

Exhibit H - Supplier Procurement and Subcontracting Plan

All small businesses must be certified by the Commonwealth of Virginia, Department of Small Business and Supplier Diversity (DSBSD) by the contract award date to participate in the SWAM program. Certification applications are available through DSBSD online at <http://www.sbsd.virginia.gov/>.

Supplier Name: Dell Marketing L.P.

Preparer Name: Michelle Chaney

Date: January 8th, 2019

Instructions

- A. If you are certified by the DSBSD as a small business or as a micro business, complete only Section A of this form. This shall include DSBSD-certified women, minority, or service-disabled veteran- owned businesses when they have received DSBSD small business certification.
- B. If you are not a DSBSD-certified small business, complete Section B of this form.

Section A

If your firm is certified by the DSBSD, are you certified as a (check all that apply):

- ☐ Small Business
- ☐ Small and Women-owned Business
- ☐ Small and Minority-owned Business
- ☐ Small Service Disabled Veteran-owned Business
- ☐ Micro Business
- ☐ Micro Business and Women-owned Business
- ☐ Micro Business and Minority-owned Business
- ☐ Micro Service Disabled Veteran-owned Business

Certification Number: _____

Certification Approval Date: _____

Certification Expiration Date: _____



Section B

Populate the table below to show your firm's plans for utilization of DSBSD-certified SWaM businesses and Non-SWaM businesses directly performing the Requirements of this contract. This shall not exclude DSBSD-certified micro businesses or women, minority, or service disabled veteran- owned businesses when they have received the DSBSD small business certification. Include as well businesses that ARE NOT SWaM businesses that will be utilized in directly performing the Requirements of this contract. Include plans to utilize small businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc.

Small Business Name & Address DSBSD Certificate # (Leave certificate number blank if Non-SWaM)	Status if Small Business is also: Women (W), Minority (M) Service-Disabled Veteran (D), Micro Business (O) Non-SWaM (NS)	Contact Person, Telephone Email	Type of Goods and/or Services
ProSys Information Systems, Inc. 6575 The Corners Parkway, Ste. 300 Norcross, GA 30092 Certificate #: 686028	W	Stephen Guynn 678-268-1306 Stephen.guynn@prosysis.com	20400 - Computer Hardware and Peripherals for Microcomputers 20453 - Microcomputer, Desktop or Tower Based 20454 - Microcomputers, Handheld, Laptop, and Notebook 20455 - Microcomputers, Multi-Processor 20464 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, H 20600 - Computer Hardware and Peripherals for Mini and Main Frame Computers 91828 - Computer Hardware Consulting



DBA: IT Noble 107 Bulifants Blvd. Ste B. Williamsburg, VA 23188 Certificate #: 700994	D	Mark Moore 757-903-2414 mmoore@itnoble.com	20300 – Computer Accessories and Supplies, Environmentally Certified by an agency accepted certification ent. 20400 – Computer Hardware and Peripherals for Microcomputers. 20600 – Computer Hardware and Peripherals for Mini and Mainframe Computers. 20700 – Computer Accessories and Supplies 20800 – Computer Software for Microcomputers (Preprogrammed) 20900 – Computer Software for Mini and Mainframe Computers (Preprogrammed) 92000 – Data Processing, Computer Programming, and Software Services.
Cambridge Computer Services, Inc. DBA: Fourth Hat Associates 271 Waverley Oaks Rd. Ste. 301 Waltham, MA 02452 Certificate #: 692779	W	Jim Gordon 781-250-3000 jgordon@cambridgecomputer.com	20435 – Drives, Hard/Fix Disk 20437 – Drives, Tape 20447 – Integrated Hardware – Software I.T. Solution (Microcomputer) 20464 – Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices H 20491 – Servers, Microcomputer (Application, Database, File, Mail, Network, Web, etc)



			<p>20655 – Integrated Hardware – Software I.T. Solutions (Mini/Mainframe Computer)</p> <p>20680 – Retrieval Systems, Computer Aided: Indexing, Retrieval and Access Systems (CD ROM Jukebox, etc.)</p> <p>20844 – E-Mail Software</p> <p>20890 – Utilities: Back-up, Batch File, Firewall, Menus, Operating System, Network</p>
<p>CodeBlue Technology, LLC</p> <p>DBA: CodeBlue Technology, LLC</p> <p>5000 Monument Avenue</p> <p>Richmond, VA 23230</p> <p>Certificate #:654113</p>	W	<p>Trey Hayden</p> <p>804-521-7660</p> <p>thayden@codebluetechnology.com</p>	<p>20400 – Computer Hardware and Peripherals for Microcomputers</p> <p>80462 – Television Receivers, Wide Screen, Projection Type</p> <p>83988 – Telephone Systems (Over 60 Stations)</p> <p>91828 – Computer Hardware Consulting</p> <p>91829 – Computer Software Consulting</p> <p>91830 – Computer Network Consulting</p> <p>92023 – Data Recovery Services</p> <p>92037 - Networking Services (Including Installation, Security, and Maintenance</p> <p>93921 – Computers, Data Processing Equipment and Accessories (Not Word Processing Equipment), Maintenance and</p> <p>99829 – Computers, Parts and Supplies, Sale of Surplus and Obsolete Items</p>
<p>SyCom Technologies PO Box 70909</p>	W	<p>John Schmohl</p> <p>804-474-5290</p>	<p>83988 – Telephone Systems (Over 60 Stations)</p>



<p>Richmond, VA 23225</p> <p>Certificate #: 6659</p>		<p>Jschmohl@syscomtech.com</p>	<p>88332 – Computer Telephony Integration (CTI) Systems</p> <p>90684 – Telecommunications Systems (Telephone, Radio, etc) – Architectural</p> <p>91576 – Telephone Services Includes Installation, Moves, Changes, Adds, Programming, Removal, Training, etc.</p> <p>91828 – Computer Hardware Consulting</p> <p>91829 – Computer Software Consulting</p> <p>91830 – Computer Network Consulting</p> <p>92014 – Application Software (For Microcomputer Systems)</p> <p>92031 – Installation of Computers, Peripherals, and Related Equipment (Including Software)</p> <p>92037 – Network Services (Including Installation, Security, and Maintenance)</p> <p>92047 – Support Services, Computer (Includes Computer Warranties)</p>
<p align="center">SWaM Overall Commitment Percentage</p> <p>Please state here the overall commitment percentage for DSBSD-certified SWaM businesses directly performing the Requirements of this Contract:</p> <p>Note: The percentage above ONLY APPLIES to DSBSD-certified SWaM businesses who are directly performing the Requirements of this Contract. Do not include in the percentage any businesses performing the Requirements of this Contract that are non-SWaM businesses.</p>			<p align="center">TBD</p>

