

## EXHIBIT C

## Product Category: SERVERS

Intel/ AMD Based

## Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Hewlett Packard Enterprise 876915-L21	439.00	26.00%	324.86	<a href="http://www.pcmq.com">www.pcmq.com</a>
16GB memory (1x 16GB DIMM/RDIMM)					
300GB 10k RPM SAS Hard Drive					
Onboard SATA					
No optical drive standard					
Dual Power Supply, 500W Minimum					
No OS installed					
4-Port Gigabit Ethernet NIC					
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Hewlett Packard Enterprise 860649-L21	439.00	26.00%	324.86	<a href="http://www.pcmq.com">www.pcmq.com</a>
16GB memory (1x 16GB DIMM/RDIMM)					
Onboard SATA					
300GB 10k RPM SAS Hard Drive					
4-Port Gigabit Ethernet NIC					
Dual Power Supply, 500W Minimum					
No OS installed					
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Hewlett Packard Enterprise 872006-L21	439.00	24.00%	333.64	<a href="http://www.pcmq.com">www.pcmq.com</a>
16GB memory (1x 16GB DIMM/RDIMM)					
300GB SAS 12G 15K RPM SFF Hard Drive					
2-port 10GbE Ethernet Adapter					
No OS installed					
HyperConverged Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores	Hewlett Packard Enterprise 826856-L21	4,938.00	26.00%	3,654.12	<a href="http://www.pcmq.com">www.pcmq.com</a>
240GB memory					
5x 1.92TB SSD's					
2-port 10GbE Ethernet Adapter					
No OS installed					

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	10.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

## EXHIBIT C

## Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	Kingston	12.99	10.00%	11.69	www.pcmg.com
16 GB	Kingston	16.99	10.00%	15.29	www.pcmg.com
32 GB	Kingston	32.99	10.00%	29.69	www.pcmg.com
8 GB Encrypted Drive	Kingston	25.99	0.1	23.391	www.pcmg.com
Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	M1F41A6#ABA	259.00	3.00%	251.23	www.pcmg.com
27" LCD	3CZ36UC#ABA	498.00	3.00%	483.06	www.pcmg.com
Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606B	18.99	10.00%	17.09	www.pcmg.com
8 Outlet 8ft cord 2500 Joule	TLP608TEL	24.99	12.00%	21.99	www.pcmg.com
Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	910-001439	18.99	10.00%	17.09	www.pcmg.com
Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	920-002478	19.99	10.00%	17.99	www.pcmg.com
Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	29.99	10.00%	26.99	www.pcmg.com
Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	RJ45PATCH10	16.99	10.00%	15.29	www.pcmg.com
7 ft CAT5e	N001-007-WH	13.99	10.00%	12.59	www.pcmg.com
3 ft CAT6	C2G-00657	12.99	10.00%	11.69	www.pcmg.com
7' CAT6	C2G-27142	15.99	10.00%	14.39	www.pcmg.com
HDMI to HDMI M/M 6ft	P582-006	29.99	10.00%	26.99	www.pcmg.com
External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1 TB USB 3.0 (portable)					www.pcmg.com
1TB USB 3.0 (portable)	WDBYNN0010BR D-WESN	69.99	10.00%	62.99	www.pcmg.com
2 TB USB 3.0 (external desktop)	WDBS4B0020BBK WESN	86.99	10.00%	78.29	www.pcmg.com

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4 TB USB 3.0 (external desktop)					
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<b>Web Cams</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	<b>960-000971</b>	119.99	8.00%	110.39	<a href="http://www.pcmg.com">www.pcmg.com</a>
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	<b>960-001105</b>	199.99	8.00%	183.99	<a href="http://www.pcmg.com">www.pcmg.com</a>

<b>USB Hubs</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
USB 3.0 7 port hub, power supply included	<b>ST7300USB3B</b>	59.99	8.00%	55.19	<a href="http://www.pcmg.com">www.pcmg.com</a>
Mini hub 4 port hi speed USB, no power supply needed	<b>U222-004-R</b>	23.99	8.00%	22.07	<a href="http://www.pcmg.com">www.pcmg.com</a>

<b>Speakers</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	<b>980-000802</b>	44.99	12.00%	39.59	<a href="http://www.pcmg.com">www.pcmg.com</a>
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	<b>51MF1615AA002</b>	163.99	6.00%	154.15	<a href="http://www.pcmg.com">www.pcmg.com</a>

<b>Label Printer</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	<b>GX43-102410-000</b>	629.37	10.00%	566.43	<a href="http://www.pcmg.com">www.pcmg.com</a>

<b>I. Battery Back Up Unit</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
UPS external, 550 VA power capacity, 3 min battery run time	<b>40122892</b>	92.99	10.00%	83.69	<a href="http://www.pcmg.com">www.pcmg.com</a>
UPS external, 1440 VA power capacity, 7 min battery run time	<b>40039569</b>	799.95	5.00%	759.95	<a href="http://www.pcmg.com">www.pcmg.com</a>
UPS 750 VA power capacity, 16 min battery run time	<b>SMT750C</b>	369.99	10.00%	332.99	<a href="http://www.pcmg.com">www.pcmg.com</a>

\*\*\*\*Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

\*\*\*\*PCMG will charge shipping for UPS power units above 100LBS

\*\*\*Warranty is manufacturer's warranty for all peripherals

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\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

**EXHIBIT C**

<b>MANUFACTURER</b>	<b>MINIMUM PERCENTAGE DISCOUNT FROM LIST</b>
HP	4.00%
Dell	4.00%
Lenovo	4.00%
Samsung	4.00%
Nortech	12.00%
Logic Supply	12.00%
18.1 Deal	12.00%
3M	12.00%
3M Corp	12.00%
Accu-Tech	12.00%
Activision	12.00%
Addlogix	12.00%
Addonics	12.00%
Adesso	12.00%
Adex Electronics	12.00%
ADS	12.00%
Adtran	12.00%
Advanced Industrial Comput	12.00%
Advanced Micro Devices	12.00%
AirTurn	12.00%
Alesis	12.00%
Allied Telesyn	12.00%
Altinex	12.00%
Altronix	12.00%
Aluratek	12.00%
Ambir Technology	12.00%
American Microsystems	12.00%
AMX	12.00%
Anchor Audio	12.00%
Anixter	12.00%
Apogee Electronics	12.00%
Apple	4.00%
Archos Inc	12.00%
Areca	12.00%
Aruba Networks	12.00%
Aten Technology	12.00%
Atlas Entertainment Group	12.00%
AV System Design & Integr	12.00%
Avid	12.00%
Avocent	12.00%
Axiom Memory	12.00%
Azden	12.00%
Balt	12.00%
Battery Technology inc	12.00%
Behringer	12.00%
Belkin	12.00%
Black Box	12.00%
Bogen	12.00%
Bosch	12.00%
Brady	12.00%

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Brain Boxes	12.00%
Bretford Manufacturing	12.00%
Cables To Go	12.00%
Cables Unlimited	12.00%
Califone International	12.00%
Canon	12.00%
Card Scanning Solutions	12.00%
Chenbro America	12.00%
Cherry	12.00%
Citizen	12.00%
ClearOne	12.00%
Code Corporation	12.00%
Compaq	12.00%
Contex Americas	12.00%
CradlePoint	12.00%
Creative Labs	12.00%
CRU-DataPort	12.00%
Cybernet Manufacturing	12.00%
Da Lite	12.00%
Datalogic	12.00%
Denaq	12.00%
Dialogic	12.00%
Digi	12.00%
Digital Peripherals	12.00%
Digital Persona	12.00%
Digium	12.00%
D-Link	12.00%
dreamGEAR	12.00%
Dukane	12.00%
Dymo	12.00%
Eastman	12.00%
Eaton Corporation	12.00%
Electronic Arts	12.00%
ELO TouchSystems	12.00%
EMC	12.00%
Engenius Technologies	12.00%
Enterasys Networks	12.00%
Epson	12.00%
Esterline Technologies	12.00%
EverFocus	12.00%
Evolis	12.00%
Exhibio	12.00%
Fluke Networks	12.00%
Fonality	12.00%
Fujitsu	12.00%
Gamber Johnson	12.00%
Gee Three	12.00%
Gefen	12.00%
Gemalto	12.00%
Getac	12.00%
Global Marketing	12.00%
Goldtech Technology	12.00%
Hal Leonard Packages	12.00%
HID	12.00%
Honeywell Scanning and M	12.00%

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Humanscale	12.00%
IBM	12.00%
ID Technologies	12.00%
iHome	12.00%
IK Multimedia	12.00%
IKEY	12.00%
Infinite Peripherals Compar	12.00%
Innovative Card Scanning	12.00%
Intel	12.00%
Intermec	12.00%
logear	12.00%
iRecord	12.00%
iStarUSA	12.00%
ltronix	12.00%
ITS Enclosures	12.00%
j5create	12.00%
Jivo Technology	12.00%
Kaser	12.00%
Kensington	12.00%
Key Source International	12.00%
Keytronic	12.00%
Kinyo	12.00%
Koei Corporation	12.00%
KORG	12.00%
Kramer Electronics USA	12.00%
Lava Computer Manufactur	12.00%
Lexmark	12.00%
Lind	12.00%
Line 6	12.00%
Link Depot	12.00%
Listen & Live Audio	12.00%
Logic Controls	12.00%
Logitech	12.00%
M&A Technology	12.00%
MacAlly Peripherals	12.00%
Mackie	12.00%
Magma	12.00%
Man and Machine	12.00%
Manhattan Products	12.00%
Marantz	12.00%
Mark of the Unicorn	12.00%
Matrox	12.00%
M-Audio	12.00%
Maxell	12.00%
Meritline	12.00%
Middle Atlantic Products	12.00%
Native Instruments	12.00%
Neoware Systems	12.00%
Netapp	12.00%
Network Technology	12.00%
NOCS	12.00%
OMNIKEY	12.00%
Oracle	12.00%
Overland Storage	12.00%
PageFlip	12.00%

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Panasonic	12.00%
Para	12.00%
Peripheral Logix	12.00%
Perle	12.00%
Phoenix Audio Technologie	12.00%
Plantronics	12.00%
PNY	12.00%
Pos Data	12.00%
Posturite	12.00%
Powercolor	12.00%
Powervar	12.00%
Prestige International	12.00%
Quality Computer Accessor	12.00%
Quantum	12.00%
Quatech	12.00%
Razer USA	12.00%
Recordex USA	12.00%
RF Ideas	12.00%
Roland	12.00%
Ruckus Wireless	12.00%
Rugged Notebooks	12.00%
Samlex America	12.00%
Sanford	12.00%
Sangoma Technologies	12.00%
Scale Computing	12.00%
SCM Microsytems	12.00%
Seal Shield	12.00%
Sega	12.00%
Sensaphone	12.00%
Server Technology	12.00%
Shuttle	12.00%
SIIG	12.00%
Sony	12.00%
Sophisticated	12.00%
SP Controls	12.00%
StarTech	12.00%
Steinberg	12.00%
Super Micro	12.00%
Syba Multimedia	12.00%
Symantec	12.00%
Symbol Technology	12.00%
Targus	12.00%
Tasq Technology	12.00%
Telex Communications	12.00%
ThermalTake	12.00%
Toshiba	12.00%
Transcend	12.00%
TRENDnet	12.00%
TrippLite	12.00%
Troy	12.00%
Trustin Technology	12.00%
Tyan	12.00%
Ubisoft	12.00%
Ultra Products	12.00%
Uniform Industrial	12.00%



**EXHIBIT C**

Unirise Oncore USA	12.00%
Unitech America	12.00%
USA Vision Systems	12.00%
Valcom	12.00%
Veho	12.00%
Veramark Technologies	12.00%
Verifone	12.00%
Vigor Electronics	12.00%
Viking	12.00%
VuPoint Solutions	12.00%
Warner Home Video	12.00%
Wasp	12.00%
Weltron Products	12.00%
Wireless Computing	12.00%
Withings	12.00%
Xerox	12.00%
Yamaha	12.00%
Apple	12.00%
Lenovo	12.00%
HP	12.00%
Samsung	12.00%
Griffin	12.00%
Otterbox	12.00%
Belkin	12.00%
Targus	12.00%
Lifeproof	12.00%
Joy Factory	12.00%
Incipio	12.00%
ILUV	12.00%
ZAGG	12.00%
Logitech	12.00%
NLU Products	12.00%
Tucano	12.00%
Norazza	12.00%
Marware	12.00%
Kensington	12.00%
Incipio	12.00%
Microsoft	12.00%
ECO Style	12.00%
Skull Candy	12.00%
Case Logic	12.00%
Disney	12.00%
Codi	12.00%
MacAlly	12.00%
Digifit	12.00%
Fling	12.00%
Ctech	12.00%
Sanoxo	12.00%
Armor suit	12.00%
Snugg	12.00%
Case Crown	12.00%
Gearonic	12.00%
Speck	12.00%
Gumdrop	12.00%
Compulocks	12.00%

## EXHIBIT C

Gigeasy	12.00%
Kensington	12.00%
Skull Candy	12.00%
Codi	12.00%
Monster	12.00%
Glif	12.00%
iBike	12.00%
IPEVO	12.00%
Ballistic	12.00%
Bear Motion	12.00%
CTA	12.00%
RAM Mouning	12.00%
Kanex	12.00%
Trident	12.00%
Marware	12.00%
Technocel	12.00%
V7	12.00%
LUXA2	12.00%
STM	12.00%
ZeroChroma	12.00%
3M	12.00%
Merkury	12.00%
Pelican	12.00%
Skull Candy	12.00%
Codi	12.00%
Monster	12.00%
Cobra	12.00%
iLounge	12.00%
Logitech	12.00%
Trent	12.00%
Wacom	12.00%
Innergie	12.00%
Adonit	12.00%
Ionic	12.00%
Griffin	12.00%
Marware	12.00%
Zagg	12.00%
Bamboo	12.00%
V7	12.00%
Pelican	12.00%
Amzer	12.00%
Skull Candy	12.00%
Codi	12.00%
Monster	12.00%
Logitech	12.00%
Cimo	12.00%
Griffin	12.00%
Zagg	12.00%
Pelican	12.00%
Anthro	12.00%
Bretford	12.00%
Pelican	12.00%
CheckPoint	12.00%

## EXHIBIT C

### Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
Standard HPE Care Pack	8% Discount from List
PCM Professional Services: Server & Storage Install/Config	\$250/hour