

**MODIFICATION #3  
TO  
CONTRACT NUMBER VA-191201-CXCM  
BETWEEN THE  
COMMONWEALTH OF VIRGINIA  
AND  
COX VIRGINIA TELCOM LLC**

This MODIFICATION is an Agreement between the Commonwealth of Virginia, hereinafter referred to as “State” or “Commonwealth” or “VITA” (Virginia Information Technologies Agency), and Cox Virginia Telcom LLC, doing business as Cox Business, Cox Communications Hampton Roads LLC and CoxCom LLC, hereinafter referred to as “Contractor” or “Supplier”, relating to the modification of Contract VA-191201-CXCM, as amended. This Modification is hereby incorporated into and made an integral part of Contract VA-191201-CXCM (the “Contract”).

1. The Parties agree to modify Exhibit A (Pricing) as follows:

a. Add Metro E Service

<b>Tiered Technology</b>	<b>Tier</b>	<b>Standard Installation Fee</b>	<b>Monthly Service Fee (No Term)</b>	<b>Minimum Upload Speed (mbps)</b>
Metro Ethernet HFC Per Location	<i>1</i>	\$100.00	\$160.00	1
Metro Ethernet HFC Per Location	<i>2</i>	\$100.00	\$270.00	5
Metro Ethernet HFC Per Location	<i>3</i>	\$100.00	\$510.00	10
Metro Ethernet HFC Per Location	<i>4</i>	\$100.00	\$600.00	20
Metro Ethernet HFC Per Location	<i>5</i>			
Metro Ethernet HFC Per Location	<i>6</i>			
Metro Ethernet HFC Per Location	<i>7</i>			
Metro Ethernet HFC Per Location	<i>8</i>			
Metro Ethernet HFC Per Location	<i>9</i>			
Metro Ethernet HFC Per Location	<i>10</i>			
Metro Ethernet HFC Per Location	<i>11</i>			
Metro Ethernet HFC Per Location	<i>12</i>			
Metro Ethernet HFC Per Location	<i>13</i>			
Metro Ethernet HFC Per Location	<i>14</i>			
Metro Ethernet HFC Per Location	<i>15</i>			
Metro Ethernet HFC Per Location	<i>16</i>			

## b. Add SIP Trunks

Description	Standard Installation Fee	Monthly Service Fee (No Term)	Usage Charge	Usage Charge Type
<b>SIP Trunking</b>				
SIP Call Path	0.00	11.00	None	NA
Block of 20 DID Numbers	0.00	3.00	None	NA
SIP Trunk 1.5 Mbps	100.00	80.00	None	NA
SIP Trunk 3 Mbps	100.00	140.00	None	NA
SIP Trunk 5 Mbps	100.00	213.00	None	NA
SIP Trunk 6 Mbps	100.00	246.00	None	NA
SIP Trunk 9 Mbps	100.00	345.00	None	NA
SIP Trunk 10 Mbps	100.00	379.00	None	NA
SIP Trunk 20 Mbps	100.00	412.00	None	NA
SIP Trunk 30 Mbps	100.00	478.00	None	NA
SIP Trunk 40 Mbps	100.00	546.00	None	NA
SIP Trunk 50 Mbps	100.00	611.00	None	NA
SIP Trunk 60 Mbps	100.00	678.00	None	NA
SIP Trunk 70 Mbps	100.00	744.00	None	NA
SIP Trunk 80 Mbps	100.00	811.00	None	NA
SIP Trunk 90 Mbps	100.00	877.00	None	NA
SIP Trunk 100 Mbps	100.00	943.00	None	NA

- SIP Trunk Port size must accommodate all Call Paths Ordered (normally 100 kbps per call path)
- Each SIP Trunk comes with 2500 minutes of Long Distance Calling, overage is \$0.039 per minute.

## c. Add VoiceManager

Description	Standard Installation Fee	Monthly Service Fee (No Term)	Usage Charge	Usage Charge Type
<b>VoiceManager</b>				
Utility	50.00	12.25	None	NA
Essential	50.00	19.25	None	NA
Enhanced	50.00	24.25	None	NA
Unlimited	50.00	32.75	None	NA

- VoiceManager included Features are outlined in Attachment A
- Monthly Service Fee is per line.

2. All orders placed against, or referencing, this contract must comply with the ordering and billing instructions included in the contract. Placement of orders by organizations other than VITA are not allowed under this contract. Direct billing to locations other than VITA must be designated in the order signed by a person authorized to place orders under this Contract as named in Exhibit E.

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-191201-CXCM and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**

**PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.**

**COX VIRGINIA TELCOM, LLC**

**VITA, on behalf of the  
COMMONWEALTH OF VIRGINIA**

BY: DocuSigned by:  
David Hogge  
081DACD5F82F4F9...  
NAME: David Hogge  
TITLE: Sales Director

BY:   
NAME: JB Edmonds  
TITLE: Tellecommunications Manager - SCM

<b>Voice Packages &amp; Features</b>			
<b>Features</b>	<b>VoiceManager Essential</b>	<b>VoiceManager Enhanced</b>	<b>VoiceManager Unlimited</b>
Account Codes	\$10.00	\$10.00	\$10.00
Alternate Numbers (Distinctive Ring)	\$5.00	\$5.00	\$5.00
Anonymous Call Rejection		INCL	INCL
Authorization Codes	\$10.00	\$10.00	\$10.00
Auto Attendant	\$5.00	1/Cust	1/Cust
Automatic Callback (Intragroup)		INCL	INCL
Barge-in Exempt			
Busy Lamp Field			
Call Forwarding Always	INCL	INCL	INCL
Call Forwarding Busy	INCL	INCL	INCL
Call Forwarding No Answer	INCL	INCL	INCL
Call Forwarding Not Reachable	INCL	INCL	INCL
Call Forwarding Selective		INCL	INCL
Call Hold			
Call Notify	INCL	INCL	INCL
Call Park		INCL	INCL
Call Pickup		INCL	INCL
Call Return	INCL	INCL	INCL
Call Trace	INCL	INCL	INCL
Call Transfer	INCL	INCL	INCL
Call Waiting	INCL	INCL	INCL
Calling Line ID Blocking per call	INCL	INCL	INCL
Calling Line ID Blocking per line	INCL	INCL	INCL
Calling Line ID Delivery Blocking per Call	INCL	INCL	INCL
Calling Line ID Delivery Blocking per Line	INCL	INCL	INCL
Calling Line ID Name and Number Delivery	INCL	INCL	INCL
Calling Name Retrieval	INCL	INCL	INCL
Custom Ringback Group	\$15.00	\$15.00	\$15.00
Custom Ringback User	\$5.00/user	\$5.00/user	\$5.00/user
Directed Call Pickup		INCL	INCL
Directory Number Hunt	\$5.00	1 Hunt/Cust	1 Hunt/Cust
Do Not Disturb		INCL	INCL
Feature Access Codes	INCL	INCL	INCL
Group Administrator Web Portal (MyAccount)	INCL	INCL	INCL
Group Directory	INCL	INCL	INCL
Group Phone List (Common Phone List)	INCL	INCL	INCL
Hoteling			
Incoming Calling Plan	INCL	INCL	INCL
Instant Group Call			
Last Number Redial	INCL	INCL	INCL
Music On Hold		INCL	INCL
N-Way Calling			
Outgoing Calling Plan	INCL	INCL	INCL
Outlook Integration	INCL	INCL	INCL
Personal Call Log (Basic Call Logs)	INCL	INCL	INCL
Personal Phone List	INCL	INCL	INCL
Pilot Number Hunt	\$5.00	1 Hunt/Cust	1 Hunt/Cust
Priority Alert/Ringing		INCL	INCL
Push to Talk			
Readable Voice Mail	INCL	INCL	INCL
Ringdown	INCL	INCL	INCL
Selective Call Acceptance		INCL	INCL
Selective Call Rejection		INCL	INCL
Sequential Ring	INCL	INCL	INCL
Series Completion Group		INCL	INCL
Simultaneous Ring		INCL	INCL
Speed Dial 100		INCL	INCL
Speed Dial 8	INCL	INCL	INCL
Standard Voicemail	\$5.00	INCL	INCL
Three-Way Calling	INCL	INCL	INCL
Time of Day/Day of Week Schedule	INCL	INCL	INCL
Unified Messaging	INCL	INCL	INCL