

# Exhibit H

Mid-Atlantic Technology Services  
DSBSD: 648013; Small Certified Business

RFP: Public Safety Video Products and Services  
RFP No: 2021-06

## **Supplier Procurement and Subcontracting Plan**

Mid-Atlantic Technology Services does not anticipate including any subcontractors in this proposal. However, based upon any awarded contract from VITA and subsequent contracts from qualified buyers/customers, Mid-Atlantic will continually evaluate its ability to meet contracted project(s) demands and adjust its staffing through the hiring of additional full or part-time staff and/or contracting the assistance of sub-contractors.

### **Appendix B – Small Business (SWaM) Subcontracting Plan**

Supplier must complete and submit a Small Business (“SWaM”) Subcontracting Plan using this template.

In order for a Supplier’s Small Business Subcontracting Plan to be awarded points for the SWaM Participation evaluation criterion, either Supplier or Supplier’s proposed subcontractor(s) must hold an active State of Virginia Department of Small Business and Supplier Diversity (“DSBSD”) SWaM certification prior to the due date and time for receipt of proposals. This includes small women, small minority, or service disabled veteran-owned businesses when they have received DSBSD small business certification.

**Supplier Name:** Mid-Atlantic Installers, Inc T/A Mid-Atlantic Technology Services

**Preparer Name:** Robert Christman Business Development Manager      **Date:** 06/28/2022

#### **Instructions:**

1. If Supplier is certified by DSBSD as a small business or as a micro business, complete only **Section A** of this form.
2. If Supplier is not a DSBSD certified small or micro business but plans to utilize DSBSD certified small or micro business subcontractor (s) in performing the requirements of the contract, complete **Section B** of this form.

For the Supplier to receive points for the SWAM Participation evaluation criterion, the Supplier shall state the amount of the overall spend utilization commitment percentage that will be directly with SWAM subcontractors in performing the Requirements of the contract.

3. If Supplier is not a DSBSD certified small or micro business and does not plan to utilize DSBSD certified small or micro business subcontractor(s) in performing the requirements of the contract, please so state: \_\_\_\_\_

#### **Section A**

If your firm is certified by the Department of Small Business and Supplier Diversity, provide your certification number and the date of certification. Supplier must include a copy of DSBSD certification with its proposal:

Certification number: 648013 Certification Date: 07/31/2020-07/31/2025

**Section B**

Populate the table below to show Supplier’s overall commitment percentage that will be directly spent with SWAM subcontractors in performing the Requirements of the contract. Include plans to utilize small businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc. This shall not exclude DSBSD-certified micro businesses or women, minority, or service disabled veteran-owned businesses when they have received the DSBSD small business certification. Note: this proposed participation will be incorporated into the subsequent contract and will be a requirement of the contract. Failure to obtain the proposed participation percentages may result in breach of the contract.

SUPPLIERS MUST PROVIDE UTILIZATION COMMITMENT PERCENTAGES IN ORDER TO RECEIVE POINTS. IN CASE OF INCONSISTENCY OF LINE ITEM AND TOTAL, TOTAL WILL BE USED.

**B. Plans for Utilization of DSBSD-Certified Small Businesses for this Procurement**

Small Business Name & Address  DSBSD Designation and Certificate #	Contact Person, Telephone & Email	Type of Goods and/or Services	Planned Involvement	Spend utilization commitment percentage

SWaM Total Commitment Percentage:  Please state here the total spend commitment percentage for DSBSD-certified SWaM businesses directly performing the Requirements of this Contract				