

**MODIFICATION #2  
TO  
CONTRACT NUMBER VA-191201-IPA  
BETWEEN THE  
COMMONWEALTH OF VIRGINIA  
AND  
IP ACCESS INTERNATIONAL INC**

This MODIFICATION is an Agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth" or "VITA" (Virginia Information Technologies Agency), and IP Access International Inc. hereinafter referred to as "Contractor," relating to the modification of Contract VA-191201-IPA as amended. This Modification is hereby incorporated into and made an integral part of Contract VA-191201-IPA.

1. The Parties agree to **ADD** the following Services to Exhibit A (Pricing)

**Low Earth Orbit Satellite (STARLINK)**

Description	Monthly Data Allotment	Maximum Download Speed	One Time Fees	Annual Service Cost	Priority Overage (per GB)
1TB Fixed (Land Only)	1TB	350Mbps	NA	\$4,500.00	\$0.95
2TB Fixed (Land Only)	2TB	350Mbps	NA	\$9,000.00	\$0.95
6TB Fixed (Land Only)	6TB	350Mbps	NA	\$25,500.00	\$0.95
50GB Mobile	50GB	350Mbps	NA	\$4,500.00	\$3.15
1TB Mobile	1TB	350Mbps	NA	\$18,000.00	\$3.15
5TB Mobile	5TB	350Mbps	NA	\$88,275.00	\$3.15
Flat High-Performance Antenna and STARLINK Kit			\$2950.00		

- All plans require a one-year service commitment. The Annual Cost is billed during the first month of use, or month following the order.
- Customers must indicate on the order whether they wish "Priority Overage", for which there is a charge or "Standard Overage Service" for which there is no charge. The default option is "Priority Overage".
- Pricing is for service only and excludes the cost of necessary STARLINK hardware. Hardware must be purchased separately, either from the Supplier or other hardware providers. Installation is not included.
- The Flat High-Performance Antenna is the required antenna by STARLINK for Priority service customers.
- All Service Plans come with a Static Public IP and are not network managed.
- Fixed Data plans may not be used on Mobile Platforms.
- Service is available in all geographic areas of Virginia.
- The Monthly Allotment for all Plans is for STARLINK Priority Data Service.
- Priority and Mobile Priority data is given network precedence over Standard and Mobile data, meaning users will experience more throughput and faster speeds at times of network congestion. See STARLINK's Web Site for Specifications and details on the expected performance per Service Plan

- The High-Performance Antenna and STARLINK Kit contains:
  - STARLINK High-Performance Flat Antenna
  - Power Supply + Mount
  - Router + Mount
  - 8m STARLINK Cable
  - 5m Ethernet Cable
  - 2m Router Cable
  - 1.8m AC Cable (Power Supply)
  - 1.8m AC Cable (Router)
  - Wedge Mount

#### Low Earth Orbit Satellite (OneWeb)

Description	Annual Data Allotment	Maximum Download Speed	One Time Fees	Annual Service Cost	Overage (per GB)
OneWeb (100GB)	100GB	150Mbps	NA	\$2,400.00	NA
Kymeta U8 Antenna Kit			\$18,490.00		
Installation Services			\$4,500.00		
Annual Hardware Support			\$1,599.00		

- All pricing is USD and excludes any applicable Taxes and shipping (if required). Shipping will be billed directly to the end-user, at the delivery location, who shall be responsible for payment.
- Pricing is for service only and excludes the cost of necessary OneWeb hardware. Hardware must be purchased separately, either from the Supplier or other hardware providers. Installation is not included with the service. Installation and Annual Support is optional, although one year of Annual Hardware Support is included with the Kymeta U8 Antenna Kit.
- The Kymeta U8 Flat Panel Antenna Kit includes:
  - Kymeta Hawk U8 flat panel antenna
  - 600 W, 24 VDC AC-to-DC power supply
  - Mounting kit
  - 7.5m ethernet cable
  - 2.5m DC power cable
  - 6m AC power cable
  - First year of HW support
- Service is available in all geographic areas of Virginia.
- The Service Plan comes with a Static Public IP.
- The data allowance is valid for 12months or until consumed, at which time a new order may be placed to continue service.

### Low Earth Orbit Satellite (SuperGIG)

Description	Annual Data Allotment	Maximum Download Speed	One Time Fees	Yearly Service Cost	Overage (per GB)
SuperGIG 250GB	250GB	500Mbps	NA	\$3,600	NA
Hardware Bundle #1			\$35,690.00		
Hardware Bundle #2			\$29,000.00		
Installation			\$5,500.00		
Annual Hardware Support			\$2,515.00		

- SuperGIG service provides a blended data connection comprised of OneWeb satellite data and wireless terrestrial data connectivity. The service includes OneWeb Satellite Service and three terrestrial Wireless Services (typically AT&T/FirstNet, T-Mobile and Verizon Wireless). User data seamlessly utilizes all available wireless connections to access the internet. FirstNet provided if the customer qualifies.
- Service and Equipment Bundles suitable for Fixed or Mobile deployment.
- This plan is good for one-year or until the data allotment is consumed.
- All pricing is USD and excludes any applicable Taxes and shipping (if required)
- Service is available in all geographic areas of Virginia.
- The "Annual Data" allotment is for any combination of Satellite and Terrestrial Wireless activity.
- Pricing excludes the cost of necessary hardware Bundle, which must be purchased separately from the service. SuperGIG requires one of the two hardware bundles, along with Installation. Contact the Supplier prior to ordering to identify which hardware bundles is best suited for the site. Technical Information on the proposed and compatible equipment required can be found at [www.ipinternational.net](http://www.ipinternational.net). Equipment may change from Time to Time depending on availability.
- Bundle # 1 is the SuperGIG High Performance Bundle and includes:
  - Kymeta Hawk U8 Flat Antenna
  - 600 W, 24 VDC AC-to-DC power supply
  - Mounting kit
  - 7.5m ethernet cable
  - 2.5m DC power cable
  - 6m AC power cable
  - Dejero M6E6F six cellular modem gateway
  - 6 permanent mount, ground plane independent MIMO antennas (Five 2-in-1, One 5-in-1, Cable lengths - 3m)
  - First year of HW support
- Bundle # 2 is the Standard SuperGIG Bundle and includes:
  - Kymeta Hawk U8 Flat Antenna
  - 600 W, 24 VDC AC-to-DC power supply
  - Mounting kit
  - 7.5m ethernet cable
  - 2.5m DC power cable
  - 6m AC power cable
  - Dejero 211 three cellular modem gateway
  - 3 permanent mount, ground plane independent MIMO antennas (Two 2-in-1, One 5-in-1, Cable lengths - 3m)
  - First year of HW support

- Installation includes:
    - System configuration, testing and basic operational overview
    - Customer responsible for any necessary civil works and/or engineering evaluations.
    - As necessary, customer to provide roof access, permanent AC electrical connection and lift as necessary
  - Service Plan comes with one Static Public IP.
  - The data allowance is valid for 12 months or until consumed and may be renewed either annually or upon expiration. Any unused data at the time of renewal, rolls over.
2. The Parties agree to replace the existing Exhibit E with the attached Exhibit E entitled **“EXHIBIT E – AGENCIES AND INDIVIDUALS AUTHORIZED TO ORDER SERVICES”**.

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-191201-IPA and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**


**PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.**

IP ACCESS INTERNATIONAL INC

VIRGINIA INFORMATION TECHNOLOGY  
AGENCY

On Behalf of

THE COMMONWEALTH OF VIRGINIA

BY: 

BY: 

NAME: Bryan Hill

NAME: JB Edmonds

TITLE: CEO

TITLE: Telecommunications Mgr. – SCM

DATE: January 2, 2024

DATE: 1/3/24

## **EXHIBIT E**

### **AGENCIES AND INDIVIDUALS AUTHORIZED TO ORDER SERVICES**

The following Individuals or entities are authorized by VITA to order services under this contract:

- Linda Brown – VITA
- Margaret Moran – VITA
- Calero.com authorized ordering officers

The Supplier shall not accept orders for services from organizations or individuals other than those listed above. All other orders must come directly from VITA on a Telecommunications Work Order (Exhibit C or its successor). Any orders submitted through eVA or directly from a customer in the form of Purchase Order, except as above, must be returned, and the ordering officer informed of the correct ordering procedures outlined in this contract. In the event the Supplier acts on an invalid order, they shall assist the customer to correct the order within 30 days of discovery of the mistake.

Any Authorized User who participates in the eRate Program may apply to VITA to be "Direct Billed" by the Supplier. Orders must however be submitted through the VITA Ordering Portal in accordance with VITA's ordering procedures for Telecommunications services. The Supplier will be notified of any "Direct Bill" approvals and orders for the services will clearly indicate the "Bill To" address.

The Supplier is responsible for ensuring all orders are processed in accordance the established procedures.