

**MODIFICATION #3
TO
CONTRACT NUMBER VA-191201-IPA
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
IP ACCESS INTERNATIONAL LLC**

This MODIFICATION is an Agreement between the Commonwealth of Virginia, hereinafter referred to as “State” or “Commonwealth” or “VITA” (Virginia Information Technologies Agency), and IP Access International LLC, hereinafter referred to as “Contractor,” relating to the modification of Contract VA-191201-IPA as amended. This Modification is hereby incorporated into and made an integral part of Contract VA-191201-IPA.

1. The Parties agree to **Replace** the following STARLINK Services in Exhibit A (Pricing)

Low Earth Orbit Satellite (STARLINK Priority Service)

Description	Monthly Data Allotment	Maximum Download Speed	One Time Fees	Annual Service Cost	Priority Overage (per GB)
1TB Fixed (Land Only)	1TB	350Mbps	NA	\$4,500.00	\$0.95
2TB Fixed (Land Only)	2TB	350Mbps	NA	\$9,000.00	\$0.95
6TB Fixed (Land Only)	6TB	350Mbps	NA	\$25,500.00	\$0.95
50GB Mobile	50GB	350Mbps	NA	\$4,500.00	\$3.15
1TB Mobile	1TB	350Mbps	NA	\$18,000.00	\$3.15
5TB Mobile	5TB	350Mbps	NA	\$88,275.00	\$3.15

- All plans require a one-year service commitment. The Annual Cost is billed during the first month of use, or month following the order.
- Customers must indicate on the order whether they wish “Priority Overage”, for which there is a charge or “Standard Overage Service” for which there is no charge. The default option is “Standard Overage Service”.
- Pricing is for service only and excludes the cost of necessary STARLINK High Performance hardware. Hardware must be purchased separately, either from the Supplier or other hardware providers. Installation is not included.
- The Flat High-Performance Antenna is the required antenna by STARLINK for Priority service customers.
- All Service Plans come with a Static Public IP and are not network managed.
- Fixed Data plans may not be used on Mobile Platforms.
- Service is available in all geographic areas of Virginia.
- 350Mbps is the rated “peak” speed, actual average throughput speeds will be less. See the Starlink website for typical or expected performance information.
- The Monthly Allotment for all Plans is for STARLINK Priority Data Service.
- Priority and Mobile Priority data is given network precedence over Standard and Mobile data, meaning users will experience more throughput and faster speeds at times of network congestion. See STARLINK’s Web Site for Specifications and details on the expected performance per Service Plan

Low Earth Orbit Satellite (STARLINK MINI - ROAM)

Description	Monthly Data Allotment	Maximum Download Speed	One Time Fees	Annual Service Cost	Priority Overage (per GB)
50GB Service for STARLINK Mini	50GB	50Mbps	NA	\$750	\$1.70

- All plans require a one-year service commitment. The Annual Cost is billed during the first month of use, or month following the order.
- Pricing is for service only and excludes the cost of necessary STARLINK Mini hardware. Hardware must be purchased separately, either from the Supplier or other hardware providers. Installation is not included.
- The Mini Antenna is the required antenna by STARLINK for Roam service.
- Service is available in all geographic areas of Virginia.
- 50Mbps is the rated “peak” speed, actual average throughput speeds will be less. See the Starlink website for typical or expected performance information.

ACCESSORIES

Description	One Time Fees
Flat High-Performance Antenna Kit	\$3100
Mini Antenna	\$850
HP Pelican 2875 Case	\$1975
Pipe Adapter	\$210

- The High-Performance Antenna Kit contains:
 - STARLINK High-Performance Flat Antenna
 - Power Supply + Mount
 - 25m STARLINK Cable
 - 5m Ethernet Cable
 - 1.8m AC Cable (Power Supply)
 - Wedge Mount
- The Pelican 2875 case is provided with:
 - 500w Pure Sine Wave Inverter
 - Wi-Fi enabled temperature and moisture sensor.
 - Aluminum Mounting Plates
 - Stainless Steel Hardware
 - Velcro Cord straps
 - All weather ports as follows:
 - 110v AC
 - 12v DC
 - Ethernet
 - Dish Cord
 - Dish Cord Plug
 - 12v DC pigtail
 - Installation and operation instructions
- Purchase Price of STARLINK terminals (High Performance and Mini) includes shipping.

2. Installation Services

STARLINK terminals are designed to be customer installed; however, the Customer may elect for the Supplier to provide professional installation services.

INSTALLATION SERVICES

Description	One Time Fees
Site Survey	\$625

- A Site Survey is required, and upon completion of the site survey, the customer will receive a formal quote for the installation (typically 7 -10 business days). The customer is under no obligation, beyond the cost of the site survey to continue with the installation should the quotation be deemed unacceptable.
- The customer must agree and accept the cost of installation prior to the installation being scheduled.
- If the quote for the installation is found unacceptable, the site survey will be billed directly to the customer at that time.
- If the customer proceeds with the installation, the costs for both the site survey and installation will be billed directly to the customer upon completion and signoff by the customer on the installation.

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-191201-IPA and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

IP ACCESS INTERNATIONAL LLC

VIRGINIA INFORMATION TECHNOLOGY
AGENCY
On Behalf of
THE COMMONWEALTH OF VIRGINIA

BY: 

BY: 

NAME: Bryan Hill

NAME: JB Edmonds

TITLE: CEO

TITLE Telecommunications Supplier Mgr.

DATE: 11-27-2024

DATE: 12/17/24