

EXHIBIT B

Product Category: PC, AIO & MINI

Intel or AMD Based

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|-------------------------------------|----------|---|------------------|--|---|
| Desktop | HP ProDesk 400 G5 Small Form Factor | 1,268.00 | 8.00% | 1,166.56 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache) | | | | | | |
| 8GB DDR4 Memory | | | | | | |
| 500GB 7200 rpm SATA | | | | | | |
| Microsoft Windows 10 Pro 64 Bit | | | | | | |
| Intel HD Graphics | | | | | | |
| USB Mouse | | | | | | |
| USB Keyboard | | | | | | |
| 10/100/1000 RJ-45 | | | | | | |

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|--|----------|---|------------------|--|---|
| All-In-One | HP ProOne 600 G4 Non-Touch All-in-One PC | 1,583.00 | 8.00% | 1,456.36 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| Intel i5 (8th Gen) 8500 3.0GHz | | | | | | |
| 8GB Memory | | | | | | |
| 500GB 7200 rpm SATA | | | | | | |
| Microsoft Windows 10 Pro 64 Bit | | | | | | |
| 21.5 Display (1920x1080) | | | | | | |
| USB Mouse | | | | | | |
| USB Keyboard | | | | | | |
| Intel HD Graphics | | | | | | |
| 10/100/1000 RJ45 and 802.11AC wireless | | | | | | |

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|-----------------------------------|----------|---|------------------|--|---|
| Mini Desktop | HP ProDesk 400 G4 Desktop Mini PC | 1,322.00 | 8.00% | 1,216.24 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| i5 8th Generation Processor | | | | | | |
| 8GB memory (1x 8GB SODIMM) | | | | | | |
| 256GB SSD | | | | | | |
| Win 10 Pro | | | | | | |
| Two Front Facing USB Ports | | | | | | |
| Two button USB optical mouse with scroll wheel | | | | | | |
| USB Keyboard with 103 keys | | | | | | |
| 10/100/1000 RJ-45 | | | | | | |

EXHIBIT B

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

HP warranty details for all HP products in this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: WORKSTATION

Intel

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---|----------------------------------|----------|---|------------------|--|---|
| Entry Workstation | HP EliteDesk 800 G4 WKS Tower PC | 1,710.00 | 14.00% | 1,470.60 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 8th Gen Core i5, i7 or Xeon E processor | | | | | | |
| 8 GB non-ECC (Core i) memory minimum | | | | | | |
| Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 2 front facing USB ports | | | | | | |
| Two button USB optical mouse with scroll wheel | | | | | | |
| Wired USB Windows keyboard | | | | | | |
| Gigabit Ethernet | | | | | | |
| Desktop, Small Form Factor, or Mini chassis | | | | | | |

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|----------------------|----------|---|------------------|--|---|
| Performance Workstation - Single Socket | HP Z4 G4 Workstation | 2,502.00 | 14.00% | 2,151.72 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| Intel Xeon W or Intel Core X-Series processor | | | | | | |
| 8 GB DDR4 non-ECC (Core x) memory minimum | | | | | | |
| AMD or Nvidia discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 2 front facing USB ports | | | | | | |
| Two button USB optical mouse with scroll wheel | | | | | | |
| Wired USB Windows keyboard | | | | | | |
| Gigabit Ethernet | | | | | | |

| <i>Minimum Configurations</i> | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|----------------------|----------|---|------------------|--|---|
| Performance Workstation - Dual Socket | HP Z6 G4 Workstation | 4,390.00 | 14.00% | 3,775.40 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| Intel Xeon Scalable Processor | | | | | | |
| 16 GB DDR4 ECC memory minimum | | | | | | |
| AMD or Nvidia discrete graphics | | | | | | |

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| 256 GB m.2 SSD minimum |
| Windows 10 Pro |
| 2 front facing USB ports |
| Two button USB optical mouse with scroll wheel |
| Wired USB Windows keyboard |
| Gigabit Ethernet |

**HP warranty details
for all HP products
in this product
category can be
found at
https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4**

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Product Category: MOBILE WORKSTATION

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|--|------------------------------------|----------|---|------------------|--|---|
| Minimum Configurations | | | | | | |
| Mobile Workstation | HP Zbook 14u G5 Mobile Workstation | 2,554.00 | 16.00% | 2,145.36 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 8th Gen Intel Core i5 or i7 processor | | | | | | |
| 8 GB DDR4 memory minimum | | | | | | |
| AMD Radeon Pro discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 802.11AC WLAN | | | | | | |
| 14"Display, FHD minimum, options for touch and/or Ultra High Defition displays | | | | | | |
| Up to 10 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |
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Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---|-------------------|----------|---|------------------|--|---|
| Performance Mobile Workstation | HP Zbook 15 G5 PC | 3,240.00 | 16.00% | 2,721.60 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 8th gen Intel Core i5, i7, or Xeon E processor | | | | | | |
| 16 GB DDR4 non-ECC (Core i) memory minimum | | | | | | |
| Nvidia Quadro or AMD Radeon Pro discrete graphics | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 802.11 AC WLAN | | | | | | |
| 15" display, FHD minimum, | | | | | | |
| Up to 16 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Prices above include a warranty uplift to 3 Years NBD on-site coverage for Mobile Workstations, through the addition of an HP Care Pack. If Users require this uplifted/extended warranty, HP Care Packs are available for purchase. HP warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|---|--------|
| Minimum Percentage Discount for Mobile Workstation Accessories (see note #3) | 16.00% |
|---|--------|

Product Category: HEALTHCARE

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---------------------------------------|--|----------|---|------------------|--|---|
| Healthcare AiO | HP EliteOne 800 G4 FHD Non-Touch HC All in One | 2,434.00 | 16.00% | 2,044.56 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 7th Gen Core i5 or i7 processor | | | | | | |
| 8 GB DDR4 memory minimum | | | | | | |
| 256 GB SSD minimum | | | | | | |
| optional CDRW/DVD+/-RW Combo Drive | | | | | | |
| Windows 10 Pro | | | | | | |
| EN 60601-1-2:2015 certification | | | | | | |
| 23.8" display | | | | | | |
| RFID reader | | | | | | |
| FIPS-201 compliant fingerprint reader | | | | | | |
| Gigabit Ethernet | | | | | | |
| Cleanable mouse and keyboard. | | | | | | |

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---------------------------------------|--|----------|---|------------------|--|---|
| Healthcare Notebook | HP EliteBook 840 G5 - Healthcare Edition | 3,044.00 | 16.00% | 2,556.96 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 8th gen Intel Core i5 or i7 processor | | | | | | |
| 8 GB DDR4 memory minimum | | | | | | |
| EN 60601-1-2:2015 certification | | | | | | |
| RFID reader | | | | | | |
| FIPS-201 compliant fingerprint reader | | | | | | |
| 256 GB m.2 SSD minimum | | | | | | |
| Windows 10 Pro | | | | | | |
| 14" display | | | | | | |
| Gigabit Ethernet | | | | | | |
| Cleanable with germicidal wipes | | | | | | |

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---------------------------------|--------------------|--------|---|------------------|--|---|
| Clinical Review Display | HP HC270cr Display | 999.00 | 5.00% | 949.05 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 27" display, 2560x1440 | | | | | | |
| QHD (2560x1440) | | | | | | |
| EN 60601-1-2:2015 certification | | | | | | |
| DICOM part 14 compliant screen | | | | | | |
| RGB/IR webcam | | | | | | |
| HDMI, DisplayPort, VGA | | | | | | |

3 Year NBD on-site is included in pricing for the 800 G4 and 840 G5:
- 800 G4 HC All-in-One: 3 Year NBD on-site is standard warranty;
- 840 G5 HC Edition: Care Pack added

3 Year Limited Warranty is included for the HP HC270cr - NBD on-site is not available for this particular monitor.

Warranty details for products in this product category can be found at
https://hpotb.epac.com/#/search?ju mpid=hpr_r1002_usen_link4

Warranty is three years on-site NBD for all Healthcare AIO, Notebook, and Clinical Review Display offerings and future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| Minimum Percentage Discount for Healthcare Offering Accessories (see note #3) | |
|---|--------|
| | 16.00% |

Product Category: LAPTOP

Intel Based

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Teacher Discount from List (see note #2) | Public Site to Verify Model #/List Price |
|---|--|-----------------|---|------------------|--|---|
| <i>Minimum Configurations</i> | | | | | | |
| Laptop | HP ProBook 450 G5 PC | 1,482.00 | 8.00% | 1,363.44 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| Intel i5-8250U Processor (3.40GHz 6M Cache) | | | | | | |
| 8GB RAM | | | | | | |
| 500GB 7200 RPM SATA hard drive or greater | | | | | | |
| 720p HD Camera w/Mic | | | | | | |
| Microsoft Windows 10 Pro 64 Bit | | | | | | |
| 802.11a/b/g/n/ac | | | | | | |
| Energy Star qualified | | | | | | |
| 15.6" HD | | | | | | |
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| <i>Minimum Configurations</i> | | | | | | |
| Convertible Laptop Offering | HP EliteBook x360 1030 G3 Tablet PC | 2,861.00 | 11.00% | 2,546.29 | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 8th Gen processor minimum | | | | | | |
| Intel Core i3 | | | | | | |
| 8 GB DDR 4 minimum | | | | | | |
| 256 GB m.2 SSD Minimum | | | | | | |
| Windows 10 Professional | | | | | | |
| 802.11AC WLAN | | | | | | |
| Energy Star qualified | | | | | | |
| 13" FHD touch display | | | | | | |
| Up to 18 hours battery life | | | | | | |
| 3 year battery warranty | | | | | | |
| | | | | | | |
| | | | | | | |

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Pricing includes 3 Years Next Business Day on-site for this product category, through the addition of HP Care Packs. Next Day Exchange is not available on these laptops. Warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|---|---------------|
| Minimum Percentage Discount for Laptop Accessories (see note #3) | 16.00% |
|---|---------------|

Products Category: CHROMEBOOK

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|----------------------------------|---------------|---|------------------|---|
| Chromebook | HP Chromebook 11 G6EE CTO | 514.00 | 0.00% | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| Intel Quad Core M8173C 2.10 GHz | | | | | |
| 4GB RAM | | | | | |
| 32GB Flash Memory | | | | | |
| Chrome OS Operating System | | | | | |
| 802.11ac | | | | | |
| HD Webcam | | | | | |
| 11.6 inch Multi Touch Screen | | | | | |

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|--|---------------------------------|---------------|---|------------------|---|
| Chromebook - Convertible tablet | HP Chromebook X360 11 G1 | 349.00 | 0.00% | N/A | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| Intel Celeron N3350 | | | | | |
| 4 GB DDR4 | | | | | |
| 32 GB eMMC | | | | | |
| Chrome OS Operating System | | | | | |
| Support Android apps | | | | | |
| 802.11AC WLAN | | | | | |
| HD Webcam | | | | | |
| 11.6" HD touch display | | | | | |
| Min 2 USB 3.1 Gen 1 and 2 USB-C | | | | | |
| Up to 12 hours battery life | Up to 11 hours and 30 minutes. | | | | |

Warranty includes 1 Year Parts, 1 Year Labor, and Depot Service; NBD exchange is not available for Chromebooks. Warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

| | |
|---|---------------|
| Minimum Percentage Discount for Chromebook Accessories (see note #2) | 16.00% |
|---|---------------|

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: THIN CLIENT

Intel/ AMD Based

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|-------------------------------------|---------------------|--------|---|------------------|---|
| Thin Client | HP t630 Thin Client | 862.00 | 14.00% | 741.32 | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |
| 4 USB Ports | | | | | |
| Intel 2 GHz Processor or Equivalent | | | | | |
| 10/100/1000 Base-T | | | | | |
| 32GB Flash Storage | | | | | |
| 8GB Memory DDR4 Memory | | | | | |
| USB Keyboard and Mouse | | | | | |
| Energy Star Qualified | | | | | |
| Windows 10 | | | | | |

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

3 Year NBD Exchange Warranty is included with t630 Thin Client through the addition of an HP Care Pack. Warranty details for this product category can be found at https://hpotb.epac.com/#/search?jumpid=hpr_r1002_usen_link4

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: RUGGED LAPTOP

Intel/ AMD Based

| Minimum Configurations | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|--|--|-----------------|---|------------------|---|
| Rugged Laptop | Getac S410 G2 | 2,494.00 | 10.00% | 2,244.60 | No Public Site for List Price Available. However, HP Representatives can work with Getac to obtain List Price to published on an awarded contract price files at the approved e-commerce site. |
| Mil-Std 810G Certified | MIL-STD 810G certified (vibration, temperature, shock, altitude and humidity) Upgraded 8th gen processor: i5-8350U Vpro | | | | |
| Intel Core i5 7300 U Vpro processor | | | | | |
| 8GB RAM | | | | | |
| 256GB SSD | | | | | |
| Integrated dual array Microphone and Speaker | | | | | |
| Microsoft Windows 10 Pro | | | | | |
| 802.11a/b/g/n/ac integrated wireless | | | | | |
| 12" (1920 x 1080) inch screen or greater | | | | | |
| 10/100/1000 RJ45 | 14" Screen | | | | |

See Attachment 12 for the manufacturer product warranty that applies to this product category, which is not NBD Exchange.

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|--|---------------|
| Minimum Percentage Discount for Rugged Laptop Accessories (see note #2) | 10.00% |
|--|---------------|

Product Category: RUGGED TABLET - WINDOWS

Minimum Configurations

| | Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|----------------------|-----------------|---|------------------|---|
| Rugged Tablet - Windows | Getac F110 G4 | 2,099.00 | 10.00% | 1,889.10 | No Public Site for List Price Available. However, HP Representatives can work with Getac to obtain List Price to published on an awarded contract price files at the approved e-commerce site. |
| Mil-Std 810G Certified | | | | | |
| Intel or AMD Processor | | | | | |
| 4GB RAM | | | | | |
| 128GB Storage | | | | | |
| Microsoft Windows 10 | | | | | |
| 802.11a/g/n integrated wireless | | | | | |
| 10.1 inch screen | | | | | |

11.6" with webcam

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

See Attachment 12 for the manufacturer product warranty that applies to this product category, which is not NBD Exchange.

| | |
|---|---------------|
| Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2) | 10.00% |
|---|---------------|

Product Category: RUGGED TABLET - ANDROID

| Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|---------------|----------|---|------------------|--|
| Getac ZX70 G1 | 1,074.00 | 10.00% | 966.60 | No Public Site for List Price Available. However, HP Representatives can work with Getac to obtain List Price to published on an awarded contract price files at the approved e-commerce site. |

Minimum Configurations

| Rugged Tablet - Android | |
|---------------------------------|--|
| Mil-Std 810G Certified | |
| Texas Instruments Processor | |
| 1GB RAM | |
| 16GB Storage | |
| Android 4.1 OS | |
| 802.11a/g/n integrated wireless | |
| 7 inch screen | |

Caveat: Intel Atom-Based Processor vs. TI Processor

Android 6.0

Warranty is three years NBD Exchange for all Rugged Tablet Android offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

See Attachment 12 for the manufacturer product warranty that applies to this product category, which is not NBD Exchange.

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|--|--------|
| Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2) | 10.00% |
|--|--------|

Product Category: WINDOWS TABLET

Minimum Configurations

| Windows Tablet |
|---|
| Intel i5 7300U Dual Core or AMD Processor |
| 4GB Memory |
| 256GB SSD Hard Drive |
| Windows 10 Pro 64 bit |
| 802.11ac integrated wireless |
| SD Card Memory Expansion slot |
| Front and rear camera |
| 10 inch screen |

| Brand/Model # | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|----------------------|----------|---|------------------|---|
| HP x2 1013 G3 Tablet | 2,946.00 | 11.00% | 2,621.94 | https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=23&state=VA |

Caveat: No SD Card Memory Expansion slot

Prices above include an uplift to 3 Years NBD on-site coverage for the Windows Tablets through the addition of HP Care Packs. NBD Exchange is not available for Windows Tablets. HP Warranty details for this product category can be found at https://hpotb.epac.com/#!/search?jumpid=hpr_r1002_usen_link4

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

| | |
|--|---------------|
| Minimum Percentage Discount for Windows Tablets Accessories (see note #2) | 16.00% |
|--|---------------|

Category: PERIPHERALS

| Flash Drives | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|----------------------|--------------|----------|------------|------------------|---|
| 8 GB | DTIG4/8GB | \$ 6.00 | 10.00% | \$ 5.40 | https://shop.techdata.com/searchall?b=1&kw=DTIG4%2F8GB |
| 16 GB | DTIG4/16GB | \$ 6.00 | 10.00% | \$ 5.40 | https://shop.techdata.com/searchall?b=1&kw=DTIG4%2F16GB |
| 32 GB | DTIG4/32GB | \$ 9.00 | 10.00% | \$ 8.10 | https://shop.techdata.com/searchall?b=1&kw=DTIG4%2F32GB |
| 8 GB Encrypted Drive | DTVP30DM/8GB | \$ 70.00 | 10.00% | \$ 63.00 | https://shop.techdata.com/searchall?b=1&kw=DTVP30DM%2F8GB |

| Monitors (<i>wide aspect</i>) | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|------------|-----------|------------|------------------|---|
| 19" LCD | 19M38D-B | \$ 179.99 | 10.00% | \$ 161.99 | https://shop.techdata.com/searchall?b=1&kw=19M38D-B |
| 27" LCD | VA2719-SMH | \$ 216.00 | 10.00% | \$ 194.40 | https://shop.techdata.com/searchall?b=1&kw=VA2719-SMH |

| Power Strip | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|------------------------------|------------|----------|------------|------------------|---|
| 6 Outlet 6ft cord 790 Joule | TLP606 | \$ 16.00 | 10.00% | \$ 14.40 | https://shop.techdata.com/searchall?b=1&kw=TLP606 |
| 8 Outlet 8ft cord 2500 Joule | TLP1008TEL | \$ 47.20 | 10.00% | \$ 42.48 | https://shop.techdata.com/searchall?b=1&kw=TLP1008TEL |

| Mouse | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------|------------|---------|------------|------------------|---|
| Optical Scroll Mouse- USB | 910-001439 | \$ 8.99 | 10.00% | \$ 8.09 | https://www.logitech.com/en-us/product/b100-optical-usb-mouse-business |

| Keyboard | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|------------------------|------------|----------|------------|------------------|---|
| Standard Keyboard- USB | 920-002478 | \$ 14.99 | 10.00% | \$ 13.49 | https://www.logitech.com/en-us/product/k120 |

| Wireless Keyboard/Mouse Combo | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|------------|----------|------------|------------------|---|
| Wireless keyboard and mouse USB interface | 920-004536 | \$ 29.99 | 10.00% | \$ 26.99 | https://www.logitech.com/en-us/product/wireless-combo-mk270?crid=1759 |

| Patch Cables | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|----------------------|---------|----------|------------|------------------|---|
| 10 ft CAT5e | 15200 | \$ 7.89 | 10.00% | \$ 7.10 | https://www.cablestogo.com/product/15200/10ft-cat5e-snagless-unshielded-utp-ethernet-network-patch-cable-blue |
| 7 ft CAT5e | 15193 | \$ 5.29 | 10.00% | \$ 4.76 | https://www.cablestogo.com/product/15193/7ft-cat5e-snagless-unshielded-utp-ethernet-network-patch-cable-blue |
| 3 ft CAT6 | 27141 | \$ 5.99 | 10.00% | \$ 5.39 | https://www.cablestogo.com/product/27141/3ft-cat6-snagless-unshielded-utp-ethernet-network-patch-cable-blue |
| 7' CAT6 | 27142 | \$ 8.99 | 10.00% | \$ 8.09 | https://www.cablestogo.com/product/27142/7ft-cat6-snagless-unshielded-utp-ethernet-network-patch-cable-blue |
| HDMI to HDMI M/M 6ft | 56783 | \$ 11.99 | 10.00% | \$ 10.79 | https://www.cablestogo.com/product/56783/6ft-high-speed-hdmi-cable-with-ethernet-for-chromebooks-laptops-and-tvs |

| External Hard Drive | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|-------------|-----------|------------|------------------|---|
| 1TB USB 3.0 (portable) | STEA1000400 | \$ 69.99 | 10.00% | \$ 62.99 | https://www.seagate.com/consumer/backup/expansion-portable/ |
| 2 TB USB 3.0 (external desktop) | STEA2000400 | \$ 89.99 | 10.00% | \$ 80.99 | https://www.seagate.com/consumer/backup/expansion-portable/ |
| 4 TB USB 3.0 (external desktop) | STEA4000400 | \$ 129.99 | 10.00% | \$ 116.99 | https://www.seagate.com/consumer/backup/expansion-portable/ |

| Web Cams | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|------------|----------|------------|------------------|---|
| Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution | 960-000733 | \$ 69.99 | 10.00% | \$ 62.99 | https://www.logitech.com/en-us/product/hd-webcam-c615?crd=34 |
| Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution | 960-000694 | \$ 39.99 | 10.00% | \$ 35.99 | https://www.logitech.com/en-us/product/hd-webcam-c270?crd=34 |

| USB Hubs | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|-------------|----------|------------|------------------|---|
| USB 3.0 7 port hub, power supply included | ST7300USB3B | \$ 64.99 | 10.00% | \$ 58.49 | https://www.startech.com/Cards-Adapters/USB-3.0/Hubs/7-Port-USB-3-Hub~ST7300USB3B |
| Mini hub 4 port hi speed USB, no power supply needed | ST4200MINI2 | \$ 18.99 | 10.00% | \$ 17.09 | https://www.startech.com/Cards-Adapters/USB-2/Hub/4-port-usb-hub~ST4200MINI2 |

| Speakers | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|------------|----------|------------|------------------|---|
| PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included, | 980-000800 | \$ 29.99 | 10.00% | \$ 26.99 | https://www.logitech.com/en-us/product/multimedia-speakers-z200?crd=47 |
| PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included | 980-000354 | \$ 69.99 | 10.00% | \$ 62.99 | https://www.logitech.com/en-us/product/speaker-system-z323?crd=47 |

| Label Printer | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|------------------|-----------|------------|------------------|---|
| Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included | GC420-200511-000 | \$ 530.00 | 10.00% | \$ 477.00 | https://usa.ingrammicro.com/_layouts/CommerceServer/IM/search2.aspx#PNavDS=N:0,Ntk:Products,Ntt:GC420-200511-000,Ntx:matchall |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| I. Battery Back Up Unit | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|--------------|-----------|------------|------------------|---|
| UPS external, 550 VA power capacity, 3 min battery run time | INTERNET550U | \$ 104.40 | 15.00% | \$ 88.74 | https://shop.techdata.com/searchall?b=1&kw=INTERNET550U |
| UPS external, 1440 VA power capacity, 7 min battery run time | SMT1500C | \$ 787.00 | 15.00% | \$ 668.95 | https://usa.ingrammicro.com/_layouts/CommerceServer/IM/search2.aspx#PNavDS=N:0,Ntk:Products,Ntt:SMT1500C,Ntx:matchall |
| UPS 750 VA power capacity, 16 min battery run time | N/A | N/A | N/A | N/A | N/A |

******Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

| MANUFACTURER | MINIMUM PERCENTAGE DISCOUNT FROM LIST |
|---------------------------|--|
| GETAC | 10.00% |
| 3M | 10.00% |
| Adaptec | 10.00% |
| Adesso | 10.00% |
| Allied Telesis | 10.00% |
| Antenna Plus | 10.00% |
| Anthro Corporation | 10.00% |
| Anywhere Cart | 10.00% |
| APC/Schneider Electric | 15.00% |
| APG Cash Drawer | 10.00% |
| Atdec | 10.00% |
| Avocent | 10.00% |
| Barco | 10.00% |
| Belkin | 10.00% |
| Bosch (Dremel) | 10.00% |
| Bretford | 10.00% |
| Brocade Communications | 10.00% |
| Brother | 10.00% |
| Buslink | 10.00% |
| Bump Armor | 10.00% |
| C2G formerly Cables to Go | 10.00% |
| Cherry Keyboard | 10.00% |
| Chief Manufacturing | 10.00% |
| Cradlepoint | 10.00% |
| Crucial | 10.00% |
| Datamation Systems | 10.00% |
| Eaton | 10.00% |
| Eizo | 10.00% |
| Elo TouchSystems | 10.00% |
| Epson | 10.00% |
| Ergotron | 10.00% |
| EVGA | 10.00% |
| F5 | 10.00% |
| Fellowes | 10.00% |
| Gamber Johnson | 10.00% |
| Gumdrop | 10.00% |
| Havis | 10.00% |
| Higher Ground | 10.00% |
| Honeywell | 10.00% |
| iPearl | 10.00% |
| InfoCase | 10.00% |
| InFocus | 10.00% |
| Intel | 10.00% |
| IOGEAR | 10.00% |
| JAR Systems | 10.00% |
| Juniper | 10.00% |
| Kensington | 10.00% |
| Kingston | 10.00% |
| La Cie | 10.00% |
| LG | 10.00% |

| | |
|---------------------|--------|
| Liebert | 10.00% |
| Logitech | 10.00% |
| Magma | 10.00% |
| MagTek | 10.00% |
| MaxCase | 10.00% |
| Meridian | 10.00% |
| Motorola | 10.00% |
| M-S Cash Drawer | 10.00% |
| NEC | 10.00% |
| NETGEAR | 10.00% |
| Peerless Industries | 10.00% |
| Philips | 10.00% |
| Planar Monitors | 10.00% |
| Plantronics | 10.00% |
| PNY | 10.00% |
| Samsung | 10.00% |
| Samsonite | 10.00% |
| Seagate | 10.00% |
| SIIG | 10.00% |
| Sony | 10.00% |
| StarTech | 10.00% |
| Symbol Technologies | 10.00% |
| Targus | 10.00% |
| Tripp Lite | 10.00% |
| Verbatim | 10.00% |
| Viewsonic | 10.00% |
| Western Digital | 10.00% |
| Xplore Technologies | 10.00% |
| Zebra Technologies | 10.00% |

| HP Part Number | Product Description | HP US List Price | Contract Discount | Contract Net Price |
|----------------|------------------------------------|------------------|-------------------|--------------------|
| 760Q7AA | Poly BW 3310 USB-C Headset | \$49.95 | 16% | \$41.96 |
| 760Q8AA | Poly EP 310 USB-C Mono HS | \$79.95 | 16% | \$67.16 |
| 760Q9AA | Poly Studio P21PM FHD Display | \$599.95 | 16% | \$503.96 |
| 760Q9AA#ABA | Poly Studio P21PM FHD Display | \$599.95 | 16% | \$503.96 |
| 761M5AA | Poly BW 5210 USB-A+3.5 Mono HS | \$109.95 | 16% | \$92.36 |
| 767F6AA | Poly BW 3310 USB-A Headset | \$49.95 | 16% | \$41.96 |
| 767F7AA | Poly BW 3310 USB-A HS | \$49.95 | 16% | \$41.96 |
| 767F8AA | Poly BW 3310 USB-C HS | \$49.95 | 16% | \$41.96 |
| 767F9AA | Poly EP 310 USB-A Mono HS | \$89.95 | 16% | \$75.56 |
| 767G0AA | Poly EP 320 USB-C Stereo HS | \$89.95 | 16% | \$75.56 |
| 767G1AA | Poly EP 320 USB-A Stereo HS | \$79.95 | 16% | \$67.16 |
| 76J11AA | Poly Studio P15 USB-C Webcam | \$449.95 | 16% | \$377.96 |
| 76J11AA#ABA | Poly Studio P15 USB-C Webcam | \$449.95 | 16% | \$377.96 |
| 76J12AA | Poly BW 3315 USB-A HS | \$79.95 | 16% | \$67.16 |
| 76J13AA | Poly BW 3315 USB-A Headset | \$79.95 | 16% | \$67.16 |
| 76J14AA | Poly BW 3315 USB-C HS | \$79.95 | 16% | \$67.16 |
| 76J15AA | Poly BW 3315 USB-C Headset | \$79.95 | 16% | \$67.16 |
| 76J16AA | Poly BW 3320 USB-A HS | \$54.95 | 16% | \$46.16 |
| 76J17AA | Poly BW 3320 USB-A Headset | \$54.95 | 16% | \$46.16 |
| 76J18AA | Poly BW 3320 USB-C HS | \$54.95 | 16% | \$46.16 |
| 76J19AA | Poly BW 3320 USB-C Headset | \$54.95 | 16% | \$46.16 |
| 76J20AA | Poly BW 3325 USB-A HS | \$84.95 | 16% | \$71.36 |
| 76J21AA | Poly BW 3325 USB-A Headset | \$84.95 | 16% | \$71.36 |
| 76J22AA | Poly BW 3325 USB-C HS | \$84.95 | 16% | \$71.36 |
| 76J23AA | Poly BW 3325 USB-C Headset | \$84.95 | 16% | \$71.36 |
| 76U43AA | Poly Studio P5 USB-A Webcam | \$79.95 | 16% | \$67.16 |
| 76U45AA | Poly Studio P15 GSA Webcam | \$449.95 | 16% | \$377.96 |
| 76U46AA | Poly VFocus2 USB-A HS | \$329.95 | 16% | \$277.16 |
| 76U47AA | Poly VFocus2 USB-C HS | \$329.95 | 16% | \$277.16 |
| 76U48AA | Poly VOY 4310 USB-A HS | \$209.95 | 16% | \$176.36 |
| 76U49AA | Poly VOY 4320 USB-A HS | \$229.95 | 16% | \$193.16 |
| 76U50AA | Poly VOY 4320 USB-C HS | \$229.95 | 16% | \$193.16 |
| 772C2AA | Poly Sync 60 SPK Phone | \$599.95 | 16% | \$503.96 |
| 772C3AA | Poly Sync 10 USB-A USB-C SPK Phone | \$99.95 | 16% | \$83.96 |
| 772C4AA | Poly Sync 40 USB-A USB-C SPK Phone | \$299.95 | 16% | \$251.96 |
| 772C5AA | Poly Sync 40+ SPK Phone | \$349.95 | 16% | \$293.96 |
| 772C6AA | Poly Sync 20+ USB-A SPK Phone | \$164.95 | 16% | \$138.56 |
| 772C7AA | Poly Sync 20 USB-A PNK SPK Phone | \$129.95 | 16% | \$109.16 |
| 772C8AA | Poly Sync 20 USB-A Speakerphone | \$139.95 | 16% | \$117.56 |
| 772C9AA | Poly Sync 20+ USB-A Speakerphone | \$164.95 | 16% | \$138.56 |
| 772D0AA | Poly Sync 20+ USB-C SPK Phone | \$164.95 | 16% | \$138.56 |
| 772D1AA | Poly Sync 20+ USB-C Speakerphone | \$164.95 | 16% | \$138.56 |
| 772D2AA | Poly Sync 20 USB-A SPK Phone | \$139.95 | 16% | \$117.56 |

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|-------------|---|----------|-----|----------|
| 772K2AA | Poly BW 8225 USB-A HS | \$189.95 | 16% | \$159.56 |
| 772K3AA | Poly BW 8225 USB-A Headset | \$189.95 | 16% | \$159.56 |
| 772K4AA | Poly BW 8225 USB-C HS | \$189.95 | 16% | \$159.56 |
| 772K5AA | Poly BW 8220 USB-C Headset | \$189.95 | 16% | \$159.56 |
| 77P34AA | Poly Sync 10 Speakerphone | \$99.95 | 16% | \$83.96 |
| 77P35AA | Poly Sync 40 Speakerphone | \$299.95 | 16% | \$251.96 |
| 77P36AA | Poly Sync 40+ Speakerphone | \$349.95 | 16% | \$293.96 |
| 77P37AA | Poly Savi 8240 UC DECT USB-C Headset | \$374.95 | 16% | \$314.96 |
| 77P37AA#ABA | Poly Savi 8240 UC DECT USB-C Headset | \$374.95 | 16% | \$314.96 |
| 77P38AA | Poly Savi 8240 UC DECT USB-C Headset | \$374.95 | 16% | \$314.96 |
| 77P38AA#ABA | Poly Savi 8240 UC DECT USB-C Headset | \$374.95 | 16% | \$314.96 |
| 77P39AA | Poly Savi 8240 UC DECT USB-A Headset | \$374.95 | 16% | \$314.96 |
| 77P39AA#ABA | Poly Savi 8240 UC DECT USB-A Headset | \$374.95 | 16% | \$314.96 |
| 77P40AA | Poly Savi 8240 UC DECT USB-A Headset | \$374.95 | 16% | \$314.96 |
| 77P40AA#ABA | Poly Savi 8240 UC DECT USB-A Headset | \$374.95 | 16% | \$314.96 |
| 77P41AA | Poly Sync 60 Speakerphone | \$599.95 | 16% | \$503.96 |
| 77P42AA | Poly Savi 8220 DECT Office 3-WC Headset | \$505.95 | 16% | \$425.00 |
| 77P42AA#ABA | Poly Savi 8220 DECT Office 3-WC Headset | \$505.95 | 16% | \$425.00 |
| 77P43AA | Poly Savi 8240 DECT Office 3-WC Headset | \$513.95 | 16% | \$431.72 |
| 77P43AA#ABA | Poly Savi 8240 DECT Office 3-WC Headset | \$513.95 | 16% | \$431.72 |
| 77R22AA | Poly Savi 8240 DECT Office 3-WC HS | \$513.95 | 16% | \$431.72 |
| 77R22AA#ABA | Poly Savi 8240 DECT Office 3-WC HS | \$513.95 | 16% | \$431.72 |
| 77R23A6 | Poly BW 3215 USB-A Mono HS (Bulk 50) | \$74.95 | 16% | \$62.96 |
| 77R23A6#ABA | Poly BW 3215 USB-A Mono HS (Bulk 50) | \$74.95 | 16% | \$62.96 |
| 77R23AA | Poly BW 3215 USB-A HS | \$74.95 | 16% | \$62.96 |
| 77R24AA | Poly BW 3215 USB-A Cable BLK HS | \$44.95 | 16% | \$37.76 |
| 77R24AA#AC3 | Poly BW 3215 USB-A Cable BLK HS | \$44.95 | 16% | \$37.76 |
| 77R25A6 | Poly BW 3210 USB-A Mono HS (Bulk 50) | \$44.95 | 16% | \$37.76 |
| 77R25A6#ABA | Poly BW 3210 USB-A Mono HS (Bulk 50) | \$44.95 | 16% | \$37.76 |
| 77R25AA | Poly BW 3210 USB-A HS | \$44.95 | 16% | \$37.76 |
| 77R26AA | Poly BW 3210 USB-C Cable BLK HS | \$44.95 | 16% | \$37.76 |

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|-------------|---|----------|-----|----------|
| 77R26AA#AC3 | Poly BW 3210 USB-C Cable BLK HS | \$44.95 | 16% | \$37.76 |
| 77R27A6 | Poly BW 3210 USB-C HS (Bulk 50) | \$44.95 | 16% | \$37.76 |
| 77R27A6#ABA | Poly BW 3210 USB-C HS (Bulk 50) | \$44.95 | 16% | \$37.76 |
| 77R27AA | Poly BW 3210 USB-C HS | \$44.95 | 16% | \$37.76 |
| 77R28A6 | Poly BW 3225 USB-C HS (Bulk 50) | \$79.95 | 16% | \$67.16 |
| 77R28A6#ABA | Poly BW 3225 USB-C HS (Bulk 50) | \$79.95 | 16% | \$67.16 |
| 77R28AA | Poly BW 3225 USB-C HS | \$79.95 | 16% | \$67.16 |
| 77R29A6 | Poly BW 3225 USB-A Stereo HS (Bulk 50) | \$79.95 | 16% | \$67.16 |
| 77R29A6#ABA | Poly BW 3225 USB-A Stereo HS (Bulk 50) | \$79.95 | 16% | \$67.16 |
| 77R29AA | Poly BW 3225 USB-A HS | \$79.95 | 16% | \$67.16 |
| 77R30AA | Poly BW 3220 USB-C Cable BLK HS | \$49.95 | 16% | \$41.96 |
| 77R31A6 | Poly BW 3220 USB-C HS (Bulk 50) | \$49.95 | 16% | \$41.96 |
| 77R31A6#ABA | Poly BW 3220 USB-C HS (Bulk 50) | \$49.95 | 16% | \$41.96 |
| 77R31AA | Poly BW 3220 USB-C HS | \$49.95 | 16% | \$41.96 |
| 77R32AA | Poly BW 3220 USB-A BLK HS | \$49.95 | 16% | \$41.96 |
| 77R33A6 | Poly BW 3220 USB-A HS (Bulk 50) | \$49.95 | 16% | \$41.96 |
| 77R33A6#ABA | Poly BW 3220 USB-A HS (Bulk 50) | \$49.95 | 16% | \$41.96 |
| 77R33AA | Poly BW 3220 USB-A HS | \$49.95 | 16% | \$41.96 |
| 77R34A6 | Poly BW 3215 USB-C HS (Bulk 50) | \$74.95 | 16% | \$62.96 |
| 77R34A6#ABA | Poly BW 3215 USB-C HS (Bulk 50) | \$74.95 | 16% | \$62.96 |
| 77R34AA | Poly BW 3215 USB-C HS | \$74.95 | 16% | \$62.96 |
| 77R40AA | Poly Savi 8210 DECT Office 3-WC Headset | \$483.95 | 16% | \$406.52 |
| 77R40AA#ABA | Poly Savi 8210 DECT Office 3-WC Headset | \$483.95 | 16% | \$406.52 |
| 77T23AA | Poly Savi 8210 DECT Office 3-WC Headset | \$483.95 | 16% | \$406.52 |
| 77T23AA#ABA | Poly Savi 8210 DECT Office 3-WC Headset | \$483.95 | 16% | \$406.52 |
| 77T24AA | Poly Savi 8245 DECT USB-A CDM HS | \$573.95 | 16% | \$482.12 |
| 77T24AA#ABA | Poly Savi 8245 DECT USB-A CDM HS | \$573.95 | 16% | \$482.12 |
| 77T25AA | Poly Savi 8245-M DECT USB-A CDM HS | \$573.95 | 16% | \$482.12 |
| 77T25AA#ABA | Poly Savi 8245-M DECT USB-A CDM HS | \$573.95 | 16% | \$482.12 |
| 77T26AA | Poly EP 320 wQD BHS | \$69.95 | 16% | \$58.76 |
| 77T27AA | Poly Savi 8245 DECT USB-C HS D200 | \$435.95 | 16% | \$366.20 |
| 77T27AA#ABA | Poly Savi 8245 DECT USB-C HS D200 | \$435.95 | 16% | \$366.20 |
| 77T28AA | Poly Savi 8245-M DECT USB-C HS D200 | \$435.95 | 16% | \$366.20 |
| 77T28AA#ABA | Poly Savi 8245-M DECT USB-C HS D200 | \$435.95 | 16% | \$366.20 |
| 77T29AA | Poly Savi 8210 UC DECT USB-A Headset | \$386.95 | 16% | \$325.04 |

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|-------------|--------------------------------------|----------|-----|----------|
| 77T29AA#ABA | Poly Savi 8210 UC DECT USB-A Headset | \$386.95 | 16% | \$325.04 |
| 77T30AA | Poly Savi 8210 UC DECT USB-C Headset | \$386.95 | 16% | \$325.04 |
| 77T30AA#ABA | Poly Savi 8210 UC DECT USB-C Headset | \$386.95 | 16% | \$325.04 |
| 77T31AA | Poly Savi 8210 UC DECT USB-A Headset | \$386.95 | 16% | \$325.04 |
| 77T31AA#ABA | Poly Savi 8210 UC DECT USB-A Headset | \$386.95 | 16% | \$325.04 |
| 77T32AA | Poly Savi 8210 UC DECT USB-C Headset | \$386.95 | 16% | \$325.04 |
| 77T32AA#ABA | Poly Savi 8210 UC DECT USB-C Headset | \$386.95 | 16% | \$325.04 |
| 77T33AA | Poly Savi 8220 UC DECT USB-A Headset | \$410.95 | 16% | \$345.20 |
| 77T33AA#ABA | Poly Savi 8220 UC DECT USB-A Headset | \$410.95 | 16% | \$345.20 |
| 77T34AA | Poly Savi 8220 UC DECT USB-C Headset | \$410.95 | 16% | \$345.20 |
| 77T34AA#ABA | Poly Savi 8220 UC DECT USB-C Headset | \$410.95 | 16% | \$345.20 |
| 77T35AA | Poly Savi 8245 DECT USB-A HS D200 | \$435.95 | 16% | \$366.20 |
| 77T35AA#ABA | Poly Savi 8245 DECT USB-A HS D200 | \$435.95 | 16% | \$366.20 |
| 77T36AA | Poly Savi 8245-M DECT USB-A HS D200 | \$435.95 | 16% | \$366.20 |
| 77T36AA#ABA | Poly Savi 8245-M DECT USB-A HS D200 | \$435.95 | 16% | \$366.20 |
| 77T37AA | Poly Savi 7320 DECT STHS | \$507.95 | 16% | \$426.68 |
| 77T37AA#ABA | Poly Savi 7320 DECT STHS | \$507.95 | 16% | \$426.68 |
| 77T38AA | Poly Savi 7310 DECT Mono HS | \$483.95 | 16% | \$406.52 |
| 77T38AA#ABA | Poly Savi 7310 DECT Mono HS | \$483.95 | 16% | \$406.52 |
| 77T39AA | Poly Savi 7320 DECT Headset | \$507.95 | 16% | \$426.68 |
| 77T39AA#ABA | Poly Savi 7320 DECT Headset | \$507.95 | 16% | \$426.68 |
| 77T40AA | Poly Savi 7310 Headset | \$483.95 | 16% | \$406.52 |
| 77T40AA#ABA | Poly Savi 7310 Headset | \$483.95 | 16% | \$406.52 |
| 77T41AA | Poly Savi 7220 DECT 6 HS | \$422.95 | 16% | \$355.28 |
| 77T41AA#ABA | Poly Savi 7220 DECT 6 HS | \$422.95 | 16% | \$355.28 |
| 77T42AA | Poly Savi 7210 DECT 6 Mono HS | \$398.95 | 16% | \$335.12 |
| 77T42AA#ABA | Poly Savi 7210 DECT 6 Mono HS | \$398.95 | 16% | \$335.12 |
| 77T43AA | Poly EP 310 Mono wQD HS | \$59.95 | 16% | \$50.36 |
| 77Y82AA | Poly Savi 8220 UC DECT USB-A Headset | \$410.95 | 16% | \$345.20 |
| 77Y82AA#ABA | Poly Savi 8220 UC DECT USB-A Headset | \$410.95 | 16% | \$345.20 |
| 77Y83AA | Poly Savi 8220 UC DECT USB-C Headset | \$410.95 | 16% | \$345.20 |

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|-------------|---|----------|-----|----------|
| 77Y83AA#ABA | Poly Savi 8220 UC DECT USB-C Headset | \$410.95 | 16% | \$345.20 |
| 77Y84AA | Poly Savi 8220 DECT Office 3-WC Headset | \$505.95 | 16% | \$425.00 |
| 77Y84AA#ABA | Poly Savi 8220 DECT Office 3-WC Headset | \$505.95 | 16% | \$425.00 |
| 77Y85AA | Poly VFocus2 USB-A Headset | \$329.95 | 16% | \$277.16 |
| 77Y86AA | Poly VFocus2 USB-A HS w/charge stand | \$349.95 | 16% | \$293.96 |
| 77Y87AA | Poly VFocus2 Headset w/charge stand | \$349.95 | 16% | \$293.96 |
| 77Y88AA | Poly VFocus2 USB-C Headset | \$329.95 | 16% | \$277.16 |
| 77Y89AA | Poly VFocus2 USB-C HS w/charge stand | \$349.95 | 16% | \$293.96 |
| 77Y90AA | Poly VFocus2-M Headset w/charge stand | \$349.95 | 16% | \$293.96 |
| 77Y91AA | Poly VOY 4310 USB-A Headset | \$209.95 | 16% | \$176.36 |
| 77Y92AA | Poly VOY 4310 HS w/charge stand | \$229.95 | 16% | \$193.16 |
| 77Y93AA | Poly VOY 4310 Headset w/charge stand | \$229.95 | 16% | \$193.16 |
| 77Y94AA | Poly VOY 4310 USB-C HS | \$209.95 | 16% | \$176.36 |
| 77Y95AA | Poly VOY 4310 USB-C Headset | \$209.95 | 16% | \$176.36 |
| 77Y96AA | Poly VOY 4310 USB-C HS w/charge stand | \$229.95 | 16% | \$193.16 |
| 77Y97AA | Poly VOY 4310-M USB-C HS w/charge stand | \$229.95 | 16% | \$193.16 |
| 77Y98AA | Poly VOY 4320 USB-A Headset | \$229.95 | 16% | \$193.16 |
| 77Y99AA | Poly VOY 4320 HS w/charge stand | \$249.95 | 16% | \$209.96 |
| 77Z00AA | Poly VOY 4320 Headset w/charge stand | \$249.95 | 16% | \$209.96 |
| 77Z30AA | Poly VOY 4320 USB-C Headset | \$229.95 | 16% | \$193.16 |
| 77Z31AA | Poly VOY 4320 USB-C HS w/charge stand | \$249.95 | 16% | \$209.96 |
| 77Z32AA | Poly VOY 4320-M HS w/charge stand | \$249.95 | 16% | \$209.96 |
| 783M2AA | Poly BW 5210 USB-C HS | \$109.95 | 16% | \$92.36 |
| 783M2AA#ABA | Poly BW 5210 USB-C HS | \$109.95 | 16% | \$92.36 |
| 783M4AA | Poly BW 5220 USB-C HS | \$120.95 | 16% | \$101.60 |
| 783M4AA#ABA | Poly BW 5220 USB-C HS | \$120.95 | 16% | \$101.60 |
| 783M5AA | Poly BW 5220 USB-A HS | \$120.95 | 16% | \$101.60 |
| 783M5AA#ABA | Poly BW 5220 USB-A HS | \$120.95 | 16% | \$101.60 |
| 783M6AA | Poly EP 725 USB-A Stereo HS | \$209.00 | 16% | \$175.56 |
| 783M7AA | Poly EP 720 wQD BHS | \$168.00 | 16% | \$141.12 |
| 783M7AA#ABA | Poly EP 720 wQD BHS | \$168.00 | 16% | \$141.12 |
| 783M8AA | Poly EP 710 wQD MHS | \$144.00 | 16% | \$120.96 |
| 783M8AA#ABA | Poly EP 710 wQD MHS | \$144.00 | 16% | \$120.96 |
| 783M9AA | Poly Spare 8220 Charge Stand | \$54.95 | 16% | \$46.16 |
| 783N0AA | Poly Spare 7310 DECT 6 Headset | \$219.95 | 16% | \$184.76 |

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|-------------|--|----------|-----|----------|
| 783N0AA#ABA | Poly Spare 7310 DECT 6 Headset | \$219.95 | 16% | \$184.76 |
| 783N1AA | Poly Spare 7320 DECT 6 HS | \$241.95 | 16% | \$203.24 |
| 783N1AA#ABA | Poly Spare 7320 DECT 6 HS | \$241.95 | 16% | \$203.24 |
| 783N2AA | Poly Spare 7310-M DECT 6 HS | \$219.95 | 16% | \$184.76 |
| 783N2AA#ABA | Poly Spare 7310-M DECT 6 HS | \$219.95 | 16% | \$184.76 |
| 783N3AA | Poly Spare 7320-M DECT 6 HS | \$241.95 | 16% | \$203.24 |
| 783N3AA#ABA | Poly Spare 7320-M DECT 6 HS | \$241.95 | 16% | \$203.24 |
| 783N4AA | Poly EP 720D wQD BDHS | \$171.00 | 16% | \$143.64 |
| 783N5AA | Poly EP 715 USB-A Mono HS | \$189.00 | 16% | \$158.76 |
| 783N6AA | Poly EP 710D wQD MD Headset | \$147.00 | 16% | \$123.48 |
| 783N7AA | Poly EP 540D wQD Cnvrtrl Digital Headset | \$125.00 | 16% | \$105.00 |
| 783P0AA | Poly EP 540 wQD Convertible Headset | \$122.00 | 16% | \$102.48 |
| 783P0AA#ABA | Poly EP 540 wQD Convertible Headset | \$122.00 | 16% | \$102.48 |
| 783P2AA | Poly EP 530 wQD Discreet Headset | \$112.00 | 16% | \$94.08 |
| 783P2AA#ABA | Poly EP 530 wQD Discreet Headset | \$112.00 | 16% | \$94.08 |
| 783P4AA | Poly EP 530D wQD DiscreetDigital Headset | \$115.00 | 16% | \$96.60 |
| 783P5AA | Poly EP 520D wQD BDHS | \$131.00 | 16% | \$110.04 |
| 783P6AA | Poly EP 520 wQD Binaural Headset | \$128.00 | 16% | \$107.52 |
| 783P6AA#ABA | Poly EP 520 wQD Binaural Headset | \$128.00 | 16% | \$107.52 |
| 783P8AA | Poly EP 520V VT Mic wQD Binaural Headset | \$116.00 | 16% | \$97.44 |
| 783P8AA#ABA | Poly EP 520V VT Mic wQD Binaural Headset | \$116.00 | 16% | \$97.44 |
| 783Q0AA | Poly EP 510D wQD MD Headset | \$111.00 | 16% | \$93.24 |
| 783Q1AA | Poly EP 510 wQD MHS | \$108.00 | 16% | \$90.72 |
| 783Q1AA#ABA | Poly EP 510 wQD MHS | \$108.00 | 16% | \$90.72 |
| 783Q3AA | Poly EP 510V VT Mic wQD MHS | \$90.00 | 16% | \$75.60 |
| 783Q3AA#ABA | Poly EP 510V VT Mic wQD MHS | \$90.00 | 16% | \$75.60 |
| 783Q5AA | Poly Spare 7200 DECT 6 Mono HS | \$186.95 | 16% | \$157.04 |
| 783Q5AA#ABA | Poly Spare 7200 DECT 6 Mono HS | \$186.95 | 16% | \$157.04 |
| 783Q6AA | Poly Spare 7200 DECT 6 HS | \$208.95 | 16% | \$175.52 |
| 783Q6AA#ABA | Poly Spare 7200 DECT 6 HS | \$208.95 | 16% | \$175.52 |
| 783Q7AA | Poly Spare 7310 Ear Cushion | \$5.50 | 16% | \$4.62 |
| 783Q8AA | Poly Spare 7320 Ear Cushion | \$10.95 | 16% | \$9.20 |
| 783Q9AA | PLY Spare 8225 Ear Cushion | \$10.95 | 16% | \$9.20 |
| 783R0AA | Poly EP 515 Mono w/USB-A Headset | \$139.95 | 16% | \$117.56 |
| 783R1AA | Poly EP 515 Mono w/USB-A Headset | \$139.95 | 16% | \$117.56 |
| 783R2AA | Poly EP 525 Stereo w/USB-A Headset | \$159.95 | 16% | \$134.36 |
| 783R3AA | Poly EP 525 USB-A Stereo HS | \$159.95 | 16% | \$134.36 |
| 783R4AA | Poly EP 545 USB-A CONV HS | \$149.95 | 16% | \$125.96 |
| 783R5AA | Poly VOY 4320 Ear Cushion | \$9.95 | 16% | \$8.36 |
| 783R6AA | Poly VOY USB-A Charge Stand | \$39.95 | 16% | \$33.56 |

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|-------------|------------------------------------|----------|-----|----------|
| 783R7AA | Poly VOY USB-C Charge Stand | \$39.95 | 16% | \$33.56 |
| 783R8AA | Poly VFOCUS2 BLK Ear Cushion | \$9.95 | 16% | \$8.36 |
| 783R9AA | Poly VOY 4310 Ear Cushion | \$4.95 | 16% | \$4.16 |
| 783S0AA | Poly SupraPlus H251H wQD fHAid MHS | \$145.95 | 16% | \$122.60 |
| 783S0AA#ABA | Poly SupraPlus H251H wQD fHAid MHS | \$145.95 | 16% | \$122.60 |
| 783S1AA | Poly SupraPlus H261H wQD fHAid BHS | \$178.95 | 16% | \$150.32 |
| 783S1AA#ABA | Poly SupraPlus H261H wQD fHAid BHS | \$178.95 | 16% | \$150.32 |
| 783S2AA | PLY HIC-10 Adapter Cable | \$49.95 | 16% | \$41.96 |
| 783S3AA | PLY HIS Adapter Cable | \$54.95 | 16% | \$46.16 |
| 783S4AA | Poly Studio R30 Bracket | \$49.95 | 16% | \$41.96 |
| 784P8AA | Poly Spare 7300 Battery with tool | \$54.95 | 16% | \$46.16 |
| 784P9AA | Poly VOY 4300 USB-A USB-C Cable | \$6.95 | 16% | \$5.84 |
| 784Q0AA | Poly VOY 4300 USB-C USB-C Cable | \$6.95 | 16% | \$5.84 |
| 784Q1AA | PLY HL10 BLK Handset Lifter | \$87.95 | 16% | \$73.88 |
| 784Q1AA#ABA | PLY HL10 BLK Handset Lifter | \$87.95 | 16% | \$73.88 |
| 784Q2AA | PLY HL10 Handset Lifter | \$96.95 | 16% | \$81.44 |
| 784Q5AA | PLY POLARIS II QD Cable Assy | \$54.95 | 16% | \$46.16 |
| 784S0AA | Poly Spare U10P-S Cable | \$22.00 | 16% | \$18.48 |
| 784S1AA | Poly Spare U10P Cable Assy | \$21.95 | 16% | \$18.44 |
| 784S2AA | Poly Spare U10P-S19 Cable | \$21.95 | 16% | \$18.44 |
| 786C3AA | Poly E70 and P15 Display Clamp | \$89.95 | 16% | \$75.56 |
| 786C4AA | Poly BT700 USB BT Adptr | \$118.95 | 16% | \$99.92 |
| 786C5AA | Poly BT700-c BT USB-C Adptr | \$118.95 | 16% | \$99.92 |
| 786C6AA | Poly DA75 USB-A USB-C QD Adptr | \$65.95 | 16% | \$55.40 |
| 786C7AA | Poly DA85 USB-A USB-C QD Adptr | \$109.95 | 16% | \$92.36 |
| 786C8AA | Poly DA85-M USB-A USB-C QD Adptr | \$109.95 | 16% | \$92.36 |
| 786C9AA | Poly Spare CB7222 USB-A USB-C Base | \$164.95 | 16% | \$138.56 |
| 786D0AA | Poly CB7222-M USB-A USB-C Base | \$164.95 | 16% | \$138.56 |
| 786D1AA | Poly Spare 4300 Carry Pouch | \$5.95 | 16% | \$5.00 |
| 786D2AA | Poly VFOCUS2 Carry Pouch | \$14.95 | 16% | \$12.56 |
| 7D785AA | Poly BW 5220 USB-A HS (Bulk 40) | \$120.95 | 16% | \$101.60 |
| 7D786AA | Poly BW 5210 USB-A HS (Bulk 50) | \$109.95 | 16% | \$92.36 |
| 7D787AA | Poly BW 5220 USB-C HS (Bulk 40) | \$120.95 | 16% | \$101.60 |
| 7D791AA | Poly VOY 8200 USB-C BLK HS | \$450.95 | 16% | \$378.80 |
| 7D792AA | Poly VOY 6200 USB-C BLK HS | \$329.95 | 16% | \$277.16 |
| 7D793AA | Poly VOY 5200 USB-A HS | \$355.95 | 16% | \$299.00 |
| 7D793AA#ABA | Poly VOY 5200 USB-A HS | \$355.95 | 16% | \$299.00 |
| 7D796AA | Poly VOY 5200 USB-C Office HS | \$355.95 | 16% | \$299.00 |
| 7D796AA#ABA | Poly VOY 5200 USB-C Office HS | \$355.95 | 16% | \$299.00 |
| 7D797AA | Poly VOY 5200-M USB-C HS | \$355.95 | 16% | \$299.00 |
| 7D797AA#ABA | Poly VOY 5200-M USB-C HS | \$355.95 | 16% | \$299.00 |
| 7D7G4AA | Poly VOY 8200 BLK HS | \$450.95 | 16% | \$378.80 |

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|-------------|------------------------------------|----------|-----|----------|
| 7D7G5AA | Poly VOY 6200 BLK HS | \$329.95 | 16% | \$277.16 |
| 7D7G6AA | Poly VOY 5200 HS | \$332.95 | 16% | \$279.68 |
| 7D7G6AA#ABA | Poly VOY 5200 HS | \$332.95 | 16% | \$279.68 |
| 7D7G7AA | Poly BW 5210 USB-C HS (Bulk 50) | \$109.95 | 16% | \$92.36 |
| 7D7K0AA | Poly VOY 4245 USB-A HS | \$329.95 | 16% | \$277.16 |
| 7D7K0AA#ABA | Poly VOY 4245 USB-A HS | \$329.95 | 16% | \$277.16 |
| 7E2J7AA | Poly C540 CONV HS | \$442.95 | 16% | \$372.08 |
| 7E2J7AA#ABA | Poly C540 CONV HS | \$442.95 | 16% | \$372.08 |
| 7E2J8AA | Poly CS510 HS | \$454.95 | 16% | \$382.16 |
| 7E2J9AA | Poly CS520 HS | \$480.95 | 16% | \$404.00 |
| 7E2J9AA#ABA | Poly CS520 HS | \$480.95 | 16% | \$404.00 |
| 7E2K0AA | Poly CS545 HS | \$505.95 | 16% | \$425.00 |
| 7E2K0AA#ABA | Poly CS545 HS | \$505.95 | 16% | \$425.00 |
| 7E2K1AA | Poly Savi 7210 Office HS TAA | \$398.95 | 16% | \$335.12 |
| 7E2K1AA#ABA | Poly Savi 7210 Office HS TAA | \$398.95 | 16% | \$335.12 |
| 7E2K2AA | Poly Savi 7220 Office HS TAA | \$422.95 | 16% | \$355.28 |
| 7E2K2AA#ABA | Poly Savi 7220 Office HS TAA | \$422.95 | 16% | \$355.28 |
| 7E2K3AA | Poly VFOCUS2 USB-A HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2K3AA#ABA | Poly VFOCUS2 USB-A HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2K4AA | Poly VFocus2-M USB-A HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2K4AA#ABA | Poly VFocus2-M USB-A HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2K5AA | Poly BW 8225 USB-A HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K5AA#ABA | Poly BW 8225 USB-A HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K6AA | Poly BW 8225 USB-C HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K6AA#ABA | Poly BW 8225 USB-C HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K7AA | Poly BW 8225-M USB-A HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K7AA#ABA | Poly BW 8225-M USB-A HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K8AA | Poly BW 8225-M USB-C HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K8AA#ABA | Poly BW 8225-M USB-C HS TAA | \$189.95 | 16% | \$159.56 |
| 7E2K9AA | Poly VFocus2 USB-C HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2K9AA#ABA | Poly VFocus2 USB-C HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2L0AA | Poly VFocus2-M USB-C HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2L0AA#ABA | Poly VFocus2-M USB-C HS TAA | \$329.95 | 16% | \$277.16 |
| 7E2L1AA | Poly Savi 7320 Office HS TAA | \$507.95 | 16% | \$426.68 |
| 7E2L1AA#ABA | Poly Savi 7320 Office HS TAA | \$507.95 | 16% | \$426.68 |
| 7E2L2AA | Poly Savi 7310 Office HS TAA | \$483.95 | 16% | \$406.52 |
| 7E2L2AA#ABA | Poly Savi 7310 Office HS TAA | \$483.95 | 16% | \$406.52 |
| 7E2L3AA | Poly Savi 7320-M Office HS TAA | \$507.95 | 16% | \$426.68 |
| 7E2L3AA#ABA | Poly Savi 7320-M Office HS TAA | \$507.95 | 16% | \$426.68 |
| 7E2L4AA | Poly Savi 7310-M Office HS TAA | \$483.95 | 16% | \$406.52 |
| 7E2L4AA#ABA | Poly Savi 7310-M Office HS TAA | \$483.95 | 16% | \$406.52 |
| 7E2L5AA | Poly CA22CD-SC Cordless PTT HS TAA | \$749.95 | 16% | \$629.96 |
| 7E2L5AA#ABA | Poly CA22CD-SC Cordless PTT HS TAA | \$749.95 | 16% | \$629.96 |
| 7E2L6AA | Poly VOY 4310 USB-A HS TAA | \$209.95 | 16% | \$176.36 |
| 7E2L6AA#ABA | Poly VOY 4310 USB-A HS TAA | \$209.95 | 16% | \$176.36 |

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|-------------|--|----------|-----|----------|
| 7E2L7AA | Poly VOY 4310-M USB-A HS TAA | \$209.95 | 16% | \$176.36 |
| 7E2L7AA#ABA | Poly VOY 4310-M USB-A HS TAA | \$209.95 | 16% | \$176.36 |
| 7E2L8AA | Poly VOY 4310 USB-C HS TAA | \$209.95 | 16% | \$176.36 |
| 7E2L8AA#ABA | Poly VOY 4310 USB-C HS TAA | \$209.95 | 16% | \$176.36 |
| 7E2L9AA | Poly VOY 4310-M USB-C HS TAA | \$209.95 | 16% | \$176.36 |
| 7E2L9AA#ABA | Poly VOY 4310-M USB-C HS TAA | \$209.95 | 16% | \$176.36 |
| 7E2M0AA | Poly VOY 4320 USB-A HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M0AA#ABA | Poly VOY 4320 USB-A HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M1AA | Poly VOY 4320-M USB-A HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M1AA#ABA | Poly VOY 4320-M USB-A HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M2AA | Poly VOY 4320 USB-C HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M2AA#ABA | Poly VOY 4320 USB-C HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M3AA | Poly VOY 4320-M USB-C HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M3AA#ABA | Poly VOY 4320-M USB-C HS TAA | \$229.95 | 16% | \$193.16 |
| 7E2M4AA | Poly VFocus B825 USB-A HS w/charge stand | \$355.95 | 16% | \$299.00 |
| 7F0H8AA | Poly VOY 5200-R HS | \$119.99 | 16% | \$100.79 |
| 7F0H8AA#ABA | Poly VOY 5200-R HS | \$119.99 | 16% | \$100.79 |
| 7F0H9AA | Poly Voyager Legend-R HS | \$99.99 | 16% | \$83.99 |
| 7F0H9AA#ABA | Poly Voyager Legend-R HS | \$99.99 | 16% | \$83.99 |
| 7F0J0AA | Poly VFocus B825-M UC HS w/charge stand | \$355.95 | 16% | \$299.00 |
| 7F0J1AA | Poly VFocus B825 UC HS | \$332.95 | 16% | \$279.68 |
| 7F0J2AA | Poly VFocus B825-M UC HS | \$332.95 | 16% | \$279.68 |
| 7F0J3AA | Poly VFocus B825 USB-C UC HS | \$355.95 | 16% | \$299.00 |
| 7F0J4AA | Poly VFocus BT700 USB-C HS | \$332.95 | 16% | \$279.68 |
| 7F0J5AA | Poly VOY 4245-M USB-A Office HS | \$329.95 | 16% | \$277.16 |
| 7F0J5AA#ABA | Poly VOY 4245-M USB-A Office HS | \$329.95 | 16% | \$277.16 |
| 7F0J6AA | Poly D261N HS | \$276.95 | 16% | \$232.64 |
| 7F0J6AA#ABA | Poly D261N HS | \$276.95 | 16% | \$232.64 |
| 7F0J7AA | Poly Sync 20 USB-C HS | \$139.95 | 16% | \$117.56 |
| 7F0J8AA | Poly Sync 20-M USB-C Headset | \$139.95 | 16% | \$117.56 |

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

| Service or Warranty Description | Rate |
|---|--------------------------|
| All HP Fixed and Flexible Care Pack offerings: includes but is not limited to Warranty Uplift, extensions and installation | 10% off HP US List Price |
| Custom Services through HP or an HP authorized Services Provider as allowed: Installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under an awarded contract. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied | 10% off HP US List Price |
| DaaS - may include: Device configuration – Asset tagging, Image Build, Image load, Custom BIOS and system setting Deployment – Managed or Zero Touch Device deployments, Installation and setup, OS Migration, Data Migration, Logistics and Warehousing, Executive Services, and Moves Adds, and Changes (MAC). Maintain & Break Fix – Carepack services, call to repair services, On-site and Priority Support Services, Resident Engineers, Multivendor Support, Accidental Damage Protection, Defective Media Retention Tech Café walk up centers, and IT vending solutions. Dispose and Refresh – Packaging and Shipment, Recycling and Disposal, Data Wipe and All managed by a single point of contact or HP team of delivery experts that will help align HP DaaS with your IT strategy and goals. | |