

## EXHIBIT B - Fujitsu

**Product Category: PC, AIO & MINI**

**Fujitsu**

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Desktop</b>	Fujitsu Esprimo D538	1,092.00	13.00%	950.00	N/A	<a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a>
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>All-In-One</b>	Fujitsu Esprimo K558/24	1,457.00	13.00%	1,268.00	N/A	<a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a>
Intel i5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Mini Desktop</b>	Fujitsu Esprimo Q558	1,152.00	13.00%	1,002.00	N/A	<a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a>
i5 8th Generation Processor						
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

## EXHIBIT B - Fujitsu

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

Three years on-site NBD warranty uplift included in price.

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**Product Category: WORKSTATION**

**Fujitsu**

Intel

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Entry Workstation</b>	<b>Fujitsu Celsius J580</b>	<b>1,626.00</b>	<b>13.00%</b>	<b>1,415.00</b>	<b>N/A</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
8th Gen Core i5, i7 or Xeon E processor						
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Single Socket</b>	<b>Fujitsu Celsius M770</b>	<b>2,112.00</b>	<b>13.00%</b>	<b>1,837.00</b>	<b>N/A</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
Intel Xeon W or Intel Core X-Series processor						
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Performance Workstation - Dual Socket</b>	<b>Fujitsu Celsius R970</b>	<b>3,610.00</b>	<b>13.00%</b>	<b>3,141.00</b>	<b>N/A</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
Intel Xeon Scalable Processor						
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Three years on-site NBD warranty uplift included in price.

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals:  
<https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

**Product Category: LAPTOP**

**Fujitsu**

Intel Based

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>						
<b>Laptop</b>	<b>Lifebook U758</b>	<b>2,293.00</b>	<b>18.00%</b>	<b>1,880.00</b>	<b>N/A</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
<i>Minimum Configurations</i>						
<b>Convertible Laptop Offering</b>	<b>Fujitsu Lifebook T938</b>	<b>2,508.00</b>	<b>18.00%</b>	<b>2,057.00</b>	<b>N/A</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Three years on-site NBD warranty uplift included in price.(Next day exchange unavailable)

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: <https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>7.00%</b>
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**Product Category: THIN CLIENT**

**Fujitsu**

Intel/ AMD Based

*Minimum Configurations*

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Thin Client</b>	<b>Fujitsu Futro S540</b>	<b>753.00</b>	<b>18.00%</b>	<b>617.00</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
4 USB Ports					
<b>Intel 2 GHz Processor or Equivalent</b>					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
<b>Windows 10</b>					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

24 month, Three Business Day Return for Exchange upon receipt at depot uplift warranty included in the price. (Three year NBD exchange unavailable.)

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Product Category: RUGGED LAPTOP**

**Fujitsu**

Intel/ AMD Based

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Laptop</b>	<b>Fujitsu Lifebook T938</b>	<b>2,508.00</b>	<b>18.00%</b>	<b>2,057.00</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
Mil-Std 810G Certified					
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (1920 x 1080) inch screen or greater					
10/100/1000 RJ45					

Three years on-site NBD warranty uplift included in price.(NBD Exchange unavailable)

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

<b>Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)</b>	<b>7.00%</b>
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Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Product Category: RUGGED TABLET - WINDOWS**

**Fujitsu**

*Minimum Configurations*

	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Rugged Tablet - Windows</b>	<b>Fujitsu Stylistic Q738</b>	<b>2,029.00</b>	<b>18.00%</b>	<b>1,691.00</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>

Mil-Std 810G Certified
Intel or AMD Processor
4GB RAM
128GB Storage
Microsoft <b>Windows 10</b>
802.11a/g/n integrated wireless
10.1 inch screen

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Three year standard warranty. Return to depot.(NBD Exchange unavailable)

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)</b>	<b>7.00%</b>
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**Product Category: WINDOWS TABLET**

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Windows Tablet</b>	<b>Fujitsu Stylistic Q738</b>	<b>1,854.00</b>	<b>18.00%</b>	<b>1,520.00</b>	<b><a href="http://www.fujitsu.com/us/">http://www.fujitsu.com/us/</a></b>
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

One year standard warranty. Return to depot.(NBD Exchange unavailable)

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>7.00%</b>
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Wireless keyboard and mouse USB interface	<b>CKW200US</b>	29.99	10.00%	26.99	<a href="https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=CKW200US&amp;rh=i%3Aaps%2Ck%3ACKW200US">https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=CKW200US&amp;rh=i%3Aaps%2Ck%3ACKW200US</a>
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<b>Patch Cables</b>	<b>Model #</b>	<b>List</b>			<b>Public Site to Verify Model #/List Price</b>
10 ft CAT5e	<b>N001-010-GY</b>	5.94	10.00%	5.35	<a href="https://www.amazon.com/s/ref=nb_sb_noss_2?url=search-alias%3Daps&amp;field-keywords=N001-010-GY&amp;rh=i%3Aaps%2Ck%3AN001-010-GY">https://www.amazon.com/s/ref=nb_sb_noss_2?url=search-alias%3Daps&amp;field-keywords=N001-010-GY&amp;rh=i%3Aaps%2Ck%3AN001-010-GY</a>
7 ft CAT5e	<b>A3L791-07-BLU</b>	5.99	10.00%	5.39	<a href="https://www.amazon.com/s/ref=nb_sb_noss_2?url=search-alias%3Daps&amp;field-keywords=A3L791-07-BLU&amp;rh=i%3Aaps%2Ck%3AA3L791-07-BLU">https://www.amazon.com/s/ref=nb_sb_noss_2?url=search-alias%3Daps&amp;field-keywords=A3L791-07-BLU&amp;rh=i%3Aaps%2Ck%3AA3L791-07-BLU</a>
3 ft CAT6	<b>A3L9002-03-BLUS</b>	19.99	10.00%	17.99	<a href="https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=A3L9002-03-BLUS">https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=A3L9002-03-BLUS</a>
7' CAT6	<b>A3L9002-07-REDS</b>	19.99	10.00%	17.99	<a href="https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=A3L9002-07-REDS&amp;rh=i%3Aaps%2Ck%3AA3L9002-07-REDS">https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=A3L9002-07-REDS&amp;rh=i%3Aaps%2Ck%3AA3L9002-07-REDS</a>
HDMI to HDMI M/M 6ft	<b>F8V3311B06</b>	9.99	10.00%	8.99	<a href="https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=F8V3311B06&amp;rh=i%3Aaps%2Ck%3AF8V3311B06">https://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&amp;field-keywords=F8V3311B06&amp;rh=i%3Aaps%2Ck%3AF8V3311B06</a>

<b>External Hard Drive</b>	<b>Model #</b>	<b>List</b>			<b>Public Site to Verify Model #/List Price</b>
1 TB USB 3.0 (portable)	<b>STEA1000400</b>	89.99	10.00%	80.99	<a href="https://www.officedepot.com/a/products/716066/Seagate-STEA1000400-1-TB-Hard-Drive/">https://www.officedepot.com/a/products/716066/Seagate-STEA1000400-1-TB-Hard-Drive/</a>
1TB USB 3.0 (portable)	<b>STEA1000400</b>	89.99	10.00%	80.99	<a href="https://www.officedepot.com/a/products/716066/Seagate-STEA1000400-1-TB-Hard-Drive/">https://www.officedepot.com/a/products/716066/Seagate-STEA1000400-1-TB-Hard-Drive/</a>
2 TB USB 3.0 (external desktop)	<b>STEB2000100</b>	119.99	10.00%	107.99	<a href="https://www.officedepot.com/a/products/723014/Seagate-STEB2000100-2-TB-Hard-Drive/">https://www.officedepot.com/a/products/723014/Seagate-STEB2000100-2-TB-Hard-Drive/</a>
4 TB USB 3.0 (external desktop)	<b>STEB4000100</b>	159.99	10.00%	143.99	<a href="https://www.officedepot.com/a/products/714255/Seagate-STEB4000100-4-TB-Hard-Drive/">https://www.officedepot.com/a/products/714255/Seagate-STEB4000100-4-TB-Hard-Drive/</a>

<b>Web Cams</b>	<b>Model #</b>	<b>List</b>			<b>Public Site to Verify Model #/List Price</b>
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	<b>960-001075</b>	99.99	3.00%	96.99	<a href="https://www.cdw.com/product/Logitech-Webcam-C925e-web-camera/4117607?cm_cat=google&amp;cm_item=4117607&amp;cm_pla=NA-NA-">https://www.cdw.com/product/Logitech-Webcam-C925e-web-camera/4117607?cm_cat=google&amp;cm_item=4117607&amp;cm_pla=NA-NA-</a>

Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	<b>960-000715</b>	59.99	3.00%	58.19	<a href="https://www.cdw.com/product/Logitech-C525-HD-Web-Camera/2379489?enkwrld=960-000715">https://www.cdw.com/product/Logitech-C525-HD-Web-Camera/2379489?enkwrld=960-000715</a>
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<b>USB Hubs</b>	<b>Model #</b>	<b>List</b>			<b>Public Site to Verify Model #/List Price</b>
USB 3.0 7 port hub, power supply included	<b>ST7300USB3B</b>	64.99	10.00%	58.49	<a href="https://www.cdw.com/product/StarTech.com-7-Port-SuperSpeed-USB-3.0-Hub-Desktop-USB-Hub-with-Adapter/3393496?enkwrld=ST7300USB3B">https://www.cdw.com/product/StarTech.com-7-Port-SuperSpeed-USB-3.0-Hub-Desktop-USB-Hub-with-Adapter/3393496?enkwrld=ST7300USB3B</a>
Mini hub 4 port hi speed USB, no power supply needed	<b>ST4300MINU3B</b>	27.99	10.00%	25.19	<a href="https://www.cdw.com/search/?key=ST4300MINU3B&amp;searchscope=all&amp;sr=1">https://www.cdw.com/search/?key=ST4300MINU3B&amp;searchscope=all&amp;sr=1</a>

<b>Speakers</b>	<b>Model #</b>	<b>List</b>			<b>Public Site to Verify Model #/List Price</b>
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	<b>980-000800</b>	29.99	3.00%	29.09	<a href="https://www.cdw.com/product/Logitech-Z200-2.0-Channel-Speaker-System-for-PC/3190941?enkwrld=980-000800">https://www.cdw.com/product/Logitech-Z200-2.0-Channel-Speaker-System-for-PC/3190941?enkwrld=980-000800</a>
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	<b>980-000354</b>	69.99	3.00%	67.89	<a href="https://www.cdw.com/product/Logitech-Z323-2.1-Channel-Speaker-System/1862296?enkwrld=980-000354">https://www.cdw.com/product/Logitech-Z323-2.1-Channel-Speaker-System/1862296?enkwrld=980-000354</a>

<b>Label Printer</b>	<b>Model #</b>	<b>List</b>			<b>Public Site to Verify Model #/List Price</b>
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	<b>1752267</b>	330.48	10.00%	297.43	<a href="https://www.cdw.com/search/?key=1752267&amp;searchscope=all&amp;sr=1&amp;utm_source=google&amp;utm_medium=cpc&amp;utm_campaign=KNC-GoogleAdwords-PC&amp;utm_term=KNC-GoogleAdwords-PC- -pla- -Barcode%2FLabel+Printers- -">m=N82E16828111087&amp;ignorebbr=1&amp;nm_mc=KNC-GoogleAdwords-PC&amp;cm_mmc=KNC-GoogleAdwords-PC- -pla- -Barcode%2FLabel+Printers- -</a>

<b>I. Battery Back Up Unit</b>	<b>Model #</b>	<b>List</b>			<b>Public Site to Verify Model #/List Price</b>
UPS external, 550 VA power capacity, 3 min battery run time	<b>BE600M1</b>	102.00	10.00%	91.80	<a href="https://www.cdw.com/product/APC-Back-UPS-BE600M1-UPS-330-Watt-600-VA/4170648?enkwrld=BE600M1">https://www.cdw.com/product/APC-Back-UPS-BE600M1-UPS-330-Watt-600-VA/4170648?enkwrld=BE600M1</a>
UPS external, 1440 VA power capacity, 7 min battery run time	<b>5P1500</b>	928.00	10.00%	835.20	<a href="https://www.cdw.com/search/?key=5P1500&amp;searchscope=all&amp;sr=1">https://www.cdw.com/search/?key=5P1500&amp;searchscope=all&amp;sr=1</a>
UPS 750 VA power capacity, 16 min battery run time	<b>BE850M2</b>	154.00	10.00%	138.60	<a href="https://www.cdw.com/product/APC-Back-UPS-BE850M2-UPS-450-Watt-850-VA/4383089?enkwrld=BE850M2">https://www.cdw.com/product/APC-Back-UPS-BE850M2-UPS-450-Watt-850-VA/4383089?enkwrld=BE850M2</a>

**\*\*\*\*Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

**\*\*\*Warranty is manufacturer's warranty for all peripherals**

**\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

<b>MANUFACTURER</b>	<b>MINIMUM PERCENTAGE DISCOUNT FROM LIST</b>
HP	5.00%
Kingston	5.00%
Viewsonic	5.00%
Tripp Lite	5.00%
V7	5.00%
Belkin	5.00%
Seagate	5.00%
Western Digital	5.00%
StarTech	5.00%
Logitech	3.00%
APC	5.00%
Leibert	5.00%
Gamber and Johnson	5.00%
Bretford	5.00%
Panasonic	5.00%
Havis	5.00%
Jotto	5.00%
Epson	5.00%
Brother	5.00%
HiNT	5.00%
RAM	5.00%
Verbatim	5.00%
Microsoft	0.00%
Polycom	0.00%
Barco	0.00%
Sharp	0.00%
Peerless	0.00%
MPOW	0.00%
Fujitsu	0.00%
Axiom	0.00%
Eaton	0.00%
Vertiv	0.00%

