

EXHIBIT B - Lenovo

Product Category: PC, AIO & MINI

Intel or AMD Based

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|--------------------------|------------|---|------------------|--|--|
| Desktop | Lenovo M720 SFF Desktop, | \$1,343.00 | 35.00% | \$872.95 | 35.00% | www.lenovo.com/listprice |
| Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache) | | | | | | |
| 8GB DDR4 Memory | | | | | | |
| 500GB 7200 rpm SATA | | | | | | |
| Microsoft Windows 10 Pro 64 Bit | | | | | | |
| Intel HD Graphics | | | | | | |
| USB Mouse | | | | | | |
| USB Keyboard | | | | | | |
| 10/100/1000 RJ-45 | | | | | | |

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|--|------------|---|------------------|--|--|
| All-In-One | Lenovo M820z All In One, 10SDS17P00, 21.5" Display | \$1,753.00 | 35% | \$1,139.45 | 35.00% | www.lenovo.com/listprice |
| Intel i5 (8th Gen) 8500 3.0GHz | | | | | | |
| 8GB Memory | | | | | | |
| 500GB 7200 rpm SATA | | | | | | |
| Microsoft Windows 10 Pro 64 Bit | | | | | | |
| 21.5 Display (1920x1080) | | | | | | |
| USB Mouse | | | | | | |
| USB Keyboard | | | | | | |
| Intel HD Graphics | | | | | | |
| 10/100/1000 RJ45 and 802.11AC wireless | | | | | | |

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|------------------------------|------------|---|------------------|--|--|
| Mini Desktop | Lenovo M720 Tiny, 10TAS05900 | \$1,378.00 | 35.00% | \$895.70 | 35.00% | www.lenovo.com/listprice |
| i5 8th Generation Processor | | | | | | |
| 8GB memory (1x 8GB SODIMM) | | | | | | |
| 256GB SSD | | | | | | |
| Win 10 Pro | | | | | | |
| Two Front Facing USB Ports | | | | | | |
| Two button USB optical mouse with scroll wheel | | | | | | |
| USB Keyboard with 103 keys | | | | | | |
| 10/100/1000 RJ-45 | | | | | | |

EXHIBIT B - Lenovo

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: WORKSTATION

Intel

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---|--------------------------------------|------------|---|------------------|--|--|
| Entry Workstation | Lenovo ThinkStation P330, 30C8S16G00 | \$1,633.00 | 36.00% | \$1,045.12 | 36.00% | www.lenovo.com/listprice |
| 8th Gen Core i5, i7 or Xeon E processor | | | | | | |
| 8 GB non-ECC (Core i) memory minimum | | | | | | |
| Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 2 front facing USB ports | | | | | | |
| Two button USB optical mouse with scroll wheel | | | | | | |
| Wired USB Windows keyboard | | | | | | |
| Gigabit Ethernet | | | | | | |
| Desktop, Small Form Factor, or Mini chassis | | | | | | |

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|---------------------------------------|------------|---|------------------|--|--|
| Performance Workstation - Single Socket | Lenovo ThinkStation P520c, 30BYS08H00 | \$2,188.00 | 36.00% | \$1,400.32 | 36.00% | www.lenovo.com/listprice |
| Intel Xeon W or Intel Core X-Series processor | | | | | | |
| 8 GB DDR4 non-ECC (Core x) memory minimum | | | | | | |
| AMD or Nvidia discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 2 front facing USB ports | | | | | | |
| Two button USB optical mouse with scroll wheel | | | | | | |
| Wired USB Windows keyboard | | | | | | |
| Gigabit Ethernet | | | | | | |

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|--------------------------------------|------------|---|------------------|--|--|
| Performance Workstation - Dual Socket | Lenovo ThinkStation P720, 30BBS2N700 | \$3,484.00 | 36.00% | \$2,229.76 | 36.00% | www.lenovo.com/listprice |
| Intel Xeon Scalable Processor | | | | | | |
| 16 GB DDR4 ECC memory minimum | | | | | | |
| AMD or Nvidia discrete graphics | | | | | | |

| |
|--|
| 256 GB m.2 SSD minimum |
| Windows 10 Pro |
| 2 front facing USB ports |
| Two button USB optical mouse with scroll wheel |
| Wired USB Windows keyboard |
| Gigabit Ethernet |

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: MOBILE WORKSTATION

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|----------------------------------|------------|---|------------------|--|--|
| Mobile Workstation | Lenovo ThinkPad T480, 20L6S7EK00 | \$2,758.00 | 35.00% | \$1,792.70 | 35.00% | www.lenovo.com/listprice |
| 8th Gen Intel Core i5 or i7 processor | | | | | | |
| 8 GB DDR4 memory minimum | | | | | | |
| AMD Radeon Pro discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 802.11AC WLAN | | | | | | |
| 14"Display, FHD minimum, options for touch and/or Ultra High Defition displays | | | | | | |
| Up to 10 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|--------------------------------|------------|---|------------------|--|--|
| Premium Mobile Workstation | Lenovo ThinkPad P1, 20MES1HK00 | \$4,828.00 | 35.00% | \$3,138.20 | 35.00% | www.lenovo.com/listprice |
| 8th gen Intel Core i5, i7, or Xeon E processor | | | | | | |
| 8 GB DDR4 non-ECC (Core i) memory minimum | | | | | | |
| Nvidia Quadro P1000 discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 802.11 AC WLAN | | | | | | |
| 15" display, FHD minimum, | | | | | | |
| convertible tablet chassis | | | | | | |
| Up to 16 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---|--------------------------------|------------|---|------------------|--|--|
| Detachable Mobile Workstation | Lenovo ThinkPad P1, 20MES00800 | \$4,358.00 | 35.00% | \$2,832.70 | 35.00% | www.lenovo.com/listprice |
| 8th gen Intel Core i5 or i7 processor | | | | | | |
| 8 GB DDR4 memory minimum | | | | | | |
| Nvidia or Equivalent , Quadro Professional discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 802.11 AC WLAN | | | | | | |
| 14" UWVA touch display | | | | | | |
| IR Webcam, | | | | | | |
| 8 megapixel world facing camera | | | | | | |
| Up to 10 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---|--|-----------------|---|-------------------|--|--|
| Performance Mobile Workstation | Lenovo ThinkPad P52, 20MAS43U00 | 3,649.00 | 35.00% | \$2,371.85 | 35.00% | www.lenovo.com/listprice |
| 8th gen Intel Core i5, i7, or Xeon E processor | | | | | | |
| 16 GB DDR4 non-ECC (Core i) memory minimum | | | | | | |
| Nvidia Quadro or AMD Radeon Pro discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 802.11 AC WLAN | | | | | | |
| 15" display, FHD minimum, | | | | | | |
| Up to 16 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|---|---------------|
| Minimum Percentage Discount for Mobile Workstation Accessories (see note #3) | 20.00% |
|---|---------------|

Product Category: LAPTOP

Intel Based

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---|--|-------------------|---|-------------------|--|--|
| <i>Minimum Configurations</i> | | | | | | |
| Laptop | Lenovo ThinkPad L580, 20LXS47D00 | \$1,914.00 | 35.00% | \$1,244.10 | 35.00% | www.lenovo.com/listprice |
| Intel i5-8250U Processor (3.40GHz 6M Cache) | | | | | | |
| 8GB RAM | | | | | | |
| 500GB 7200 RPM SATA hard drive or greater | | | | | | |
| 720p HD Camera w/Mic | | | | | | |
| Microsoft Windows 10 Pro 64 Bit | | | | | | |
| 802.11a/b/g/n/ac | | | | | | |
| Energy Star qualified | | | | | | |
| 15.6" HD | | | | | | |
| | | | | | | |
| <i>Minimum Configurations</i> | | | | | | |
| Convertible Laptop Offering | Lenovo ThinkPad L380 Yoga, 20M8S0RE00 | \$2,084.00 | 35.00% | \$1,354.60 | 35.00% | www.lenovo.com/listprice |
| 8th Gen processor minimum | | | | | | |
| Intel Core i3 | | | | | | |
| 8 GB DDR 4 minimum | | | | | | |
| 256 GB m.2 SSD Minimum | | | | | | |
| Windows 10 Professional | | | | | | |
| 802.11AC WLAN | | | | | | |
| Energy Star qualified | | | | | | |
| 13" FHD touch display | | | | | | |
| Up to 18 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |
| | | | | | | |
| | | | | | | |

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|---|---------------|
| Minimum Percentage Discount for Laptop Accessories (see note #3) | 20.00% |
|---|---------------|

Products Category: CHROMEBOOK

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|--------------------------------------|-----------------|---|------------------|--|
| Chromebook | Lenovo 300e Chromebook, 11.6" | \$279.00 | 3.23% | \$270.00 | www.lenovo.com/listprice |
| Intel Quad Core M8173C 2.10 GHz | | | | | |
| 4GB RAM | | | | | |
| 32GB Flash Memory | | | | | |
| Chrome OS Operating System | | | | | |
| 802.11ac | | | | | |
| HD Webcam | | | | | |
| 11.6 inch Multi Touch Screen | | | | | |

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|--|--|-----------------|---|------------------|--|
| Chromebook - Convertible tablet | Lenovo 500e Chromebook, 11.6", 81ES0007US | \$319.00 | 2.82% | \$310.00 | www.lenovo.com/listprice |
| Intel Celeron N3350 | | | | | |
| 4 GB DDR4 | | | | | |
| 32 GB eMMC | | | | | |
| Chrome OS Operating System | | | | | |
| Support Android apps | | | | | |
| 802.11AC WLAN | | | | | |
| HD Webcam | | | | | |
| 11.6" HD touch display | | | | | |
| Min 2 USB 3.1 Gen 1 and 2 USB-C | | | | | |
| Up to 12 hours battery life | | | | | |

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|---|---------------|
| Minimum Percentage Discount for Chromebook Accessories (see note #2) | 20.00% |
|---|---------------|

Product Category: THIN CLIENT

Intel/ AMD Based

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|-------------------------------------|---|-----------------|---|------------------|--|
| Thin Client | Lenovo ThinkCentre M600, 10KGSJA00 | \$703.00 | 35.00% | \$456.95 | www.lenovo.com/listprice |
| 4 USB Ports | | | | | |
| Intel 2 GHz Processor or Equivalent | | | | | |
| 10/100/1000 Base-T | | | | | |
| 32GB Flash Storage | | | | | |
| 8GB Memory DDR4 Memory | | | | | |
| USB Keyboard and Mouse | | | | | |
| Energy Star Qualified | | | | | |
| Windows 10 | | | | | |

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: RUGGED LAPTOP

Intel/ AMD Based

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|--|---|-------------------|---|-------------------|--|
| Rugged Laptop | Lenovo ThinkPad T480, 20L6S24Y00 | \$2,454.00 | 35.00% | \$1,595.10 | www.lenovo.com/listprice |
| Mil-Std 810G Certified | | | | | |
| Intel Core i5 7300 U Vpro processor | | | | | |
| 8GB RAM | | | | | |
| 256GB SSD | | | | | |
| Integrated dual array Microphone and Speaker | | | | | |
| Microsoft Windows 10 Pro | | | | | |
| 802.11a/b/g/n/ac integrated wireless | | | | | |
| 12" (1920 x 1080) inch screen or greater | | | | | |
| 10/100/1000 RJ45 | | | | | |

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|--|---------------|
| Minimum Percentage Discount for Rugged Laptop Accessories (see note #2) | 20.00% |
|--|---------------|

Product Category: RUGGED TABLET - WINDOWS

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|--|------------|---|------------------|--|
| Rugged Tablet - Windows | Lenovo ThinkPad X1 Tablet, 20KKS348400 | \$3,128.00 | 35.00% | \$2,033.20 | www.lenovo.com/listprice |
| Mil-Std 810G Certified | | | | | |
| Intel or AMD Processor | | | | | |
| 4GB RAM | | | | | |
| 128GB Storage | | | | | |
| Microsoft Windows 10 | | | | | |
| 802.11a/g/n integrated wireless | | | | | |
| 10.1 inch screen | | | | | |

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|---|---------------|
| Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2) | 20.00% |
|---|---------------|

Product Category: WINDOWS TABLET

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---|-----------------------------------|-------------------|---|-------------------|--|
| Windows Tablet | Lenovo ThinkPad X1 Tablet, | \$3,128.00 | 35.00% | \$2,033.20 | www.lenovo.com/listprice |
| Intel i5 7300U Dual Core or AMD Processor | | | | | |
| 4GB Memory | | | | | |
| 256GB SSD Hard Drive | | | | | |
| Windows 10 Pro 64 bit | | | | | |
| 802.11ac integrated wireless | | | | | |
| SD Card Memory Expansion slot | | | | | |
| Front and rear camera | | | | | |
| 10 inch screen | | | | | |

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|--|---------------|
| Minimum Percentage Discount for Windows Tablets Accessories (see note #2) | 20.00% |
|--|---------------|

Product Category: SERVERS

Intel/ AMD Based

Minimum Configurations

| Tower Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---|---|-------------|---|------------------|---|
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB 10k RPM SAS Hard Drive Onboard SATA No optical drive standard Dual Power Supply, 500W Minimum No OS installed 4-Port Gigabit Ethernet NIC | Lenovo ThinkServer ST550 | \$5,689.00 | 20.00% | \$4,551.20 | http://dcsc.lenovo.com/#/ |
| Rack Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) Onboard SATA 300GB 10k RPM SAS Hard Drive 4-Port Gigabit Ethernet NIC Dual Power Supply, 500W Minimum No OS installed | Lenovo ThinkServer SR630 | \$5,227.00 | 20.00% | \$4,181.60 | http://dcsc.lenovo.com/#/ |
| Blade Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB SAS 12G 15K RPM SFF Hard Drive 2-port 10GbE Ethernet Adapter No OS installed | Lenovo ThinkServer SN550 | \$4,271.00 | 20.00% | \$3,416.80 | http://dcsc.lenovo.com/#/ |
| HyperConverged Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| 2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores 240GB memory 5x 1.92TB SSD's 2-port 10GbE Ethernet Adapter No OS installed | Lenovo ThinkAgile VX 1U Certified Node | \$34,435.00 | 20.00% | \$27,548.00 | http://dcsc.lenovo.com/#/ |

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

| | |
|---|---------------|
| Minimum Percentage Discount for Server Accessories (see note #2) | 10.00% |
|---|---------------|

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

Category: PERIPHERALS

| Flash Drives | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|----------------------|---------------|---------|------------|------------------|--|
| 8 GB | DTIG4/8GB | \$6.00 | 38.33% | \$3.70 | WWW.KINGSTON.COM |
| 16 GB | DTIG4/16GB | \$6.00 | 36.67% | \$3.80 | WWW.KINGSTON.COM |
| 32 GB | DTI100G3/16GB | \$6.00 | 36.67% | \$3.80 | WWW.KINGSTON.COM |
| 8 GB Encrypted Drive | DTV30/8GB | \$61.00 | 37.13% | \$38.35 | WWW.KINGSTON.COM |

| Monitors (<i>wide aspect</i>) | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|------------|----------|------------|------------------|--|
| 19" LCD | VA951S | \$198.00 | 28.91% | \$140.75 | WWW.VIEWSONIC.COM |
| 27" LCD | VX2757-MHD | \$235.00 | 24.89% | \$176.50 | WWW.VIEWSONIC.COM |

| Power Strip | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|------------------------------|-----------|---------|------------|------------------|--|
| 6 Outlet 6ft cord 790 Joule | TLP606TAA | \$24.00 | 39.58% | \$14.50 | WWW.TRIPPLITE.COM |
| 8 Outlet 8ft cord 2500 Joule | CSHT808TC | \$29.95 | 29.38% | \$21.15 | WWW.CYBERPOWERSYSTEMS.COM |

| Mouse | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------|------------|--------|------------|------------------|--|
| Optical Scroll Mouse- USB | F5M010QBLK | \$9.99 | 36.44% | \$6.35 | WWW.BELKIN.COM |

| Keyboard | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|------------------------|---------|---------|------------|------------------|--|
| Standard Keyboard- USB | 98121 | \$10.00 | 42.50% | \$5.75 | WWW.VERBATIM.COM |

| Wireless Keyboard/Mouse Combo | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|------------|---------|------------|------------------|--|
| Wireless keyboard and mouse USB interface | 920-004536 | \$29.99 | 12.14% | \$26.36 | WWW.LOGITECH.COM |

| Patch Cables | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|----------------------|-----------------|--------|------------|------------------|--|
| 10 ft CAT5e | A3L791-10-YLW-S | \$5.99 | 64.94% | \$2.10 | WWW.BELKIN.COM |
| 7 ft CAT5e | CAT5EPC-007-BL | \$2.04 | 16.67% | \$1.70 | WWW.BLACKBOX.COM |
| 3 ft CAT6 | 27131 | \$5.99 | 63.27% | \$2.20 | WWW.CABLESTOGO.COM |
| 7' CAT6 | CAT6PC-007-BL | \$3.42 | 18.13% | \$2.80 | WWW.BLACKBOX.COM |
| HDMI to HDMI M/M 6ft | RXHDMIMM6FT | \$3.20 | 82.21% | \$3.20 | WWW.4XEM.COM |

| External Hard Drive | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|---------------------|----------|------------|------------------|--|
| 1TB USB 3.0 (portable) | WDBUZG0010BB K-WESN | \$69.99 | 14.63% | \$59.75 | WWW.WESTERNDIGITAL.COM |
| 2 TB USB 3.0 (external desktop) | WDBS4B0020BBL-WESN | \$109.99 | 23.17% | \$84.50 | WWW.WESTERNDIGITAL.COM |
| 4 TB USB 3.0 (external desktop) | STEB4000100 | \$159.99 | 38.75% | \$98.00 | WWW.SEAGATE.COM |

| Web Cams | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|------------|---------|------------|------------------|--|
| Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution | Q2F-00013 | \$99.00 | 25.51% | \$73.75 | www.microsoft.com |
| Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution | 960-000694 | \$39.99 | 9.98% | \$36.00 | www.logitech.com |

| USB Hubs | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|----------|----------|------------|------------------|--|
| USB 3.0 7 port hub, power supply included | U360-007 | \$131.32 | 67.26% | \$43.00 | www.tripplite.com |
| Mini hub 4 port hi speed USB, no power supply needed | U222-004 | \$15.17 | 61.44% | \$5.85 | www.tripplite.com |

| Speakers | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|------------|---------|------------|------------------|--|
| PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included, | 980-000012 | \$14.99 | 26.95% | \$10.95 | WWW.LOGITECH.COM |
| PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included | 980-000354 | \$69.99 | 15.49% | \$59.15 | WWW.LOGITECH.COM |

| Label Printer | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|---------|----------|------------|------------------|--|
| Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included | 1752264 | \$165.23 | 37.36% | \$103.50 | WWW.DYMO.COM |

| I. Battery Back Up Unit | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|-------------|----------|------------|------------------|--|
| UPS external, 550 VA power capacity, 3 min battery run time | SMART550USB | \$160.20 | 41.32% | \$94.00 | WWW.TRIPPLITE.COM |

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|--|-----------------|----------|--------|----------|--|
| UPS external, 1440 VA power capacity, 7 min battery run time | SMT1500C | \$787.00 | 35.83% | \$505.00 | WWW.APC.COM |
| UPS 750 VA power capacity, 16 min battery run time | SMX750 | \$720.00 | 35.69% | \$463.00 | WWW.APC.COM |

*****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

| MANUFACTURER | MINIMUM PERCENTAGE DISCOUNT FROM LIST |
|-----------------------|--|
| 3Com | 8% |
| 3m | 8% |
| 4XEM | 2% |
| Acer | 5% |
| ACTIONTEC | 3% |
| Adaptec | 8% |
| A-Data Technology | 2% |
| Addesso | 3% |
| Addon | 4% |
| Addronics | 3% |
| Adran | 5% |
| Advanced Micro | 8% |
| Aleratec | 5% |
| Allied Telesis | 8% |
| Altronix | 5% |
| Alturatek | 2% |
| Ambir | 3% |
| AMD | 3% |
| American Battery | 3% |
| Amplivox | 3% |
| Antec | 5% |
| AOC | 8% |
| APC | 5% |
| Arbor Networks | 5% |
| ASUS | 5% |
| Atdec | 2% |
| ATI Technologies | 5% |
| AUDIO ENHANCEMENTS | 3% |
| Audio Technica | 5% |
| Aver Information | 3% |
| AverMedia | 3% |
| Avery Dennison | 5% |
| Avocent | 5% |
| Avteq | 3% |
| Axiom | 5% |
| Axis | 5% |
| BARCO | 2% |
| Barkan | 5% |
| Barracuba | 8% |
| Battery Technology | 5% |
| Belkin | 8% |
| Benq | 8% |
| Black Box | 5% |
| Blue Coat Systems | 5% |
| Bluecat | 5% |
| Bosch | 5% |
| Bretford | 8% |
| Broadcom | 5% |
| Brooktrout Technolofy | 5% |
| Brother | 6% |

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| Buffalo Technologies | 8% |
| Buslink | 5% |
| C2G | 8% |
| Cables Unlimited | 8% |
| Canon | 6% |
| Case Logic | 5% |
| Casio | 5% |
| Cherry | 5% |
| Chief Manufacturing | 8% |
| CIRRUSWORKS | 2% |
| Cisco | 8% |
| Clearone | 7% |
| Coby | 5% |
| COMIX | 3% |
| Comprehensive Cable | 5% |
| Compulocks | 5% |
| COMPUTER TECH360 | 4% |
| Conduviv | 5% |
| Corsair | 3% |
| CP Technologies | 5% |
| Cradlepoint | 5% |
| Creative Labs | 5% |
| Creative Technology | 8% |
| CRU | 5% |
| Crucial | 8% |
| CTX | 8% |
| Cyber Acoustics | 5% |
| CyberData | 3% |
| CyberPower | 5% |
| Da-Lite | 5% |
| Dane Electric | 5% |
| Dascom | 5% |
| DATALOCKER | 5% |
| DataLogic | 5% |
| Datamation | 5% |
| Datastor | 3% |
| Dell | 5% |
| Diamond Multimedia | 5% |
| Digi International | 6% |
| Digital Personna | 5% |
| DIGITAL WATCHDOG | 3% |
| D-Link | 8% |
| Doublesight | 5% |
| Draper | 5% |
| Drobo | 5% |
| Dymo | 5% |
| DYMO | 5% |
| Dynascan | 5% |
| EARTHWALK | 5% |
| Eaton Crop | 6% |
| Edge Memory | 5% |
| E-Imagedata | 1% |
| Eizo Nanao | 5% |
| Elite Screens | 5% |
| Elmo USA | 5% |

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| ELO | 5% |
| EMC | 6% |
| Emulex | 5% |
| Energizer | 3% |
| ENET | 5% |
| Epson | 8% |
| Ereplacement | 3% |
| Ergotron | 8% |
| Eroguys | 5% |
| Eversync | 8% |
| EVGA | 5% |
| Exagrid | 5% |
| Extron | 6% |
| F5 Networks | 5% |
| Fargo | 5% |
| Fellowes | 8% |
| Fireeye | 1% |
| Fluke Networks | 5% |
| Forcepoint | 3% |
| Fortinet | 8% |
| Fourwinds | 8% |
| F-Secure | 5% |
| Fuji | 8% |
| Fujitsu | 6% |
| Gamber Johnson | 5% |
| Gefen | 8% |
| Geist | 3% |
| Genovation | 3% |
| Gigabyte | 3% |
| GN Netcom | 3% |
| Goldtouch | 3% |
| Grantec | 5% |
| Griffin | 3% |
| Gryphon | 4% |
| Gumdrop Cases | 5% |
| Hauppauge | 3% |
| Havis | 5% |
| Hawking Technology | 6% |
| HGST | 3% |
| HID Global - Fargo Electror | 4% |
| Highpoint Technologies | 3% |
| Hitachi | 5% |
| Honeywell | 5% |
| Hyundai | 3% |
| I/O Magic | 5% |
| Iboss | 5% |
| Imation | 6% |
| Incase | 5% |
| Incipio | 4% |
| Infocus | 6% |
| Intel | 5% |
| Intermec | 5% |
| Inwin | 5% |
| logear | 6% |
| lomega | 6% |

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| IRIS | 5% |
| Ironkey | 5% |
| Jaton | 8% |
| JCX | 8% |
| Juniper | 8% |
| JVC | 6% |
| Kanguru | 5% |
| Kantek | 3% |
| Kensington | 8% |
| Keytronic | 5% |
| Kingston | 8% |
| Kodak | 6% |
| Konica Minolta | 4% |
| Koss | 5% |
| KWIKBOOST | 5% |
| Labtec | 8% |
| LaCie | 8% |
| Lantronix | 5% |
| Lenovo AC Adapters | 20.00% |
| Lenovo Cables | 20.00% |
| Lenovo Display Privacy Filter | 20.00% |
| Lenovo Docking Stations | 20.00% |
| Lenovo Monitors | 1.00% |
| Lenovo Server Accessories | 10.00% |
| Lenovo Tablet/Laptop Case | 20.00% |
| Leviton | 3% |
| Lexar | 8% |
| Lexmark | 6% |
| LG | 5% |
| Liebert | 5% |
| Linksys | 5% |
| Lite-on | 5% |
| LITTLEBITS | 3% |
| Logicube | 5% |
| Logitech | 8% |
| Maglite | 4% |
| MARKERBOT | 2% |
| Marshall Electronics | 3% |
| Matrox | 6% |
| Max Cases | 5% |
| Maxell | 5% |
| Maxtor | 6% |
| Maxwell | 8% |
| Medi | 2% |
| Memorex | 8% |
| Micron | 2% |
| Microsoft | 5% |
| Microtek | 5% |
| Midland | 5% |
| Milestone | 3% |
| Mironet | 1% |
| Mitsubishi | 8% |
| Mobileedge | 8% |
| Monster | 5% |
| Mophie | 3% |

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| Motion | 5% |
| Motorola | 5% |
| MOXA | 1% |
| MSI Computer | 5% |
| Multitech | 6% |
| Ncomputing | 2% |
| NCR | 5% |
| NEC | 6% |
| Netgear | 5% |
| Netscout | 5% |
| Nikon | 6% |
| Nvidia | 5% |
| OKI | 5% |
| Olympus | 8% |
| Optoma Technology | 5% |
| Otterbox | 2% |
| Overland Storage | 5% |
| Panasonic | 5% |
| Panduit | 3% |
| Peerless Industries | 8% |
| PELCO | 2% |
| Pelican | 5% |
| Philips | 5% |
| Pioneer | 5% |
| Planar | 8% |
| Plantronics | 5% |
| Plugable Technologies | 3% |
| Plustek | 5% |
| PNY Technologies | 6% |
| Polycom | 2% |
| Powerdsine | 5% |
| Premier Mounts | 5% |
| Proxima | 6% |
| Pulse Secure | 3% |
| Qlogic | 5% |
| Qnap | 3% |
| Q-see | 5% |
| Quantum Corp | 5% |
| Raritan | 6% |
| Razer | 2% |
| Ricoh | 4% |
| Rocstor | 5% |
| Rosewill | 6% |
| RSA | 6% |
| Sabrent | 5% |
| Samson | 4% |
| Samsung | 5% |
| Sandisk | 7% |
| Sanyo | 6% |
| Schneider Electric | 8% |
| Seagate | 8% |
| Seiko | 5% |
| Sharp | 8% |
| SIIG | 5% |
| SMK Link | 5% |

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| Socket Mobile | 4% |
| Solidtek | 5% |
| Sony | 8% |
| Star Micronics | 3% |
| Startech | 8% |
| Supermicro | 5% |
| Targus | 8% |
| TATUNG | 2% |
| Tenable | 3% |
| Topaz | 4% |
| Toshiba | 5% |
| TP Link | 4% |
| Transcend Information | 5% |
| TrendMicro | 6% |
| Trident Case | 4% |
| Tripp Lite | 5% |
| Tryten Technologies | 5% |
| Ubiquiti | 4% |
| Uniden | 5% |
| UNITRENDS | 3% |
| Urban Factory | 3% |
| US Robotics | 5% |
| V7 | 5% |
| VARIDESK | 1% |
| Verbatim | 5% |
| Viewsonic | 5% |
| Visiontek | 5% |
| VISIX | 2% |
| Vivitek | 5% |
| Vizio | 2% |
| Vtech | 5% |
| Vulcan | 3% |
| Wacom | 5% |
| WASP | 5% |
| Watchguard | 5% |
| Western Digital | 5% |
| Xerox | 5% |
| Zagg | 5% |
| Zebra | 5% |
| Zoom | 3% |
| Zyxel | 2% |

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

| Service or Warranty Description | Rate |
|--|-----------------|
| PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available. | \$35 per system |
| PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available. | \$70 per system |
| PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image. | \$99 per hour |
| Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available. | \$28 per system |
| Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available. | \$35 per system |
| Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available. | TBD |
| Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services. | TBD |
| Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available. | \$95 per system |

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|---|-----------------|
| Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available. | \$120 per hour |
| Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available. | \$6 per system |
| Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity. | TBD |
| PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available. | \$50 per system |
| PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available. | \$90 per hour |
| Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available. | \$55 per system |
| Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available. | \$80 per system |

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| PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available. | \$70 per hour |
| Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available. | \$130 per hour |
| Design Services: Computer design and engineering services. Minimum 1-hour including travel. Project base bulk rate available. | \$130 per hour |
| Consulting Services: Consulting services to include best business practices on network design, storage, security, and data center related topics. Minimum 1-hour including travel. Project base bulk rate available. | \$135 per hour |
| Training Services: Various types of training services are available for end users and system administrators on the use of the computers, peripherals, commercial off-the-shelf software and related services. Training programs can be customized to suit the customer's requirements and specifications. | TBD |
| Asset Recovery Services: Removal of customer's assets to include asset management and related services. | TBD |
| End of Life Disposal Services: Disposal of outdated and obsolete equipment. Price will depend on the equipment and the complexity of the project. | TBD |
| Extended/Enhanced Warranties: Daly Computers can provide a wide array of extended warranties or enhanced warranties to meet the customer's needs. Examples: off hour warranty coverage, post warranty coverage, P-1 mission critical response, equipment sparing, accidental damages, complete asset maintenance coverage, etc. Pricing is available on a case-by-case basis. | TBD |

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| Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available. | \$155 per hour |
| Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available. | \$125 per hour |
| Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections. | \$155 per hour |
| Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population. | \$155 per hour |
| Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services | \$95 per hour |