

Product Category: PC, AIO & MINI

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	Dell/ OptiPlex 3060 SFF	998.57	27.10%	727.96	27.10%	http://ftpbox.us.dell.com/sig/weekly/dellpricereport.pdf
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	Dell/ OptiPlex 5260 AIO	1,370.00	27.10%	998.73	27.10%	http://ftpbox.us.dell.com/sig/weekly/dellpricereport.pdf
Intel i5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	Dell/ OptiPlex 3060 MFF	1,055.72	27.10%	769.62	27.10%	http://ftpbox.us.dell.com/sig/weekly/dellpricereport.pdf
i5 8th Generation Processor						
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: WORKSTATION

Intel

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Entry Workstation	Dell/ Precision 3430	1,439.67	27.10%	1,049.52	27.10%	http://ftpbox.us.dell.com/slq/weekly/dellpricereport.pdf
8th Gen Core i5, i7 or Xeon E processor						
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Single Socket	Dell/ Precision 5820	2,352.96	27.10%	1,715.31	27.10%	http://ftpbox.us.dell.com/slq/weekly/dellpricereport.pdf
Intel Xeon W or Intel Core X-Series processor						
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Dual Socket	Dell/ Precision 7820	3,841.53	27.10%	2,800.48	27.10%	http://ftpbox.us.dell.com/slq/weekly/dellpricereport.pdf
Intel Xeon Scalable Processor						
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: MOBILE WORKSTATION

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mobile Workstation	Dell/ Precision 3530	2,156.00	27.10%	1,571.72	27.10%	http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf
8th Gen Intel Core i5 or i7 processor	(15" w/NVIDIA P600)					
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum, options for touch and/or Ultra High Definition displays						
Up to 10 hours battery life 3 year battery warranty						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Premium Mobile Workstation	Dell/ Precision 5530	2,944.00	27.10%	2,146.18	27.10%	http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf
8th gen Intel Core i5, i7, or Xeon E processor	(15" w/NVIDIA P600)					
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
convertible tablet chassis Up to 16 hours battery life 3 year battery warranty						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Detachable Mobile Workstation	Dell/ Precision 5530 2-in-1	2,957.57	27.10%	2,156.07	27.10%	http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf
8th gen Intel Core i5 or i7 processor	(15" w/NVIDIA P600)					
8 GB DDR4 memory minimum						
Nvidia or Equivalent. Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
14" UWVA touch display						
IR Webcam, 8 megapixel world facing camera Up to 10 hours battery life 3 year battery warranty						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price

Performance Mobile Workstation	Dell/ Precision 7530	2,536.06	27.10%	1,848.79	27.10%	http://ftpbox.us.dell.com/slq/weekly/dellpricereport.pdf
8th gen Intel Core i5, i7, or Xeon E processor						
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
Up to 16 hours battery life						
3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)	10.00%
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Product Category: LAPTOP

Intel Based

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>						
Laptop	Dell/ Latitude 3490	1,273.86	27.10%	928.64	27.10%	http://ftpbox.us.dell.com/slq/weekly/dellpricereport.pdf
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
<i>Minimum Configurations</i>						
Convertible Laptop Offering	Dell/ Latitude 7390 2-in-1	2,666.57	27.10%	1,943.93	27.10%	http://ftpbox.us.dell.com/slq/weekly/dellpricereport.pdf
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Laptop Accessories (see note #3)	10.00%
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Products Category: CHROMEBOOK

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	Dell/ Chromebook 3180	374.71	27.10%	273.16	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	Dell/ Chromebook 3189 Convertible	503.28	27.10%	366.89	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Chromebook Accessories (see note #2)	10.00%
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Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: THIN CLIENT

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	Dell/ Wyse 5070 Thin Client	686.00	27.10%	500.09	http://ftpbox.us.dell.com/slq/weekly/dellpricerport.pdf
4 USB Ports					
Intel 2 GHz Pcessor or Equivalent					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: RUGGED LAPTOP

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Laptop	Dell/ Rugged 5420	2,801.57	27.10%	2,042.34	http://ftpbox.us.dell.com/slq/weekly/dellprice-report.pdf
Mil-Std 810G Certified					
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (1920 x 1080) inch screen or greater					
10/100/1000 RJ45					

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	10.00%
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Product Category: RUGGED TABLET - WINDOWS

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet - Windows	Dell/ Rugged 7212	2,862.86	27.10%	2,087.02	http://ftpbox.us.dell.com/slg/weekly/dellpricerport.pdf
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM					
128GB Storage					
Microsoft Windows 10					
802.11a/g/n integrated wireless					
10.1 inch screen					

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	10.00%
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Product Category: WINDOWS TABLET

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	Dell/ Latitude 5290 2-in-1	2,330.43	27.10%	1,698.88	http://ftpbox.us.dell.com/sg/weekly/dellpricereport.pdf
Intel i5 7300U Dual Core or AMD Processor	12.3" screen				
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	10.00%
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Product Category: SERVERS

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB 10k RPM SAS Hard Drive Onboard SATA No optical drive standard Dual Power Supply, 500W Minimum No OS installed 4-Port Gigabit Ethernet NIC	Dell/ PowerEdge T440	3,722.00	27.10%	2,713.34	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) Onboard SATA 300GB 10k RPM SAS Hard Drive 4-Port Gigabit Ethernet NIC Dual Power Supply, 500W Minimum No OS installed	Dell/ PowerEdge R440	3,397.00	27.10%	2,476.41	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM) 300GB SAS 12G 15K RPM SFF Hard Drive 2-port 10GbE Ethernet Adapter No OS installed	Dell/ PowerEdge M640	3,697.00	27.10%	2,695.11	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
HyperConverged Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores 240GB memory 5x 1.92TB SSD's 2-port 10GbE Ethernet Adapter No OS installed	Dell/ VxRail E560d/F	86,827.00	25.00%	65,120.25	https://www.emc.com/slg/monthly/EMCpricereport.pdf

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	10.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	Centon DataStick Pro/ S1-U3P6-8G	8.99	10.00%	8.09	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
16 GB	Kingston/ DTIG4/16GB	10.99	10.00%	9.89	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
32 GB	Kingston/ DT100G3/32GB	5.99	10.00%	5.39	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
8 GB Encrypted Drive	Kingston/ DTVP30/8GB	44.99	10.00%	40.49	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	Dell/ P2018H	199.99	10.00%	179.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
27" LCD	Dell/ P2719H	359.99	10.00%	323.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TrppLite/ TLP606TAA	19.99	10.00%	17.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
8 Outlet 8ft cord 2500 Joule	Belkin/ BE108000-08-CM	19.99	10.00%	17.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	Dell/ MS116	19.99	10.00%	17.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	Dell/ KB216	19.99	10.00%	17.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price

Wireless keyboard and mouse USB interface	Dell/ KM714	89.99	10.00%	80.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
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Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	C2G/ 15200	10.99	10.00%	9.89	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
7 ft CAT5e	C2G/ 15193	5.99	10.00%	5.39	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
3 ft CAT6	C2G/ 27141	4.99	10.00%	4.49	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
7' CAT6	C2G/ 27132	6.99	10.00%	6.29	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
HDMI to HDMI M/M 6ft	C2G/ 56783	10.99	10.00%	9.89	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1 TB USB 3.0 (portable)	WD/ WDBUZG0010BB K	59.99	10.00%	53.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
2 TB USB 3.0 (external desktop)	ioSafe/ SK2TB	339.99	10.00%	305.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
4 TB USB 3.0 (external desktop)	ioSafe/ SK4TB	474.99	10.00%	427.49	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Logitech/ Webcam C925e	94.99	10.00%	85.49	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	Logitech/ HD Pro Webcam C922	109.99	10.00%	98.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	StarTech/ ST93007U2C	59.99	10.00%	53.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf
Mini hub 4 port hi speed USB, no power supply needed	Tripp Lite/ U360- 004-MINI	17.99	10.00%	16.19	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	Dell/ 2.0 Speaker System - AE215	44.99	10.00%	40.49	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df_
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	Dell/ 2.1 Speaker System - AE415	69.99	10.00%	62.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df_
Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	Zebra/ GK420d	401.99	10.00%	361.79	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df_
I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	APC/ BE600M1	69.99	10.00%	62.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df_
UPS external, 1440 VA power capacity, 7 min battery run time	APC/ BR24BPG	169.99	10.00%	152.99	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df_
UPS 750 VA power capacity, 16 min battery run time	CyberPower Systems/ PR750LCDRT1U	361.99	10.00%	325.79	http://ftpbox.us.dell.com/slg/weekly/dellpricereport.p df_

******Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
Dell	10.00%
Centon	10.00%
Kingston	10.00%
TrppLite	10.00%
Belkin	10.00%
Cables To Go	10.00%
WD Elements	10.00%
ioSafe	10.00%
Logitech	10.00%
StarTech	10.00%
Zebra	10.00%
APC	10.00%
CyberPower Systems	10.00%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
Warranty/Support	
Basic Next Business Day (NBD) onsite	5% Minimum Discount
ProSupport NBD onsite w 24x7x365 support	5% Minimum Discount
ProSupport Plus NBD onsite w AD and KYHD	5% Minimum Discount
ProSupport 24x7 4HR onsite after remote diagnose	5% Minimum Discount
add-on Accidental Damage (AD)	5% Minimum Discount
add-on keep your hard drive (KYHD)	5% Minimum Discount
ProSupport NBD	5% Minimum Discount
Prosupport 4HR onsite	5% Minimum Discount
ProSupport Plus NBD	5% Minimum Discount
ProSupport Plus 4HR Onsite with TAM	5% Minimum Discount
ProSupport Flex custom for over 1k units	5% Minimum Discount
ProSupport One custom add on	5% Minimum Discount
Services - EUC	
Image Load - Custom Image Load	5% Minimum Discount
Asset Tag - custom asset tag per system	5% Minimum Discount
Asset Color Tag - Color custom asset tag	5% Minimum Discount
ship box label - Custom Ship Box Label	5% Minimum Discount
Asset Report - Custom Asset Report	5% Minimum Discount
BIOS multiple settings - multiple changes to BIOS settings	5% Minimum Discount
BIOS per setting - per BIOS setting change	5% Minimum Discount
HDD partitioning - custom hard drive partitioning	5% Minimum Discount
Connected Configuration - Customer distribution point in Dell facility	5% Minimum Discount
Basic Deployment for Client - BIOS, Asset Tag, Asset Report	5% Minimum Discount
ProDeploy for Client - Basic and Imaging, Onsite Deployment	5% Minimum Discount
ProDeploy Plus for Client - ProDeploy and Data Migration, Data Wipe, P	5% Minimum Discount
Windows 10 SME Staff Augmentation - Imaging, Deployment, Scripting	\$15,000 per week
Asset Resale and Recycle	5% Minimum Discount
Custom Managed Deployment	5% Minimum Discount
Services - Datacenter	
ProDeploy Basic for Enterprise	5% Minimum Discount
ProDeploy for Enterprise	5% Minimum Discount
ProDeploy Plus for Enterprise	5% Minimum Discount
Health Check	5% Minimum Discount
Managed Services	5% Minimum Discount
Custom Managed Deployment	5% Minimum Discount
Data Migration	5% Minimum Discount
Custom Configuration Services	5% Minimum Discount
Installation for VxRail Node StorageExpansion	5% Minimum Discount
Installation for VxRail Node Cluster Expansion	5% Minimum Discount
Installation for VxRail Node Hardware Expansion	5% Minimum Discount
Guru Live Implementation for RecoverPoint for Virtual Machines	5% Minimum Discount

Dell Customer Communication

Implementation for RP4VM Local Replication	5% Minimum Discount
Implementation for RP4VM Remote Replication	5% Minimum Discount
Implementation for Data Protection Suite for VMware	5% Minimum Discount
Implementation for Data Protection Suite for VMware, PDP	5% Minimum Discount
Implementation for Data Protection Suite for VMware Add-On	5% Minimum Discount
Configuration for Data Domain Virtual Edition	5% Minimum Discount
Configuration for Data Domain Virtual Edition, PDP	5% Minimum Discount
Implementation for Data Domain Cloud Tier	5% Minimum Discount
IDM Data Migration Virtual, Base	5% Minimum Discount
IDM Data Migration Virtual, Add-On	5% Minimum Discount
IDM Data Migration Virtual, Event	5% Minimum Discount
Project Management, 4-Hour Block	5% Minimum Discount
Solutions Architect, 4-Hour Block	5% Minimum Discount
Implementation Specialist, 4-Hour Block	5% Minimum Discount
Customer Service Engineer, 4-Hour Block	5% Minimum Discount
Data Erasure for VxRail	5% Minimum Discount
Residency for VxRail: Operational 1-month	5% Minimum Discount
Residency for VxRail: Transitional 1-month	5% Minimum Discount
Residency for Converged Infrastructure Systems	5% Minimum Discount
Residency for Dell Server R & T Series, Operational, 1 Month	5% Minimum Discount
Residency for Dell Server Modular Infrastructure, Operational, 1 Month	5% Minimum Discount
Residency for Dell Storage SC Series, Transitional, 1 Month	5% Minimum Discount
Residency for Dell Storage PS Series, Transitional, 1 Month	5% Minimum Discount
Residency for Dell Storage MD Series, Transitional, 1 Month	5% Minimum Discount
Residency for Dell Networking X/N/S/C/Z/M Series, Transitional, 1 Month	5% Minimum Discount
Residency for Dell Server R & T Series, Transitional, 1 Month	5% Minimum Discount
Residency for Dell Server Modular Infrastructure, Transitional, 1 Month	5% Minimum Discount