

**MODIFICATION NO. 1  
TO  
CONTRACT NUMBER VA-230420-MSI  
BETWEEN THE  
COMMONWEALTH OF VIRGINIA  
AND  
Motorola Solutions Inc.**

This Modification No. ("**Modification**") is an agreement between the Virginia Information Technologies Agency ("**VITA**"), pursuant to § 2.2-2012 of the *Code of Virginia* and on behalf of the Commonwealth of Virginia ("**Commonwealth**"), and Motorola Solutions Inc. ("**Supplier**"), to modify and amend Contract No. VA-230420-MSI ("**Contract**") in accordance with the terms and conditions of this Modification. This Modification and any attachments thereto is, upon execution by VITA and Supplier (each a "**Party**" and, collectively, the "**Parties**"), incorporated into and made an integral part of the Contract.

Capitalized terms used in this Modification have the meaning ascribed to them in the Contract unless otherwise defined in this Modification.

In consideration of the recitals set forth above, which are hereby restated and agreed to by the Parties, and for valuable consideration, the receipt and sufficiency of which is hereby acknowledged by the Parties, Supplier and VITA agree to amend the Contract as follows:

Add the following Callyo Product items to Exhibit B – Pricing Section of contract VA-230420-MSI:

| <b>Product</b>                         | <b>Description</b>  | <b>Price</b> |
|--|---|--------------|
| Callyo Plus Plan                       | All Investigative Division would need to purchase as a line item. The base Plus Plan starts with 5 Users. Each User gets two lines and a video Channel. | \$4,920.00   |
| Callyo Additional Users                | Additional Users above the 5 user. Each user gets 2 lines and a Video Channel   | \$408.00     |
| Additional Floating Licenses           | Floating lines. This gives the ability for users to have more than 2 lines assigned to any one Detective. These lines are shared among all users.       | \$408.00     |
| Additional Unit Groups                 | If a Unit wants to segregate their account due to sensitive nature of their investigation, they would need to purchase a sub UNIT.                      | \$540.00     |
| Number Intelligence Look up 30 a month | The ability to Enter a Phone Number into Callyo's Number Intelligence it will Provide All open-source subscriber DATA.                                  | \$1,500.00   |
| Number Intelligence Look up 60 a month | Same as above   | \$3,000.00   |
| Training                               | Onsite Training Per Site  | \$1,250.00   |
| Cape UAV Software Standard             | Fly, Live Stream and Manage your UAV  | \$3,588.00   |
| Cape UAV Software Plus                 | Fly Remotely within Visual Line of Sight of Base Station  | \$9,588.00   |
| Cape UAV Software Premium              | Remote Flight Capability Beyond Visual Line of Sight  | \$18,000.00  |
| Cape Post Deployment Support           | Support for CAPE is Mandatory on any of the above Licenses  | \$800.00     |
| Cape Training                          | CAPE and Pilot Onsite Training  | \$2,150.00   |
| Cape Premium Support                   | Beyond Visual Line of Sight Onsite Set up and Training  | \$6,750.00   |

Associated Product Discounts:

- 100 – 500 users - 5% discount

- 501+ - 10% discount

The changes set forth in this Modification are effective immediately.

The foregoing is the complete and final expression of the agreement between Supplier and VITA to modify the Contract and cannot be modified, except by writing signed by duly authorized representatives of both parties.

**ALL OTHER TERMS AND CONDITIONS OF THE CONTRACT REMAIN UNCHANGED. PERSONS SIGNING THIS MODIFICATION ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THE CONTRACT AND ACKNOWLEDGE THAT EACH OF THE SUPPLIER AND THE COMMONWEALTH AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.**

**Motorola Solutions Inc.**

VITA, on behalf of the  
COMMONWEALTH OF VIRGINIA

*Michael Leonard*

*Evan D. Davis*

BY: \_\_\_\_\_

BY: \_\_\_\_\_

NAME: Michael Leonard

NAME: Evan Davis

TITLE: Mid-Atlantic Territory Vice President

TITLE: Supplier Performance Specialist

DATE: May 18, 2023

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