380 Yoga 20M8S0RE00</b>	<b>2,084.00</b>	<b>34.00%</b>	<b>1,375.44</b>	<b>37.00%</b>	<b>www.lenovo.com/listprice</b>
8th Gen processor minimum	Intel Core i3-8130U Processor (4MB Cache, up to 3.40GHz)					
Intel Core i3	8GB DDR4 2400MHz SODIMM					
8 GB DDR 4 minimum	256GB Solid State Drive M.2 2280 NVMe, Opal 2.0					
256 GB m.2 SSD Minimum	Windows 10 Professional					
Windows 10 Professional	Intel Dual Band Wireless AC(2x2) 8265					
802.11AC WLAN	yes					
Energy Star qualified	13.3 FHD (1920 x 1080) IPS Anti-Glare 300nits, Touch					
13" FHD touch display	12.2 hrs					
Up to 18 hours battery life	3-year/1-yr battery depot repair service					
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>20.00%</b>
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**Products Category: CHROMEBOOK**

Pricing Excludes Top Seller Models

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook</b>	<b>81H00000US</b>	<b>279.00</b>	<b>1.00%</b>	<b>276.21</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
Intel Quad Core M8173C 2.10 GHz	MT8173c				
4GB RAM	4 GB RAM				
32GB Flash Memory	32 GB eMMC				
Chrome OS Operating System	Chrome OS Operating System				
802.11ac	802.11ac				
HD Webcam	HD Webcam				
11.6 inch Multi Touch Screen	11.6 inch Multi Touch Screen				

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook - Convertible tablet</b>	<b>81ES0007US</b>	<b>319.00</b>	<b>1.00%</b>	<b>315.81</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
Intel Celeron N3350	Intel N3450				
4 GB DDR4	4 GB DDR4				
32 GB eMMC	32 GB eMMC				
Chrome OS Operating System	Chrome OS Operating System				
Support Android apps	Support Android apps				
802.11AC WLAN	802.11AC WLAN				
HD Webcam	HD Webcam				
11.6" HD touch display	11.6" HD touch display				
Min 2 USB 3.1 Gen 1 and 2 USB-C	Min 2 USB 3.1 Gen 1 and 2 USB-C				
Up to 12 hours battery life	Up to 12 hours battery life				

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Chromebook Accessories (see note #2)</b>	<b>20.00%</b>
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Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: THIN CLIENT

Intel/ AMD Based

Pricing Excludes Top Seller Models

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	ThinkCentre M600-10KGSJA00	703.00	34.00%	463.98	www.lenovo.com/listprice
4 USB Ports	4 USB Ports				
Intel 2 GHz Pcessor or Equivalent	Tiny1L Braswell N3010				
10/100/1000 Base-T	One gigabit ethernet port				
32GB Flash Storage	32GB SSD M.2				
8GB Memory DDR4 Memory	8GB DDR3 1600MHz SoDIMM				
USB Keyboard and Mouse	USB TRDTNL KB BK ENG				
Energy Star Qualified	USB Calliope Mouse Black				
Windows 10	Windows 10 IoT Enterprise				

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

3 Year On-site

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: WINDOWS TABLET

Pricing Excludes Top Seller Models

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Windows Tablet</b>	<b>ThinkPad X1 Tablet-</b>	<b>3,128.00</b>	<b>34.00%</b>	<b>2,064.48</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
Intel i5 7300U Dual Core or AMD Processor	Intel Core i5-8250U Processor (6MB Cache, up to 3.40 GHz)				
4GB Memory	8GB LPDDR3 2133MHz Soldered				
256GB SSD Hard Drive	256GB Solid State Drive M.2 2280 NVMe, Opal 2.0				
Windows 10 Pro 64 bit	Windows 10 Pro				
802.11ac integrated wireless	64 bit				
SD Card Memory Expansion slot	Intel Wireless-AC 8265 2x2 AC, Bluetooth 4.1 No vPro				
Front and rear camera	no				
10 inch screen	720p HD Camera Mic				
	13.0 QHD+ 3000x2000 IPS Multi-Touch				

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

3-year/1-yr battery depot repair service

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>20.00%</b>
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## Product Category: SERVERS

Intel/ AMD Based

Pricing Excludes Top Seller Models

### Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB 10k RPM SAS Hard Drive Onboard SATA No optical drive standard Dual Power Supply, 500W Minimum No OS installed 4-Port Gigabit Ethernet NIC	ST550 7X10S8RW00	\$ 5,689.00	24.00%	4,323.64	<a href="http://dcsc.lenovo.com/#/">http://dcsc.lenovo.com/#/</a>
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) Onboard SATA 300GB 10k RPM SAS Hard Drive 4-Port Gigabit Ethernet NIC Dual Power Supply, 500W Minimum No OS installed	SR630 7X02S1W500	\$ 5,227.00	24.00%	3,972.52	<a href="http://dcsc.lenovo.com/#/">http://dcsc.lenovo.com/#/</a>
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB SAS 12G 15K RPM SFF Hard Drive 2-port 10GbE Ethernet Adapter No OS installed	SN550 7X16S0PJ00	\$ 4,271.00	24.00%	3,245.96	<a href="http://dcsc.lenovo.com/#/">http://dcsc.lenovo.com/#/</a>
HyperConverged Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores 240GB memory 5x 1.92TB SSD's 2-port 10GbE Ethernet Adapter No OS installed	HX3321 7Y89S02U00 VX 1 U Node 7Y93S05000	35,662.00 34,435.00	24.00% 24.00%	27,103.12 26,170.60	<a href="http://dcsc.lenovo.com/#/">http://dcsc.lenovo.com/#/</a> <a href="http://dcsc.lenovo.com/#/">http://dcsc.lenovo.com/#/</a>

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

<b>Minimum Percentage Discount for Server Accessories (see note #2)</b>	<b>20.00%</b>
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

## Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	3177897	5.98	5.00%	5.68	<a href="http://www.cdwg.com">www.cdwg.com</a>
16 GB	2995816	5.98	5.00%	5.68	<a href="http://www.cdwg.com">www.cdwg.com</a>
32 GB	2995819	6.97	5.00%	6.62	<a href="http://www.cdwg.com">www.cdwg.com</a>
8 GB Encrypted Drive	1998590	6.97	5.00%	6.62	<a href="http://www.cdwg.com">www.cdwg.com</a>

Monitors ( <i>wide aspect</i> )	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	3577729	69.99	3.00%	67.89	<a href="http://www.cdwg.com">www.cdwg.com</a>
27" LCD	5018485	146.62	3.00%	142.22	<a href="http://www.cdwg.com">www.cdwg.com</a>

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	510853	11.96	4.00%	11.48	<a href="http://www.cdwg.com">www.cdwg.com</a>
8 Outlet 8ft cord 2500 Joule	1863281	18.94	4.00%	18.18	<a href="http://www.cdwg.com">www.cdwg.com</a>

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	2086051	8.97	6.00%	8.43	<a href="http://www.cdwg.com">www.cdwg.com</a>

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	2087745	14.95	6.00%	14.05	<a href="http://www.cdwg.com">www.cdwg.com</a>

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	3006282	21.94	6.00%	20.62	<a href="http://www.cdwg.com">www.cdwg.com</a>

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	630142	4.98	15.00%	4.23	<a href="http://www.cdwg.com">www.cdwg.com</a>
7 ft CAT5e	630134	2.99	15.00%	2.54	<a href="http://www.cdwg.com">www.cdwg.com</a>
3 ft CAT6	415020	3.98	15.00%	3.38	<a href="http://www.cdwg.com">www.cdwg.com</a>
7' CAT6	2473356	5.98	15.00%	5.08	<a href="http://www.cdwg.com">www.cdwg.com</a>
HDMI to HDMI M/M 6ft	2381888	11.96	15.00%	10.17	<a href="http://www.cdwg.com">www.cdwg.com</a>

<b>External Hard Drive</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
1TB USB 3.0 (portable)	<b>3229109</b>	59.99	5.00%	56.99	<a href="http://www.cdwg.com">www.cdwg.com</a>
2 TB USB 3.0 (external desktop)	<b>3224277</b>	79.99	5.00%	75.99	<a href="http://www.cdwg.com">www.cdwg.com</a>
4 TB USB 3.0 (external desktop)	<b>3666992</b>	99.99	5.00%	94.99	<a href="http://www.cdwg.com">www.cdwg.com</a>

<b>Web Cams</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	<b>2871957</b>	23.93	10.00%	21.54	<a href="http://www.cdwg.com">www.cdwg.com</a>
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	<b>2835962</b>	36.00	10.00%	32.40	<a href="http://www.cdwg.com">www.cdwg.com</a>

<b>USB Hubs</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
USB 3.0 7 port hub, power supply included	<b>1303738</b>	27.92	10.00%	25.13	<a href="http://www.cdwg.com">www.cdwg.com</a>
Mini hub 4 port hi speed USB, no power supply needed	<b>3509505</b>	28.92	10.00%	26.03	<a href="http://www.cdwg.com">www.cdwg.com</a>

<b>Speakers</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	<b>2086564</b>	26.92	10.00%	24.23	<a href="http://www.cdwg.com">www.cdwg.com</a>
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	<b>1862296</b>	66.82	10.00%	60.14	<a href="http://www.cdwg.com">www.cdwg.com</a>

<b>Label Printer</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	<b>1729028</b>	88.00	10.00%	79.20	<a href="http://www.cdwg.com">www.cdwg.com</a>

<b>I. Battery Back Up Unit</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
UPS external, 550 VA power capacity, 3 min battery run time	<b>4170648</b>	64.99	5.00%	61.74	<a href="http://www.cdwg.com">www.cdwg.com</a>
UPS external, 1440 VA power capacity, 7 min battery run time	<b>5221282</b>	192.51	5.00%	182.88	<a href="http://www.cdwg.com">www.cdwg.com</a>



UPS 750 VA power capacity, 16 min battery run time	3331794	349.95	5.00%	332.45	<a href="http://www.cdwg.com">www.cdwg.com</a>
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**\*\*\*Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

**\*\*\*Warranty is manufacturer's warranty for all peripherals**

**\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

<b>MANUFACTURER</b>	<b>MINIMUM PERCENTAGE DISCOUNT FROM LIST</b>
Acer	2.00%
APC	2.00%
Belkin	2.00%
Black Box	2.00%
C2G	2.00%
Cisco	2.00%
Cradlepoint	2.00%
Crucial Technology Drobo	2.00%
Edge Memory	2.00%
Epson	2.00%
HAVIS	2.00%
HP	2.00%
Imation, IRONKEY, TDK, M	2.00%
Kensington	2.00%
Kingston	2.00%
Lenovo	2.00%
LG Electronics	2.00%
Liebert	2.00%
Logitech	2.00%
NEC	2.00%
Panasonic	2.00%
Peerless	2.00%
Planar	2.00%
Seagate Technology Starte	2.00%
Targus	2.00%
Tibco	2.00%
Tripp-Lite	2.00%
ViewSonic	2.00%
Western Digital	2.00%
Zebra Technologies Verbat	2.00%
Transcend	2.00%
PNY	2.00%
Microsoft	2.00%
Cyber Acoustics	2.00%
Seiko	2.00%
Havis	2.00%
Gamber Johnson	2.00%
Samsung	2.00%

## Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
Additional Warranty Service for Lenovo Desktops	20% off MSRP
Additional Warranty Service for Lenovo Workstations	20% off MSRP
Additional Warranty Service for Lenovo Notepads	20% off MSRP
Additional Warranty Service for Lenovo Tablets	20% off MSRP
Additional Warranty Service for Lenovo Thin Clients	20% off MSRP
LENOVO SERVER PRO SERVICES	15% off MSRP
CDW CREATE CUSTOM TAG/LABEL 500814	\$ 24.00
CDW Install Basic Custom Asset Tag 500815	\$ 5.00
CDW HARDWARE INSTALL FOR SERVER 1706188	\$ 25.00
CDW HARDWARE INSTALL FOR DT-LT-PRT 1706188	\$ 10.00
CDW INSTALLING CUSTOM SERVER IMAGE 195856	\$ 90.00
CDW IMAGE DEPLOYMENT & INTEGRATION 534222	\$ 25.00
CDW LASER ETCHING BASIC TEMPLATE 1461344	\$ 11.00
CDW STANDARD APPLICATION INSTALL 76056	\$ 36.00
CDW NETWORK OPERATING SYSTEM INSTALL 76056	\$ 200.00
CDW STANDARD OPERATING SYSTEM INSTALL 34	\$ 90.00
CDW NETWORK APPLICATION INSTALL 931000	\$ 100.00
CDW CUSTOM IP CONFIGURATION 1197175	\$ 12.00
CDW OS DOWNGRADE 1278296	\$ 90.00
CDWG White Glove Chromebook Service Tier 1	\$ 6.00
CDWG White Glove Chromebook Service Tier 2	\$ 7.00
Warranty Foundation Service 3yr HX	\$ 570.00
Warranty Foundation Service 3yr VX	\$ 350.00