

**MODIFICATION #2
TO
CONTRACT NUMBER VA-191201-CTC
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
CITIZENS TELEPHONE COOPERATIVE**

This MODIFICATION is an Agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth" or "VITA" (Virginia Information Technologies Agency), and Citizens Telephone Cooperative, hereinafter referred to as "Contractor," relating to the modification of Contract VA-191201-CTC as amended. This Modification is hereby incorporated into and made an integral part of Contract VA-191201-CTC.

1. The Parties agree to the following attached changes to Exhibit A (Pricing).
2. All rate changes are effective upon execution for all new and existing customers.

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-191201-CTC and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

CITIZENS TELEPHONE COOPERATIVE

VIRGINIA INFORMATION
TECHNOLOGY AGENCY
On Behalf of
THE COMMONWEALTH OF
VIRGINIA

BY: Citizens Telephone Coop

BY: 

NAME: Lori Saldus

NAME: James MacKenzie

TITLE: EVP Customer Relations & Marketing

TITLE: Strategic Sourcing Specialist

DATE: 10/12/23

DATE: 10/17/2023

EXHIBIT A (PRICING)

Television

TV Programming	Description	Monthly Recurring Charge
Essential	40 Channels including Locals, weather and more	\$29.95
Premium	138 Most Requested Channels	\$79.95
Ultimate	159 Channels including 20 Starz and Showtime Movie Channels	\$99.95

- Requires an Internet connection, either a Cable Modem or Fiber circuit suggested
- Customer must provide a Smart TV or Streaming Box compatible with the "SFN TV Now" streaming app. Roku or Amazon Fire Stick recommended. For the latest list, check the "citizens.coop" web site.
- A Set Top or Box or TV Adapter/Extender can be provided for \$4.95 per month.
- Channel lineup subject to change. Latest listing available from the Supplier upon request
- Not all channels can be recorded for later viewing
- Up to 5 devices may be used on single account.
- Access for three (3) additional devices can be added for \$9.95 per month

POTS and PRI Phone Service

Phone Service	Description	Installation	Monthly Recurring Charge
Standard POTS	POTS Voice Line (Unlimited Local Calling)	\$39.99	\$24.95
Business Line	Business Voice Line (Flat Rate)	\$39.99	\$24.95
Repair Service	Time and Materials, per Hour		\$80.00
DID	DID, Block of 100		\$11.50
Toll-Free	Toll-Free, DID per minute charge		\$0.07
International	International Calls (Price varies by Country)		
Directory Listing	Directory Listing		\$1.00
PRI	Flat Rate PRI (23+1)	\$700.00	\$650.00

- Customers must supply Telephone Equipment (Desk Sets, etc.)
- POTS and Business Lines may be delivered as a standard copper line or a Digital line with an Analog Adapter.
- The first Directory Listing, per location, is free, all others incur a charge.
- PRI's may be delivered as IP-Based Virtual PRI's, delivered to the customer via SIP Trunks.
- Hardware for connection of PRI's or Virtual PRI's to Customer equipment/network is supplied by the Supplier and included in the Monthly Recurring Cost (MRC).

SIP Trunks

SIP Trunks	Description	Monthly Recurring Charge
SIP Trunk 1-8	Call Paths/Sessions (8 or under) Unlimited Calls	\$34.95
SIP Trunk 1-8	Call Paths/Sessions (8 or under) Metered Calls	\$29.95
SIP Trunk 9+	Call Paths/Sessions (9 or more) Unlimited Calls	\$29.95
SIP Trunk 9+	Call Paths/Sessions (9 or more) Metered Calls	\$24.95
Toll Free DID	\$3.00 setup fee, plus \$0.14/minute	
Directory Listing		\$1.00

- Subscriber must provide Transport (1Mbps per Call Path recommended)
- Calls on a Metered Trunk are \$0.03
- An International DID is an optional cost and varies by country.
- Customer shall supply all VOIP related equipment
- For users with a Toll-Free number, there is a one-time \$3.00 setup fee per line.

Static IP Addresses

Static Ips	Description	Installation	Monthly Recurring Charge
Static IP	Single IP Address		\$10.00
	Four (4) IP Addresses		\$30.00
	Eight (8) IP Addresses		\$60.00
	Sixteen IP Addresses		\$90.00
	Thirty-Two (32) Addresses		\$150.00
	Sixty-Four (64) Addresses		\$250.00
	Full Class C Addresses		\$750.00

- Static IP Addresses are available for all Fiber and Cable Modem Circuits

Hosted VOIP Phone Service

Hosted VOIP	Description	Monthly Recurring Charge
Basic Seat	No Phone, Unlimited LD	\$14.95
Standard Seat	Includes phone, Unlimited Long Distance	\$29.95
Advanced Seat	Includes phone, Unlimited Long Distance	\$34.95
Session Border Console	One (1) required per location	\$9.95
Attendant Console	Required for Phone w/Sidecar	\$29.95
Auto Attendant	Interactive Voice Response (IVR)	\$14.95
Rapid Response Repair	4-hr response for service for line and Auto-Attendant restoration	\$50.00

- Hosted VOIP is not sold to Executive Branch agencies.
- Installation and basic training included
- There is no activation or other charges that apply which are not listed here.
- Rapid Response is 6am-11pm, 7days a week, 365 days per year. During inclement weather customer must provide adequate access to the premise and the location must have power. Does not include repair of Customer Provided Equipment (CPE).
- Customer may provide Customer Owned Equipment (CPE). Installation and programming is the responsibility of the customer

DSL

Description	Tier	Installation	Monthly Recurring Charge	Minimum Download Speed	Upload Speed
DSL	1	\$99	\$39.95	<5Mbps	768Kbps
DSL	2	\$99	\$79.95	5Mbps	768Kbps
DSL	3			10Mbps	
DSL	4			20 Mbps	
DSL	5			40 Mbps	
DSL	6			100 Mbps	
DSL	7			200 Mbps	
DSL	8			400 Mbps	
DSL	9			600 Mbps	
DSL	10			800 Mbps	
DSL	11			1,000 Mbps	
DSL	12			2,000 Mbps	
DSL	13			4,000 Mbps	
DSL	14			6,000 Mbps	

- Any hardware required to connect to the Customer's Network is included in the Monthly Recurring Cost (MRC)
- DSL is not available in all locations and not available where Fiber is available
- DSL may be delivered as DSL or VDSL, depending on location
- Tier 1 DSL is 1.5Mbps Download. This may be increased, depending on location to 3Mbps service for \$20.00 additional pre month (Total MRC of \$59.95)
- The Tier 2 DSL service is up to 6Mbps download

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Cable Modem Service

Description	Tier	Installation	Monthly Recurring Charge	Minimum Download Speed	Upload Speed
Cable Modem	1	\$99	\$39.95	<5Mbps	10 Mbps
Cable Modem	2	\$99	\$39.95	5Mbps	10 Mbps
Cable Modem	3	\$99	\$39.95	10 Mbps	10 Mbps
Cable Modem	4	\$99	\$39.95	20 Mbps	10 Mbps
Cable Modem	5	\$99	\$59.95	40 Mbps	10 Mbps
Cable Modem	6	\$99	\$109.95	100 Mbps	10 Mbps
Cable Modem	7	\$99	\$149.95	200 Mbps	20 Mbps
Cable Modem	8	\$99	\$249.95	400 Mbps	20 Mbps
Cable Modem	9			600 Mbps	
Cable Modem	10			800 Mbps	
Cable Modem	11			1,000 Mbps	
Cable Modem	12			2,000 Mbps	
Cable Modem	13			4,000 Mbps	
Cable Modem	14			6,000 Mbps	
Cable Modem	15			8,000 Mbps	
Cable Modem	16			10,000 Mbps	

- Any hardware required to connect to the Customer's Network is included in the Monthly Recurring Cost (MRC)

Asymmetrical Fiber

Description	Tier	Installation	Monthly Re-curring Charge	Minimum Download Speed	Upload Speed
Asymmetrical Fiber	1	\$399	\$79.95	<5Mbps	20 Mbps
Asymmetrical Fiber	2	\$399	\$79.95	5Mbps	20 Mbps
Asymmetrical Fiber	3	\$399	\$79.95	10 Mbps	20 Mbps
Asymmetrical Fiber	4	\$399	\$79.95	20 Mbps	20 Mbps
Asymmetrical Fiber	5	\$399	\$79.95	40 Mbps	20 Mbps
Asymmetrical Fiber	6	\$399	\$79.95	100 Mbps	20 Mbps
Asymmetrical Fiber	7	\$399	\$149.95	200 Mbps	50 Mbps
Asymmetrical Fiber	8	\$399	\$249.95	400 Mbps	100 Mbps
Asymmetrical Fiber	9	\$399	\$399.95	600 Mbps	500 Mbps
Asymmetrical Fiber	10	\$399	\$399.95	800 Mbps	500 Mbps
Asymmetrical Fiber	11	\$399	\$399.95	1,000 Mbps	500 Mbps
Asymmetrical Fiber	12	\$399		2,000 Mbps	
Asymmetrical Fiber	13	\$399		4,000 Mbps	
Asymmetrical Fiber	14	\$399		6,000 Mbps	
Asymmetrical Fiber	15	\$399		8,000 Mbps	
Asymmetrical Fiber	16	\$399		10,000 Mbps	

- The Supplier refers to the Asymmetrical Fiber as "CitiZip"
- Any hardware required to connect to the Customer's Network is included in the Monthly Recurring Cost (MRC)

Fiber to the Premise

Description	Tier	Installation	Monthly Recurring Charge	Connection Speed
Fiber to the Premise	1	\$1,000	\$400.00	<5Mbps
Fiber to the Premise	2	\$1,000	\$400.00	5Mbps
Fiber to the Premise	3	\$1,000	\$750.00	10 Mbps
Fiber to the Premise	4	\$1,000	\$1,160.00	20 Mbps
Fiber to the Premise	5	\$1,000	\$1,520.00	40 Mbps
Fiber to the Premise	6	\$1,000	\$2,600.00	100 Mbps
Fiber to the Premise	7	\$1,000	\$4,800.00	200 Mbps
Fiber to the Premise	8	\$1,000	\$6,400.00	400 Mbps
Fiber to the Premise	9	\$1,000	\$7,800.00	600 Mbps
Fiber to the Premise	10	\$1,000	\$8,800.00	800 Mbps
Fiber to the Premise	11	\$1,000	\$9,000.00	1,000 Mbps
Fiber to the Premise	12	\$1,000	\$16,000.00	2,000 Mbps
Fiber to the Premise	13	\$1,000	\$18,000.00	4,000 Mbps
Fiber to the Premise	14	\$1,000	\$20,000.00	6,000 Mbps
Fiber to the Premise	15	\$1,000	\$24,500.00	8,000 Mbps
Fiber to the Premise	16	\$1,000	\$27,500.00	10,000 Mbps

- Any hardware required to connect to the Customer's Network is included in the Monthly Recurring Cost (MRC)

Ethernet Private Line

Description	Tier	Installation	Monthly Re-curring Charge	Connection Speed
Ethernet Private Line, Point to Point Basic	1			<5Mbps
Ethernet Private Line, Point to Point Basic	2			5Mbps
Ethernet Private Line, Point to Point Basic	3	\$800	\$90.00	10 Mbps
Ethernet Private Line, Point to Point Basic	4	\$800	\$135.00	20 Mbps
Ethernet Private Line, Point to Point Basic	5	\$800	\$225.00	40 Mbps
Ethernet Private Line, Point to Point Basic	6	\$800	\$360.00	100 Mbps
Ethernet Private Line, Point to Point Basic	7	\$800	\$675.00	200 Mbps
Ethernet Private Line, Point to Point Basic	8	\$800	\$1,012.00	400 Mbps
Ethernet Private Line, Point to Point Basic	9	\$800	\$1,392.00	600 Mbps
Ethernet Private Line, Point to Point Basic	10	\$800	\$1,782.00	800 Mbps
Ethernet Private Line, Point to Point Basic	11	\$800	\$2,025.00	1,000 Mbps
Ethernet Private Line, Point to Point Basic	12	\$800	\$2,430.00	2,000 Mbps
Ethernet Private Line, Point to Point Basic	13	\$800	\$2,860.00	4,000 Mbps
Ethernet Private Line, Point to Point Basic	14	\$800	\$3,290.00	6,000 Mbps
Ethernet Private Line, Point to Point Basic	15	\$800	\$3,720.00	8,000 Mbps
Ethernet Private Line, Point to Point Basic	16	\$800	\$4,500.00	10,000 Mbps

- Any hardware required to connect to the Customer's Network is included in the Monthly Recurring Cost (MRC)

Description	Tier	Installation	Monthly Re-curring Charge	Connection Speed
Ethernet Private Line, Multipoint Basic	1			<5Mbps
Ethernet Private Line, Multipoint Basic	2			5Mbps
Ethernet Private Line, Multipoint Basic	3	\$800	\$90.00	10 Mbps
Ethernet Private Line, Multipoint Basic	4	\$800	\$135.00	20 Mbps
Ethernet Private Line, Multipoint Basic	5	\$800	\$225.00	40 Mbps
Ethernet Private Line, Multipoint Basic	6	\$800	\$360.00	100 Mbps
Ethernet Private Line, Multipoint Basic	7	\$800	\$675.00	200 Mbps
Ethernet Private Line, Multipoint Basic	8	\$800	\$1,012.00	400 Mbps
Ethernet Private Line, Multipoint Basic	9	\$800	\$1,392.00	600 Mbps
Ethernet Private Line, Multipoint Basic	10	\$800	\$1,782.00	800 Mbps
Ethernet Private Line, Multipoint Basic	11	\$800	\$2,025.00	1,000 Mbps
Ethernet Private Line, Multipoint Basic	12	\$800	\$2,430.00	2,000 Mbps
Ethernet Private Line, Multipoint Basic	13	\$800	\$2,860.00	4,000 Mbps
Ethernet Private Line, Multipoint Basic	14	\$800	\$3,290.00	6,000 Mbps
Ethernet Private Line, Multipoint Basic	15	\$800	\$3,720.00	8,000 Mbps
Ethernet Private Line, Multipoint Basic	16	\$800	\$4,500.00	10,000 Mbps

- Any hardware required to connect to the Customer's Network is included in the Monthly Recurring Cost (MRC)

