

EXHIBIT C

Product Category: SERVERS

Intel/ AMD Based

Minimum Configurations

| Tower Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
|--|---------------------------------------|----------|---|------------------|--|
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores | Hewlett Packard Enterprise 876915-L21 | 439.00 | 26.00% | 324.86 | www.pcmq.com |
| 16GB memory (1x 16GB DIMM/RDIMM) | | | | | |
| 300GB 10k RPM SAS Hard Drive | | | | | |
| Onboard SATA | | | | | |
| No optical drive standard | | | | | |
| Dual Power Supply, 500W Minimum | | | | | |
| No OS installed | | | | | |
| 4-Port Gigabit Ethernet NIC | | | | | |
| Rack Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores | Hewlett Packard Enterprise 860649-L21 | 439.00 | 26.00% | 324.86 | www.pcmq.com |
| 16GB memory (1x 16GB DIMM/RDIMM) | | | | | |
| Onboard SATA | | | | | |
| 300GB 10k RPM SAS Hard Drive | | | | | |
| 4-Port Gigabit Ethernet NIC | | | | | |
| Dual Power Supply, 500W Minimum | | | | | |
| No OS installed | | | | | |
| Blade Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores | Hewlett Packard Enterprise 872006-L21 | 439.00 | 24.00% | 333.64 | www.pcmq.com |
| 16GB memory (1x 16GB DIMM/RDIMM) | | | | | |
| 300GB SAS 12G 15K RPM SFF Hard Drive | | | | | |
| 2-port 10GbE Ethernet Adapter | | | | | |
| No OS installed | | | | | |
| HyperConverged Server Offering | Brand/Model | LIST | Percentage Discount (see note #1 below) | Discounted Price | Public Site to Verify Model #/List Price |
| 2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores | Hewlett Packard Enterprise 826856-L21 | 4,938.00 | 26.00% | 3,654.12 | www.pcmq.com |
| 240GB memory | | | | | |
| 5x 1.92TB SSD's | | | | | |
| 2-port 10GbE Ethernet Adapter | | | | | |
| No OS installed | | | | | |

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

| | |
|--|--------|
| Minimum Percentage Discount for Server Accessories (see note #2) | 10.00% |
|--|--------|

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

EXHIBIT C

Category: PERIPHERALS

| Flash Drives | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|----------------------|----------|-------|------------|------------------|--|
| 8 GB | Kingston | 12.99 | 10.00% | 11.69 | www.pcmg.com |
| 16 GB | Kingston | 16.99 | 10.00% | 15.29 | www.pcmg.com |
| 32 GB | Kingston | 32.99 | 10.00% | 29.69 | www.pcmg.com |
| 8 GB Encrypted Drive | Kingston | 25.99 | 0.1 | 23.391 | www.pcmg.com |

| Monitors (wide aspect) | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|------------------------|-------------|--------|------------|------------------|--|
| 19" LCD | M1F41A6#ABA | 259.00 | 3.00% | 251.23 | www.pcmg.com |
| 27" LCD | 3CZ36UC#ABA | 498.00 | 3.00% | 483.06 | www.pcmg.com |

| Power Strip | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|------------------------------|-----------|-------|------------|------------------|--|
| 6 Outlet 6ft cord 790 Joule | TLP606B | 18.99 | 10.00% | 17.09 | www.pcmg.com |
| 8 Outlet 8ft cord 2500 Joule | TLP608TEL | 24.99 | 12.00% | 21.99 | www.pcmg.com |

| Mouse | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------|------------|-------|------------|------------------|--|
| Optical Scroll Mouse- USB | 910-001439 | 18.99 | 10.00% | 17.09 | www.pcmg.com |

| Keyboard | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|------------------------|------------|-------|------------|------------------|--|
| Standard Keyboard- USB | 920-002478 | 19.99 | 10.00% | 17.99 | www.pcmg.com |

| Wireless Keyboard/Mouse Combo | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|------------|-------|------------|------------------|--|
| Wireless keyboard and mouse USB interface | 920-004536 | 29.99 | 10.00% | 26.99 | www.pcmg.com |

| Patch Cables | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|----------------------|-------------|-------|------------|------------------|--|
| 10 ft CAT5e | RJ45PATCH10 | 16.99 | 10.00% | 15.29 | www.pcmg.com |
| 7 ft CAT5e | N001-007-WH | 13.99 | 10.00% | 12.59 | www.pcmg.com |
| 3 ft CAT6 | C2G-00657 | 12.99 | 10.00% | 11.69 | www.pcmg.com |
| 7' CAT6 | C2G-27142 | 15.99 | 10.00% | 14.39 | www.pcmg.com |
| HDMI to HDMI M/M 6ft | P582-006 | 29.99 | 10.00% | 26.99 | www.pcmg.com |

| External Hard Drive | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---------------------------------|---------------------|-------|------------|------------------|--|
| 1 TB USB 3.0 (portable) | | | | | www.pcmg.com |
| 1TB USB 3.0 (portable) | WDBYNN0010BR D-WESN | 69.99 | 10.00% | 62.99 | www.pcmg.com |
| 2 TB USB 3.0 (external desktop) | WDBS4B0020BBK WESN | 86.99 | 10.00% | 78.29 | www.pcmg.com |

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| 4 TB USB 3.0 (external desktop) | | | | | |
|---------------------------------|--|--|--|--|--|

| Web Cams | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|-------------------|-------------|-------------------|-------------------------|---|
| Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution | 960-000971 | 119.99 | 8.00% | 110.39 | www.pcmg.com |
| Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution | 960-001105 | 199.99 | 8.00% | 183.99 | www.pcmg.com |

| USB Hubs | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|--------------------|-------------|-------------------|-------------------------|---|
| USB 3.0 7 port hub, power supply included | ST7300USB3B | 59.99 | 8.00% | 55.19 | www.pcmg.com |
| Mini hub 4 port hi speed USB, no power supply needed | U222-004-R | 23.99 | 8.00% | 22.07 | www.pcmg.com |

| Speakers | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|---|----------------------|-------------|-------------------|-------------------------|---|
| PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included, | 980-000802 | 44.99 | 12.00% | 39.59 | www.pcmg.com |
| PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included | 51MF1615AA002 | 163.99 | 6.00% | 154.15 | www.pcmg.com |

| Label Printer | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|------------------------|-------------|-------------------|-------------------------|---|
| Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included | GX43-102410-000 | 629.37 | 10.00% | 566.43 | www.pcmg.com |

| I. Battery Back Up Unit | Model # | List | Discount % | Discounted Price | Public Site to Verify Model #/List Price |
|--|-----------------|-------------|-------------------|-------------------------|---|
| UPS external, 550 VA power capacity, 3 min battery run time | 40122892 | 92.99 | 10.00% | 83.69 | www.pcmg.com |
| UPS external, 1440 VA power capacity, 7 min battery run time | 40039569 | 799.95 | 5.00% | 759.95 | www.pcmg.com |
| UPS 750 VA power capacity, 16 min battery run time | SMT750C | 369.99 | 10.00% | 332.99 | www.pcmg.com |

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

****PCMG will charge shipping for UPS power units above 100LBS

***Warranty is manufacturer's warranty for all peripherals

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****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

EXHIBIT C

| MANUFACTURER | MINIMUM PERCENTAGE DISCOUNT FROM LIST |
|----------------------------|--|
| HP | 4.00% |
| Dell | 4.00% |
| Lenovo | 4.00% |
| Samsung | 4.00% |
| Nortech | 12.00% |
| Logic Supply | 12.00% |
| 18.1 Deal | 12.00% |
| 3M | 12.00% |
| 3M Corp | 12.00% |
| Accu-Tech | 12.00% |
| Activision | 12.00% |
| Addlogix | 12.00% |
| Addonics | 12.00% |
| Adesso | 12.00% |
| Adex Electronics | 12.00% |
| ADS | 12.00% |
| Adtran | 12.00% |
| Advanced Industrial Comput | 12.00% |
| Advanced Micro Devices | 12.00% |
| AirTurn | 12.00% |
| Alesis | 12.00% |
| Allied Telesyn | 12.00% |
| Altinex | 12.00% |
| Altronix | 12.00% |
| Aluratek | 12.00% |
| Ambir Technology | 12.00% |
| American Microsystems | 12.00% |
| AMX | 12.00% |
| Anchor Audio | 12.00% |
| Anixter | 12.00% |
| Apogee Electronics | 12.00% |
| Apple | 4.00% |
| Archos Inc | 12.00% |
| Areca | 12.00% |
| Aruba Networks | 12.00% |
| Aten Technology | 12.00% |
| Atlas Entertainment Group | 12.00% |
| AV System Design & Integr | 12.00% |
| Avid | 12.00% |
| Avocent | 12.00% |
| Axiom Memory | 12.00% |
| Azden | 12.00% |
| Balt | 12.00% |
| Battery Technology inc | 12.00% |
| Behringer | 12.00% |
| Belkin | 12.00% |
| Black Box | 12.00% |
| Bogen | 12.00% |
| Bosch | 12.00% |
| Brady | 12.00% |

EXHIBIT C

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|--------------------------|--------|
| Brain Boxes | 12.00% |
| Bretford Manufacturing | 12.00% |
| Cables To Go | 12.00% |
| Cables Unlimited | 12.00% |
| Califone International | 12.00% |
| Canon | 12.00% |
| Card Scanning Solutions | 12.00% |
| Chenbro America | 12.00% |
| Cherry | 12.00% |
| Citizen | 12.00% |
| ClearOne | 12.00% |
| Code Corporation | 12.00% |
| Compaq | 12.00% |
| Contex Americas | 12.00% |
| CradlePoint | 12.00% |
| Creative Labs | 12.00% |
| CRU-DataPort | 12.00% |
| Cybernet Manufacturing | 12.00% |
| Da Lite | 12.00% |
| Datalogic | 12.00% |
| Denaq | 12.00% |
| Dialogic | 12.00% |
| Digi | 12.00% |
| Digital Peripherals | 12.00% |
| Digital Persona | 12.00% |
| Digium | 12.00% |
| D-Link | 12.00% |
| dreamGEAR | 12.00% |
| Dukane | 12.00% |
| Dymo | 12.00% |
| Eastman | 12.00% |
| Eaton Corporation | 12.00% |
| Electronic Arts | 12.00% |
| ELO TouchSystems | 12.00% |
| EMC | 12.00% |
| Engenius Technologies | 12.00% |
| Enterasys Networks | 12.00% |
| Epson | 12.00% |
| Esterline Technologies | 12.00% |
| EverFocus | 12.00% |
| Evolis | 12.00% |
| Exhibio | 12.00% |
| Fluke Networks | 12.00% |
| Fonality | 12.00% |
| Fujitsu | 12.00% |
| Gamber Johnson | 12.00% |
| Gee Three | 12.00% |
| Gefen | 12.00% |
| Gemalto | 12.00% |
| Getac | 12.00% |
| Global Marketing | 12.00% |
| Goldtech Technology | 12.00% |
| Hal Leonard Packages | 12.00% |
| HID | 12.00% |
| Honeywell Scanning and M | 12.00% |

EXHIBIT C

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| Humanscale | 12.00% |
| IBM | 12.00% |
| ID Technologies | 12.00% |
| iHome | 12.00% |
| IK Multimedia | 12.00% |
| IKEY | 12.00% |
| Infinite Peripherals Compar | 12.00% |
| Innovative Card Scanning | 12.00% |
| Intel | 12.00% |
| Intermec | 12.00% |
| logear | 12.00% |
| iRecord | 12.00% |
| iStarUSA | 12.00% |
| ltronix | 12.00% |
| ITS Enclosures | 12.00% |
| j5create | 12.00% |
| Jivo Technology | 12.00% |
| Kaser | 12.00% |
| Kensington | 12.00% |
| Key Source International | 12.00% |
| Keytronic | 12.00% |
| Kinyo | 12.00% |
| Koei Corporation | 12.00% |
| KORG | 12.00% |
| Kramer Electronics USA | 12.00% |
| Lava Computer Manufactur | 12.00% |
| Lexmark | 12.00% |
| Lind | 12.00% |
| Line 6 | 12.00% |
| Link Depot | 12.00% |
| Listen & Live Audio | 12.00% |
| Logic Controls | 12.00% |
| Logitech | 12.00% |
| M&A Technology | 12.00% |
| MacAlly Peripherals | 12.00% |
| Mackie | 12.00% |
| Magma | 12.00% |
| Man and Machine | 12.00% |
| Manhattan Products | 12.00% |
| Marantz | 12.00% |
| Mark of the Unicorn | 12.00% |
| Matrox | 12.00% |
| M-Audio | 12.00% |
| Maxell | 12.00% |
| Meritline | 12.00% |
| Middle Atlantic Products | 12.00% |
| Native Instruments | 12.00% |
| Neoware Systems | 12.00% |
| Netapp | 12.00% |
| Network Technology | 12.00% |
| NOCS | 12.00% |
| OMNIKEY | 12.00% |
| Oracle | 12.00% |
| Overland Storage | 12.00% |
| PageFlip | 12.00% |

EXHIBIT C

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| Panasonic | 12.00% |
| Para | 12.00% |
| Peripheral Logix | 12.00% |
| Perle | 12.00% |
| Phoenix Audio Technologie | 12.00% |
| Plantronics | 12.00% |
| PNY | 12.00% |
| Pos Data | 12.00% |
| Posturite | 12.00% |
| Powercolor | 12.00% |
| Powervar | 12.00% |
| Prestige International | 12.00% |
| Quality Computer Accessor | 12.00% |
| Quantum | 12.00% |
| Quatech | 12.00% |
| Razer USA | 12.00% |
| Recordex USA | 12.00% |
| RF Ideas | 12.00% |
| Roland | 12.00% |
| Ruckus Wireless | 12.00% |
| Rugged Notebooks | 12.00% |
| Samlex America | 12.00% |
| Sanford | 12.00% |
| Sangoma Technologies | 12.00% |
| Scale Computing | 12.00% |
| SCM Microsytems | 12.00% |
| Seal Shield | 12.00% |
| Sega | 12.00% |
| Sensaphone | 12.00% |
| Server Technology | 12.00% |
| Shuttle | 12.00% |
| SIIG | 12.00% |
| Sony | 12.00% |
| Sophisticated | 12.00% |
| SP Controls | 12.00% |
| StarTech | 12.00% |
| Steinberg | 12.00% |
| Super Micro | 12.00% |
| Syba Multimedia | 12.00% |
| Symantec | 12.00% |
| Symbol Technology | 12.00% |
| Targus | 12.00% |
| Tasq Technology | 12.00% |
| Telex Communications | 12.00% |
| ThermalTake | 12.00% |
| Toshiba | 12.00% |
| Transcend | 12.00% |
| TRENDnet | 12.00% |
| TrippLite | 12.00% |
| Troy | 12.00% |
| Trustin Technology | 12.00% |
| Tyan | 12.00% |
| Ubisoft | 12.00% |
| Ultra Products | 12.00% |
| Uniform Industrial | 12.00% |

EXHIBIT C

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| Unirise Oncore USA | 12.00% |
| Unitech America | 12.00% |
| USA Vision Systems | 12.00% |
| Valcom | 12.00% |
| Veho | 12.00% |
| Veramark Technologies | 12.00% |
| Verifone | 12.00% |
| Vigor Electronics | 12.00% |
| Viking | 12.00% |
| VuPoint Solutions | 12.00% |
| Warner Home Video | 12.00% |
| Wasp | 12.00% |
| Weltron Products | 12.00% |
| Wireless Computing | 12.00% |
| Withings | 12.00% |
| Xerox | 12.00% |
| Yamaha | 12.00% |
| Apple | 12.00% |
| Lenovo | 12.00% |
| HP | 12.00% |
| Samsung | 12.00% |
| Griffin | 12.00% |
| Otterbox | 12.00% |
| Belkin | 12.00% |
| Targus | 12.00% |
| Lifeproof | 12.00% |
| Joy Factory | 12.00% |
| Incipio | 12.00% |
| ILUV | 12.00% |
| ZAGG | 12.00% |
| Logitech | 12.00% |
| NLU Products | 12.00% |
| Tucano | 12.00% |
| Norazza | 12.00% |
| Marware | 12.00% |
| Kensington | 12.00% |
| Incipio | 12.00% |
| Microsoft | 12.00% |
| ECO Style | 12.00% |
| Skull Candy | 12.00% |
| Case Logic | 12.00% |
| Disney | 12.00% |
| Codi | 12.00% |
| MacAlly | 12.00% |
| Digifit | 12.00% |
| Fling | 12.00% |
| Ctech | 12.00% |
| Sanoxo | 12.00% |
| Armor suit | 12.00% |
| Snugg | 12.00% |
| Case Crown | 12.00% |
| Gearonic | 12.00% |
| Speck | 12.00% |
| Gumdrop | 12.00% |
| Compulocks | 12.00% |

EXHIBIT C

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| Gigeasy | 12.00% |
| Kensington | 12.00% |
| Skull Candy | 12.00% |
| Codi | 12.00% |
| Monster | 12.00% |
| Glif | 12.00% |
| iBike | 12.00% |
| IPEVO | 12.00% |
| Ballistic | 12.00% |
| Bear Motion | 12.00% |
| CTA | 12.00% |
| RAM Mouning | 12.00% |
| Kanex | 12.00% |
| Trident | 12.00% |
| Marware | 12.00% |
| Technocel | 12.00% |
| V7 | 12.00% |
| LUXA2 | 12.00% |
| STM | 12.00% |
| ZeroChroma | 12.00% |
| 3M | 12.00% |
| Merkury | 12.00% |
| Pelican | 12.00% |
| Skull Candy | 12.00% |
| Codi | 12.00% |
| Monster | 12.00% |
| Cobra | 12.00% |
| iLounge | 12.00% |
| Logitech | 12.00% |
| Trent | 12.00% |
| Wacom | 12.00% |
| Innergie | 12.00% |
| Adonit | 12.00% |
| Ionic | 12.00% |
| Griffin | 12.00% |
| Marware | 12.00% |
| Zagg | 12.00% |
| Bamboo | 12.00% |
| V7 | 12.00% |
| Pelican | 12.00% |
| Amzer | 12.00% |
| Skull Candy | 12.00% |
| Codi | 12.00% |
| Monster | 12.00% |
| Logitech | 12.00% |
| Cimo | 12.00% |
| Griffin | 12.00% |
| Zagg | 12.00% |
| Pelican | 12.00% |
| Anthro | 12.00% |
| Bretford | 12.00% |
| Pelican | 12.00% |
| CheckPoint | 12.00% |

EXHIBIT C

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

| Service or Warranty Description | Rate |
|--|-----------------------|
| Standard HPE Care Pack | 8% Discount from List |
| PCM Professional Services: Server & Storage Install/Config | \$250/hour |