

Exhibit H - Supplier Procurement and Subcontracting Plan

All small businesses must be certified by the Commonwealth of Virginia, Department of Small Business and Supplier Diversity ("DSBSD") by the contract award date to participate in the SWAM program. Certification applications are available through DSBSD online at <http://www.sbsd.virginia.gov/>.

Supplier Name: ePlus Technology, inc.

Preparer Name: Steve Mencarini Date: 7/30/2021

Instructions

- A. If you are certified by the DSBSD as a small business or as a micro business, complete only Section A of this form. This shall include DSBSD-certified women, minority, or service-disabled veteran-owned businesses when they have received DSBSD small business certification.
- B. If you are not a DSBSD-certified small business, complete Section B of this form.

Section A

If your firm is certified by the DSBSD, are you certified as a (**check all that apply**):

- ☐ Small Business
- ☐ Small and Women-owned Business
- ☐ Small and Minority-owned Business
- ☐ Small Service Disabled Veteran-owned Business
- ☐ Micro Business
- ☐ Micro Business and Women-owned Business
- ☐ Micro Business and Minority-owned Business
- ☐ Micro Service Disabled Veteran-owned Business

Certification Number: _____

Certification Approval Date: _____

Certification Expiration Date: _____

Section B

Populate the table below to show your firm's plans for utilization of DSBSD-certified SWaM businesses and Non-SWaM businesses directly performing the Requirements of this contract. This shall not exclude DSBSD-certified micro businesses or women, minority, or service disabled veteran-owned businesses when they have received the DSBSD small business certification. Include as well businesses that ARE NOT SWaM businesses that will be utilized in directly performing the Requirements of this contract. Include plans to utilize small businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc.

Small Business Name & Address DSBSD Certificate # (Leave certificate number blank if Non-SWaM)	Status if Small Business is also: Women (W), Minority (M), Service-Disabled Veteran (D), Micro Business (O) Non-SWaM (NS)	Contact Person, Telephone & Email	Type of Goods and/or Services
Virginia based companies vetted by ePlus Technology which may be utilized on an as needed basis throughout the term of the contract. Virginia SCC # provided.			
Innate Networks, LLC 870 Greenbrier Circle, Suite 110 Chesapeake, VA 23320 Cert# 710501 SCC # S4182103	O	Tom Maurin 804.476.0662 tmaurin@innatenw.com	Professional Services
Simplified Communications 417 S Lynnhaven Road, Suite 105 Virginia Beach, VA 23452 Cert# in process SCC # 05258025	NS	Bryan Campbell 757.276.1374 bcampbell@simplifiedcomm.net	Professional Services
Intelivant Consulting, LLC 10112 Cool Hive Place Mechanicsville, VA 23116 SCC # S8634182	NS	David Parrish 804.647.5092 david.parrish@intelivant.com	Professional Services
Out of state companies vetted by ePlus Technology which may be utilized on an as needed basis throughout the term of the contract. Verification of certification and/or ability to conduct business in VA will be provided, if required, prior to project.			
Telcobuy 60 Weldon Parkway St. Louis, MO 63043	M	Stephanie Chambers 314.212.1844 stephanie.farber@telcobuy.com	Products
Maureen Data Systems 500 W 43 rd Street, Suite 33E New York, NY 10036	W	Keith Ginsberg 646.744.1061 kginsberg@mdsny.com	Products
Enabling Technologies 20865 Corkscrew Shores Blvd. Estero, FL 33928	NS	Tiffany Satoris 443.625.5216 tsatoris@enablingtechcorp.com	Professional Services
i4DM 8227 Cloverleaf Drive, Suite 312 Millersville, MD 21108	NS	Tiernan Wallace 443.336.0072 twallace@i4dm.com	Professional Services
Enterprise IT Solutions 15105 John J Delaney Drive, Suite D-32 Charlotte, NC 28277	NS	Leo Chavez 803.493.7549 chavezl@eits.com	Professional Services
Jenne Inc. 33665 Chester Road Avon, OH 44011	NS	Keith Byette 440.580.2851 kbyette@jenne.com	Products

Mobilematics 8207 Main Street, Suite 11B Williamsville, NY 14221	NS	Dominick Borrello 408.498.9995 dominick@mobilematics.net	Products
SWaM Overall Commitment Percentage Please state here the overall commitment percentage for DSBSD-certified SWaM businesses directly performing the Requirements of this Contract: Note: The percentage above ONLY APPLIES to DSBSD-certified SWaM businesses who are directly performing the Requirements of this Contract. Do not include in the percentage any businesses performing the Requirements of this Contract that are non-SWaM businesses.			1% or less