

EXHIBIT B

Product Category: PC, AIO & MINI

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	HP ProDesk 400 G5 Small Form Factor	1,268.00	8.00%	1,166.56	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						
<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	HP ProOne 600 G4 Non-Touch All-in-One PC	1,583.00	8.00%	1,456.36	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
Intel i5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						
<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	HP ProDesk 400 G4 Desktop Mini PC	1,322.00	8.00%	1,216.24	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
i5 8th Generation Processor						
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

EXHIBIT B

HP warranty details for all HP products in this product category can be found at https://hpotb.epac.com/#/search?jumptid=hpr_r1002_usen_link4

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: WORKSTATION

Intel

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Entry Workstation	HP EliteDesk 800 G4 WKS Tower PC	1,710.00	14.00%	1,470.60	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
8th Gen Core i5, i7 or Xeon E processor						
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Single Socket	HP Z4 G4 Workstation	2,502.00	14.00%	2,151.72	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
Intel Xeon W or Intel Core X-Series processor						
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Dual Socket	HP Z6 G4 Workstation	4,390.00	14.00%	3,775.40	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
Intel Xeon Scalable Processor						
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						

256 GB m.2 SSD minimum
Windows 10 Pro
2 front facing USB ports
Two button USB optical mouse with scroll wheel
Wired USB Windows keyboard
Gigabit Ethernet

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**HP warranty details
for all HP products
in this product
category can be
found at
https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4**

Product Category: MOBILE WORKSTATION

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mobile Workstation	HP Zbook 14u G5 Mobile Workstation	2,554.00	16.00%	2,145.36	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
8th Gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum, options for touch and/or Ultra High Defition displays						
Up to 10 hours battery life						
3 year battery warranty						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Premium Mobile Workstation	Zbook Studio x360 G5 PC	3,576.00	16.00%	3,003.84	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
8th gen Intel Core i5, i7, or Xeon E processor						
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
convertible tablet chassis						
Up to 16 hours battery life						
3 year battery warranty						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Detachable Mobile Workstation	HP Zbook x2 G4 PC	3,644.00	16.00%	3,060.96	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
Nvidia or Equivalent , Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
14" UWVA touch display						
IR Webcam,						
8 megapixel world facing camera						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Mobile Workstation	HP Zbook 15 G5 PC	3,240.00	16.00%	2,721.60	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
8th gen Intel Core i5, i7, or Xeon E processor						
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
Up to 16 hours battery life						
3 year battery warranty						

Prices above include a warranty uplift to 3 Years NBD on-site coverage for Mobile Workstations, through the addition of an HP Care Pack. If Users require this uplifted/extended warranty, HP Care Packs are available for purchase. HP warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)	16.00%
---	--------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: HEALTHCARE

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Healthcare AiO	HP EliteOne 800 G4 FHD Non-Touch HC All in One	2,434.00	16.00%	2,044.56	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
7th Gen Core i5 or i7 processor						
8 GB DDR4 memory minimum						
256 GB SSD minimum						
optional CDRW/DVD+/-RW Combo Drive						
Windows 10 Pro						
EN 60601-1-2:2015 certification						
23.8" display						
RFID reader						
FIPS-201 compliant fingerprint reader						
Gigabit Ethernet						
Cleanable mouse and keyboard.						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Healthcare Notebook	HP EliteBook 840 G5 - Healthcare Edition	3,044.00	16.00%	2,556.96	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
EN 60601-1-2:2015 certification						
RFID reader						
FIPS-201 compliant fingerprint reader						
256 GB m.2 SSD minimum						
Windows 10 Pro						
14" display						
Gigabit Ethernet						
Cleanable with germicidal wiptes						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Clinical Review Display	HP HC270cr Display	999.00	5.00%	949.05	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
27" display,2560x1440						
QHD (2560x1440)						
EN 60601-1-2:2015 certification						
DICOM part 14 compliant screen						
RGB/IR webcam						
HDMI, DisplayPort, VGA						

**3 Year NBD on-site is included in pricing for the 800 G4 and 840 G5:
- 800 G4 HC All-in-One: 3 Year NBD on-site is standard warranty;
- 840 G5 HC Edition: Care Pack added**

3 Year Limited Warranty is included for the HP HC270cr - NBD on-site is not available for this particular monitor.

**Warranty details for products in this product category can be found at
https://hpotb.epac.com/#search?jumpid=hpr_r1002_usen_link4**

Warranty is three years on-site NBD for all Healthcare AIO, Notebook, and Clinical Review Display offerings and future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Healthcare Offering Accessories (see note #3)	16.00%
--	---------------

Product Category: LAPTOP

Intel Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<p>Laptop</p> <p>Intel i5-8250U Processor (3.40GHz 6M Cache)</p> <p>8GB RAM</p> <p>500GB 7200 RPM SATA hard drive or greater</p> <p>720p HD Camera w/Mic</p> <p>Microsoft Windows 10 Pro 64 Bit</p> <p>802.11a/b/g/n/ac</p> <p>Energy Star qualified</p> <p>15.6" HD</p>	HP ProBook 450 G5 PC	1,482.00	8.00%	1,363.44	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
<i>Minimum Configurations</i>						
<p>Convertible Laptop Offering</p> <p>8th Gen processor minimum</p> <p>Intel Core i3</p> <p>8 GB DDR 4 minimum</p> <p>256 GB m.2 SSD Minimum</p> <p>Windows 10 Professional</p> <p>802.11AC WLAN</p> <p>Energy Star qualified</p> <p>13" FHD touch display</p> <p>Up to 18 hours battery life</p> <p>3 year battery warranty</p>	HP EliteBook x360 1030 G3 Tablet PC	2,861.00	11.00%	2,546.29	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Pricing includes 3 Years Next Business Day on-site for this product category, through the addition of HP Care Packs. Next Day Exchange is not available on these laptops. Warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Laptop Accessories (see note #3)	16.00%
---	---------------

Products Category: CHROMEBOOK

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	HP Chromebook 11 G6EE CTO	514.00	0.00%	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	HP Chromebook X360 11 G1	349.00	0.00%	N/A	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Up to 11 hours and 30 minutes.

Warranty includes 1 Year Parts, 1 Year Labor, and Depot Service; NBD exchange is not available for Chromebooks. Warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Chromebook Accessories (see note #2)	16.00%
---	---------------

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: THIN CLIENT

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	HP t630 Thin Client	862.00	14.00%	741.32	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
4 USB Ports					
Intel 2 GHz Processor or Equivalent					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

3 Year NBD Exchange Warranty is included with t630 Thin Client through the addition of an HP Care Pack. Warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: RUGGED LAPTOP

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Laptop	Getac S410 G2	2,494.00	10.00%	2,244.60	No Public Site for List Price Available. However, HP Representatives can work with Getac to obtain List Price to published on an awarded contract price files at the approved e-commerce site.
Mil-Std 810G Certified	MIL-STD 810G certified (vibration, temperature, shock, altitude and humidity)				
Intel Core i5 7300 U Vpro processor	Upgraded 8th gen processor: i5-8350U Vpro				
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (1920 x 1080) inch screen or greater	14" Screen				
10/100/1000 RJ45					

See Attachment 12 for the manufacturer product warranty that applies to this product category, which is not NBD Exchange.

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	10.00%
--	---------------

Product Category: RUGGED TABLET - WINDOWS

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet - Windows	Getac F110 G4	2,099.00	10.00%	1,889.10	No Public Site for List Price Available. However, HP Representatives can work with Getac to obtain List Price to published on an awarded contract price files at the approved e-commerce site.
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM					
128GB Storage					
Microsoft Windows 10					
802.11a/g/n integrated wireless					
10.1 inch screen					

11.6" with webcam

See Attachment 12 for the manufacturer product warranty that applies to this product category, which is not NBD Exchange.

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	10.00%
---	---------------

Product Category: RUGGED TABLET - ANDROID

Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Getac ZX70 G1	1,074.00	10.00%	966.60	No Public Site for List Price Available. However, HP Representatives can work with Getac to obtain List Price to published on an awarded contract price files at the approved e-commerce site.

Minimum Configurations

Rugged Tablet - Android
Mil-Std 810G Certified
Texas Instruments Processor
1GB RAM
16GB Storage
Android 4.1 OS
802.11a/g/n integrated wireless
7 inch screen

Caveat: Intel Atom-Based Processor vs. TI Processor

Android 6.0

See Attachment 12 for the manufacturer product warranty that applies to this product category, which is not NBD Exchange.

Warranty is three years NBD Exchange for all Rugged Tablet Android offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2)	10.00%
---	---------------

Product Category: WINDOWS TABLET

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	HP x2 1013 G3 Tablet	2,946.00	11.00%	2,621.94	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA
Intel i5 7300U Dual Core or AMD Processor	Caveat: No SD Card Memory Expansion slot				
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Prices above include an uplift to 3 Years NBD on-site coverage for the Windows Tablets through the addition of HP Care Packs. NBD Exchange is not available for Windows Tablets. HP Warranty details for this product category can be found at https://hpotb.epac.com/#!/search?jumpid=hpr_r1002_usen_link4

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	16.00%
--	---------------

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$ 6.00	10.00%	\$ 5.40	https://shop.techdata.com/searchall?b=1&kw=DTIG4%2F8GB
16 GB	DTIG4/16GB	\$ 6.00	10.00%	\$ 5.40	https://shop.techdata.com/searchall?b=1&kw=DTIG4%2F16GB
32 GB	DTIG4/32GB	\$ 9.00	10.00%	\$ 8.10	https://shop.techdata.com/searchall?b=1&kw=DTIG4%2F32GB
8 GB Encrypted Drive	DTVP30DM/8GB	\$ 70.00	10.00%	\$ 63.00	https://shop.techdata.com/searchall?b=1&kw=DTVP30DM%2F8GB

Monitors (<i>wide aspect</i>)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	19M38D-B	\$ 179.99	10.00%	\$ 161.99	https://shop.techdata.com/searchall?b=1&kw=19M38D-B
27" LCD	VA2719-SMH	\$ 216.00	10.00%	\$ 194.40	https://shop.techdata.com/searchall?b=1&kw=VA2719-SMH

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606	\$ 16.00	10.00%	\$ 14.40	https://shop.techdata.com/searchall?b=1&kw=TLP606
8 Outlet 8ft cord 2500 Joule	TLP1008TEL	\$ 47.20	10.00%	\$ 42.48	https://shop.techdata.com/searchall?b=1&kw=TLP1008TEL

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	910-001439	\$ 8.99	10.00%	\$ 8.09	https://www.logitech.com/en-us/product/b100-optical-usb-mouse-business

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	920-002478	\$ 14.99	10.00%	\$ 13.49	https://www.logitech.com/en-us/product/k120

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$ 29.99	10.00%	\$ 26.99	https://www.logitech.com/en-us/product/wireless-combo-mk270?crd=1759

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	15200	\$ 7.89	10.00%	\$ 7.10	https://www.cablestogo.com/product/15200/10ft-cat5e-snagless-unshielded-utp-ethernet-network-patch-cable-blue
7 ft CAT5e	15193	\$ 5.29	10.00%	\$ 4.76	https://www.cablestogo.com/product/15193/7ft-cat5e-snagless-unshielded-utp-ethernet-network-patch-cable-blue
3 ft CAT6	27141	\$ 5.99	10.00%	\$ 5.39	https://www.cablestogo.com/product/27141/3ft-cat6-snagless-unshielded-utp-ethernet-network-patch-cable-blue
7' CAT6	27142	\$ 8.99	10.00%	\$ 8.09	https://www.cablestogo.com/product/27142/7ft-cat6-snagless-unshielded-utp-ethernet-network-patch-cable-blue
HDMI to HDMI M/M 6ft	56783	\$ 11.99	10.00%	\$ 10.79	https://www.cablestogo.com/product/56783/6ft-high-speed-hdmi-cable-with-ethernet-for-chromebooks-laptops-and-tvs

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	STEA1000400	\$ 69.99	10.00%	\$ 62.99	https://www.seagate.com/consumer/backup/expansion-portable/
2 TB USB 3.0 (external desktop)	STEA2000400	\$ 89.99	10.00%	\$ 80.99	https://www.seagate.com/consumer/backup/expansion-portable/
4 TB USB 3.0 (external desktop)	STEA4000400	\$ 129.99	10.00%	\$ 116.99	https://www.seagate.com/consumer/backup/expansion-portable/

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	960-000733	\$ 69.99	10.00%	\$ 62.99	https://www.logitech.com/en-us/product/hd-webcam-c615?crd=34
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	\$ 39.99	10.00%	\$ 35.99	https://www.logitech.com/en-us/product/hd-webcam-c270?crd=34

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	ST7300USB3B	\$ 64.99	10.00%	\$ 58.49	https://www.startech.com/Cards-Adapters/USB-3.0/Hubs/7-Port-USB-3-Hub~ST7300USB3B
Mini hub 4 port hi speed USB, no power supply needed	ST4200MINI2	\$ 18.99	10.00%	\$ 17.09	https://www.startech.com/Cards-Adapters/USB-2/Hub/4-port-usb-hub~ST4200MINI2

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000800	\$ 29.99	10.00%	\$ 26.99	https://www.logitech.com/en-us/product/multimedia-speakers-z200?crd=47
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	\$ 69.99	10.00%	\$ 62.99	https://www.logitech.com/en-us/product/speaker-system-z323?crd=47

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	GC420-200511-000	\$ 530.00	10.00%	\$ 477.00	https://usa.ingrammicro.com/_layouts/CommerceServer/IM/search2.aspx#PNavDS=N:0,Ntk:Products,Ntt:GC420-200511-000,Ntx:matchall

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	INTERNET550U	\$ 104.40	15.00%	\$ 88.74	https://shop.techdata.com/searchall?b=1&kw=INTERNET550U
UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$ 787.00	15.00%	\$ 668.95	https://usa.ingrammicro.com/layouts/CommerceServer/IM/search2.aspx#PNavDS=N:0,Ntk:Products,Ntt:SMT1500C,Ntx:matchall
UPS 750 VA power capacity, 16 min battery run time	N/A	N/A	N/A	N/A	N/A

*****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
GETAC	10.00%
3M	10.00%
Adaptec	10.00%
Adesso	10.00%
Allied Telesis	10.00%
Antenna Plus	10.00%
Anthro Corporation	10.00%
Anywhere Cart	10.00%
APC/Schneider Electric	15.00%
APG Cash Drawer	10.00%
Atdec	10.00%
Avocent	10.00%
Barco	10.00%
Belkin	10.00%
Bosch (Dremel)	10.00%
Bretford	10.00%
Brocade Communications	10.00%
Brother	10.00%
Buslink	10.00%
Bump Armor	10.00%
C2G formerly Cables to Go	10.00%
Cherry Keyboard	10.00%
Chief Manufacturing	10.00%
Cradlepoint	10.00%
Crucial	10.00%
Datamation Systems	10.00%
Eaton	10.00%
Eizo	10.00%
Elo TouchSystems	10.00%
Epson	10.00%
Ergotron	10.00%
EVGA	10.00%
F5	10.00%
Fellowes	10.00%
Gamber Johnson	10.00%
Gumdrop	10.00%
Havis	10.00%
Higher Ground	10.00%
Honeywell	10.00%
iPearl	10.00%
InfoCase	10.00%
InFocus	10.00%
Intel	10.00%
IOGEAR	10.00%
JAR Systems	10.00%
Juniper	10.00%
Kensington	10.00%
Kingston	10.00%
La Cie	10.00%
LG	10.00%

Liebert	10.00%
Logitech	10.00%
Magma	10.00%
MagTek	10.00%
MaxCase	10.00%
Meridian	10.00%
Motorola	10.00%
M-S Cash Drawer	10.00%
NEC	10.00%
NETGEAR	10.00%
Peerless Industries	10.00%
Philips	10.00%
Planar Monitors	10.00%
Plantronics	10.00%
PNY	10.00%
Samsung	10.00%
Samsonite	10.00%
Seagate	10.00%
SIIG	10.00%
Sony	10.00%
StarTech	10.00%
Symbol Technologies	10.00%
Targus	10.00%
Tripp Lite	10.00%
Verbatim	10.00%
Viewsonic	10.00%
Western Digital	10.00%
Xplore Technologies	10.00%
Zebra Technologies	10.00%

HP Part Number	Product Description	HP US List Price	Contract Discount	Contract Net Price
760Q7AA	Poly BW 3310 USB-C Headset	\$49.95	16%	\$41.96
760Q8AA	Poly EP 310 USB-C Mono HS	\$79.95	16%	\$67.16
760Q9AA	Poly Studio P21PM FHD Display	\$599.95	16%	\$503.96
760Q9AA#ABA	Poly Studio P21PM FHD Display	\$599.95	16%	\$503.96
761M5AA	Poly BW 5210 USB-A+3.5 Mono HS	\$109.95	16%	\$92.36
767F6AA	Poly BW 3310 USB-A Headset	\$49.95	16%	\$41.96
767F7AA	Poly BW 3310 USB-A HS	\$49.95	16%	\$41.96
767F8AA	Poly BW 3310 USB-C HS	\$49.95	16%	\$41.96
767F9AA	Poly EP 310 USB-A Mono HS	\$89.95	16%	\$75.56
767G0AA	Poly EP 320 USB-C Stereo HS	\$89.95	16%	\$75.56
767G1AA	Poly EP 320 USB-A Stereo HS	\$79.95	16%	\$67.16
76J11AA	Poly Studio P15 USB-C Webcam	\$449.95	16%	\$377.96
76J11AA#ABA	Poly Studio P15 USB-C Webcam	\$449.95	16%	\$377.96
76J12AA	Poly BW 3315 USB-A HS	\$79.95	16%	\$67.16
76J13AA	Poly BW 3315 USB-A Headset	\$79.95	16%	\$67.16
76J14AA	Poly BW 3315 USB-C HS	\$79.95	16%	\$67.16
76J15AA	Poly BW 3315 USB-C Headset	\$79.95	16%	\$67.16
76J16AA	Poly BW 3320 USB-A HS	\$54.95	16%	\$46.16
76J17AA	Poly BW 3320 USB-A Headset	\$54.95	16%	\$46.16
76J18AA	Poly BW 3320 USB-C HS	\$54.95	16%	\$46.16
76J19AA	Poly BW 3320 USB-C Headset	\$54.95	16%	\$46.16
76J20AA	Poly BW 3325 USB-A HS	\$84.95	16%	\$71.36
76J21AA	Poly BW 3325 USB-A Headset	\$84.95	16%	\$71.36
76J22AA	Poly BW 3325 USB-C HS	\$84.95	16%	\$71.36
76J23AA	Poly BW 3325 USB-C Headset	\$84.95	16%	\$71.36
76U43AA	Poly Studio P5 USB-A Webcam	\$79.95	16%	\$67.16
76U45AA	Poly Studio P15 GSA Webcam	\$449.95	16%	\$377.96
76U46AA	Poly VFocus2 USB-A HS	\$329.95	16%	\$277.16
76U47AA	Poly VFocus2 USB-C HS	\$329.95	16%	\$277.16
76U48AA	Poly VOY 4310 USB-A HS	\$209.95	16%	\$176.36
76U49AA	Poly VOY 4320 USB-A HS	\$229.95	16%	\$193.16
76U50AA	Poly VOY 4320 USB-C HS	\$229.95	16%	\$193.16
772C2AA	Poly Sync 60 SPK Phone	\$599.95	16%	\$503.96
772C3AA	Poly Sync 10 USB-A USB-C SPK Phone	\$99.95	16%	\$83.96
772C4AA	Poly Sync 40 USB-A USB-C SPK Phone	\$299.95	16%	\$251.96
772C5AA	Poly Sync 40+ SPK Phone	\$349.95	16%	\$293.96
772C6AA	Poly Sync 20+ USB-A SPK Phone	\$164.95	16%	\$138.56
772C7AA	Poly Sync 20 USB-A PNK SPK Phone	\$129.95	16%	\$109.16
772C8AA	Poly Sync 20 USB-A Speakerphone	\$139.95	16%	\$117.56
772C9AA	Poly Sync 20+ USB-A Speakerphone	\$164.95	16%	\$138.56
772D0AA	Poly Sync 20+ USB-C SPK Phone	\$164.95	16%	\$138.56
772D1AA	Poly Sync 20+ USB-C Speakerphone	\$164.95	16%	\$138.56
772D2AA	Poly Sync 20 USB-A SPK Phone	\$139.95	16%	\$117.56

772K2AA	Poly BW 8225 USB-A HS	\$189.95	16%	\$159.56
772K3AA	Poly BW 8225 USB-A Headset	\$189.95	16%	\$159.56
772K4AA	Poly BW 8225 USB-C HS	\$189.95	16%	\$159.56
772K5AA	Poly BW 8220 USB-C Headset	\$189.95	16%	\$159.56
77P34AA	Poly Sync 10 Speakerphone	\$99.95	16%	\$83.96
77P35AA	Poly Sync 40 Speakerphone	\$299.95	16%	\$251.96
77P36AA	Poly Sync 40+ Speakerphone	\$349.95	16%	\$293.96
77P37AA	Poly Savi 8240 UC DECT USB-C Headset	\$374.95	16%	\$314.96
77P37AA#ABA	Poly Savi 8240 UC DECT USB-C Headset	\$374.95	16%	\$314.96
77P38AA	Poly Savi 8240 UC DECT USB-C Headset	\$374.95	16%	\$314.96
77P38AA#ABA	Poly Savi 8240 UC DECT USB-C Headset	\$374.95	16%	\$314.96
77P39AA	Poly Savi 8240 UC DECT USB-A Headset	\$374.95	16%	\$314.96
77P39AA#ABA	Poly Savi 8240 UC DECT USB-A Headset	\$374.95	16%	\$314.96
77P40AA	Poly Savi 8240 UC DECT USB-A Headset	\$374.95	16%	\$314.96
77P40AA#ABA	Poly Savi 8240 UC DECT USB-A Headset	\$374.95	16%	\$314.96
77P41AA	Poly Sync 60 Speakerphone	\$599.95	16%	\$503.96
77P42AA	Poly Savi 8220 DECT Office 3-WC Headset	\$505.95	16%	\$425.00
77P42AA#ABA	Poly Savi 8220 DECT Office 3-WC Headset	\$505.95	16%	\$425.00
77P43AA	Poly Savi 8240 DECT Office 3-WC Headset	\$513.95	16%	\$431.72
77P43AA#ABA	Poly Savi 8240 DECT Office 3-WC Headset	\$513.95	16%	\$431.72
77R22AA	Poly Savi 8240 DECT Office 3-WC HS	\$513.95	16%	\$431.72
77R22AA#ABA	Poly Savi 8240 DECT Office 3-WC HS	\$513.95	16%	\$431.72
77R23A6	Poly BW 3215 USB-A Mono HS (Bulk 50)	\$74.95	16%	\$62.96
77R23A6#ABA	Poly BW 3215 USB-A Mono HS (Bulk 50)	\$74.95	16%	\$62.96
77R23AA	Poly BW 3215 USB-A HS	\$74.95	16%	\$62.96
77R24AA	Poly BW 3215 USB-A Cable BLK HS	\$44.95	16%	\$37.76
77R24AA#AC3	Poly BW 3215 USB-A Cable BLK HS	\$44.95	16%	\$37.76
77R25A6	Poly BW 3210 USB-A Mono HS (Bulk 50)	\$44.95	16%	\$37.76
77R25A6#ABA	Poly BW 3210 USB-A Mono HS (Bulk 50)	\$44.95	16%	\$37.76
77R25AA	Poly BW 3210 USB-A HS	\$44.95	16%	\$37.76
77R26AA	Poly BW 3210 USB-C Cable BLK HS	\$44.95	16%	\$37.76

77R26AA#AC3	Poly BW 3210 USB-C Cable BLK HS	\$44.95	16%	\$37.76
77R27A6	Poly BW 3210 USB-C HS (Bulk 50)	\$44.95	16%	\$37.76
77R27A6#ABA	Poly BW 3210 USB-C HS (Bulk 50)	\$44.95	16%	\$37.76
77R27AA	Poly BW 3210 USB-C HS	\$44.95	16%	\$37.76
77R28A6	Poly BW 3225 USB-C HS (Bulk 50)	\$79.95	16%	\$67.16
77R28A6#ABA	Poly BW 3225 USB-C HS (Bulk 50)	\$79.95	16%	\$67.16
77R28AA	Poly BW 3225 USB-C HS	\$79.95	16%	\$67.16
77R29A6	Poly BW 3225 USB-A Stereo HS (Bulk 50)	\$79.95	16%	\$67.16
77R29A6#ABA	Poly BW 3225 USB-A Stereo HS (Bulk 50)	\$79.95	16%	\$67.16
77R29AA	Poly BW 3225 USB-A HS	\$79.95	16%	\$67.16
77R30AA	Poly BW 3220 USB-C Cable BLK HS	\$49.95	16%	\$41.96
77R31A6	Poly BW 3220 USB-C HS (Bulk 50)	\$49.95	16%	\$41.96
77R31A6#ABA	Poly BW 3220 USB-C HS (Bulk 50)	\$49.95	16%	\$41.96
77R31AA	Poly BW 3220 USB-C HS	\$49.95	16%	\$41.96
77R32AA	Poly BW 3220 USB-A BLK HS	\$49.95	16%	\$41.96
77R33A6	Poly BW 3220 USB-A HS (Bulk 50)	\$49.95	16%	\$41.96
77R33A6#ABA	Poly BW 3220 USB-A HS (Bulk 50)	\$49.95	16%	\$41.96
77R33AA	Poly BW 3220 USB-A HS	\$49.95	16%	\$41.96
77R34A6	Poly BW 3215 USB-C HS (Bulk 50)	\$74.95	16%	\$62.96
77R34A6#ABA	Poly BW 3215 USB-C HS (Bulk 50)	\$74.95	16%	\$62.96
77R34AA	Poly BW 3215 USB-C HS	\$74.95	16%	\$62.96
77R40AA	Poly Savi 8210 DECT Office 3-WC Headset	\$483.95	16%	\$406.52
77R40AA#ABA	Poly Savi 8210 DECT Office 3-WC Headset	\$483.95	16%	\$406.52
77T23AA	Poly Savi 8210 DECT Office 3-WC Headset	\$483.95	16%	\$406.52
77T23AA#ABA	Poly Savi 8210 DECT Office 3-WC Headset	\$483.95	16%	\$406.52
77T24AA	Poly Savi 8245 DECT USB-A CDM HS	\$573.95	16%	\$482.12
77T24AA#ABA	Poly Savi 8245 DECT USB-A CDM HS	\$573.95	16%	\$482.12
77T25AA	Poly Savi 8245-M DECT USB-A CDM HS	\$573.95	16%	\$482.12
77T25AA#ABA	Poly Savi 8245-M DECT USB-A CDM HS	\$573.95	16%	\$482.12
77T26AA	Poly EP 320 wQD BHS	\$69.95	16%	\$58.76
77T27AA	Poly Savi 8245 DECT USB-C HS D200	\$435.95	16%	\$366.20
77T27AA#ABA	Poly Savi 8245 DECT USB-C HS D200	\$435.95	16%	\$366.20
77T28AA	Poly Savi 8245-M DECT USB-C HS D200	\$435.95	16%	\$366.20
77T28AA#ABA	Poly Savi 8245-M DECT USB-C HS D200	\$435.95	16%	\$366.20
77T29AA	Poly Savi 8210 UC DECT USB-A Headset	\$386.95	16%	\$325.04

77T29AA#ABA	Poly Savi 8210 UC DECT USB-A Headset	\$386.95	16%	\$325.04
77T30AA	Poly Savi 8210 UC DECT USB-C Headset	\$386.95	16%	\$325.04
77T30AA#ABA	Poly Savi 8210 UC DECT USB-C Headset	\$386.95	16%	\$325.04
77T31AA	Poly Savi 8210 UC DECT USB-A Headset	\$386.95	16%	\$325.04
77T31AA#ABA	Poly Savi 8210 UC DECT USB-A Headset	\$386.95	16%	\$325.04
77T32AA	Poly Savi 8210 UC DECT USB-C Headset	\$386.95	16%	\$325.04
77T32AA#ABA	Poly Savi 8210 UC DECT USB-C Headset	\$386.95	16%	\$325.04
77T33AA	Poly Savi 8220 UC DECT USB-A Headset	\$410.95	16%	\$345.20
77T33AA#ABA	Poly Savi 8220 UC DECT USB-A Headset	\$410.95	16%	\$345.20
77T34AA	Poly Savi 8220 UC DECT USB-C Headset	\$410.95	16%	\$345.20
77T34AA#ABA	Poly Savi 8220 UC DECT USB-C Headset	\$410.95	16%	\$345.20
77T35AA	Poly Savi 8245 DECT USB-A HS D200	\$435.95	16%	\$366.20
77T35AA#ABA	Poly Savi 8245 DECT USB-A HS D200	\$435.95	16%	\$366.20
77T36AA	Poly Savi 8245-M DECT USB-A HS D200	\$435.95	16%	\$366.20
77T36AA#ABA	Poly Savi 8245-M DECT USB-A HS D200	\$435.95	16%	\$366.20
77T37AA	Poly Savi 7320 DECT STHS	\$507.95	16%	\$426.68
77T37AA#ABA	Poly Savi 7320 DECT STHS	\$507.95	16%	\$426.68
77T38AA	Poly Savi 7310 DECT Mono HS	\$483.95	16%	\$406.52
77T38AA#ABA	Poly Savi 7310 DECT Mono HS	\$483.95	16%	\$406.52
77T39AA	Poly Savi 7320 DECT Headset	\$507.95	16%	\$426.68
77T39AA#ABA	Poly Savi 7320 DECT Headset	\$507.95	16%	\$426.68
77T40AA	Poly Savi 7310 Headset	\$483.95	16%	\$406.52
77T40AA#ABA	Poly Savi 7310 Headset	\$483.95	16%	\$406.52
77T41AA	Poly Savi 7220 DECT 6 HS	\$422.95	16%	\$355.28
77T41AA#ABA	Poly Savi 7220 DECT 6 HS	\$422.95	16%	\$355.28
77T42AA	Poly Savi 7210 DECT 6 Mono HS	\$398.95	16%	\$335.12
77T42AA#ABA	Poly Savi 7210 DECT 6 Mono HS	\$398.95	16%	\$335.12
77T43AA	Poly EP 310 Mono wQD HS	\$59.95	16%	\$50.36
77Y82AA	Poly Savi 8220 UC DECT USB-A Headset	\$410.95	16%	\$345.20
77Y82AA#ABA	Poly Savi 8220 UC DECT USB-A Headset	\$410.95	16%	\$345.20
77Y83AA	Poly Savi 8220 UC DECT USB-C Headset	\$410.95	16%	\$345.20

77Y83AA#ABA	Poly Savi 8220 UC DECT USB-C Headset	\$410.95	16%	\$345.20
77Y84AA	Poly Savi 8220 DECT Office 3-WC Headset	\$505.95	16%	\$425.00
77Y84AA#ABA	Poly Savi 8220 DECT Office 3-WC Headset	\$505.95	16%	\$425.00
77Y85AA	Poly VFocus2 USB-A Headset	\$329.95	16%	\$277.16
77Y86AA	Poly VFocus2 USB-A HS w/charge stand	\$349.95	16%	\$293.96
77Y87AA	Poly VFocus2 Headset w/charge stand	\$349.95	16%	\$293.96
77Y88AA	Poly VFocus2 USB-C Headset	\$329.95	16%	\$277.16
77Y89AA	Poly VFocus2 USB-C HS w/charge stand	\$349.95	16%	\$293.96
77Y90AA	Poly VFocus2-M Headset w/charge stand	\$349.95	16%	\$293.96
77Y91AA	Poly VOY 4310 USB-A Headset	\$209.95	16%	\$176.36
77Y92AA	Poly VOY 4310 HS w/charge stand	\$229.95	16%	\$193.16
77Y93AA	Poly VOY 4310 Headset w/charge stand	\$229.95	16%	\$193.16
77Y94AA	Poly VOY 4310 USB-C HS	\$209.95	16%	\$176.36
77Y95AA	Poly VOY 4310 USB-C Headset	\$209.95	16%	\$176.36
77Y96AA	Poly VOY 4310 USB-C HS w/charge stand	\$229.95	16%	\$193.16
77Y97AA	Poly VOY 4310-M USB-C HS w/charge stand	\$229.95	16%	\$193.16
77Y98AA	Poly VOY 4320 USB-A Headset	\$229.95	16%	\$193.16
77Y99AA	Poly VOY 4320 HS w/charge stand	\$249.95	16%	\$209.96
77Z00AA	Poly VOY 4320 Headset w/charge stand	\$249.95	16%	\$209.96
77Z30AA	Poly VOY 4320 USB-C Headset	\$229.95	16%	\$193.16
77Z31AA	Poly VOY 4320 USB-C HS w/charge stand	\$249.95	16%	\$209.96
77Z32AA	Poly VOY 4320-M HS w/charge stand	\$249.95	16%	\$209.96
783M2AA	Poly BW 5210 USB-C HS	\$109.95	16%	\$92.36
783M2AA#ABA	Poly BW 5210 USB-C HS	\$109.95	16%	\$92.36
783M4AA	Poly BW 5220 USB-C HS	\$120.95	16%	\$101.60
783M4AA#ABA	Poly BW 5220 USB-C HS	\$120.95	16%	\$101.60
783M5AA	Poly BW 5220 USB-A HS	\$120.95	16%	\$101.60
783M5AA#ABA	Poly BW 5220 USB-A HS	\$120.95	16%	\$101.60
783M6AA	Poly EP 725 USB-A Stereo HS	\$209.00	16%	\$175.56
783M7AA	Poly EP 720 wQD BHS	\$168.00	16%	\$141.12
783M7AA#ABA	Poly EP 720 wQD BHS	\$168.00	16%	\$141.12
783M8AA	Poly EP 710 wQD MHS	\$144.00	16%	\$120.96
783M8AA#ABA	Poly EP 710 wQD MHS	\$144.00	16%	\$120.96
783M9AA	Poly Spare 8220 Charge Stand	\$54.95	16%	\$46.16
783N0AA	Poly Spare 7310 DECT 6 Headset	\$219.95	16%	\$184.76

783N0AA#ABA	Poly Spare 7310 DECT 6 Headset	\$219.95	16%	\$184.76
783N1AA	Poly Spare 7320 DECT 6 HS	\$241.95	16%	\$203.24
783N1AA#ABA	Poly Spare 7320 DECT 6 HS	\$241.95	16%	\$203.24
783N2AA	Poly Spare 7310-M DECT 6 HS	\$219.95	16%	\$184.76
783N2AA#ABA	Poly Spare 7310-M DECT 6 HS	\$219.95	16%	\$184.76
783N3AA	Poly Spare 7320-M DECT 6 HS	\$241.95	16%	\$203.24
783N3AA#ABA	Poly Spare 7320-M DECT 6 HS	\$241.95	16%	\$203.24
783N4AA	Poly EP 720D wQD BDHS	\$171.00	16%	\$143.64
783N5AA	Poly EP 715 USB-A Mono HS	\$189.00	16%	\$158.76
783N6AA	Poly EP 710D wQD MD Headset	\$147.00	16%	\$123.48
783N7AA	Poly EP 540D wQD CnvrTbl Digital Headset	\$125.00	16%	\$105.00
783P0AA	Poly EP 540 wQD Convertible Headset	\$122.00	16%	\$102.48
783P0AA#ABA	Poly EP 540 wQD Convertible Headset	\$122.00	16%	\$102.48
783P2AA	Poly EP 530 wQD Discreet Headset	\$112.00	16%	\$94.08
783P2AA#ABA	Poly EP 530 wQD Discreet Headset	\$112.00	16%	\$94.08
783P4AA	Poly EP 530D wQD DiscreetDigital Headset	\$115.00	16%	\$96.60
783P5AA	Poly EP 520D wQD BDHS	\$131.00	16%	\$110.04
783P6AA	Poly EP 520 wQD Binaural Headset	\$128.00	16%	\$107.52
783P6AA#ABA	Poly EP 520 wQD Binaural Headset	\$128.00	16%	\$107.52
783P8AA	Poly EP 520V VT Mic wQD Binaural Headset	\$116.00	16%	\$97.44
783P8AA#ABA	Poly EP 520V VT Mic wQD Binaural Headset	\$116.00	16%	\$97.44
783Q0AA	Poly EP 510D wQD MD Headset	\$111.00	16%	\$93.24
783Q1AA	Poly EP 510 wQD MHS	\$108.00	16%	\$90.72
783Q1AA#ABA	Poly EP 510 wQD MHS	\$108.00	16%	\$90.72
783Q3AA	Poly EP 510V VT Mic wQD MHS	\$90.00	16%	\$75.60
783Q3AA#ABA	Poly EP 510V VT Mic wQD MHS	\$90.00	16%	\$75.60
783Q5AA	Poly Spare 7200 DECT 6 Mono HS	\$186.95	16%	\$157.04
783Q5AA#ABA	Poly Spare 7200 DECT 6 Mono HS	\$186.95	16%	\$157.04
783Q6AA	Poly Spare 7200 DECT 6 HS	\$208.95	16%	\$175.52
783Q6AA#ABA	Poly Spare 7200 DECT 6 HS	\$208.95	16%	\$175.52
783Q7AA	Poly Spare 7310 Ear Cushion	\$5.50	16%	\$4.62
783Q8AA	Poly Spare 7320 Ear Cushion	\$10.95	16%	\$9.20
783Q9AA	PLY Spare 8225 Ear Cushion	\$10.95	16%	\$9.20
783R0AA	Poly EP 515 Mono w/USB-A Headset	\$139.95	16%	\$117.56
783R1AA	Poly EP 515 Mono w/USB-A Headset	\$139.95	16%	\$117.56
783R2AA	Poly EP 525 Stereo w/USB-A Headset	\$159.95	16%	\$134.36
783R3AA	Poly EP 525 USB-A Stereo HS	\$159.95	16%	\$134.36
783R4AA	Poly EP 545 USB-A CONV HS	\$149.95	16%	\$125.96
783R5AA	Poly VOY 4320 Ear Cushion	\$9.95	16%	\$8.36
783R6AA	Poly VOY USB-A Charge Stand	\$39.95	16%	\$33.56

783R7AA	Poly VOY USB-C Charge Stand	\$39.95	16%	\$33.56
783R8AA	Poly VFOCUS2 BLK Ear Cushion	\$9.95	16%	\$8.36
783R9AA	Poly VOY 4310 Ear Cushion	\$4.95	16%	\$4.16
783S0AA	Poly SupraPlus H251H wQD fHAid MHS	\$145.95	16%	\$122.60
783S0AA#ABA	Poly SupraPlus H251H wQD fHAid MHS	\$145.95	16%	\$122.60
783S1AA	Poly SupraPlus H261H wQD fHAid BHS	\$178.95	16%	\$150.32
783S1AA#ABA	Poly SupraPlus H261H wQD fHAid BHS	\$178.95	16%	\$150.32
783S2AA	PLY HIC-10 Adapter Cable	\$49.95	16%	\$41.96
783S3AA	PLY HIS Adapter Cable	\$54.95	16%	\$46.16
783S4AA	Poly Studio R30 Bracket	\$49.95	16%	\$41.96
784P8AA	Poly Spare 7300 Battery with tool	\$54.95	16%	\$46.16
784P9AA	Poly VOY 4300 USB-A USB-C Cable	\$6.95	16%	\$5.84
784Q0AA	Poly VOY 4300 USB-C USB-C Cable	\$6.95	16%	\$5.84
784Q1AA	PLY HL10 BLK Handset Lifter	\$87.95	16%	\$73.88
784Q1AA#ABA	PLY HL10 BLK Handset Lifter	\$87.95	16%	\$73.88
784Q2AA	PLY HL10 Handset Lifter	\$96.95	16%	\$81.44
784Q5AA	PLY POLARIS II QD Cable Assy	\$54.95	16%	\$46.16
784S0AA	Poly Spare U10P-S Cable	\$22.00	16%	\$18.48
784S1AA	Poly Spare U10P Cable Assy	\$21.95	16%	\$18.44
784S2AA	Poly Spare U10P-S19 Cable	\$21.95	16%	\$18.44
786C3AA	Poly E70 and P15 Display Clamp	\$89.95	16%	\$75.56
786C4AA	Poly BT700 USB BT Adptr	\$118.95	16%	\$99.92
786C5AA	Poly BT700-c BT USB-C Adptr	\$118.95	16%	\$99.92
786C6AA	Poly DA75 USB-A USB-C QD Adptr	\$65.95	16%	\$55.40
786C7AA	Poly DA85 USB-A USB-C QD Adptr	\$109.95	16%	\$92.36
786C8AA	Poly DA85-M USB-A USB-C QD Adptr	\$109.95	16%	\$92.36
786C9AA	Poly Spare CB7222 USB-A USB-C Base	\$164.95	16%	\$138.56
786D0AA	Poly CB7222-M USB-A USB-C Base	\$164.95	16%	\$138.56
786D1AA	Poly Spare 4300 Carry Pouch	\$5.95	16%	\$5.00
786D2AA	Poly VFOCUS2 Carry Pouch	\$14.95	16%	\$12.56
7D785AA	Poly BW 5220 USB-A HS (Bulk 40)	\$120.95	16%	\$101.60
7D786AA	Poly BW 5210 USB-A HS (Bulk 50)	\$109.95	16%	\$92.36
7D787AA	Poly BW 5220 USB-C HS (Bulk 40)	\$120.95	16%	\$101.60
7D791AA	Poly VOY 8200 USB-C BLK HS	\$450.95	16%	\$378.80
7D792AA	Poly VOY 6200 USB-C BLK HS	\$329.95	16%	\$277.16
7D793AA	Poly VOY 5200 USB-A HS	\$355.95	16%	\$299.00
7D793AA#ABA	Poly VOY 5200 USB-A HS	\$355.95	16%	\$299.00
7D796AA	Poly VOY 5200 USB-C Office HS	\$355.95	16%	\$299.00
7D796AA#ABA	Poly VOY 5200 USB-C Office HS	\$355.95	16%	\$299.00
7D797AA	Poly VOY 5200-M USB-C HS	\$355.95	16%	\$299.00
7D797AA#ABA	Poly VOY 5200-M USB-C HS	\$355.95	16%	\$299.00
7D7G4AA	Poly VOY 8200 BLK HS	\$450.95	16%	\$378.80

7D7G5AA	Poly VOY 6200 BLK HS	\$329.95	16%	\$277.16
7D7G6AA	Poly VOY 5200 HS	\$332.95	16%	\$279.68
7D7G6AA#ABA	Poly VOY 5200 HS	\$332.95	16%	\$279.68
7D7G7AA	Poly BW 5210 USB-C HS (Bulk 50)	\$109.95	16%	\$92.36
7D7K0AA	Poly VOY 4245 USB-A HS	\$329.95	16%	\$277.16
7D7K0AA#ABA	Poly VOY 4245 USB-A HS	\$329.95	16%	\$277.16
7E2J7AA	Poly C540 CONV HS	\$442.95	16%	\$372.08
7E2J7AA#ABA	Poly C540 CONV HS	\$442.95	16%	\$372.08
7E2J8AA	Poly CS510 HS	\$454.95	16%	\$382.16
7E2J9AA	Poly CS520 HS	\$480.95	16%	\$404.00
7E2J9AA#ABA	Poly CS520 HS	\$480.95	16%	\$404.00
7E2K0AA	Poly CS545 HS	\$505.95	16%	\$425.00
7E2K0AA#ABA	Poly CS545 HS	\$505.95	16%	\$425.00
7E2K1AA	Poly Savi 7210 Office HS TAA	\$398.95	16%	\$335.12
7E2K1AA#ABA	Poly Savi 7210 Office HS TAA	\$398.95	16%	\$335.12
7E2K2AA	Poly Savi 7220 Office HS TAA	\$422.95	16%	\$355.28
7E2K2AA#ABA	Poly Savi 7220 Office HS TAA	\$422.95	16%	\$355.28
7E2K3AA	Poly VFOCUS2 USB-A HS TAA	\$329.95	16%	\$277.16
7E2K3AA#ABA	Poly VFOCUS2 USB-A HS TAA	\$329.95	16%	\$277.16
7E2K4AA	Poly VFocus2-M USB-A HS TAA	\$329.95	16%	\$277.16
7E2K4AA#ABA	Poly VFocus2-M USB-A HS TAA	\$329.95	16%	\$277.16
7E2K5AA	Poly BW 8225 USB-A HS TAA	\$189.95	16%	\$159.56
7E2K5AA#ABA	Poly BW 8225 USB-A HS TAA	\$189.95	16%	\$159.56
7E2K6AA	Poly BW 8225 USB-C HS TAA	\$189.95	16%	\$159.56
7E2K6AA#ABA	Poly BW 8225 USB-C HS TAA	\$189.95	16%	\$159.56
7E2K7AA	Poly BW 8225-M USB-A HS TAA	\$189.95	16%	\$159.56
7E2K7AA#ABA	Poly BW 8225-M USB-A HS TAA	\$189.95	16%	\$159.56
7E2K8AA	Poly BW 8225-M USB-C HS TAA	\$189.95	16%	\$159.56
7E2K8AA#ABA	Poly BW 8225-M USB-C HS TAA	\$189.95	16%	\$159.56
7E2K9AA	Poly VFocus2 USB-C HS TAA	\$329.95	16%	\$277.16
7E2K9AA#ABA	Poly VFocus2 USB-C HS TAA	\$329.95	16%	\$277.16
7E2L0AA	Poly VFocus2-M USB-C HS TAA	\$329.95	16%	\$277.16
7E2L0AA#ABA	Poly VFocus2-M USB-C HS TAA	\$329.95	16%	\$277.16
7E2L1AA	Poly Savi 7320 Office HS TAA	\$507.95	16%	\$426.68
7E2L1AA#ABA	Poly Savi 7320 Office HS TAA	\$507.95	16%	\$426.68
7E2L2AA	Poly Savi 7310 Office HS TAA	\$483.95	16%	\$406.52
7E2L2AA#ABA	Poly Savi 7310 Office HS TAA	\$483.95	16%	\$406.52
7E2L3AA	Poly Savi 7320-M Office HS TAA	\$507.95	16%	\$426.68
7E2L3AA#ABA	Poly Savi 7320-M Office HS TAA	\$507.95	16%	\$426.68
7E2L4AA	Poly Savi 7310-M Office HS TAA	\$483.95	16%	\$406.52
7E2L4AA#ABA	Poly Savi 7310-M Office HS TAA	\$483.95	16%	\$406.52
7E2L5AA	Poly CA22CD-SC Cordless PTT HS TAA	\$749.95	16%	\$629.96
7E2L5AA#ABA	Poly CA22CD-SC Cordless PTT HS TAA	\$749.95	16%	\$629.96
7E2L6AA	Poly VOY 4310 USB-A HS TAA	\$209.95	16%	\$176.36
7E2L6AA#ABA	Poly VOY 4310 USB-A HS TAA	\$209.95	16%	\$176.36

7E2L7AA	Poly VOY 4310-M USB-A HS TAA	\$209.95	16%	\$176.36
7E2L7AA#ABA	Poly VOY 4310-M USB-A HS TAA	\$209.95	16%	\$176.36
7E2L8AA	Poly VOY 4310 USB-C HS TAA	\$209.95	16%	\$176.36
7E2L8AA#ABA	Poly VOY 4310 USB-C HS TAA	\$209.95	16%	\$176.36
7E2L9AA	Poly VOY 4310-M USB-C HS TAA	\$209.95	16%	\$176.36
7E2L9AA#ABA	Poly VOY 4310-M USB-C HS TAA	\$209.95	16%	\$176.36
7E2M0AA	Poly VOY 4320 USB-A HS TAA	\$229.95	16%	\$193.16
7E2M0AA#ABA	Poly VOY 4320 USB-A HS TAA	\$229.95	16%	\$193.16
7E2M1AA	Poly VOY 4320-M USB-A HS TAA	\$229.95	16%	\$193.16
7E2M1AA#ABA	Poly VOY 4320-M USB-A HS TAA	\$229.95	16%	\$193.16
7E2M2AA	Poly VOY 4320 USB-C HS TAA	\$229.95	16%	\$193.16
7E2M2AA#ABA	Poly VOY 4320 USB-C HS TAA	\$229.95	16%	\$193.16
7E2M3AA	Poly VOY 4320-M USB-C HS TAA	\$229.95	16%	\$193.16
7E2M3AA#ABA	Poly VOY 4320-M USB-C HS TAA	\$229.95	16%	\$193.16
7E2M4AA	Poly VFocus B825 USB-A HS w/charge stand	\$355.95	16%	\$299.00
7F0H8AA	Poly VOY 5200-R HS	\$119.99	16%	\$100.79
7F0H8AA#ABA	Poly VOY 5200-R HS	\$119.99	16%	\$100.79
7F0H9AA	Poly Voyager Legend-R HS	\$99.99	16%	\$83.99
7F0H9AA#ABA	Poly Voyager Legend-R HS	\$99.99	16%	\$83.99
7F0J0AA	Poly VFocus B825-M UC HS w/charge stand	\$355.95	16%	\$299.00
7F0J1AA	Poly VFocus B825 UC HS	\$332.95	16%	\$279.68
7F0J2AA	Poly VFocus B825-M UC HS	\$332.95	16%	\$279.68
7F0J3AA	Poly VFocus B825 USB-C UC HS	\$355.95	16%	\$299.00
7F0J4AA	Poly VFocus BT700 USB-C HS	\$332.95	16%	\$279.68
7F0J5AA	Poly VOY 4245-M USB-A Office HS	\$329.95	16%	\$277.16
7F0J5AA#ABA	Poly VOY 4245-M USB-A Office HS	\$329.95	16%	\$277.16
7F0J6AA	Poly D261N HS	\$276.95	16%	\$232.64
7F0J6AA#ABA	Poly D261N HS	\$276.95	16%	\$232.64
7F0J7AA	Poly Sync 20 USB-C HS	\$139.95	16%	\$117.56
7F0J8AA	Poly Sync 20-M USB-C Headset	\$139.95	16%	\$117.56

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
All HP Fixed and Flexible Care Pack offerings: includes but is not limited to Warranty Uplift, extensions and installation	10% off HP US List Price
Custom Services through HP or an HP authorized Services Provider as allowed: Installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under an awarded contract. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied	10% off HP US List Price
DaaS - may include: Device configuration – Asset tagging, Image Build, Image load, Custom BIOS and system setting Deployment – Managed or Zero Touch Device deployments, Installation and setup, OS Migration, Data Migration, Logistics and Warehousing, Executive Services, and Moves Adds, and Changes (MAC). Maintain & Break Fix – Carepack services, call to repair services, On-site and Priority Support Services, Resident Engineers, Multivendor Support, Accidental Damage Protection, Defective Media Retention Tech Café walk up centers, and IT vending solutions. Dispose and Refresh – Packaging and Shipment, Recycling and Disposal, Data Wipe and All managed by a single point of contact or HP team of delivery experts that will help align HP DaaS with your IT strategy and goals.	10% off HP US List Price