

**MODIFICATION #1  
TO  
CONTRACT NUMBER VA-191201-LN  
BETWEEN THE  
COMMONWEALTH OF VIRGINIA  
AND  
LUMOS NETWORKS LLC**

This MODIFICATION is an Agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth" or "VITA" (Virginia Information Technologies Agency), and Lumos Networks LLC, hereinafter referred to as "Contractor," relating to the modification of Contract VA-191201-LN as amended. This Modification is hereby incorporated into and made an integral part of Contract VA-191201-LN.

1. The Parties agree to the following changes to Exhibit A (Pricing).

**Replace the Voice and Static IP Section with the following:**

<b>Voice and Static IPs</b>	<b>Charges</b>	<b>Comments</b>
Voice Line Installation Fee	50.00	One time charge
Unlimited Voice Line Monthly Fee (1FB)	89.00	MRC, This is a Flat Rate Business Line or POTS Line
Hourly Time & Materials fee	275.00	Per Hour
First Static IP Fee	0.00	No Charge
Additional Static IP Fee up to 8	15.00	MRC
Additional Static IP Fee up to 16	30.00	MRC
Additional Static IP Fee up to 32	50.00	MRC
Additional Static IP Fee up to 64	75.00	MRC
Additional Static IP Fee up to 128	95.00	MRC
Additional Static IP Fee up to 256	250.00	MRC

- MRC is a Monthly Recurring Charge

Replace the following Technology Tiered Pricing;

<b>Tiered Technology</b>	<b>Tier</b>	<b>Standard Installation Fee</b>	<b>Monthly Service Fee (No Term)</b>	<b>Minimum Upload Speed</b>	<b>Min. Download Speeds</b>
Fiber To Premise	1			N/A	<1 Mbps
Fiber To Premise	2			N/A	<5 Mbps
Fiber To Premise	3			\$505	10 Mbps
Fiber To Premise	4			\$585	20 Mbps
Fiber To Premise	5			\$625	40 Mbps
Fiber To Premise	6			\$840	100 Mbps
Fiber To Premise	7			\$1,005	200 Mbps
Fiber To Premise	8			\$1,330	400 Mbps
Fiber To Premise	9			\$1,800	600 Mbps
Fiber To Premise	10			\$2,000	800 Mbps
Fiber To Premise	11			\$2,057	1,000 Mbps
Fiber To Premise	12			\$2,850	2,000 Mbps
Fiber To Premise	13			\$4,440	4,000 Mbps
Fiber To Premise	14			\$6,240	6,000 Mbps
Fiber To Premise	15			\$7,520	8,000 Mbps
Fiber To Premise	16			\$8,415	10,000 Mbps
Fiber To Premise	17			\$14,325	20,000 Mbps
Fiber To Premise	18			\$19,950	40,000 Mbps

<b>Tiered Technology</b>	<b>Tier</b>	<b>Standard Installation Fee</b>	<b>Monthly Service Fee (No Term)</b>	<b>Minimum Upload Speed</b>	<b>Min. Download Speeds</b>
<i>Ethernet Private Line, Point to Point, Basic</i>	1			N/A	<1 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	2			N/A	<5 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	3			\$399	10 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	4			\$474	20 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	5			\$526	40 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	6			\$683	100 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	7			\$1,044	200 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	8			\$1,131	400 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	9			\$1,219	600 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	10			\$1,306	800 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	11			\$1,393	1,000 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	12			\$1,739	2,000 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	13			\$1,832	4,000 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	14			\$1,859	6,000 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	15			\$1,886	8,000 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	16			\$1,912	10,000 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	17			\$2,995	20,000 Mbps
<i>Ethernet Private Line, Point to Point, Basic</i>	18			\$4,850	40,000 Mbps

- Above prices are “per end”

<b>Tiered Technology</b>	<b>Tier</b>	<b>Standard Installation Fee</b>	<b>Monthly Service Fee (No Term)</b>	<b>Minimum Upload Speed</b>	<b>Min. Download Speeds</b>
<i>Ethernet Private Line, Point to Point, Premium</i>	1				<1 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	2				<5 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	3			\$411	10 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	4			\$563	20 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	5			\$695	40 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	6			\$902	100 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	7			\$1,379	200 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	8			\$1,495	400 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	9			\$1,610	600 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	10			\$1,725	800 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	11			\$1,839	1,000 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	12			\$2,297	2,000 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	13			\$2,331	4,000 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	14			\$2,366	6,000 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	15			\$2,400	8,000 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	16			\$2,434	10,000 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	17			\$3,815	20,000 Mbps
<i>Ethernet Private Line, Point to Point, Premium</i>	18			\$6,175	40,000 Mbps

- Above prices are “per end”

<b>Tiered Technology</b>	<b>Tier</b>	<b>Standard Installation Fee</b>	<b>Monthly Service Fee (No Term)</b>	<b>Minimum Upload Speed</b>	<b>Min. Download Speeds</b>
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	1				<1 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	2				<5 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	3			391.00	10 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	4			491.00	20 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	5			545.00	40 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	6			654.00	100 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	7			1043.00	200 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	8			1105.00	400 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	9			1165.00	600 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	10			1226.00	800 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	11			1286.00	1,000 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	12			1672.00	2,000 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	13			1691.00	4,000 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	14			1708.00	6,000 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	15			1726.00	8,000 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	16			1744.00	10,000 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	17			N/A	20,000 Mbps
<i>Ethernet Private Line, Multipoint to Multipoint, Basic</i>	18			N/A	40,000 Mbps

- Above prices are “per end”

<b>Tiered Technology</b>	<b>Tier</b>	<b>Standard Installation Fee</b>	<b>Monthly Service Fee (No Term)</b>	<b>Minimum Upload Speed</b>	<b>Min. Download Speeds</b>
Ethernet Private Line, Multipoint to Multipoint, Premium	1				<1 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	2				<5 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	3			447.00	10 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	4			508.00	20 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	5			636.00	40 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	6			762.00	100 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	7			1217.00	200 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	8			1289.00	400 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	9			1359.00	600 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	10			1430.00	800 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	11			1500.00	1,000 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	12			1950.00	2,000 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	13			1972.00	4,000 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	14			1993.00	6,000 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	15			2014.00	8,000 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	16			2035.00	10,000 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	17			N/A	20,000 Mbps
Ethernet Private Line, Multipoint to Multipoint, Premium	18			N/A	40,000 Mbps

- Above prices are “per end”

ADD the following Services

Description	Standard Installation Fee	Monthly Service Fee (No Term)	Usage Charge	Usage Charge Type	Comments
<b>PRI - Flat Rate</b>					
PRI - Flat Rate (4600 LD min. included)	N/A	276.00	N/A	N/A	23B + 1D
DIDs each	N/A	0.20	N/A	N/A	

#### SIP Trunking

SIP Trunk Call Path (per path)	N/A	12.00	N/A	N/A
SIP Trunk Failover Call Path (per path)	N/A	5.00	N/A	N/A
DIDs (each)	N/A	0.20	N/A	N/A

- SIP Trunking is available only with **Segra** Internet or Data circuit
- Monthly Billing is a flat “per Call Path”, based on the number ordered by the customer

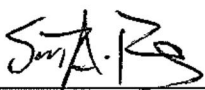
- The Parties agree to replace the existing Exhibit E with the attached Exhibit E entitled “**EXHIBIT E – AGENCIES AND INDIVIDUALS AUTHORIZED TO ORDER SERVICES**”.

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-191201-LN and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**

**PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.**

LUMOS NETWORKS LLC d/b/a SEGRA

BY: 

NAME: SCOTT A. RODGERS

TITLE: GOVERNMENT ACCOUNT DIRECTOR

DATE: 6/10/22

VIRGINIA INFORMATION TECHNOLOGY  
AGENCY

On Behalf of

THE COMMONWEALTH OF VIRGINIA

BY: 

NAME: JB Edmonds

TITLE: Telecommunications Mgr - SCM

DATE: 6/23/2022

## **EXHIBIT E**

### **AGENCIES AND INDIVIDUALS AUTHORIZED TO ORDER SERVICES**

The following Individuals or entities are authorized by VITA to order services under this contract:

- The Supreme Court of Virginia
- The Virginia Community Colleges Systems Offices
- Linda Brown – VITA
- Margaret Moran – VITA

The Supplier shall not accept orders for services from organizations or individuals other than those listed above. The Supreme Court and Virginia Community Colleges may use the Commonwealth's eVA ordering portal and may be "Direct Billed" for their services. All other orders must come directly from VITA. Any orders submitted through eVA, or on a Agency Purchase Order, except as above, must be returned and the ordering officer informed of the correct ordering procedures outlined in this contract. In the event the Supplier acts on an invalid order, they shall assist the customer to correct the order within 30 days of discovery of the mistake.

### **DIRECT BILL CUSTOMERS**

Any Authorized User who participates in the eRate Program may apply to VITA to be "Direct Billed" by the Supplier. Orders will still come from VITA and must be submitted through the VITA Ordering Portal in accordance with VITA's ordering procedures for Telecommunications services. The Supplier will be notified of any "Direct Bill" approvals and orders for the services will clearly indicate the "Bill To" address.

All services supplied to any Direct Bill (or eRate) customer must be at the Contract pricing. (see Section 18, sub-Section S entitled "Most Favored Customer")

The Supplier is responsible for ensuring all orders are processed in accordance the established procedures.