



## SUPPLY CHAIN MANAGEMENT (SCM)



### Exhibit 2.8

### Key Personnel

VA-240920-NTT: Managed Public Cloud Services

**COMMONWEALTH OF VIRGINIA  
VIRGINIA IT AGENCY  
SUPPLY CHAIN MANAGEMENT**

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## 1.0 Introduction

This Exhibit contains the list of Key Personnel. The Supplier is expected to complete the provided table with the list of Key Personnel as follows:

- Role Title
- On-Site or Off-Site (to VITA)
- Leveraged or Dedicated resource. A leveraged resource is one that is shared amongst multiple clients, projects, or contracts. A dedicated resource is one whose sole responsibility will be to the VITA account and this contract.
- Name
- Years of Experience
- Tenure with the Company

**The Key Personnel will include, at a minimum, the Supplier's Account Executive and Account Manager.**

Additional examples of Key Personnel Role Titles could include the Supplier's Project Manager, Transition Project Executive, Transition Project Manager, Program Management Office Manager, Operations Manager, Continual Service Improvement Manager, Security Architect, Information Security Manager, Governance Body Representatives, Lead Business Relationship Manager and Architect.

The Key Personnel will be highly qualified and capable of fulfilling the responsibilities of their positions, and Supplier will cause each of them to be responsible to the provision of the Services.

## 2.0 Key Personnel Table

KEY PERSONNEL					
Role Title	On-Site / Off-Site	Leverage / Dedicated	Name	Years of Experience	Tenure with Company
Account Executive	Off-Site	Leverage*	[REDACTED]	24 years	24 years
Account Manager	Off-Site	Leverage*	[REDACTED]	22 years	18 years
Delivery Executive	On-Site	Dedicated	[REDACTED]	25 years	1 year
Contract Administrator and Compliance Manager	Off-Site	Leverage	[REDACTED]	25 years	12 years
Transition Manager	Off-Site	Dedicated	[REDACTED]	22 years	3 years
Program Management Office Manager	Off-Site	Dedicated	[REDACTED]	12 years	9 years
Cloud/Enterprise Architect	On-Site	Dedicated	[REDACTED]	16 years	-
Operations Manager	Off-Site	Dedicated	[REDACTED]	22 years	3 years
Chief Information Security Officer	Off-Site	Leverage*	[REDACTED]	27 years	2 years

\* Note: For additional information on each role's responsibilities, see Exhibit 2.3.1, Section 5.1.4.