

## EXHIBIT B - HP

### Product Category: PC, AIO & MINI

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Desktop</b>	HP 400 G5 SFF Desktop	\$1,268.00	13.50%	\$1,096.82	13.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>All-In-One</b>	HP 600 G4 All In One, 21.5" Display	\$1,583.00	13.50%	\$1,369.30	13.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel i5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Mini Desktop</b>	HP 400 G4 DM Mini PC	\$1,322.00	13.50%	\$1,143.53	13.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
i5 8th Generation Processor						
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

## EXHIBIT B - HP

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**Product Category: WORKSTATION**

Intel

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Entry Workstation</b>	HP EliteDesk Workstation Edition 800 G4 (Tower)	\$1,710.00	21.50%	\$1,342.35	21.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
8th Gen Core i5, i7 or Xeon E processor						
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Single Socket</b>	HP Z4 G4 Workstation (Tower)	\$2,502.00	19.50%	\$2,014.11	19.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel Xeon W or Intel Core X-Series processor						
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Dual Socket</b>	HP Z6 G4 Workstation (Tower)	\$4,390.00	19.50%	\$3,533.95	19.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel Xeon Scalable Processor						
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						

2 front facing USB ports
Two button USB optical mouse with scroll wheel
Wired USB Windows keyboard
Gigabit Ethernet

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:  
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**Product Category: MOBILE WORKSTATION**

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Mobile Workstation</b>	HP ZBook 14u G5, 14" Touch Screen Display	\$2,554.00	21.50%	\$2,004.89	21.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
8th Gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum, options for touch and/or Ultra High Definition displays						
Up to 10 hours battery life						
3 year battery warranty						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Premium Mobile Workstation</b>	HP ZBook Studio x360 G5 15.6" Touch Screen Display	\$3,576.00	21.50%	\$2,807.16	21.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
8th gen Intel Core i5, i7, or Xeon E processor						
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
convertible tablet chassis						
Up to 16 hours battery life						
3 year battery warranty						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Detachable Mobile Workstation</b>	HP ZBook x2 G4, 14" Touch Screen Display	\$3,644.00	21.50%	\$2,860.54	21.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
<b>Nvidia or Equivalent</b> , Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
14" UWVA touch display						
IR Webcam,						
8 megapixel world facing camera						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Mobile Workstation</b>	HP ZBook 15 G5, 15.6" Display	\$3,240.00	21.50%	\$2,543.40	21.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
8th gen Intel Core i5, i7, or Xeon E processor						
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
Up to 16 hours battery life						
3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)</b>	<b>18.00%</b>
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**Product Category: HEALTHCARE**

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Healthcare AiO</b>	HP EliteOne 800 G4 23.8" All In One Non Touch Healthcare	\$2,434.00	21.50%	\$1,910.69	21.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
7th Gen Core i5 or i7 processor						
8 GB DDR4 memory minimum						
256 GB SSD minimum						
optional CDRW/DVD+/-RW Combo Drive						
Windows 10 Pro						
EN 60601-1-2:2015 certification						
23.8" display						
RFID reader						
FIPS-201 compliant fingerprint reader						
Gigabit Ethernet						
Cleanable mouse and keyboard.						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Healthcare Notebook</b>	HP EliteBook 840 G5 Healthcare, 14" Touch Screen Display Laptop	\$3,044.00	21.50%	\$2,389.54	21.50%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
EN 60601-1-2:2015 certification						
RFID reader						
FIPS-201 compliant fingerprint reader						
256 GB m.2 SSD minimum						
Windows 10 Pro						
14" display						
Gigabit Ethernet						
Cleanable with germicidal wiptes						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Clinical Review Display</b>	HP HC270CR Clinical Review Monitor 27"	\$999.00	9.00%	\$909.09	9.00%	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
27" display,2560x1440						
QHD (2560x1440)						
EN 60601-1-2:2015 certification						
DICOM part 14 compliant screen						
RGB/IR webcam						
HDMI, DisplayPort, VGA						

Warranty is three years on-site NBD for all Healthcare AIO, Notebook, and Clinical Review Display offerings and future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Healthcare Offering Accessories (see note #3)</b>	<b>12.00%</b>
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**Product Category: LAPTOP**

Intel Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Laptop</b>	<b>HP ProBook 450 G5, 15.6" Display</b>	<b>\$1,482.00</b>	<b>13.50%</b>	<b>\$1,281.93</b>	<b>13.50%</b>	<a href="https://government.hp.com/content/detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content/detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Convertible Laptop Offering</b>	<b>HP EliteBook x360 1030 G3, 13.3" Touch Screen Display</b>	<b>\$2,786.00</b>	<b>21.50%</b>	<b>\$2,187.01</b>	<b>21.50%</b>	<a href="https://government.hp.com/content/detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content/detail.aspx?contentid=1678&amp;agencyid=2</a>
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>18.00%</b>
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**Products Category: CHROMEBOOK**

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook</b>	HP Chromebook 11 G6 EE, 11.6"	\$527.00	7.00%	\$490.11	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook - Convertible tablet</b>	HP Chromebook x360 11 G1, 11.6" Touch Screen Display	\$362.00	7.00%	\$336.66	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Chromeboo k Accessories (see note #2)</b>	<b>18.00%</b>
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**Product Category: THIN CLIENT**

Intel/ AMD Based

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>	<b>HP T630 Tower</b>	<b>\$842.00</b>	<b>18.00%</b>	<b>\$690.44</b>	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
<b>Thin Client</b>					
4 USB Ports					
<b>Intel 2 GHz Pcessor or Equivalent</b>					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
<b>Windows 10</b>					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Product Category: WINDOWS TABLET**

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Windows Tablet</b>	<b>HP Elite x2 1013 G3 Tablet, 13.3"</b>	<b>\$2,806.00</b>	<b>15.50%</b>	<b>\$2,371.07</b>	<a href="https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2">https://government.hp.com/content_detail.aspx?contentid=1678&amp;agencyid=2</a>
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>18.00%</b>
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**Category: PERIPHERALS**

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	<b>DTIG4/8GB</b>	\$6.00	38.33%	\$3.70	<a href="http://WWW.KINGSTON.COM">WWW.KINGSTON.COM</a>
16 GB	<b>DTIG4/16GB</b>	\$6.00	36.67%	\$3.80	<a href="http://WWW.KINGSTON.COM">WWW.KINGSTON.COM</a>
32 GB	<b>DTI100G3/16GB</b>	\$6.00	36.67%	\$3.80	<a href="http://WWW.KINGSTON.COM">WWW.KINGSTON.COM</a>
8 GB Encrypted Drive	<b>DTVP30/8GB</b>	\$61.00	37.13%	\$38.35	<a href="http://WWW.KINGSTON.COM">WWW.KINGSTON.COM</a>

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	<b>VA951S</b>	\$198.00	28.91%	\$140.75	<a href="http://WWW.VIEWSONIC.COM">WWW.VIEWSONIC.COM</a>
27" LCD	<b>VX2757-MHD</b>	\$235.00	24.89%	\$176.50	<a href="http://WWW.VIEWSONIC.COM">WWW.VIEWSONIC.COM</a>

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	<b>TLP606TAA</b>	\$24.00	39.58%	\$14.50	<a href="http://WWW.TRIPPLITE.COM">WWW.TRIPPLITE.COM</a>
8 Outlet 8ft cord 2500 Joule	<b>CSHT808TC</b>	\$29.95	29.38%	\$21.15	<a href="http://WWW.CYBERPOWERSYSTEMS.COM">WWW.CYBERPOWERSYSTEMS.COM</a>

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	<b>F5M010QBLK</b>	\$9.99	36.44%	\$6.35	<a href="http://WWW.BELKIN.COM">WWW.BELKIN.COM</a>

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	<b>98121</b>	\$10.00	42.50%	\$5.75	<a href="http://WWW.VERBATIM.COM">WWW.VERBATIM.COM</a>

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	<b>920-004536</b>	\$29.99	12.14%	\$26.36	<a href="http://WWW.LOGITECH.COM">WWW.LOGITECH.COM</a>

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	<b>A3L791-10-YLW-S</b>	\$5.99	64.94%	\$2.10	<a href="http://WWW.BELKIN.COM">WWW.BELKIN.COM</a>
7 ft CAT5e	<b>CAT5EPC-007-BL</b>	\$2.04	16.67%	\$1.70	<a href="http://WWW.BLACKBOX.COM">WWW.BLACKBOX.COM</a>
3 ft CAT6	<b>27131</b>	\$5.99	63.27%	\$2.20	<a href="http://WWW.CABLESTOGO.COM">WWW.CABLESTOGO.COM</a>
7' CAT6	<b>CAT6PC-007-BL</b>	\$3.42	18.13%	\$2.80	<a href="http://WWW.BLACKBOX.COM">WWW.BLACKBOX.COM</a>
HDMI to HDMI M/M 6ft	<b>RXHDMIMM6FT</b>	\$3.20	82.21%	\$3.20	<a href="http://WWW.4XEM.COM">WWW.4XEM.COM</a>

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BB K-WESN	\$69.99	14.63%	\$59.75	<a href="http://WWW.WESTERNDIGITAL.COM">WWW.WESTERNDIGITAL.COM</a>
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL- WESN	\$109.99	23.17%	\$84.50	<a href="http://WWW.WESTERNDIGITAL.COM">WWW.WESTERNDIGITAL.COM</a>
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	<a href="http://WWW.SEAGATE.COM">WWW.SEAGATE.COM</a>

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	<a href="http://www.microsoft.com">www.microsoft.com</a>
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	<a href="http://www.logitech.com">www.logitech.com</a>

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	<a href="http://www.tripplite.com">www.tripplite.com</a>
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	<a href="http://www.tripplite.com">www.tripplite.com</a>

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	<a href="http://WWW.LOGITECH.COM">WWW.LOGITECH.COM</a>
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	<a href="http://WWW.LOGITECH.COM">WWW.LOGITECH.COM</a>

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	\$165.23	37.36%	\$103.50	<a href="http://WWW.DYMO.COM">WWW.DYMO.COM</a>

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	\$160.20	41.32%	\$94.00	<a href="http://WWW.TRIPPLITE.COM">WWW.TRIPPLITE.COM</a>

UPS external, 1440 VA power capacity, 7 min battery run time	<b>SMT1500C</b>	\$787.00	35.83%	\$505.00	<a href="http://WWW.APC.COM">WWW.APC.COM</a>
UPS 750 VA power capacity, 16 min battery run time	<b>SMX750</b>	\$720.00	35.69%	\$463.00	<a href="http://WWW.APC.COM">WWW.APC.COM</a>

**\*\*\*Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

**\*\*\*Warranty is manufacturer's warranty for all peripherals**

**\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

<b>MANUFACTURER</b>	<b>MINIMUM PERCENTAGE DISCOUNT FROM LIST</b>
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Conduviv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Dastator	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technology	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milestone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%

## Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

<p>Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.</p>	<p>\$120 per hour</p>
<p>Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.</p>	<p>\$6 per system</p>
<p>Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.</p>	<p>TBD</p>
<p>PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.</p>	<p>\$50 per system</p>
<p>PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.</p>	<p>\$90 per hour</p>
<p>Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.</p>	<p>\$55 per system</p>
<p>Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.</p>	<p>\$80 per system</p>

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
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Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
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Design Services: Computer design and engineering services \$130 per hour  
 Consulting Services: Consulting services to include business process analysis \$135 per hour  
 Training Services: Various types of training services are TBD  
 Asset Recovery Services: Removal of customer's asset TBD  
 End of Life Disposal Services: Disposal of outdated and obsolete equipment TBD  
 Extended/Enhanced Warranties: Daly Computers can provide various warranty options TBD

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$155 per hour
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Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$125 per hour
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Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
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Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour
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Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour
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